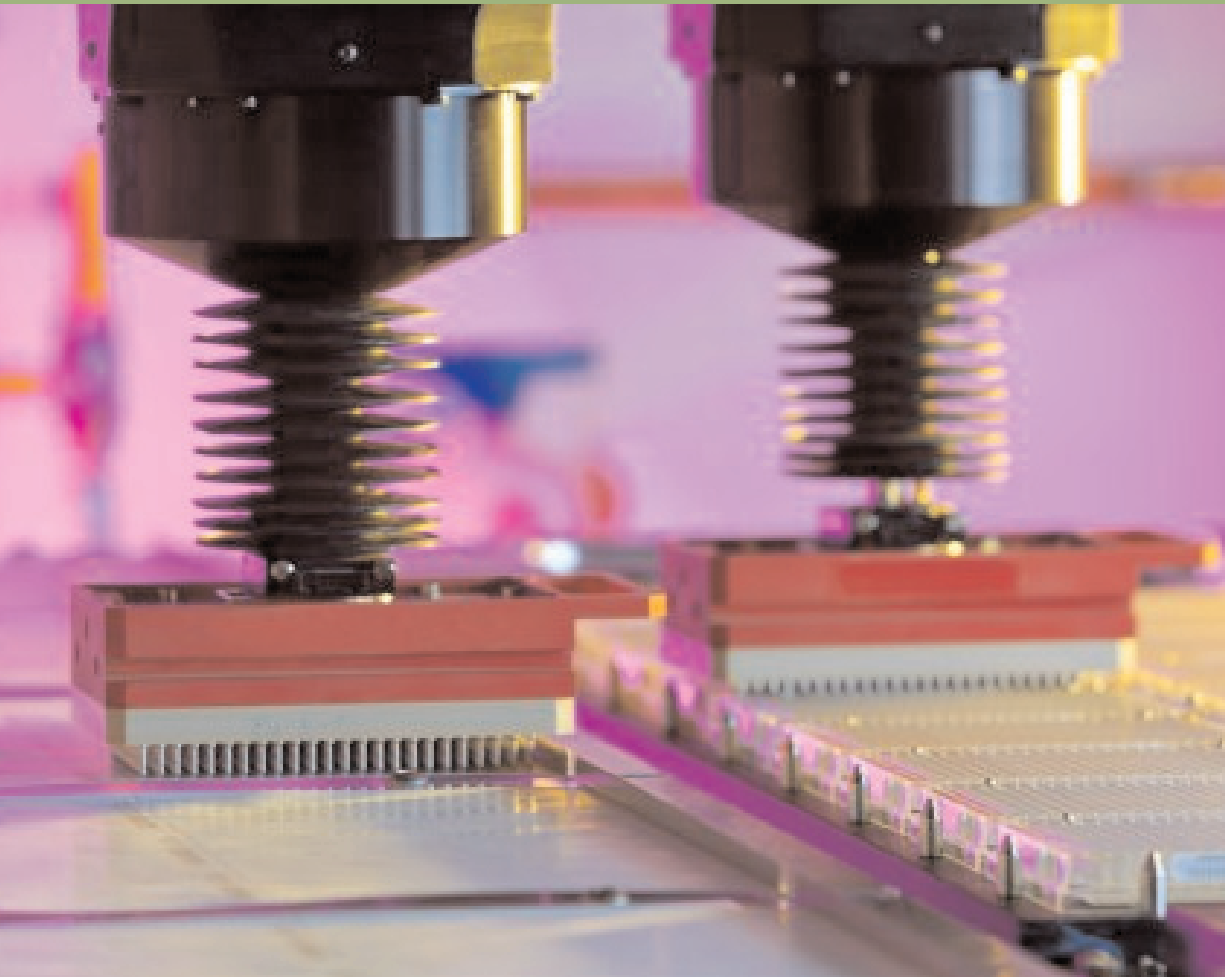


New Hampshire

# Economic Review



ISSUED IN OCTOBER

# 2005

Supporting Your Life in Every Moment



**Public Service  
of New Hampshire**

The Northeast Utilities System

# Letter from the President



Gary A. Long

The state has a great deal to offer, and as its largest electric utility, PSNH is committed to promoting the growth and vitality of New Hampshire's businesses and communities.

There are regions in the country that offer a business access to world-class facilities, major cities, and research centers; others that offer natural beauty, a high quality of life, and a low tax burden. Then there's New Hampshire—the best of both worlds.

## The Lowest Tax Burden Nationally—Again

Looking at the state's economic profile in recent years, I am happy to report that much has not changed in 2005. We are again ranked the "Most Livable State" by Morgan Quitno. We still boast the lowest overall state and local tax burden in the country, a highly educated workforce, and low crime and unemployment rates. This year, we add to those attributes a top nationwide ranking for "Child and Family Well-Being" by Annie E. Casey.

All the more significant, we offer this tremendous range of benefits less than an hour's drive from Boston, a short flight from New York City, and centered around New Hampshire's own major cities, including Manchester, Concord, Portsmouth, and Nashua.

## Companies Leveraging NH's Assets—And Flourishing

Companies like Lonza Biologics, located in Southern New Hampshire's Pease International Tradeport, are taking advantage of our proximity to world-renowned research facilities in Boston while enjoying New Hampshire's magnificent landscapes, favorable tax climate, and best-in-the-nation quality of life. In the defense sector, BAE Systems has shown that New Hampshire can provide the resources and advantages a high-tech company needs to rise to the top of its industry—without sacrificing the well-being of its employees.

Again, in 2005, we see that New Hampshire truly offers the best of both worlds, and the "big picture" is only getting better. Working in partnership with the New Hampshire Department of Resources and Economic Development, PSNH is constantly seeking opportunities to help bring new businesses to the state and to help existing businesses expand and prosper.

## Quality Service at Competitive Rates

As New Hampshire's largest electric utility, PSNH also works hard to support the vitality of our state's businesses and communities by maintaining a solid utility infrastructure.

At our Schiller Station power plant in Portsmouth, the Northern Wood Power Project—a major construction project to convert a coal-burning boiler into a cleaner, 50-megawatt wood-burning boiler—is spurring economic growth while earning federal renewable energy tax credits that benefit PSNH customers.

If you are interested in New Hampshire and you would like to know more about how PSNH can assist you and your business, please call Pat McDermott, economic and community development manager, at 1-800-490-7764 or visit [www.prospernh.com](http://www.prospernh.com).

Sincerely,

A handwritten signature in green ink that reads "Gary A. Long". The signature is written in a cursive, flowing style.

Gary A. Long  
President and Chief Operating Officer

# New Hampshire's Economic Scoreboard for 2005

**New Hampshire's ranking among the 50 states and New England indicates the state continues to be a very attractive place to locate a business and raise a family.**

<i>Categories</i>	<i>National Rank</i>	<i>Rank In New England</i>
Favorable Tax Climate	1st	1st
Standard of Living (by Poverty Rate, 2002-2004)	1st	1st
Most Livable State (Morgan Quitno, 2005)	1st	1st
Child and Family Well-Being (Annie E. Casey, 2005)	1st	1st
Healthiest State (Morgan Quitno, 2005)	2nd	2nd
Safest State (Crimes per 100,000 people, 2003)	3rd	1st
College Educated Population (2004)	4th	2nd
Per Capita Income (2004)	7th	3rd

The "New Hampshire Economic Review" is prepared annually by the Public Service of New Hampshire Economic and Community Development Department.

Additional copies can be obtained by contacting the Economic and Community Development Department, Public Service of New Hampshire, P.O. Box 330, Manchester, NH 03105-0330, or by calling 1-800-490-7764. The Review is also available on the web at [www.psnh.com/Business/Economic](http://www.psnh.com/Business/Economic).

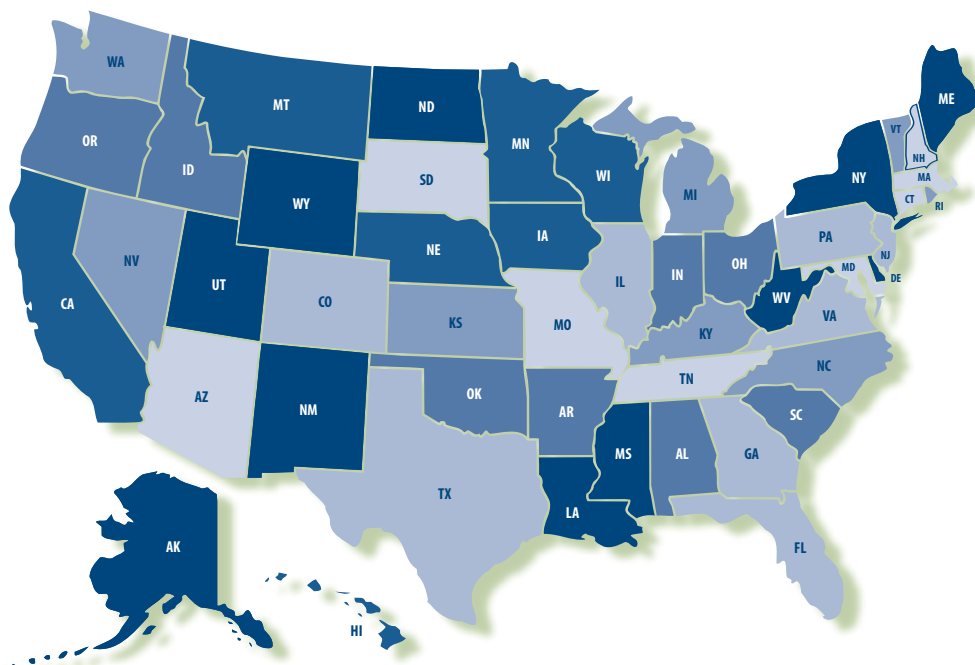
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# New Hampshire has the Lowest Tax Burden in the United States

## Ranking of States According to State and Local Government Own Source Revenue as a Percent of Personal Income 2002

Rank	State	Gov't Revenue	Rank	State	Gov't Revenue
1	New Hampshire	11.6%	27	Idaho	15.1%
2	Tennessee	12.4%	28	Oregon	15.1%
3	Connecticut	12.8%	29	Indiana	15.1%
4	Massachusetts	13.1%	30	South Carolina	15.2%
5	Maryland	13.3%	31	Alabama	15.2%
6	Missouri	13.3%	32	Ohio	15.5%
7	South Dakota	13.5%	33	California	15.5%
8	Arizona	13.6%	34	District of Columbia	15.6%
9	Virginia	13.7%	35	Montana	15.8%
10	Illinois	13.8%	36	Nebraska	15.9%
11	Texas	13.8%	37	Wisconsin	16.0%
12	New Jersey	13.9%	38	Hawaii	16.1%
13	Colorado	14.1%	39	Iowa	16.2%
14	Georgia	14.3%	40	Minnesota	16.3%
15	Florida	14.5%	41	West Virginia	16.5%
16	Pennsylvania	14.6%	42	Mississippi	16.5%
17	Nevada	14.6%	43	North Dakota	16.7%
18	Rhode Island	14.7%	44	Maine	16.9%
19	Kansas	14.7%	45	Utah	17.0%
20	North Carolina	14.8%	46	Louisiana	17.1%
21	Washington	14.8%	47	New Mexico	17.2%
22	Kentucky	15.0%	48	Delaware	17.4%
23	Michigan	15.0%	49	New York	17.6%
24	Vermont	15.1%	50	Wyoming	19.6%
25	Oklahoma	15.1%	51	Alaska	26.0%
26	Arkansas	15.1%		<b>U.S. Average</b>	<b>14.9%</b>

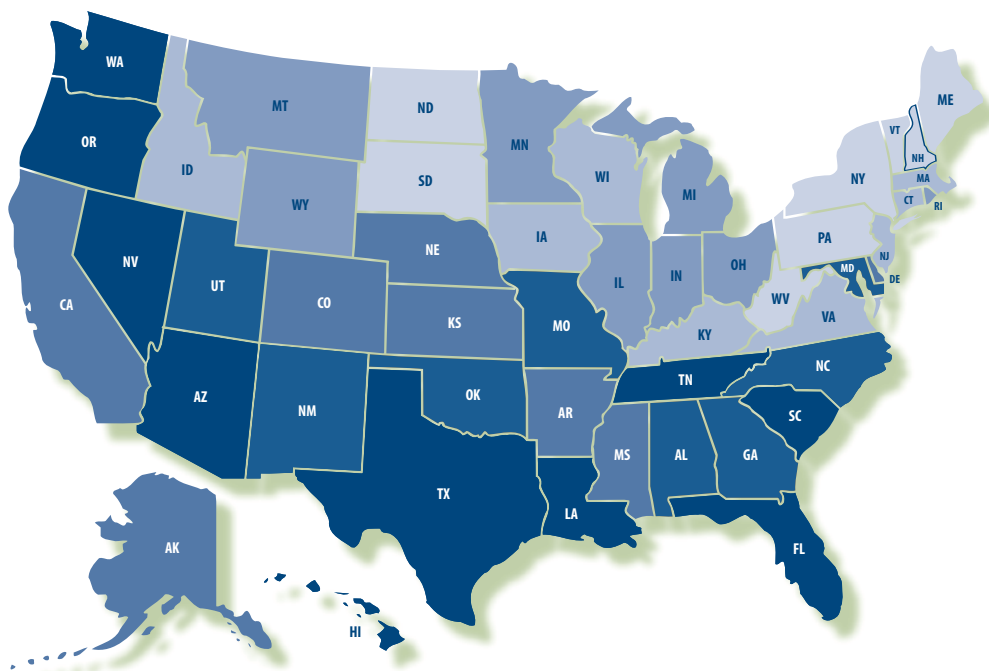


SOURCE:  
Table on Page 16 –  
U.S. Census Bureau  
and Bureau of  
Economic Analysis

# New Hampshire has a Low Crime Rate\*

## Ranking of States According to Crime Rate in 2003 (Crimes per 100,000 Population)

Rank	State	Crimes	Rank	State	Crimes
1	North Dakota	2,173.9	27	Delaware	4,042.4
2	South Dakota	2,175.0	28	Mississippi	4,045.9
<b>3</b>	<b>New Hampshire</b>	<b>2,202.7</b>	29	Arkansas	4,077.5
4	Vermont	2,310.3	30	Colorado	4,286.1
5	Maine	2,565.6	31	Alaska	4,335.6
6	West Virginia	2,616.9	32	Kansas	4,389.5
7	New York	2,713.4	33	Utah	4,474.1
8	Pennsylvania	2,829.3	34	Alabama	4,478.6
9	New Jersey	2,910.2	35	Missouri	4,487.2
10	Connecticut	2,914.9	36	Maryland	4,505.4
11	Kentucky	2,943.2	37	Georgia	4,708.5
12	Virginia	2,979.9	38	North Carolina	4,732.9
13	Massachusetts	3,018.8	39	New Mexico	4,788.8
14	Wisconsin	3,103.7	40	Oklahoma	4,811.7
15	Idaho	3,151.4	41	Nevada	4,902.6
16	Iowa	3,233.6	42	Louisiana	4,995.9
17	Rhode Island	3,280.6	43	Tennessee	5,067.1
18	Minnesota	3,379.4	44	Oregon	5,077.8
19	Montana	3,463.2	45	Washington	5,101.9
20	Wyoming	3,583.5	46	Texas	5,147.8
21	Indiana	3,710.5	47	Florida	5,182.3
22	Michigan	3,788.5	48	South Carolina	5,270.6
23	Illinois	3,841.2	49	Hawaii	5,507.8
24	Ohio	3,973.7	50	Arizona	6,145.6
25	Nebraska	4,000.4	51	District of Columbia	7,408.4
26	California	4,003.5		<b>U.S. Average</b>	<b>4,063.4</b>



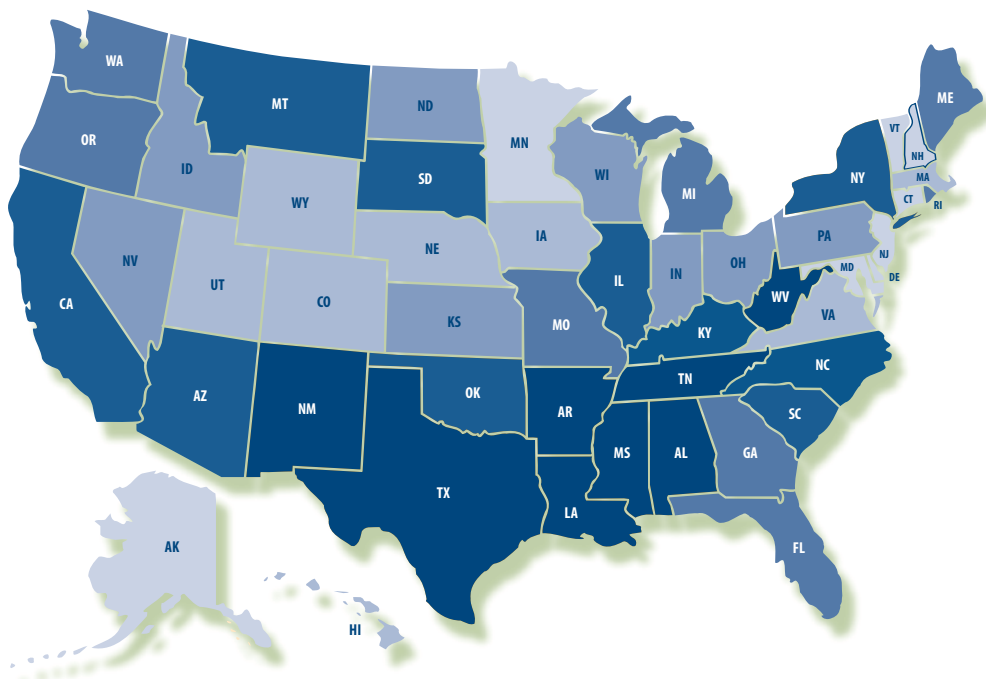
SOURCE:  
Federal Bureau  
of Investigation,  
“Crime in the  
United States  
2003” (Uniform  
Crime Reports,  
October 25, 2004)

\*Includes murder,  
rape, robbery,  
aggravated assault,  
burglary, larceny-  
theft, and motor  
vehicle theft.

# New Hampshire has the Highest Standard of Living in the U.S.

## Ranking of States According to Percent of Population in Poverty 2002-2004

Rank	State	In Poverty	Rank	State	In Poverty
1	<b>New Hampshire</b>	5.7%	27	Oregon	11.7%
2	Minnesota	7.0%	28	Washington	11.7%
3	New Jersey	8.2%	29	Georgia	12.0%
4	Delaware	8.5%	30	Michigan	12.1%
5	Maryland	8.6%	31	Maine	12.2%
6	Connecticut	8.8%	32	Florida	12.3%
7	Vermont	8.8%	33	Illinois	12.5%
8	Alaska	9.2%	34	South Dakota	12.5%
9	Utah	9.6%	35	Oklahoma	12.6%
10	Wyoming	9.6%	36	California	13.2%
11	Hawaii	9.7%	37	Arizona	13.8%
12	Iowa	9.7%	38	South Carolina	14.0%
13	Colorado	9.8%	39	Montana	14.3%
14	Massachusetts	9.8%	40	New York	14.4%
15	Virginia	9.8%	41	North Carolina	14.8%
16	Nebraska	9.9%	42	Tennessee	14.9%
17	Indiana	10.2%	43	Kentucky	15.4%
18	Nevada	10.2%	44	Alabama	15.5%
19	Wisconsin	10.2%	45	West Virginia	16.1%
20	North Dakota	10.3%	46	Texas	16.4%
21	Pennsylvania	10.4%	47	District of Columbia	16.8%
22	Idaho	10.5%	48	Louisiana	17.0%
23	Kansas	10.7%	49	New Mexico	17.5%
24	Ohio	10.8%	50	Arkansas	17.6%
25	Missouri	10.9%	51	Mississippi	17.7%
26	Rhode Island	11.3%		<b>U.S. Average</b>	<b>12.4%</b>

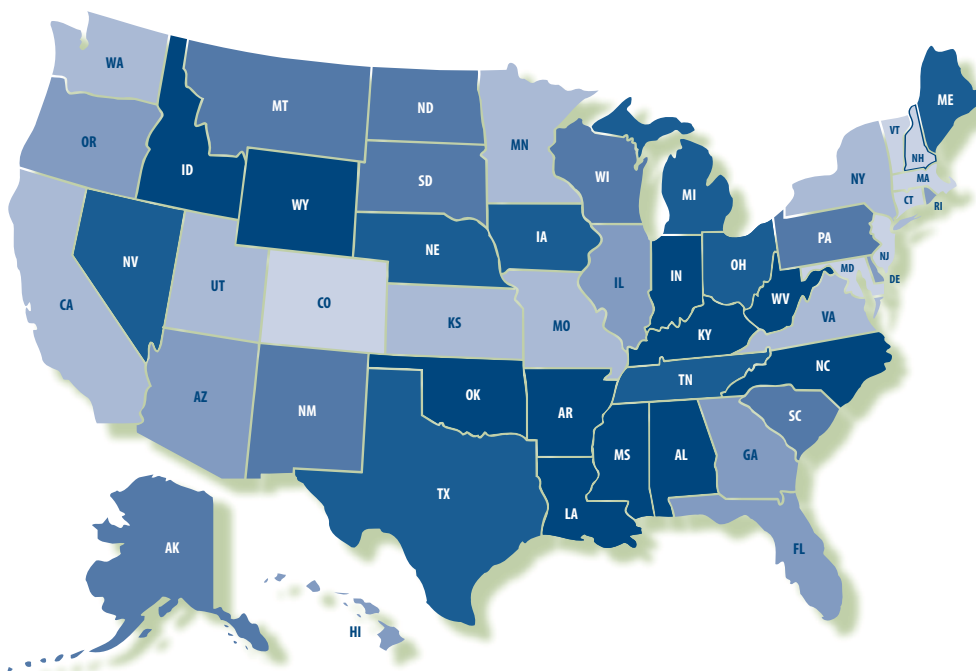


SOURCE:  
U.S. Department  
of Commerce,  
U.S. Census Bureau

# New Hampshire has one of the Highest Percentages of College-Educated Citizens in the Country

## Ranking of States According to Percent of Population over 25 Years of Age with a Bachelor's Degree or Higher as of 2004

Rank	State	College Grads	Rank	State	College Grads
1	District of Columbia	45.7%	27	Montana	25.5%
2	Massachusetts	36.7%	28	South Dakota	25.5%
3	Colorado	35.5%	29	Pennsylvania	25.3%
4	<b>New Hampshire</b>	<b>35.4%</b>	30	North Dakota	25.2%
5	Maryland	35.2%	31	New Mexico	25.1%
6	New Jersey	34.6%	32	South Carolina	24.9%
7	Connecticut	34.5%	33	Nebraska	24.8%
8	Vermont	34.2%	34	Ohio	24.6%
9	Virginia	33.1%	35	Nevada	24.5%
10	Minnesota	32.5%	36	Texas	24.5%
11	California	31.7%	37	Michigan	24.4%
12	Utah	30.8%	38	Iowa	24.3%
13	New York	30.6%	39	Tennessee	24.3%
14	Kansas	30.0%	40	Maine	24.2%
15	Washington	29.9%	41	Idaho	23.8%
16	Missouri	28.1%	42	North Carolina	23.4%
17	Arizona	28.0%	43	Oklahoma	22.9%
18	Georgia	27.6%	44	Wyoming	22.5%
19	Illinois	27.4%	45	Louisiana	22.4%
20	Rhode Island	27.2%	46	Alabama	22.3%
21	Delaware	26.9%	47	Indiana	21.1%
22	Hawaii	26.6%	48	Kentucky	21.0%
23	Florida	26.0%	49	Mississippi	20.1%
24	Oregon	25.9%	50	Arkansas	18.8%
25	Wisconsin	25.6%	51	West Virginia	15.3%
26	Alaska	25.5%		<b>U.S. Average</b>	<b>27.7%</b>

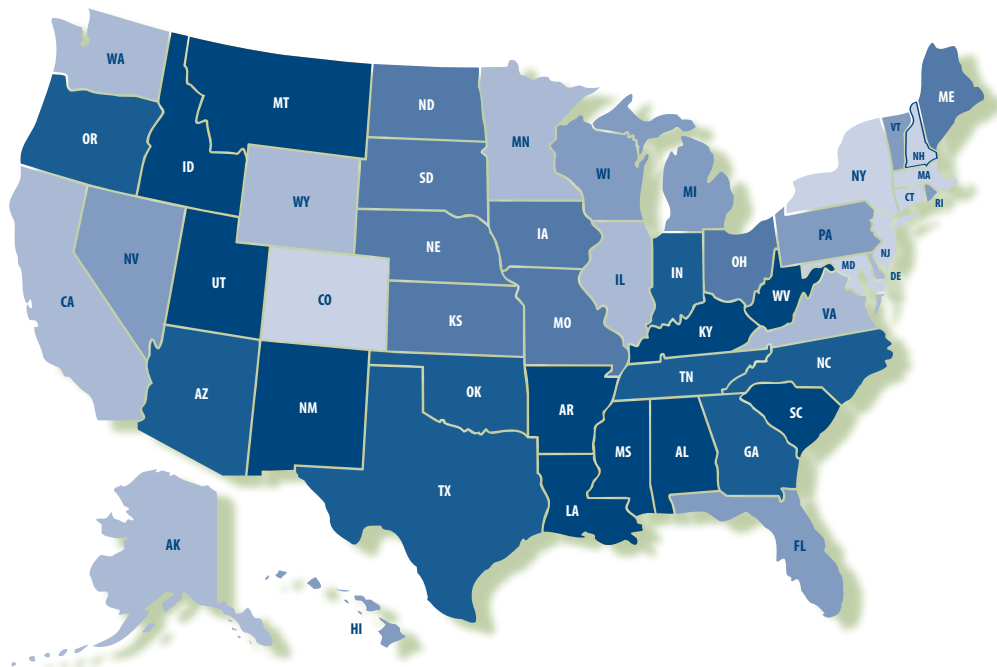


SOURCE:  
U.S. Department  
of Commerce,  
U.S. Census Bureau

# New Hampshire has one of the Highest Income Levels in the Country

## Ranking of States According to State Per Capita Personal Income as of 2004

Rank	State	Per Capita Income	Rank	State	Per Capita Income
1	District of Columbia	\$52,101	27	Kansas	\$31,003
2	Connecticut	\$45,506	28	Iowa	\$30,970
3	Massachusetts	\$42,102	29	Texas	\$30,697
4	New Jersey	\$41,636	30	South Dakota	\$30,617
5	Maryland	\$39,629	31	Oregon	\$30,584
6	New York	\$38,333	32	Missouri	\$30,516
<b>7</b>	<b>New Hampshire</b>	<b>\$36,676</b>	33	Georgia	\$30,074
8	Virginia	\$36,175	34	Indiana	\$30,070
9	Minnesota	\$35,173	35	Maine	\$29,973
10	Colorado	\$36,109	36	Tennessee	\$29,806
11	Delaware	\$35,559	37	North Carolina	\$29,303
12	California	\$35,172	38	North Dakota	\$29,247
13	Washington	\$35,017	39	Arizona	\$28,609
14	Illinois	\$34,725	40	Oklahoma	\$27,819
15	Wyoming	\$34,199	41	Montana	\$27,666
16	Rhode Island	\$34,180	42	Alabama	\$27,630
17	Alaska	\$34,085	43	Louisiana	\$27,219
18	Nevada	\$33,783	44	South Carolina	\$27,153
19	Pennsylvania	\$33,257	45	Kentucky	\$27,151
20	Hawaii	\$32,606	46	Utah	\$26,946
21	Nebraska	\$32,276	47	Idaho	\$26,839
22	Wisconsin	\$32,063	48	New Mexico	\$26,154
23	Michigan	\$32,052	49	Arkansas	\$25,724
24	Vermont	\$31,737	50	West Virginia	\$25,681
25	Florida	\$31,460	51	Mississippi	\$24,379
26	Ohio	\$31,135		<b>U.S. Average</b>	<b>\$33,041</b>

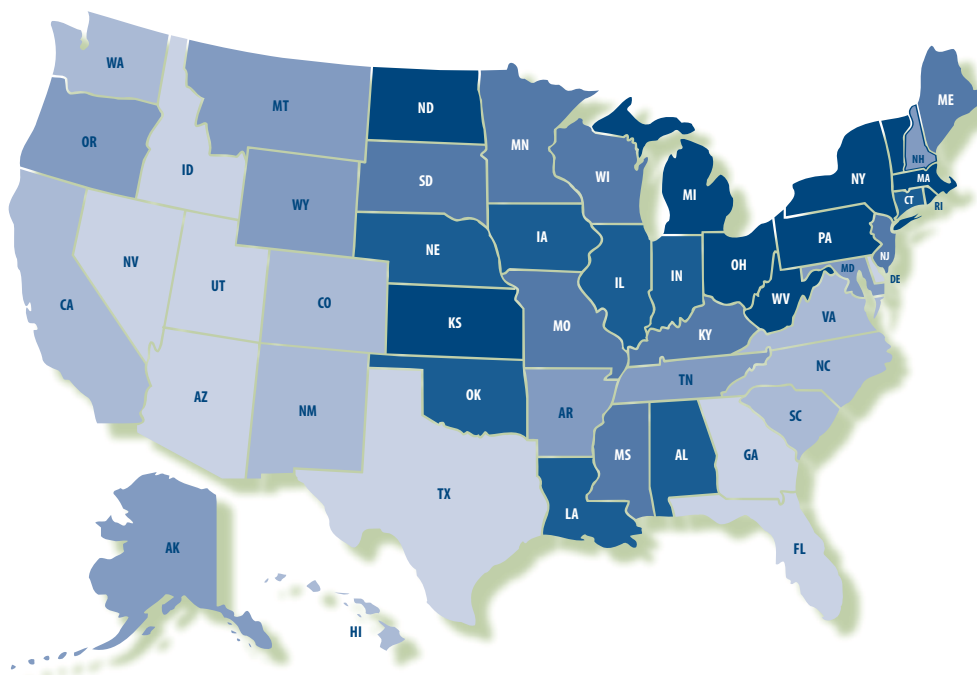


SOURCE:  
U.S. Department  
of Commerce,  
Bureau of  
Economic Analysis

# New Hampshire is a Growing State

## Ranking of States According to Percent Change in Population 2003-2004

Rank	State	Change	Rank	State	Change
1	Nevada	4.1%	27	Mississippi	0.7%
2	Arizona	3.0%	28	Kentucky	0.7%
3	Florida	2.3%	29	New Jersey	0.7%
4	Idaho	1.9%	30	Wisconsin	0.6%
5	Georgia	1.8%	31	Missouri	0.6%
6	Texas	1.7%	32	Maine	0.6%
7	Utah	1.6%	33	Indiana	0.6%
8	Delaware	1.5%	34	Alabama	0.6%
9	North Carolina	1.4%	35	Nebraska	0.6%
10	New Mexico	1.3%	36	Illinois	0.5%
11	Virginia	1.3%	37	Louisiana	0.5%
12	California	1.2%	38	Oklahoma	0.5%
13	South Carolina	1.2%	39	Connecticut	0.5%
14	Colorado	1.2%	40	Iowa	0.4%
15	Washington	1.2%	41	Rhode Island	0.4%
16	Hawaii	1.1%	42	Kansas	0.4%
17	Alaska	1.1%	43	Vermont	0.3%
18	Tennessee	1.0%	44	Michigan	0.3%
19	Montana	0.9%	45	Pennsylvania	0.3%
20	Arkansas	0.9%	46	West Virginia	0.2%
21	Wyoming	0.9%	47	Ohio	0.2%
22	Oregon	0.8%	48	North Dakota	0.2%
<b>23</b>	<b>New Hampshire</b>	<b>0.8%</b>	49	New York	0.1%
24	Maryland	0.8%	50	Massachusetts	-0.1%
25	South Dakota	0.8%	51	District of Columbia	-0.7%
26	Minnesota	0.7%		<b>Total U.S.</b>	<b>1.0%</b>

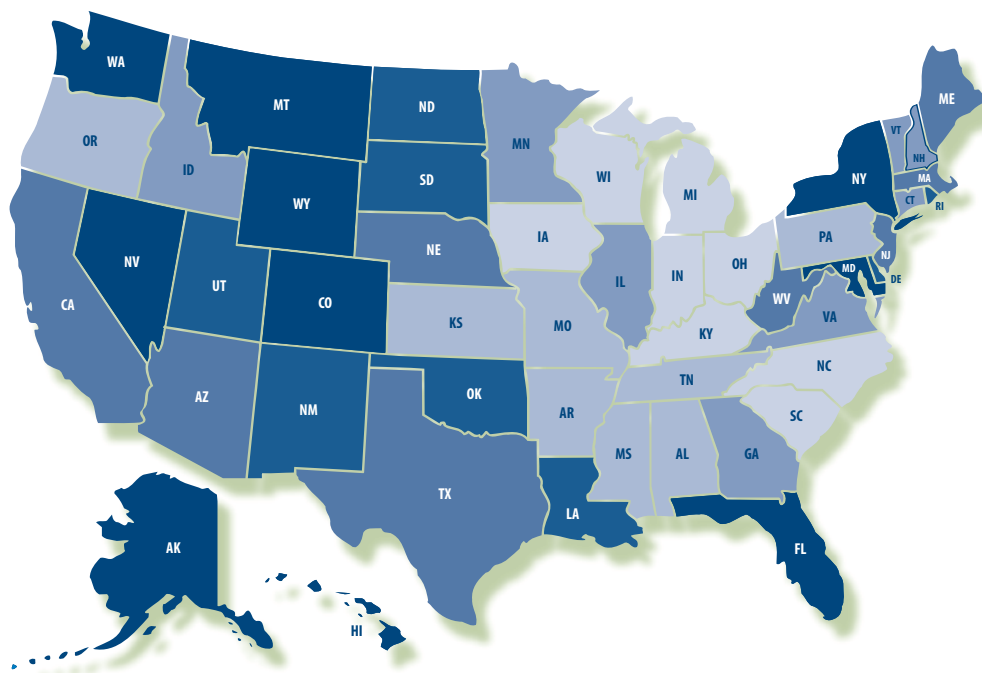


SOURCE:  
U.S. Department  
of Commerce,  
U.S. Census Bureau

# New Hampshire is a Manufacturing State

## Ranking of States According to Manufacturing Gross State Product (GSP) as a Percent of State GSP in 2003

Rank	State	Manufacturing GSP	Rank	State	Manufacturing GSP
1	Indiana	27.4%	27	Arizona	11.9%
2	North Carolina	22.2%	28	Texas	11.9%
3	Wisconsin	22.1%	29	Massachusetts	11.3%
4	Michigan	20.7%	30	California	11.2%
5	Kentucky	20.7%	31	West Virginia	11.2%
6	Iowa	20.4%	32	New Jersey	11.2%
7	Ohio	20.2%	33	Oklahoma	11.0%
8	South Carolina	19.4%	34	Louisiana	10.6%
9	Arkansas	18.4%	35	South Dakota	10.6%
10	Tennessee	17.4%	36	Utah	10.3%
11	Pennsylvania	16.4%	37	Rhode Island	9.8%
12	Alabama	16.4%	38	North Dakota	9.8%
13	Mississippi	15.8%	39	Delaware	9.7%
14	Missouri	15.2%	40	New Mexico	9.2%
15	Kansas	14.7%	41	Washington	8.8%
16	Oregon	14.7%	42	Colorado	7.2%
17	Idaho	14.3%	43	New York	7.1%
18	Vermont	13.7%	44	Maryland	6.2%
19	Georgia	13.6%	45	Wyoming	6.0%
20	Minnesota	13.4%	46	Florida	5.4%
21	Illinois	13.4%	47	Montana	5.1%
22	<b>New Hampshire</b>	<b>12.4%</b>	48	Nevada	3.4%
23	Connecticut	12.2%	49	Alaska	2.1%
24	Virginia	12.2%	50	Hawaii	1.8%
25	Nebraska	12.1%	51	District of Columbia	0.3%
26	Maine	12.0%		<b>U.S. Average</b>	<b>12.8%</b>



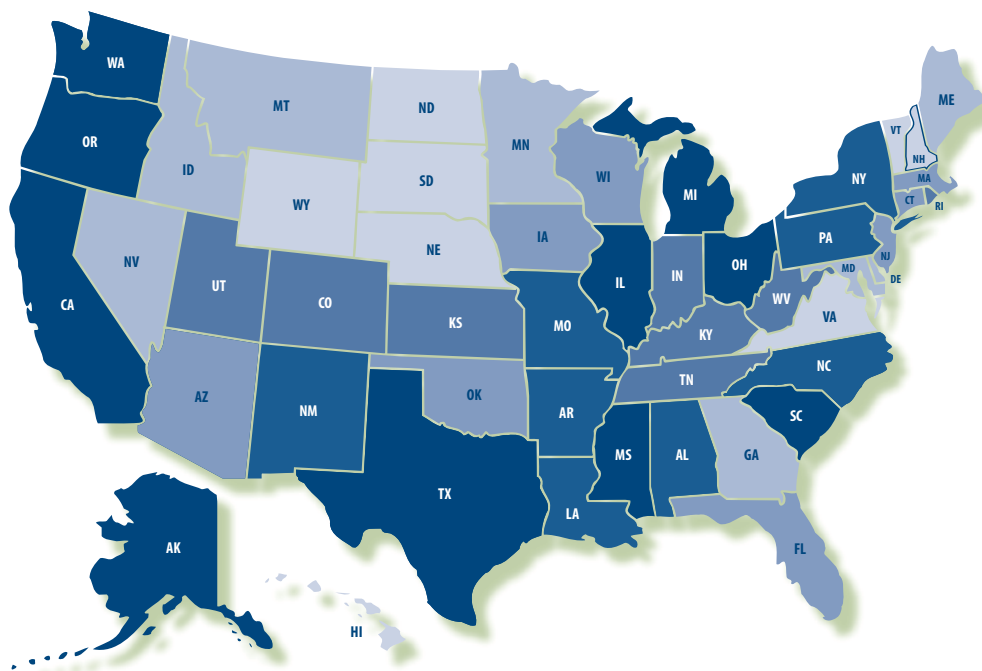
SOURCE:  
U.S. Department  
of Commerce,  
Bureau of  
Economic Analysis

# New Hampshire has a Low Unemployment Rate

## Ranking of States According to Annual Average Percent Unemployment 2004

(Ranked by Lowest to Highest)

Rank	State	Unemployment Rate	Rank	State	Unemployment Rate
1	Hawaii	3.3%	27	Utah	5.2%
2	North Dakota	3.4%	28	Kentucky	5.3%
3	South Dakota	3.5%	29	West Virginia	5.3%
4	Vermont	3.7%	30	Tennessee	5.4%
5	Virginia	3.7%	31	Colorado	5.5%
6	Nebraska	3.8%	32	Kansas	5.5%
<b>7</b>	<b>New Hampshire</b>	<b>3.8%</b>	33	North Carolina	5.5%
8	Wyoming	3.9%	34	Pennsylvania	5.5%
9	Delaware	4.1%	35	Alabama	5.6%
10	Maryland	4.2%	36	Arkansas	5.7%
11	Nevada	4.3%	37	Louisiana	5.7%
12	Montana	4.4%	38	Missouri	5.7%
13	Georgia	4.6%	39	New Mexico	5.7%
14	Maine	4.6%	40	New York	5.8%
15	Idaho	4.7%	41	Ohio	6.1%
16	Minnesota	4.7%	42	Texas	6.1%
17	Florida	4.8%	43	California	6.2%
18	Iowa	4.8%	44	Illinois	6.2%
19	New Jersey	4.8%	45	Mississippi	6.2%
20	Oklahoma	4.8%	46	Washington	6.2%
21	Connecticut	4.9%	47	South Carolina	6.8%
22	Wisconsin	4.9%	48	Michigan	7.1%
23	Arizona	5.0%	49	Oregon	7.4%
24	Massachusetts	5.1%	50	Alaska	7.5%
25	Indiana	5.2%	51	District of Columbia	8.2%
26	Rhode Island	5.2%		<b>United States</b>	<b>5.5%</b>



SOURCE:  
U.S. Department  
of Labor, Bureau of  
Labor Statistics

# Recent Comparative Surveys of New Hampshire's Quality of Life

Morgan Quitno Corporation  
2005 Most Livable State Study

State	2005 Survey Ranking	2004 Survey Ranking	2003 Survey Ranking	2002 Survey Ranking	2001 Survey Ranking	2000 Survey Ranking
<b>New Hampshire</b>	<b>1</b>	<b>1</b>	<b>3</b>	<b>3</b>	<b>13</b>	<b>5</b>
Connecticut	14	9	11	9	6	13
Maine	15	12	16	15	17	15
Massachusetts	7	16	9	5	9	10
Rhode Island	23	24	26	30	28	31
Vermont	3	3	7	18	15	12

## Other Recent Social Studies

Morgan Quitno Corporation  
**Crime State Rankings 2005**  
2005 Safest State Study

State	Ranking	Previous
<b>New Hampshire</b>	<b>4</b>	<b>4</b>
Connecticut	12	12
Maine	3	3
Massachusetts	22	24
Rhode Island	18	22
Vermont	2	2

Morgan Quitno Corporation  
**Health Care State Rankings 2005**  
2005 Healthiest State Study

State	Ranking	Previous
<b>New Hampshire</b>	<b>2</b>	<b>1</b>
Connecticut	10	10
Maine	5	9
Massachusetts	3	8
Rhode Island	12	18
Vermont	1	2

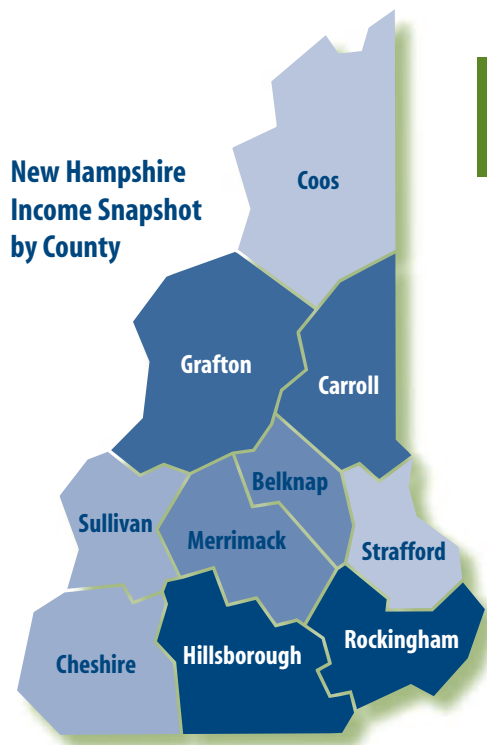
## Studies of Child and Family Well-Being

Annie E. Casey Foundation *Kids Count Data Book 2005*  
State Profiles of Child Well-Being

State	2005 Survey Ranking	2004 Survey Ranking	2003 Survey Ranking	2002 Survey Ranking	2001 Survey Ranking	2000 Survey Ranking
<b>New Hampshire</b>	<b>1</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>1</b>	<b>2</b>
Connecticut	11	7	6	8	12	12
Maine	7	12	12	12	10	10
Massachusetts	6	9	9	6	4	7
Rhode Island	22	19	18	16	21	25
Vermont	2	6	8	9	13	8

SOURCE:  
Morgan Quitno  
Corporation, 2005  
State Rankings,  
Health Care and  
Crime State  
Rankings 2005  
  
Annie E. Casey  
Foundation,  
Kids Count Data  
Book 2005

# New Hampshire's Per Capita Income, Unemployment, and Household Employment by County



County	2003 Per Capita Personal Income		2004 Unemployment Rate	2004 Household Employment
Rockingham	\$40,103	■	4.6%	161,354
Hillsborough	\$36,858	■	3.9%	216,400
Grafton	\$35,241	■	2.7%	45,643
<b>New Hampshire</b>	<b>\$35,140</b>	■	<b>3.8%</b>	<b>695,739</b>
Carroll	\$33,228	■	3.1%	24,148
Merrimack	\$32,633	■	3.1%	75,944
Belknap	\$32,513	■	3.4%	30,950
Sullivan	\$30,688	■	3.2%	20,726
Cheshire	\$30,506	■	3.3%	39,986
Strafford	\$29,079	■	3.4%	64,617
Coos	\$27,077	■	4.5%	15,969

## New Hampshire's Population by County, 1994-2004

	2004	1999	1994	Change 1994-04	Change 1999-04	Change 1994-99
Hillsborough	398,574	376,407	349,190	14.1%	5.9%	7.8%
Rockingham	292,526	273,853	252,758	15.7%	6.8%	8.3%
Merrimack	145,542	134,455	124,109	17.3%	8.2%	8.3%
Strafford	118,217	111,028	105,574	12.0%	6.5%	5.2%
Grafton	84,169	81,387	78,126	7.7%	3.4%	4.2%
Cheshire	76,872	73,447	71,124	8.1%	4.7%	3.3%
Belknap	60,858	55,517	50,850	19.7%	9.6%	9.2%
Carroll	46,762	42,815	38,064	22.9%	9.2%	12.5%
Sullivan	42,469	40,107	38,768	9.5%	5.9%	3.5%
Coos	33,511	32,998	33,997	-1.4%	1.6%	-2.9%
New Hampshire	1,299,500	1,222,014	1,142,560	13.7%	6.3%	7.0%

SOURCE:  
U.S. Department of Labor, Bureau of Labor Statistics

U.S. Department of Commerce, U.S. Census Bureau

U.S. Department of Commerce, Bureau of Economic Analysis

# Growth and Other Economic Factors in New Hampshire, New England, and the United States

(continued on page 15)

Source	Economic Factor	Year	New Hampshire	New England	United States
(1)	<b>Gross Product in 2000 Dollars</b>	2004	<b>\$48,550</b>	\$617,107	\$10,720,296
	(In Millions)	1994	<b>\$30,858</b>	\$429,143	\$7,538,478
	Percent Change 1994-2004		<b>57.3%</b>	43.8%	42.2%
(2)	<b>Resident Population</b>	2004	<b>1,300</b>	14,239	293,655
	(In Thousands)	1994	<b>1,133</b>	13,243	260,327
	Percent Change 1994-2004		<b>14.7%</b>	7.5%	12.8%
(3)	<b>Civilian Labor Force</b>	2004	<b>723</b>	7,529	147,401
	(In Thousands)	1994	<b>625</b>	7,041	131,056
	Percent Change 1994-2004		<b>15.8%</b>	6.9%	12.5%
(3)	<b>Number of Persons Unemployed</b>	2004	<b>27</b>	363	8,149
	(In Thousands)	1994	<b>30</b>	415	7,996
	Percent Change 1994-2004		<b>-7.9%</b>	-12.7%	1.9%
(3)	<b>Unemployment</b>	2004	<b>3.8%</b>	4.8%	5.5%
	(As a Percent of Labor Force)	1994	<b>4.7%</b>	5.9%	6.1%
(3)	<b>Non-Agricultural Employment</b>	2004	<b>627</b>	6,864	131,480
	(In Thousands)	1994	<b>523</b>	6,200	114,291
	Percent Change 1994-2004		<b>19.8%</b>	10.7%	15.0%
(3)	<b>Manufacturing Employment</b>	2004	<b>80</b>	749	14,329
	(In Thousands)	1994	<b>94</b>	972	17,021
	Percent Change 1994-2004		<b>-14.8%</b>	-23.0%	-15.8%
(3)	<b>Non-Manufacturing Employment</b>	2004	<b>546</b>	6,115	117,151
	(In Thousands)	1994	<b>429</b>	5,228	97,270
	Percent Change 1994-2004		<b>27.4%</b>	17.0%	20.4%

SOURCE:

(1) U.S. Department of Commerce, Bureau of Economic Analysis

(2) U.S. Department of Commerce, U.S. Census Bureau

(3) U.S. Department of Labor, Bureau of Labor Statistics

# Growth and Other Economic Factors in New Hampshire, New England, and the United States

Source	Economic Factor	Year	New Hampshire	New England	United States
(1)	<b>Personal Income</b>	2004	<b>\$47,661</b>	\$573,379	\$9,702,525
	(In Millions)	1994	<b>\$26,972</b>	\$344,112	\$5,833,906
	Percent Change 1994-2004		<b>76.7%</b>	66.6%	66.3%
(1)	<b>Per Capita Income</b>	2004	<b>\$36,676</b>	\$40,269	\$33,041
	(Dollars)	1994	<b>\$23,607</b>	\$25,687	\$22,172
	Percent Change 1994-2004		<b>55.4%</b>	56.8%	49.0%
(1)	<b>Manufacturing Employment per 100 Population</b> (New Hampshire Ranks 15th Among the 50 States)	2004	<b>6.2</b>	5.3	4.9
(1)	<b>Manufacturing Gross State Product as a Percent of Total GSP 2003</b> (New Hampshire Ranks 22nd Among the 50 States)		<b>12.4%</b>	11.7%	12.8%
(3)	<b>Average Hourly Earnings of Production Workers in Manufacturing**</b>	2004	<b>\$15.48</b>	\$16.72	\$16.14
		2003	<b>\$14.85</b>	\$16.27	\$15.74
	Percent Change 2003-2004		<b>4.2%</b>	2.8%	2.5%
(2)	<b>Housing Statistics*</b>				
	<b>Single Family</b>	2004	<b>7.0</b>	43.5	1,596.4
	(In Thousands)	1994	<b>4.1</b>	37.5	1,068.5
	Percent Change 1994-2004		<b>68.8%</b>	16.2%	49.4%
	<b>Total Dwellings</b>	2004	<b>8.6</b>	57.6	2,052.1
	(In Thousands)	1994	<b>4.7</b>	41.7	1,371.6
	Percent Change 1994-2004		<b>84.6%</b>	38.1%	49.6%

\* Housing Units Authorized by Building Permits

\*\* Data are based on the North American Industry Classification System (NAICS) and are not comparable to previous data classified by the Standard Industrial Classification (SIC) system.

SOURCE:  
(1) U.S. Department of Commerce, Bureau of Economic Analysis

(2) U.S. Department of Commerce, U.S. Census Bureau

(3) U.S. Department of Labor, Bureau of Labor Statistics

# New Hampshire has the Lowest Tax Burden

## Ranking of States According to State and Local Government Revenue from Own Sources, Fiscal Year 2002 (Ranked by Lowest to Highest Tax Burden)

Rank	State	State & Local Revenue (Millions)	Population* (Thousands)	Income* (Millions)	Revenue per Capita	Revenue per \$1,000 of Income
1	New Hampshire	\$5,110	1,276	\$44,063	\$4,006	\$116.0
2	Tennessee	\$19,880	5,792	\$160,317	\$3,432	\$124.0
3	Connecticut	\$18,766	3,459	\$147,082	\$5,425	\$127.6
4	Massachusetts	\$32,826	6,413	\$249,919	\$5,119	\$131.3
5	Maryland	\$26,391	5,442	\$198,926	\$4,850	\$132.7
6	Missouri	\$21,733	5,680	\$163,119	\$3,826	\$133.2
7	South Dakota	\$2,752	760	\$20,430	\$3,618	\$134.7
8	Arizona	\$19,805	5,439	\$145,114	\$3,641	\$136.5
9	Virginia	\$32,791	7,274	\$239,767	\$4,508	\$136.8
10	Illinois	\$56,382	12,585	\$409,140	\$4,480	\$137.8
11	Texas	\$86,214	21,723	\$623,914	\$3,969	\$138.2
12	New Jersey	\$46,307	8,577	\$334,331	\$5,399	\$138.5
13	Colorado	\$21,772	4,498	\$153,962	\$4,840	\$141.4
14	Georgia	\$35,002	8,540	\$245,000	\$4,099	\$142.9
15	Florida	\$71,707	16,681	\$492,912	\$4,299	\$145.5
16	Pennsylvania	\$55,935	12,328	\$382,603	\$4,537	\$146.2
17	Nevada	\$9,785	2,168	\$66,904	\$4,513	\$146.3
18	Rhode Island	\$4,870	1,069	\$33,181	\$4,556	\$146.8
19	Kansas	\$11,537	2,713	\$78,268	\$4,253	\$147.4
20	North Carolina	\$33,924	8,312	\$229,737	\$4,081	\$147.7
21	Washington	\$29,303	6,067	\$198,371	\$4,830	\$147.7
22	Kentucky	\$15,817	4,090	\$105,429	\$3,867	\$150.0
23	Michigan	\$45,398	10,042	\$301,760	\$4,521	\$150.4
24	Vermont	\$2,770	617	\$18,405	\$4,494	\$150.5
25	Oklahoma	\$13,648	3,488	\$90,547	\$3,913	\$150.7
26	Arkansas	\$9,614	2,708	\$63,545	\$3,551	\$151.3
27	Idaho	\$5,204	1,343	\$34,381	\$3,875	\$151.4
28	Oregon	\$15,187	3,523	\$100,286	\$4,311	\$151.4
29	Indiana	\$26,080	6,158	\$172,185	\$4,235	\$151.5
30	South Carolina	\$15,907	4,106	\$104,636	\$3,874	\$152.0
31	Alabama	\$17,478	4,481	\$114,693	\$3,900	\$152.4
32	Ohio	\$51,704	11,410	\$333,529	\$4,531	\$155.0
33	California	\$178,394	34,988	\$1,149,183	\$5,099	\$155.2
34	District of Columbia	\$4,082	565	\$26,203	\$7,230	\$155.8
35	Montana	\$3,532	911	\$22,363	\$3,878	\$157.9
36	Nebraska	\$7,848	1,726	\$49,500	\$4,546	\$158.5
37	Wisconsin	\$26,100	5,440	\$162,866	\$4,797	\$160.3
38	Hawaii	\$5,881	1,235	\$36,482	\$4,764	\$161.2
39	Iowa	\$13,245	2,935	\$81,745	\$4,513	\$162.0
40	Minnesota	\$27,105	5,025	\$166,730	\$5,394	\$162.6
41	West Virginia	\$7,112	1,805	\$43,038	\$3,940	\$165.2
42	Mississippi	\$10,667	2,868	\$64,552	\$3,720	\$165.3
43	North Dakota	\$2,838	634	\$16,949	\$4,478	\$167.4
44	Maine	\$6,176	1,298	\$36,566	\$4,759	\$168.9
45	Utah	\$9,886	2,320	\$58,089	\$4,262	\$170.2
46	Louisiana	\$19,563	4,477	\$114,457	\$4,370	\$170.9
47	New Mexico	\$7,744	1,855	\$44,946	\$4,174	\$172.3
48	Delaware	\$4,641	806	\$26,670	\$5,757	\$174.0
49	New York	\$119,356	19,151	\$676,598	\$6,232	\$176.4
50	Wyoming	\$3,050	499	\$15,536	\$6,109	\$196.3
51	Alaska	\$5,420	641	\$20,880	\$8,457	\$259.6

\* Based on 2002 calendar year

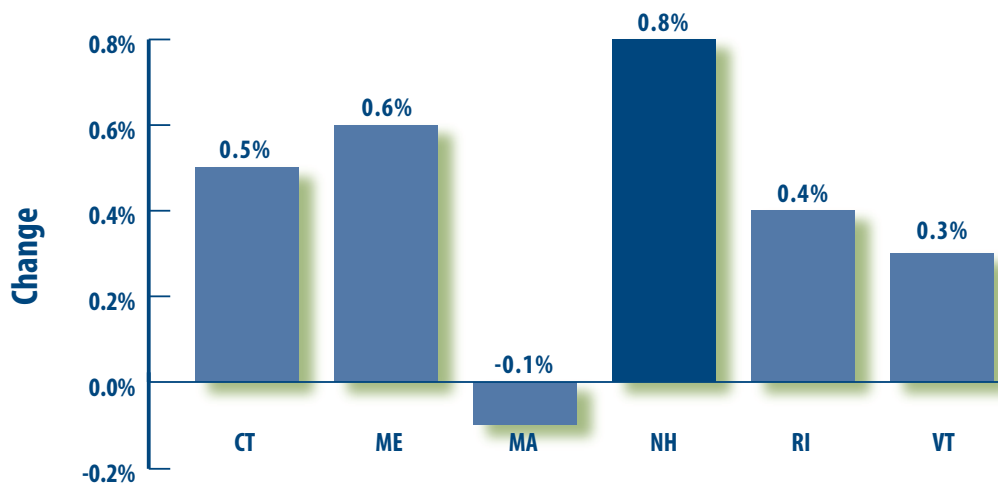
SOURCE:  
U.S. Department  
of Commerce,  
U.S. Census  
Bureau and Bureau  
of Economic  
Analysis

# Current Population Trends in New Hampshire and the United States in 1999 and 2004

Region	2004	1999	Change
Mountain	19,798,992	17,127,479	15.6%
South Atlantic	55,182,959	49,560,021	11.3%
West South Central	33,281,974	30,325,593	9.7%
<b>New Hampshire</b>	<b>1,299,500</b>	<b>1,201,134</b>	<b>8.2%</b>
Pacific	47,610,448	44,022,633	8.1%
New England	14,238,888	13,495,933	5.5%
East South Central	17,480,032	16,582,841	5.4%
Middle Atlantic	40,332,259	38,334,029	5.2%
West North Central	19,697,992	18,800,138	4.8%
East North Central	46,031,860	44,442,146	3.6%
<b>United States</b>	<b>293,655,404</b>	<b>272,690,813</b>	<b>7.7%</b>
Number of States Reflecting Growth Rate Higher than New Hampshire 2003-2004			22
Number of States Decreasing in Population During 2003-2004 Interval			2

As of July 1, 2004

## Percent Change in Population in New England States 2003-2004



SOURCE:  
U.S. Department  
of Commerce,  
U.S. Census Bureau

## Trend of Personal Income in New Hampshire, New England, and the United States, 1994, 1999, and 2004

	2004 Personal Income (Mil.)	1999 Personal Income (Mil.)	1994 Personal Income (Mil.)	Increase 1994-04	Increase 1999-04	Increase 1994-99
<b>New Hampshire</b>	<b>\$47,661</b>	<b>\$37,125</b>	<b>\$26,972</b>	<b>76.7%</b>	<b>28.4%</b>	<b>37.6%</b>
Connecticut	\$159,435	\$129,807	\$98,467	61.9%	22.8%	31.8%
Maine	\$39,482	\$31,016	\$24,092	63.9%	27.3%	28.7%
Massachusetts	\$270,145	\$216,221	\$160,322	68.5%	24.9%	34.9%
Rhode Island	\$36,936	\$28,568	\$22,450	64.5%	29.3%	27.3%
Vermont	\$19,721	\$15,650	\$11,809	67.0%	26.0%	32.5%
<b>New England</b>	<b>\$573,379</b>	<b>\$458,387</b>	<b>\$344,112</b>	<b>66.6%</b>	<b>25.1%</b>	<b>33.2%</b>
Middle Atlantic	\$1,511,819	\$1,256,655	\$969,533	55.9%	20.3%	29.6%
East North Central	\$1,486,594	\$1,255,454	\$975,700	52.4%	18.4%	28.7%
West North Central	\$634,984	\$511,507	\$389,452	63.0%	24.1%	31.3%
South Atlantic	\$1,772,232	\$1,383,566	\$1,019,944	73.8%	28.1%	35.7%
East South Central	\$484,387	\$389,238	\$299,064	62.0%	24.4%	30.2%
West South Central	\$982,119	\$771,478	\$558,388	75.9%	27.3%	38.2%
Mountain	\$603,865	\$455,058	\$313,618	92.5%	32.7%	45.1%
Pacific	\$1,653,145	\$1,314,795	\$964,095	71.5%	25.7%	36.4%
<b>United States</b>	<b>\$9,702,525</b>	<b>\$7,796,137</b>	<b>\$5,833,906</b>	<b>66.3%</b>	<b>24.5%</b>	<b>33.6%</b>

## Trend of Per Capita Income in New Hampshire, New England, and the United States, 1994, 1999, and 2004

	2004 Per Capita Income (Mil.)	1999 Per Capita Income (Mil.)	1994 Per Capita Income (Mil.)	Increase 1994-04	Increase 1999-04	Increase 1994-99
<b>New Hampshire</b>	<b>\$36,676</b>	<b>\$30,380</b>	<b>\$23,607</b>	<b>55.4%</b>	<b>20.7%</b>	<b>28.7%</b>
Connecticut	\$45,506	\$38,332	\$29,693	53.3%	18.7%	29.1%
Maine	\$29,973	\$24,484	\$19,387	54.6%	22.4%	26.3%
Massachusetts	\$42,102	\$34,227	\$26,303	60.1%	23.0%	30.1%
Rhode Island	\$34,180	\$27,459	\$22,097	54.7%	24.5%	24.3%
Vermont	\$31,737	\$25,881	\$20,226	56.9%	22.6%	28.0%
<b>New England</b>	<b>\$36,696</b>	<b>\$30,127</b>	<b>\$23,552</b>	<b>55.8%</b>	<b>21.8%</b>	<b>27.9%</b>
Middle Atlantic	\$37,742	\$31,989	\$25,252	49.5%	18.0%	26.7%
East North Central	\$32,009	\$27,583	\$22,110	44.8%	16.0%	24.8%
West North Central	\$31,543	\$25,891	\$20,610	53.0%	21.8%	25.6%
South Atlantic	\$34,126	\$27,733	\$22,399	52.4%	23.1%	23.8%
East South Central	\$27,242	\$22,609	\$18,339	48.5%	20.5%	23.3%
West South Central	\$27,865	\$22,992	\$18,581	50.0%	21.2%	23.7%
Mountain	\$30,038	\$24,759	\$19,781	51.9%	21.3%	25.2%
Pacific	\$33,493	\$28,284	\$23,406	43.1%	18.4%	20.8%
<b>United States</b>	<b>\$33,041</b>	<b>\$27,939</b>	<b>\$22,172</b>	<b>49.0%</b>	<b>18.3%</b>	<b>26.0%</b>

SOURCE:  
U.S. Department  
of Commerce,  
Bureau of  
Economic  
Analysis

## New Hampshire had Strong Income Growth

**Ranking of States According to Change in Personal Income from 2003 to 2004**

Rank	State	2004 (Millions)	2003 (Millions)	Change
1	Nevada	\$78,876	\$71,632	10.1%
2	Iowa	\$91,500	\$84,029	8.9%
3	Arizona	\$164,324	\$151,716	8.3%
4	Hawaii	\$41,176	\$38,125	8.0%
5	Washington	\$217,240	\$201,342	7.9%
6	Idaho	\$37,394	\$34,660	7.9%
7	Virginia	\$269,862	\$250,365	7.8%
8	Arkansas	\$70,810	\$66,082	7.2%
9	District of Columbia	\$28,839	\$26,922	7.1%
<b>10</b>	<b>New Hampshire</b>	<b>\$47,661</b>	<b>\$44,521</b>	<b>7.1%</b>
11	Florida	\$547,312	\$511,951	6.9%
12	Connecticut	\$159,435	\$149,276	6.8%
13	New York	\$737,039	\$690,365	6.8%
14	Wyoming	\$17,323	\$16,226	6.8%
15	Utah	\$64,376	\$60,320	6.7%
16	North Carolina	\$250,286	\$234,544	6.7%
17	Delaware	\$29,527	\$27,672	6.7%
18	Maryland	\$220,261	\$206,515	6.7%
19	California	\$1,262,454	\$1,184,058	6.6%
20	Minnesota	\$184,515	\$173,300	6.5%
21	Montana	\$25,643	\$24,096	6.4%
22	New Mexico	\$49,778	\$46,782	6.4%
23	South Dakota	\$23,602	\$22,231	6.2%
24	Mississippi	\$70,770	\$66,664	6.2%
25	Texas	\$690,376	\$651,009	6.0%
26	Maine	\$39,482	\$37,251	6.0%
27	Georgia	\$265,538	\$250,662	5.9%
28	Tennessee	\$175,885	\$166,075	5.9%
29	South Carolina	\$113,988	\$107,660	5.9%
30	Louisiana	\$122,913	\$116,176	5.8%
31	Massachusetts	\$270,145	\$255,375	5.8%
32	Vermont	\$19,721	\$18,644	5.8%
33	Colorado	\$166,153	\$157,083	5.8%
34	Rhode Island	\$36,936	\$34,921	5.8%
35	Oregon	\$109,935	\$103,988	5.7%
36	Alabama	\$125,167	\$118,481	5.6%
37	Nebraska	\$56,393	\$53,427	5.6%
38	Kentucky	\$112,566	\$106,688	5.5%
39	New Jersey	\$362,190	\$343,421	5.5%
40	Wisconsin	\$176,636	\$167,586	5.4%
41	Oklahoma	\$98,020	\$93,118	5.3%
42	West Virginia	\$46,619	\$44,290	5.3%
43	Missouri	\$175,611	\$166,998	5.2%
44	Pennsylvania	\$412,591	\$392,528	5.1%
45	Kansas	\$84,810	\$80,792	5.0%
46	Indiana	\$187,565	\$178,815	4.9%
47	Alaska	\$22,340	\$21,403	4.4%
48	Ohio	\$356,774	\$342,424	4.2%
49	Illinois	\$441,485	\$427,212	3.3%
50	North Dakota	\$18,553	\$18,194	2.0%
51	Michigan	\$324,134	\$318,491	1.8%
<b>Total U.S.</b>		<b>\$9,702,525</b>	<b>\$9,156,108</b>	<b>6.0%</b>

**Ranking of States According to Change in Per Capita Income from 2003 to 2004**

Rank	State	2004 (Millions)	2003 (Millions)	Change
1	Iowa	\$30,970	\$28,562	8.4%
2	District of Columbia	\$52,101	\$48,280	7.9%
3	Hawaii	\$32,606	\$30,531	6.8%
4	New York	\$38,333	\$35,933	6.7%
5	Washington	\$35,017	\$32,838	6.6%
6	Virginia	\$36,175	\$33,993	6.4%
7	Connecticut	\$45,506	\$42,810	6.3%
8	Arkansas	\$25,724	\$24,226	6.2%
<b>9</b>	<b>New Hampshire</b>	<b>\$36,676</b>	<b>\$34,547</b>	<b>6.2%</b>
10	Idaho	\$26,839	\$25,354	5.9%
11	Massachusetts	\$42,102	\$39,776	5.8%
12	Wyoming	\$34,199	\$32,316	5.8%
13	Maryland	\$39,629	\$37,464	5.8%
14	Nevada	\$33,783	\$31,947	5.7%
15	Minnesota	\$36,173	\$34,221	5.7%
16	Vermont	\$31,737	\$30,103	5.4%
17	Montana	\$27,666	\$26,244	5.4%
18	Mississippi	\$24,379	\$23,126	5.4%
19	South Dakota	\$30,617	\$29,063	5.3%
20	Maine	\$29,973	\$28,453	5.3%
21	California	\$35,172	\$33,389	5.3%
22	Rhode Island	\$34,180	\$32,452	5.3%
23	Louisiana	\$27,219	\$25,853	5.3%
24	North Carolina	\$29,303	\$27,852	5.2%
25	Arizona	\$28,609	\$27,193	5.2%
26	Delaware	\$35,559	\$33,822	5.1%
27	Utah	\$26,946	\$25,645	5.1%
28	West Virginia	\$25,681	\$24,450	5.0%
29	Alabama	\$27,630	\$26,307	5.0%
30	New Mexico	\$26,154	\$24,903	5.0%
31	Nebraska	\$32,276	\$30,750	5.0%
32	Tennessee	\$29,806	\$28,412	4.9%
33	Oregon	\$30,584	\$29,175	4.8%
34	Pennsylvania	\$33,257	\$31,730	4.8%
35	Kentucky	\$27,151	\$25,907	4.8%
36	New Jersey	\$41,636	\$39,737	4.8%
37	Oklahoma	\$27,819	\$26,556	4.8%
38	Wisconsin	\$32,063	\$30,613	4.7%
39	South Carolina	\$27,153	\$25,950	4.6%
40	Kansas	\$31,003	\$29,651	4.6%
41	Colorado	\$36,109	\$34,542	4.5%
42	Missouri	\$30,516	\$29,199	4.5%
43	Florida	\$31,460	\$30,116	4.5%
44	Indiana	\$30,070	\$28,843	4.3%
45	Texas	\$30,697	\$29,453	4.2%
46	Georgia	\$30,074	\$28,890	4.1%
47	Ohio	\$31,135	\$29,938	4.0%
48	Alaska	\$34,085	\$33,015	3.2%
49	Illinois	\$34,725	\$33,774	2.8%
50	North Dakota	\$29,247	\$28,725	1.8%
51	Michigan	\$32,052	\$31,589	1.5%
<b>United States</b>		<b>\$33,041</b>	<b>\$31,487</b>	<b>4.9%</b>

SOURCE:  
U.S. Department  
of Labor, Bureau  
of Labor Statistics

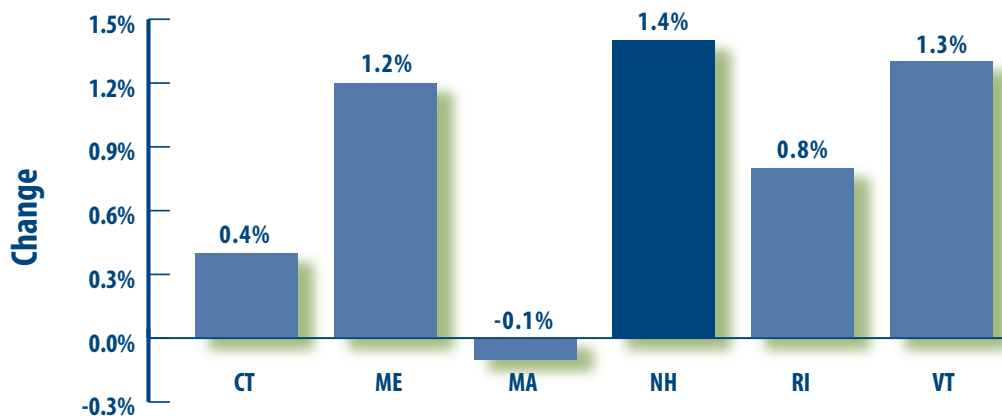
## Non-Agricultural Employment Trends in New England and the United States for 1994, 1999, and 2004

Area Name	2004 (Thousands)	1999 (Thousands)	1994 (Thousands)	Change 1994-04	Change 1999-04	Change 1994-99
<b>New Hampshire</b>	<b>626.7</b>	<b>605.7</b>	<b>523.1</b>	<b>19.8%</b>	<b>3.5%</b>	<b>15.8%</b>
Connecticut	1,651.4	1,669.1	1,543.7	7.0%	-1.1%	8.1%
Maine	613.9	586.3	531.5	15.5%	4.7%	10.3%
Massachusetts	3,180.4	3,236.8	2,903.6	9.5%	-1.7%	11.5%
Rhode Island	488.4	465.5	434.1	12.5%	4.9%	7.2%
Vermont	303.2	291.6	263.9	14.9%	4.0%	10.5%
<b>New England</b>	<b>6,864.0</b>	<b>6,855.0</b>	<b>6,199.9</b>	<b>10.7%</b>	<b>0.1%</b>	<b>10.6%</b>
<b>United States</b>	<b>131,480.0</b>	<b>128,993.0</b>	<b>114,291.0</b>	<b>15.0%</b>	<b>1.9%</b>	<b>12.9%</b>

## Non-Agricultural Employment Trends by Region for 1994, 1999, and 2004

Area Name	2003 (Thousands)	1998 (Thousands)	1993 (Thousands)	Change 1993-03	Change 1998-03	Change 1993-98
New England	6,864.0	6,855.0	6,199.9	10.7%	0.1%	10.6%
Middle Atlantic	18,088.1	17,943.1	16,576.4	9.1%	0.8%	8.2%
<b>Northeast</b>	<b>24,952.1</b>	<b>24,798.1</b>	<b>22,776.3</b>	<b>9.6%</b>	<b>0.6%</b>	<b>8.9%</b>
East North Central	21,338.0	21,857.8	19,889.2	7.3%	-2.4%	9.9%
West North Central	9,792.7	9,739.3	8,698.6	12.6%	0.5%	12.0%
<b>North Central</b>	<b>31,130.7</b>	<b>31,597.1</b>	<b>28,587.8</b>	<b>8.9%</b>	<b>-1.5%</b>	<b>10.5%</b>
South Atlantic	24,983.4	23,954.7	20,872.9	19.7%	4.3%	14.8%
East South Central	7,523.8	7,553.3	6,834.0	10.1%	-0.4%	10.5%
West South Central	14,027.6	13,654.8	11,788.2	19.0%	2.7%	15.8%
<b>South</b>	<b>46,534.8</b>	<b>45,162.8</b>	<b>39,495.1</b>	<b>17.8%</b>	<b>3.0%</b>	<b>14.4%</b>
Mountain	8,853.0	8,207.9	6,720.7	31.7%	7.9%	22.1%
Pacific	19,717.0	19,028.1	16,621.8	18.6%	3.6%	14.5%
<b>West</b>	<b>28,570.0</b>	<b>27,236.0</b>	<b>23,342.5</b>	<b>22.4%</b>	<b>4.9%</b>	<b>16.7%</b>

### Percent Change in Non-Agricultural Employment in New England States, 2003-2004

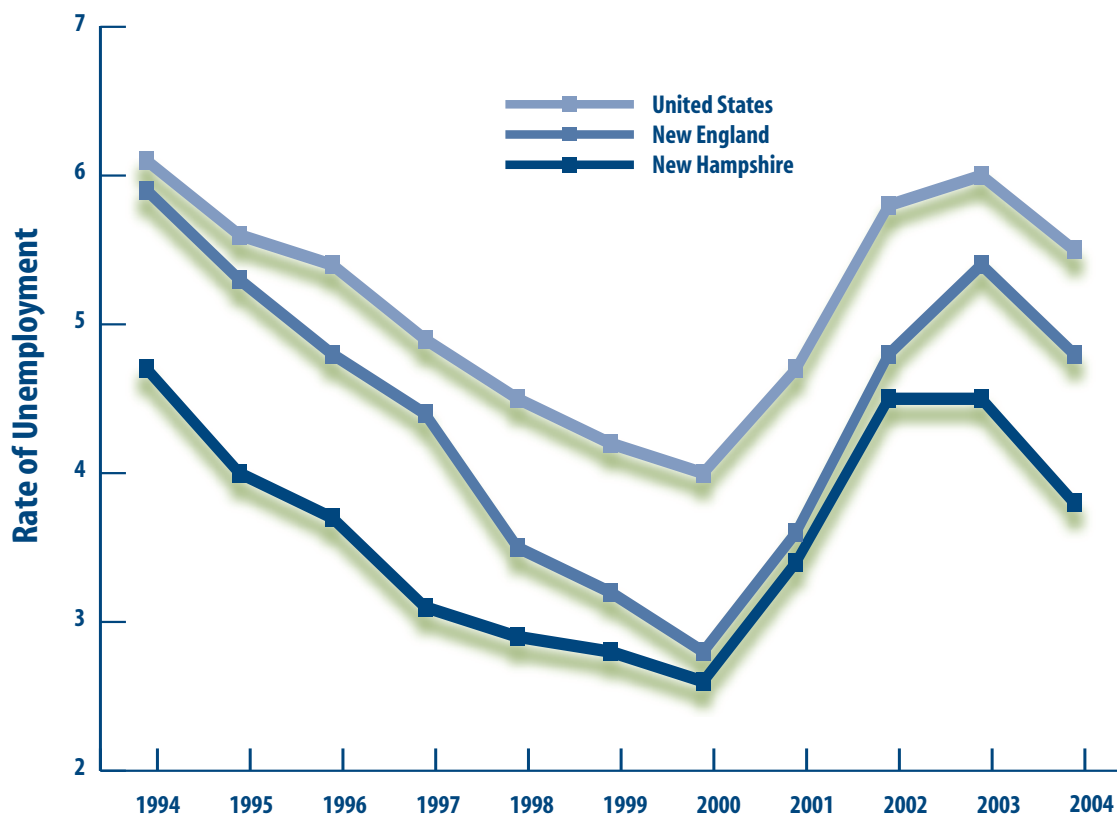


SOURCE:  
U.S. Department  
of Labor,  
Bureau of Labor  
Statistics

## Rate of Unemployment in New Hampshire, New England, and the United States, 1994-2004

Year	New Hampshire	New England	United States
2004	3.8%	4.8%	5.5%
2003	4.5%	5.4%	6.0%
2002	4.5%	4.8%	5.8%
2001	3.4%	3.6%	4.7%
2000	2.6%	2.8%	4.0%
1999	2.8%	3.2%	4.2%
1998	2.9%	3.5%	4.5%
1997	3.1%	4.4%	4.9%
1996	3.7%	4.8%	5.4%
1995	4.0%	5.3%	5.6%
1994	4.7%	5.9%	6.1%

**Rate of Unemployment in New Hampshire, New England, and  
the United States, 1994-2004**



SOURCE:  
U.S. Department  
of Labor,  
Bureau of  
Labor Statistics

## Top 30 Manufacturing Employers in New Hampshire, Based on Number of NH Employees\* (continued on page 23)

Rank	Company and NH HQ or Major Location	Employees in 2004	Parent Company	Products
1	<b>BAE Systems</b> Nashua, NH	3,800	BAE Systems London, United Kingdom	Major producer of aircraft self protection systems and tactical, surveillance and intelligence systems for all branches of the armed forces <a href="http://www.baesystems.com">www.baesystems.com</a>
2	<b>Hewlett-Packard Company</b> Nashua, NH	1,700	Hewlett-Packard Company	Second largest computer company in the world, largest global supplier of PCs. Develops/markets hardware, software and solutions <a href="http://www.hp.com">www.hp.com</a>
3	<b>Osram Sylvania Inc.</b> Hillsboro, NH	1,685	Osram GmbH Munchen, Germany	Manufacturer of halogen, HIO, neon, and incandescent light sources for the auto, aviation, and electrical industries <a href="http://www.sylvania.com">www.sylvania.com</a>
4	<b>Teradyne Connection Systems</b> Nashua, NH	1,600	Teradyne Inc.	Provider of high tech system solutions for industry leading OEMs in communications, networking and data storage <a href="http://www.teradyne.com/tcs">www.teradyne.com/tcs</a>
5	<b>Freudenberg-NOK</b> Bristol, NH	1,421	Freudenberg-NOK Weinheim, Germany	Manufactures seals and custom-molded products <a href="http://www.freudenberg-nok.com">www.freudenberg-nok.com</a>
6	<b>Hitchiner Manufacturing Co. Inc.</b> Milford, NH	1,198	Hitchiner Manufacturing Co	Manufacturer of ferrous/nonferrous investment castings including custom machining as requested for auto, golf, gas and other markets <a href="http://www.hitchiner.com">www.hitchiner.com</a>
7	<b>Goss International Americas Inc.</b> Dover, NH	1,000	Goss International Corporation	Manufacturer of web offset printing presses for the magazine, catalog, commercial, advertising insert, directory and newspaper markets <a href="http://www.heidelberg.com">www.heidelberg.com</a>
8	<b>Sturm, Ruger &amp; Co Inc. – Newport, NH Division</b> Newport, NH	959	Sturm, Ruger & Co Inc.	Designs and manufactures firearms and investment castings in in ferrous alloy and titanium <a href="http://www.ruger.com">www.ruger.com</a>
9	<b>General Electric Meter Business</b> Somersworth, NH	950	General Electric Co.	Electricity meters, metering systems, instrument transformers <a href="http://www.ge.com">www.ge.com</a>
10	<b>NH Ball Bearings, Inc. – Hi-Tech Division</b> Peterborough, NH	892	NMB (USA) Inc. Nagano, Japan	Manufacturer of bearings and bearing products <a href="http://www.nhbb.com">www.nhbb.com</a>
11	<b>Tyco International</b> Portsmouth, NH	857	Tyco International	Diversified manufacturer and service company <a href="http://www.tycoint.com">www.tycoint.com</a>
12	<b>Smith Medical</b> Keene, NH	850	Smiths Group plc London, United Kingdom	Manufacturer of disposable medical devices and hospital supplies <a href="http://www.smithsgroup.com">www.smithsgroup.com</a>
13	<b>Benchmark Electronics, Inc.</b> Hudson, NH	700	Benchmark Electronics	Manufacturer of high quality printed circuit assemblies and fully integrated products <a href="http://www.bench.com">www.bench.com</a>
14	<b>Fraser Papers</b> Berlin, NH	650	Fraser Papers Toronto, Canada	Producer of specialty paper products <a href="http://www.fraserpapers.com">www.fraserpapers.com</a>
15	<b>Markem Corporation</b> Keene, NH	650	Markem Corporation	Manufacturer of marking/printing machines, printing inks, type and plates <a href="http://www.markem.com">www.markem.com</a>

SOURCE:  
N.H. BusinessReview,  
2005 Book of Lists

## Top 30 Manufacturing Employers in New Hampshire, Based on Number of NH Employees\*

Rank	Company and NH HQ or Major Location	Employees in 2003	Parent Company	Products
16	<b>The Timberland Co.</b> Stratham, NH	650	The Timberland Company	Designs, engineers, markets, distributes and sells premium-quality footwear, apparel and accessories for men, women and children <a href="http://www.timberland.com">www.timberland.com</a>
17	<b>Timken Aerospace</b> Lebanon, NH	650	The Timken Company	Manufactures super precision bearings <a href="http://www.timken.com">www.timken.com</a>
18	<b>Hutchinson Sealing Systems Inc.</b> Newfields, NH	575	Hutchinson Paris, France	Design and manufacturer of rubber and plastic sealing systems for auto OEM and other products <a href="http://www.hutchinsonrubber.com">www.hutchinsonrubber.com</a>
19	<b>Timken Super Precision</b> Keene, NH	550	The Timken Company	Manufactures super precision bearings <a href="http://www.timken.com">www.timken.com</a>
20	<b>Hypertherm Inc.</b> Hanover, NH	500	Hypertherm Inc.	Manufacturer of plasma arc cutting equipment <a href="http://www.hypertherm.com">www.hypertherm.com</a>
21	<b>Velcro USA Inc.</b> Manchester, NH	500	Velcro Industries NV Curacao Netherlands Antilles	Manufacturer of hook and loop fasteners and related products for industry and consumers <a href="http://www.velcro.com">www.velcro.com</a>
22	<b>Webster Valve Co.</b> Franklin, NH	500	Watts Water Technologies	Manufactures valves – pressure and temperature relief, backflow prevention devices, industrial <a href="http://www.wattsind.com">www.wattsind.com</a>
23	<b>Harvey Industries</b> Manchester, NH	450	Harvey Industries	Manufacturer and distributor of exterior building products <a href="http://www.harveyind.com">www.harveyind.com</a>
24	<b>Saint-Gobain Chemfab US Performance Plastics</b> Merrimack, NH	450	Saint-Gobain Corporation Paris, France	Develops, manufactures and markets polymer-based engineered products and materials systems <a href="http://www.saint-gobain.com/en/html">www.saint-gobain.com/en/html</a>
25	<b>Pike Industries</b> Belmont, NH	440	CRH plc Dublin 22, Ireland	Provide of asphalt and stone products, highway work, airports, heavy and highway construction <a href="http://www.pikeindustries.com">www.pikeindustries.com</a>
26	<b>Lonza Biologics Inc.</b> Portsmouth, NH	438	Lonza Group Ltd. Basel, Switzerland	Manufacturer of therapeutic monoclonal antibodies and recombinant proteins from mammalian cell cultures <a href="http://www.lonzabiologics.com">www.lonzabiologics.com</a>
27	<b>Anheuser-Busch, Inc.</b> Merrimack, NH	400	Anheuser Busch Co. Inc.	Brewery <a href="http://www.anheuser-busch.com">www.anheuser-busch.com</a>
28	<b>Coca-Cola Bottling Co. of Northern N.E. Inc.</b> Bedford, NH	400	Kirin Beverages Ltd. Tokyo, Japan	Soft drink manufacturing and distribution <a href="http://www.coca-cola.com">www.coca-cola.com</a>
29	<b>Collins &amp; Aikman</b> Farmington, NH	400	Collins & Aikman	Manufacturer of plastic interior automotive products <a href="http://www.collinsaikman.com">www.collinsaikman.com</a>
30	<b>PEP Direct</b> Wilton, NH	400	Quadrign Art Inc.	Developer and producer of direct mail fund-raising products and programs <a href="http://www.pep-direct.com">www.pep-direct.com</a>

\* New Hampshire Employees as of December 2003

SOURCE:  
N.H. Business  
Review, 2005  
Book of Lists

# Measures of Manufacturing Intensity Statistics

## Manufacturing Employment as a Percent of Population, 2004

## Manufacturing Gross State Product (GSP) as a Percent of Total GSP, 2003

Rank	State	Mfg. Emp.	Pop.	Mfg. Emp. as % of Pop.	Rank	State	Mfg. GSP	Total GSP	Mfg. GSP as % of Total GSP
1	Indiana	572	6,238	9.2%	1	Indiana	58,459	213,342	27.4%
2	Wisconsin	502	5,509	9.1%	2	North Carolina	69,965	315,456	22.2%
3	Iowa	223	2,954	7.5%	3	Wisconsin	43,767	198,096	22.1%
4	Arkansas	204	2,753	7.4%	4	Michigan	74,447	359,440	20.7%
5	Ohio	825	11,459	7.2%	5	Kentucky	26,528	128,315	20.7%
6	Tennessee	412	5,901	7.0%	6	Iowa	20,854	102,400	20.4%
7	Michigan	696	10,113	6.9%	7	Ohio	80,490	398,918	20.2%
8	North Carolina	580	8,541	6.8%	8	South Carolina	24,822	127,963	19.4%
9	Minnesota	343	5,101	6.7%	9	Arkansas	13,718	74,540	18.4%
10	Kansas	176	2,736	6.4%	10	Tennessee	35,241	203,071	17.4%
11	Alabama	291	4,530	6.4%	11	Pennsylvania	72,854	443,709	16.4%
12	South Carolina	269	4,198	6.4%	12	Alabama	21,448	130,792	16.4%
13	Kentucky	264	4,146	6.4%	13	Mississippi	11,340	71,872	15.8%
14	Mississippi	179	2,903	6.2%	14	Missouri	29,522	193,828	15.2%
<b>15</b>	<b>New Hampshire</b>	<b>80</b>	<b>1,300</b>	<b>6.2%</b>	15	Kansas	13,717	93,263	14.7%
16	Vermont	37	621	6.0%	16	Oregon	17,600	119,973	14.7%
17	Nebraska	101	1,747	5.8%	17	Idaho	5,771	40,358	14.3%
18	Connecticut	198	3,504	5.6%	18	Vermont	2,806	20,544	13.7%
19	Pennsylvania	691	12,406	5.6%	19	Georgia	43,831	321,199	13.6%
20	Oregon	200	3,595	5.6%	20	Minnesota	28,208	210,184	13.4%
21	Illinois	697	12,714	5.5%	21	Illinois	66,843	499,731	13.4%
22	Missouri	312	5,755	5.4%	<b>22</b>	<b>New Hampshire</b>	<b>5,987</b>	<b>48,202</b>	<b>12.4%</b>
23	Rhode Island	57	1,081	5.3%	23	Connecticut	21,325	174,085	12.2%
24	South Dakota	39	771	5.0%	24	Virginia	37,075	304,116	12.2%
25	Georgia	445	8,829	5.0%	25	Nebraska	7,937	65,399	12.1%
26	Massachusetts	314	6,417	4.9%	26	Maine	4,888	40,829	12.0%
27	Utah	115	2,389	4.8%	27	Arizona	21,886	183,272	11.9%
28	Maine	63	1,317	4.8%	28	Texas	97,927	821,943	11.9%
29	Idaho	62	1,393	4.4%	29	Massachusetts	33,571	297,113	11.3%
30	California	1,533	35,894	4.3%	30	California	161,707	1,438,134	11.2%
31	Washington	264	6,204	4.2%	31	West Virginia	5,228	46,726	11.2%
32	Delaware	35	830	4.2%	32	New Jersey	44,002	394,040	11.2%
33	Oklahoma	142	3,524	4.0%	33	Oklahoma	11,117	101,168	11.0%
34	Virginia	299	7,460	4.0%	34	Louisiana	15,277	144,321	10.6%
35	Texas	890	22,490	4.0%	35	South Dakota	2,888	27,337	10.6%
36	New Jersey	339	8,699	3.9%	36	Utah	7,905	76,674	10.3%
37	North Dakota	25	634	3.9%	37	Rhode Island	3,859	39,363	9.8%
38	West Virginia	63	1,815	3.5%	38	North Dakota	2,114	21,597	9.8%
39	Louisiana	152	4,516	3.4%	39	Delaware	4,880	50,486	9.7%
40	Colorado	155	4,601	3.4%	40	New Mexico	5,238	57,078	9.2%
41	New York	596	19,227	3.1%	41	Washington	21,525	245,143	8.8%
42	Arizona	176	5,744	3.1%	42	Colorado	13,649	188,397	7.2%
43	Maryland	143	5,558	2.6%	43	New York	59,304	838,035	7.1%
44	Florida	388	17,397	2.2%	44	Maryland	13,284	213,073	6.2%
45	Montana	19	927	2.1%	45	Wyoming	1,336	22,279	6.0%
46	Nevada	46	2,335	2.0%	46	Florida	30,071	553,709	5.4%
47	New Mexico	36	1,903	1.9%	47	Montana	1,307	25,584	5.1%
48	Wyoming	10	507	1.9%	48	Nevada	3,094	89,711	3.4%
49	Alaska	12	655	1.9%	49	Alaska	678	31,704	2.1%
50	Hawaii	15	1,263	1.2%	50	Hawaii	842	46,671	1.8%
51	District of Columbia	3	554	0.5%	51	District of Columbia	187	70,668	0.3%

SOURCE:  
U.S. Department  
of Commerce,  
U.S. Census Bureau  
and Bureau of  
Economic Analysis

U.S. Department  
of Labor, Bureau of  
Labor Statistics

## New Firms Locating in New Hampshire in 2004

<i>Company Name</i>	<i>City/Town</i>	<i>Building Area in Sq. Ft.</i>	<i>Number of Expected Employees</i>	<i>Product</i>
Amitron/Anaren Ceramics	Salem	70,000	90	Manufacturer of high-power resistive components and ceramic circuits
End-of-Life Electronics	Hudson	54,000	20	Electronics recycling
Fireplace Products Inc	Newington	27,400	6	Fireplace products
Gordon Darby	Manchester	5,600	6	Vehicle testing
INEX Capital & Growth Advisors	Manchester	30,700	5	Consulting - insurance agencies
Kessler Sunbelt Distribution	Dover	80,000	15	Distributor to plumbing wholesalers and kitchen and bath stores
Medassit Corporation	Nashua	17,000	100	Health care call center
Nitro Data Systems/NitroSecurity	Portsmouth	10,000	25	Database and security technologies
Stonewall Kitchens	Rochester	100,000	50	Specialty foods retailer
Trelleborg Palmer-Chenard	Somersworth	10,000	27	Manufacturer of precision seals for the industrial, automotive and aerospace markets
Yankee Gas and Fireplace	Londonderry	50,000	25	Wood and gas stoves, inserts and other hearth products
<b>Total</b>		<b>454,700</b>	<b>369</b>	

SOURCE:  
New Hampshire  
Department of  
Resources and  
Economic  
Development –  
Business  
Resource Center

## Existing Firms Expanding in New Hampshire in 2004

<i>Expanding Firms</i>	<i>City/Town</i>	<i>Building Area in Sq. Ft.</i>	<i>Number of Added Employees</i>	<i>Product</i>
Bellavance Beverage	Nashua	78,000	0	Beverage distribution
Bio San Laboratories	Manchester	8,000	5	Vitamin and mineral supplement manufacturer
Brookstone Stores	Merrimack	100,000	25	Specialty retailer
Chelton Microwave	Manchester	32,000	38	Microwave components
Crathern Machinery	Manchester	50,000	10	Laminating, casemaking, and boxmaking machinery
Cushcraft Corporation	Manchester	31,000	12	Manufacture and development of communications antennas
Huttig Building Products	Hooksett	150,000	100	Building products distributor
Mattress Giant	Manchester	27,700	10	Specialty bedding retailer
Raymarine	Merrimack	100,000	60	Marine electronics
Skillsoft Corporation	Nashua	37,000	10	Corporate e-learning solutions
Watts Regulator	Franklin	42,700	15	Valves for the plumbing and heating and water quality markets
PSNH	Hooksett	18,824	2	Electric utility
Sturm, Ruger & Co.	Newport	300,000	10	Firearms manufacturer
<b>Total</b>		<b>975,224</b>	<b>297</b>	

SOURCE:  
New Hampshire  
Department  
of Resources  
and Economic  
Development –  
Business  
Resource Center

## Top 30 Service Sector Firms in 2004

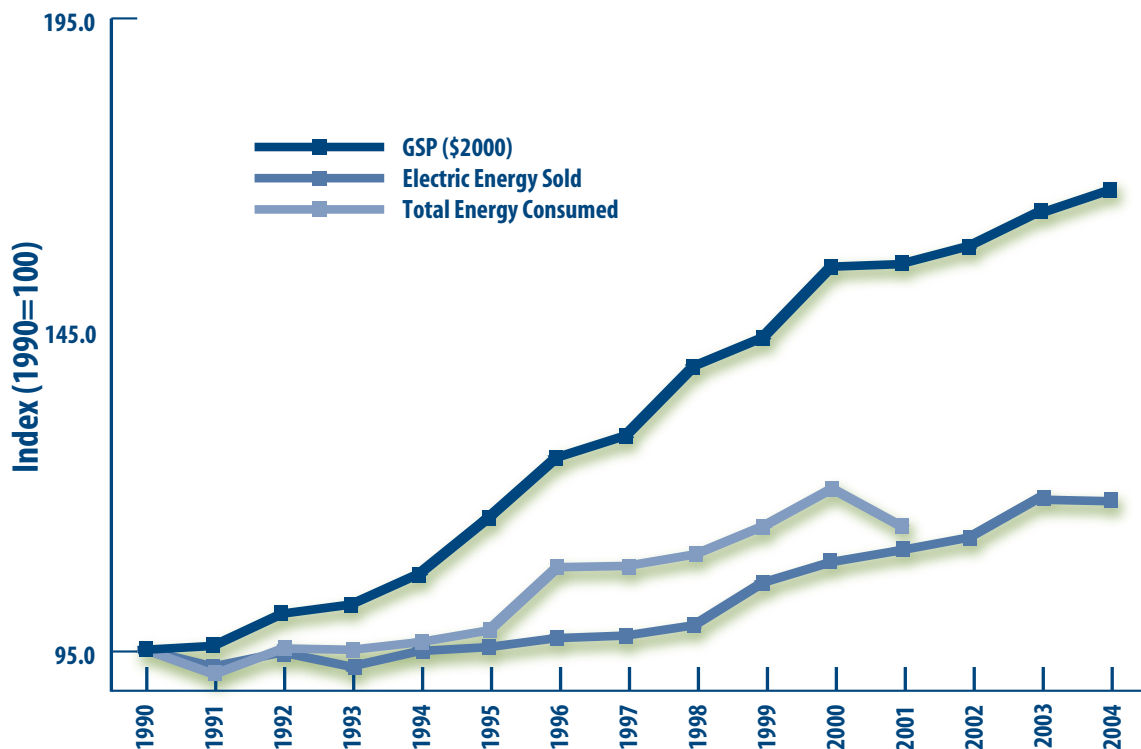
<i>Rank</i>	<i>Company and NH HQ or Major Location</i>	<i>HQ or Major Location</i>	<i>NH Employees in 2004</i>
1	Wal-Mart Stores Inc.	Bedford	8,662
2	Dartmouth-Hitchcock Medical Center	Lebanon	7,100
3	DeMoulas & Market Basket	Nashua	6,600
4	Shaw's Supermarkets	Stratham	4,600
5	Liberty Mutual – Northern N.E. Division	Bedford	4,487
6	Fidelity Investments	Merrimack	4,273
7	Dartmouth College	Hanover	4,074
8	Elliot Hospital	Manchester	3,875
4	Hannaford Brothers - Shop 'n Save	Manchester	3,200
9	Home Depot	Manchester	2,500
10	Concord Hospital	Concord	2,320
12	Southern NH Medical Center	Nashua	1,800
13	Verizon Communications	Manchester	1,750
14	Catholic Medical Center	Manchester	1,700
15	Sears (Fox Run Mall)	Newington	1,626
16	NH International Speedway	Loudon	1,500
17	St. Joseph Hospital	Nashua	1,500
18	Wentworth-Douglass Hospital	Dover	1,361
19	United Parcel Service	Hudson	1,311
20	Public Service of New Hampshire	Manchester	1,250
21	Citizens Bank	Manchester	1,225
22	Pleasant View Retirement	Concord	1,200
23	Bank of New Hampshire	Manchester	1,153
24	Filene's	Manchester	1,050
25	Portsmouth Regional Hospital	Portsmouth	1,045
26	Exeter Hospital	Exeter	1,034
27	Sunbridge New Hampshire Region	Exeter	1,000
28	Target Stores	Nashua	1,000
29	Lakes Region General Hospital	Laconia	982
30	PC Connection Inc.	Merrimack	953

SOURCE:  
New Hampshire  
Business Review,  
2005 Book of Lists

# Gross State Product, Energy Consumption and Electricity Sold in New Hampshire, 1990-2004

Year	Current Dollars (Millions)	Constant 2000 \$ (Millions)	Electric Energy Sold (Millions, KWH)	Total Energy Consumption (Trillion BTU)	Percent Change Over Prior Year			
					-Gross State Product- Current \$	2000 \$	Electric Energy Sold	Energy Consumption
2004	\$52,097	\$48,550	10,949	N/A	8.1%	5.8%	-0.5%	N/A
2003	\$48,202	\$45,874	11,006	N/A	4.5%	3.1%	4.9%	N/A
2002	\$46,106	\$44,475	10,490	N/A	3.9%	1.8%	1.7%	N/A
2001	\$44,394	\$43,691	10,316	322.2	1.9%	0.2%	1.6%	-1.8%
2000	\$43,584	\$43,584	10,159	328.1	8.3%	7.3%	2.7%	4.7%
1999	\$40,230	\$40,636	9,888	313.4	3.0%	2.9%	6.3%	3.8%
1998	\$39,041	\$39,493	9,303	301.9	6.8%	7.9%	1.5%	1.5%
1997	\$36,569	\$36,607	9,167	297.4	5.0%	2.6%	0.2%	0.2%
1996	\$34,823	\$35,675	9,146	296.9	8.3%	7.5%	1.5%	9.1%
1995	\$32,149	\$33,173	9,007	272.1	9.1%	7.5%	0.6%	1.7%
1994	\$29,456	\$30,858	8,956	267.5	6.7%	4.2%	2.2%	1.3%
1993	\$27,612	\$29,605	8,761	264.1	4.0%	1.4%	-2.2%	-0.2%
1992	\$26,555	\$29,198	8,954	264.6	7.2%	4.8%	2.2%	3.9%
1991	\$24,778	\$27,867	8,762	254.6	4.2%	0.6%	-2.4%	-3.6%
1990	\$23,784	\$27,711	8,980	264.2	-1.3%	-3.1%	2.7%	-3.5%

N/A – Not Available



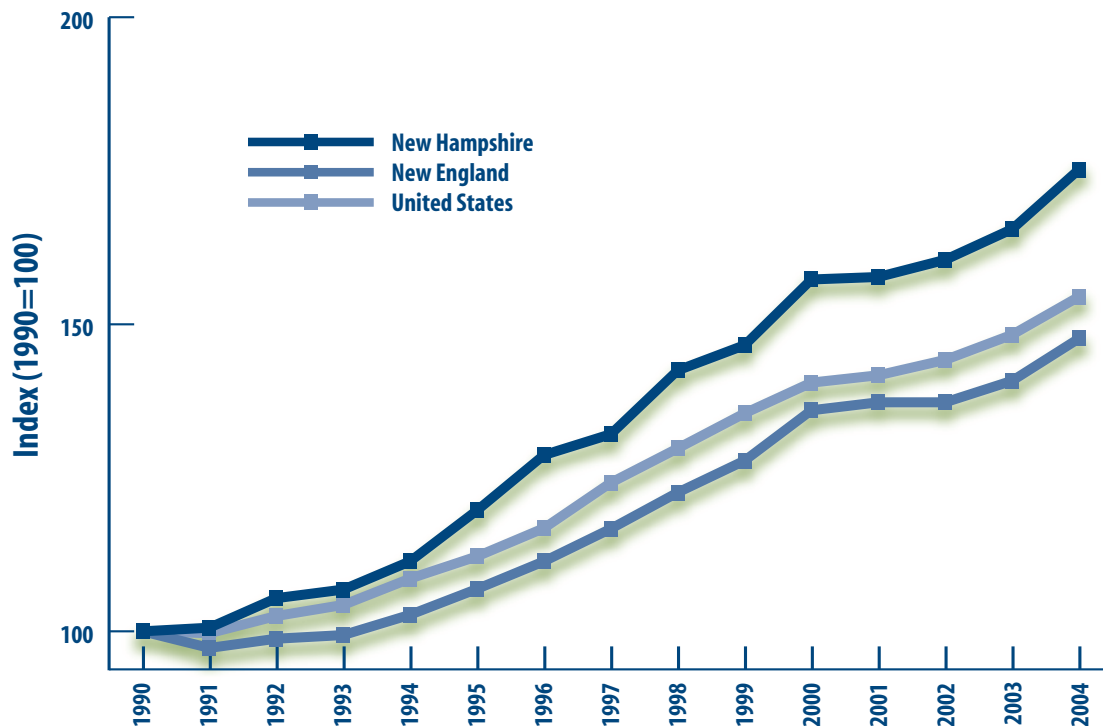
SOURCE:  
U.S. Department  
of Commerce,  
Bureau of  
Economic  
Analysis

Energy  
Information  
Administration,  
Electric Power  
Monthly and State  
Energy Data  
Consumption

## Gross State Product in 2000 Dollars\*

Year	New Hampshire		New England		United States	
	Dollars (Millions)	Index	Dollars (Millions)	Index	Dollars (Millions)	Index
2004	\$48,550	175.2	\$617,107	147.7	\$10,720,296	154.5
2003	\$45,874	165.5	\$588,536	140.8	\$10,289,220	148.3
2002	\$44,475	160.5	\$573,700	137.3	\$10,009,433	144.2
2001	\$43,691	157.7	\$573,703	137.3	\$9,836,571	141.7
2000	\$43,584	157.3	\$568,212	136.0	\$9,749,104	140.5
1999	\$40,636	146.6	\$534,094	127.8	\$9,404,249	135.5
1998	\$39,493	142.5	\$512,367	122.6	\$9,004,669	129.8
1997	\$36,607	132.1	\$487,671	116.7	\$8,620,955	124.2
1996	\$35,675	128.7	\$465,547	111.4	\$8,106,740	116.8
1995	\$33,173	119.7	\$446,646	106.9	\$7,784,237	112.2
1994	\$30,858	111.4	\$429,143	102.7	\$7,538,478	108.6
1993	\$29,605	106.8	\$415,492	99.4	\$7,240,810	104.3
1992	\$29,198	105.4	\$413,069	98.8	\$7,114,708	102.5
1991	\$27,867	100.6	\$406,800	97.3	\$6,917,680	99.7
1990	\$27,711	100.0	\$417,941	100.0	\$6,939,733	100.0

\*Based on implicit price deflator of Gross Domestic Product

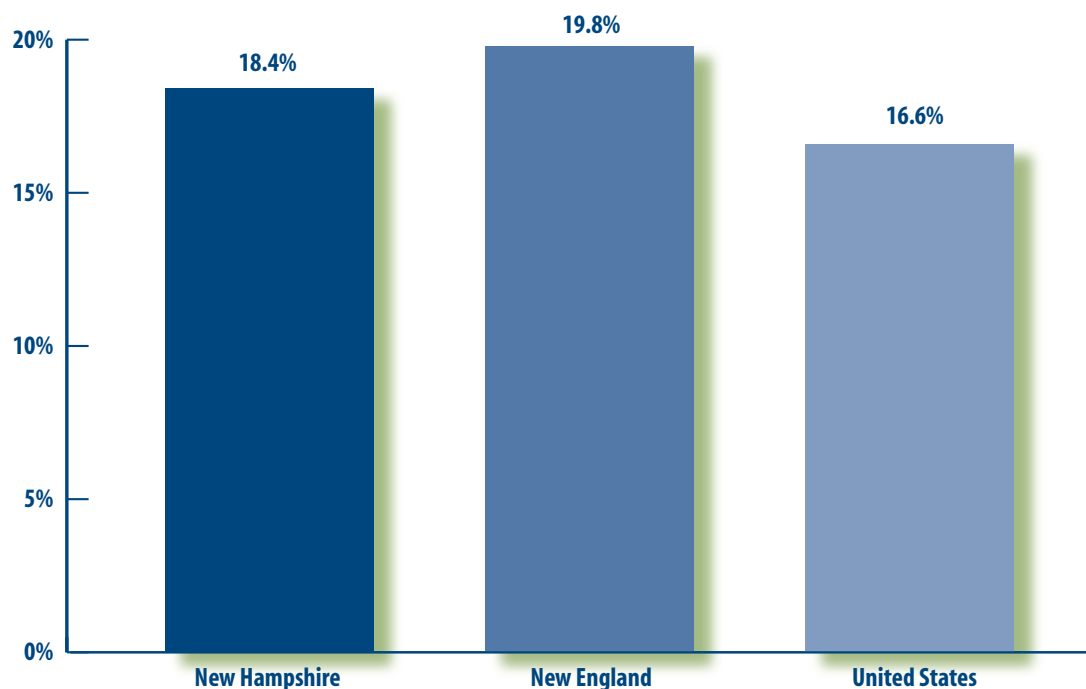


SOURCE:  
U.S. Department  
of Commerce,  
Bureau of  
Economic Analysis

## Exports by State in New England and for the United States

State	(In Millions) 1999	(In Millions) 2000	(In Millions) 2001	(In Millions) 2002	(In Millions) 2003	(In Millions) 2004	Percent Change 1999-2004
Connecticut (% Change)	\$7,231 -0.9%	\$8,047 11.3%	\$8,610 7.0%	\$8,313 -3.4%	\$8,136 -2.1%	\$8,559 5.2%	18.4%
Maine (% Change)	\$2,014 10.4%	\$1,779 -11.7%	\$1,813 1.9%	\$1,973 8.9%	\$2,188 10.9%	\$2,432 11.1%	20.8%
Massachusetts (% Change)	\$16,805 5.8%	\$20,514 22.1%	\$17,490 -14.7%	\$16,708 -4.5%	\$18,663 11.7%	\$21,837 17.0%	29.9%
<b>New Hampshire (% Change)</b>	<b>\$1,930 11.7%</b>	<b>\$2,373 23.0%</b>	<b>\$2,401 1.2%</b>	<b>\$1,863 -22.4%</b>	<b>\$1,931 3.7%</b>	<b>\$2,286 18.3%</b>	<b>18.4%</b>
Rhode Island (% Change)	\$1,116 1.3%	\$1,186 6.2%	\$1,269 7.0%	\$1,121 -11.6%	\$1,178 5.0%	\$1,286 9.2%	15.2%
Vermont (% Change)	\$4,023 9.7%	\$4,097 1.8%	\$2,830 -30.9%	\$2,521 -10.9%	\$2,627 4.2%	\$3,283 25.0%	-18.4%
<b>New England (% Change)</b>	<b>\$33,120 5.1%</b>	<b>\$37,996 14.7%</b>	<b>\$34,413 -9.4%</b>	<b>\$32,499 -5.6%</b>	<b>\$34,723 6.8%</b>	<b>\$39,684 14.3%</b>	<b>19.8%</b>
<b>United States (% Change)</b>	<b>\$692,821 1.8%</b>	<b>\$780,419 12.6%</b>	<b>\$731,026 -6.3%</b>	<b>\$682,422 -6.6%</b>	<b>\$713,421 4.5%</b>	<b>\$807,536 13.2%</b>	<b>16.6%</b>

**Percent Change in Exports, 1999-2004**



SOURCE:  
U.S. Department  
of Commerce,  
U.S. Census Bureau,  
Foreign Trade  
Division

# New Hampshire Key Economic Indicators, 1994-2004

<i>Economic Indicator</i>	<i>2004</i>	<i>2003</i>	<i>2002</i>	<i>2001</i>	<i>2000</i>	<i>1999</i>	<i>1998</i>	<i>1997</i>	<i>1996</i>	<i>1995</i>	<i>1994</i>
Resident Population (000)	1,300	1,289	1,276	1,259	1,236	1,201	1,186	1,173	1,161	1,146	1,133
Civilian Labor Force (000)	723	717	714	705	695	685	671	656	641	631	625
People Unemployed (000)	27	32	32	24	18	19	19	21	24	25	30
Unemployment Rate (%)	3.8%	4.5%	4.5%	3.4%	2.6%	2.8%	2.9%	3.1%	3.7%	4.0%	4.7%
<b>Employment (000)</b>											
Non-Agricultural	627	618	618	627	622	606	589	570	554	540	523
Manufacturing	80	80	85	97	103	101	104	102	99	97	94
Non-Manufacturing	546	538	533	530	520	505	485	469	455	443	429
<b>Income (Current \$)</b>											
Personal (Millions)	\$47,661	\$44,521	\$43,441	\$42,624	\$41,429	\$37,125	\$35,149	\$32,420	\$31,045	\$28,647	\$26,972
Per Capita (Dollars)	\$36,676	\$34,547	\$34,055	\$33,850	\$33,396	\$30,380	\$29,147	\$27,257	\$26,427	\$24,748	\$23,607
<b>Income (2000 \$)</b>											
Personal (Millions)	\$45,746	\$41,881	\$41,695	\$41,625	\$41,429	\$37,934	\$36,435	\$33,978	\$33,079	\$31,103	\$29,883
Per Capita (Dollars)	\$35,202	\$32,498	\$32,686	\$33,057	\$33,396	\$31,042	\$30,213	\$28,567	\$28,158	\$26,869	\$26,155
<b>Gross State Product**</b>											
Current \$ (Millions)	\$52,097	\$48,202	\$46,106	\$44,394	\$43,584	\$40,230	\$39,041	\$36,569	\$34,823	\$32,149	\$29,456
2000 \$ (Millions)	\$48,550	\$45,874	\$44,475	\$43,691	\$43,584	\$40,636	\$39,493	\$36,607	\$35,675	\$33,173	\$30,858
<b>Housing Statistics*</b>											
Single Family	6,964	6,583	6,754	5,910	6,097	5,696	5,310	4,598	4,233	4,105	4,130
Multi Family	1,651	2,058	1,954	714	583	630	461	806	693	318	537
Total Dwellings	8,615	8,641	8,708	6,624	6,680	6,326	5,771	5,404	4,926	4,423	4,667

\*Housing Units Authorized by Building Permits

<i>U.S. Price Indices</i>	<i>2004</i>	<i>2003</i>	<i>2002</i>	<i>2001</i>	<i>2000</i>	<i>1999</i>	<i>1998</i>	<i>1997</i>	<i>1996</i>	<i>1995</i>	<i>1994</i>
<b>U.S. Consumer Price Index</b>											
(1982-84 = 100)	188.9	184.0	179.9	177.1	172.2	166.6	163.0	160.5	156.9	152.4	148.2
Percent Change		2.3%	1.6%	2.8%	3.4%	2.2%	1.6%	2.3%	3.0%	2.8%	2.6%
<b>Producer Price Index</b>											
Crude Materials (1982 = 100)	159.0	135.3	108.1	121.0	120.6	98.2	96.8	111.1	113.8	102.7	101.8
Percent Change		25.2%	-10.7%	0.3%	22.8%	1.4%	-12.9%	-2.4%	10.8%	0.9%	-0.6%
<b>U.S. Producer Implicit Price</b>											
Deflator for GDP (2000 = 100)	109.10	106.31	104.19	102.40	100.00	97.87	96.47	95.41	93.85	92.11	90.26
Percent Change		2.0%	1.7%	2.4%	2.2%	1.4%	1.1%	1.7%	1.9%	2.0%	2.1%

SOURCE:  
U.S. Department  
of Commerce,  
Bureau of Economic  
Analysis

U.S. Department  
of Commerce,  
U.S. Census Bureau

U.S. Department  
of Labor, Bureau of  
Labor Statistics

## New Hampshire Employment Statistics, 1994-2004 *(continued on page 33)*

<i>Employment by Industry</i>	<i>2004</i>	<i>2003</i>	<i>2002</i>	<i>2001</i>	<i>2000</i>	<i>1999</i>	<i>1998</i>	<i>1997</i>	<i>1996</i>	<i>1995</i>	<i>1994</i>
<b>Total Non-Agricultural</b>	626,700	617,900	618,400	627,200	622,000	605,700	588,900	570,200	553,600	539,700	523,100
Percent Change	1.4%	-0.1%	-1.4%	0.8%	2.7%	2.9%	3.3%	3.0%	2.6%	3.2%	4.1%
<b>Total Manufacturing</b>	80,300	80,400	85,000	97,400	102,500	101,200	103,600	101,500	98,800	97,100	94,200
Percent Change	-0.1%	-5.4%	-12.7%	-5.0%	1.3%	-2.3%	2.1%	2.7%	1.8%	3.1%	3.2%
<b>Total Durable Goods**</b>	60,700	59,700	63,300	73,800	77,000	75,500	77,400	74,600	72,500	70,900	68,900
Primary Metal	3,000	3,000	2,900	3,200	3,400	3,500	3,800	3,300	2,900	2,900	2,900
Computer/Electronic Prod.	19,500	18,800	20,100	25,800	27,400	26,500	27,600	26,900	26,300	25,200	24,900
Semiconductor & Other Electronic Prod.	6,900	6,700	7,800	11,600	13,000	11,400	11,300	10,700	9,700	8,800	8,100
Navigation, Measuring, Electromed.	7,700	7,200	7,000	7,300	7,600	8,300	9,000	9,000	8,900	8,600	8,600
Electrical Equip., Appliances	4,600	4,500	5,200	6,600	6,600	5,900	6,000	6,000	5,800	5,800	5,700
Transportation Equipment	2,500	2,600	2,700	3,200	—	—	—	—	—	—	—
Miscellaneous	5,700	5,900	6,000	6,200	6,400	6,600	6,900	6,600	6,400	6,100	5,900
<b>Total Nondurable Goods**</b>	19,700	20,700	21,700	23,600	25,400	25,600	26,200	26,800	26,300	26,200	25,300
Food & Beverage/Tobacco	3,000	3,500	3,400	3,400	3,300	3,200	3,000	3,100	2,900	2,800	2,700
Paper	3,000	3,100	3,000	3,600	4,000	4,100	3,900	3,900	3,900	4,100	4,100
<b>Total Non-Manufacturing</b>	546,400	537,500	533,400	529,800	519,500	504,500	485,300	468,700	454,800	442,600	428,900
Percent Change	1.7%	0.8%	0.7%	2.0%	3.0%	4.0%	3.5%	3.1%	2.8%	3.2%	4.3%
<b>Natural Resources &amp; Mining</b>	1,000	900	900	1,000	1,000	900	1,000	900	1,000	1,000	900
<b>Construction</b>	29,600	28,900	27,900	27,200	24,900	24,200	23,100	20,800	19,900	19,000	17,400
<b>Trade, Transp. &amp; Utilities</b>	140,100	138,400	138,200	137,300	137,100	133,500	126,300	121,800	118,600	117,100	113,100
Wholesale Trade	27,300	26,700	26,600	26,700	25,700	24,400	23,500	22,800	21,600	20,800	19,800
Retail Trade	97,300	95,900	95,900	94,900	94,600	92,400	87,200	84,300	83,400	82,400	79,300
Transp., Whse. & Utilities	15,400	15,800	15,800	15,800	16,700	16,600	15,500	14,500	13,500	13,800	13,900

\*\* Note: 1994-2004 data does not add due to some unpublishable industry statistics

# New Hampshire Employment Statistics, 1994-2004

<i>Employment by Industry</i>	<i>2004</i>	<i>2003</i>	<i>2002</i>	<i>2001</i>	<i>2000</i>	<i>1999</i>	<i>1998</i>	<i>1997</i>	<i>1996</i>	<i>1995</i>	<i>1994</i>
<b>Information</b>	12,500	12,200	12,900	13,700	13,900	13,000	12,400	11,600	10,900	10,500	9,500
Publishing Industries (except Internet)	6,600	6,700	–	–	–	–	–	–	–	–	–
<b>Financial Activities</b>	37,600	37,000	36,600	35,700	34,100	34,100	32,200	31,800	30,000	29,200	28,700
Finance & Insurance	29,400	29,200	28,900	27,900	26,400	26,600	25,100	24,700	23,100	22,400	22,100
Real Estate, Rental & Leasing	8,200	7,800	7,700	7,800	7,700	7,500	7,100	7,100	6,800	6,700	6,500
<b>Professional &amp; Business Svcs.</b>	56,700	54,700	54,300	57,000	58,600	55,500	53,200	50,700	49,200	46,300	45,200
Professional, Scientific & Tech.	25,400	24,900	25,000	26,300	26,400	25,100	23,800	22,800	21,500	20,200	18,900
Management of Companies and Enterprises	7,000	6,500	6,500	7,200	7,200	7,100	6,200	5,700	5,800	6,100	5,700
Administrative & Support & Waste Mgmt.	24,400	23,300	22,800	23,500	24,900	23,200	23,100	22,100	21,900	19,900	20,500
<b>Educational &amp; Health Svcs.</b>	94,600	93,100	91,800	89,000	83,900	81,400	80,600	78,500	75,500	73,400	70,500
Educational Services	21,900	21,400	21,100	20,300	18,500	17,500	17,200	16,800	15,300	15,300	15,000
Health Care & Social Assistance	72,600	71,600	70,700	68,700	65,400	63,900	63,300	61,700	60,100	58,100	55,400
<b>Leisure &amp; Hospitality</b>	64,000	61,500	60,800	59,500	58,200	56,900	55,200	53,700	51,900	50,200	48,100
Arts, Entertainment & Recreation	11,800	11,300	10,900	10,500	10,000	9,600	9,300	8,500	8,000	7,400	6,900
Accommodation & Food Services	52,200	50,200	49,900	49,000	48,100	47,200	45,900	45,200	43,900	42,700	41,200
<b>Other Services</b>	20,700	20,700	21,600	23,600	23,900	23,000	21,200	19,700	19,500	19,300	18,800
<b>Total Government</b>	89,700	90,100	88,300	85,800	83,500	81,500	79,700	78,800	77,900	76,200	76,100
Federal civilian	7,900	8,000	8,100	8,100	8,200	7,900	8,100	8,100	8,100	7,800	7,800
State	22,900	23,200	22,600	22,500	21,400	21,100	20,800	20,700	20,600	20,800	21,300
Local	58,900	58,900	57,600	55,200	53,800	52,300	50,800	49,900	49,100	47,400	47,000

SOURCE:  
U.S. Department  
of Labor, Bureau of  
Labor Statistics

## New Hampshire Industrial Parks *(continued on page 35)*

Listed below by region are industrial and business parks with available land.  
To qualify, the parks must consist of at least 100 acres. DND = Did not disclose.

Name/Location	Contact/Phone	Owner	Water/Gas/ Sewer/RR Spur	Nearest Highway/ Miles to Highway	Total Acres/ Available Acres/ # Lots Available	Current Tenants
<b>Lakes Region</b>						
Franklin Industrial Park, Route 3, Franklin	Jim Aberg, 603-934-5508	Various	W/G/S	Route 3	120/75/8 to 15	Freudenberg NOK, Polyclad Laminates, Wyman-Gordon
Lakes Business Park, Hounsel Avenue, Gilford	Steve Weeks, Jr. 603-528-3388	City of Laconia/ Town of Gilford	W/G/S	Route 106, Route 107	134/50/17	Freudenberg, Stamping Technologies
Nickerson Business Park, Business Park Drive, Tilton	Steve Weeks, Jr. 603-528-3388	Nickerson Business Park, LLC	G/S	I-93	160/35/12	Public Service of NH, Spinnaker Manufacturing
O'Shea Industrial Park, Route 106, Laconia	George Hall, 978-805-9743	Sunset Rock, LLC	W/G/S	Route 106, Route 107	DND/100/1	DND
<b>Merrimack Valley Region</b>						
Bon Terrain Industrial Park, Northern Boulevard, Amherst	William Leurs, 603-889-0009	TANA Properties	W/G/S	Route 101/3	300/250/Divisible	FW Webb
Clark Farm Industrial Park, Symmes Drive, North Londonderry	Andy Levy, CCIM 603-434-6700	Evans Family	W/G/S	I-93	370/46/1	DND
East Industrial Park, 190 Zachary Road, Manchester	Greg Kirsch, 603-527-9090	Astoria Properties, LLC	W/G/S	I-93, Route 101	200/35 (8.4 buildable)/1	Comcast, Pepsi Bottling Group, Union Leader Corporation
Fillmore North, 528 Route 106 North, Loudon	Gregory S. Fillmore, 603-783-4723	Fillmore Industries Inc.	G/S	Route 106, Route 107	790/40+/4+	Eastern Propane and Gas, Environment Soil Management
Londonderry Eco Park, Londonderry	J. Ryan Bielas/ Robert Rohrer, 603-623-0100	Sustainable Design & Development	W/G/S	I-293/3	100/17.4/2	AES Corp., Buderus Hydronic, Ride Away
Londonderry Eco Park, 49 Wentworth Ave., Londonderry	Greg Kirsch, 603-527-9090	Astoria Properties, LLC	W/G/S	I-93/2.25	100/4.5/1	Buderus Hydronics, Gulf South Medical Supply, Venetek Communications
Londonderry Industrial Park, Industrial Drive, Londonderry	William Leurs, 603-889-0009	TANA Properties	W/G/S	I-293/2	290/290/Divisible	None
Milford Commerce Park, Route 101 and Perry Road, Milford	Bradley Vear, 603-882-6000	Town of Milford	None	Route 101/3	121/121/1	None
Northwest Business Park at Hackett Hill, Manchester	Manchester Economic Development Office 603-624-6505	Manchester Economic Development Office	W/G/S	I-93	150/DND/DND	DND
Riverwood Industrial Park, Route 106, Pembroke	Bert Whittemore, 603-224-0126	Riverwood Commercial Properties Inc.	W/G/S	I-89, I-93/2.5	250/230/1	None

SOURCE:  
Business NH  
Magazine, June  
2005 and New  
Hampshire  
Business Resource  
Center's NEDDS  
database

# New Hampshire Industrial Parks

Name/Location	Contact/Phone	Owner	Water/Gas/ Sewer/RR Spur	Nearest Highway/ Miles to Highway	Total Acres/ Available Acres/ # Lots Available	Current Tenants
<b>Merrimack Valley Region</b> (Continued)						
Salem Industrial Park, 15-18 Manor Parkway, Salem	Chris Goodnow, 603-893-5000	Northmill Realty Trust	W/G/S	I-93	500/6.9/2	Advance Polymers, Airgas, Cisco
Summit Business Center Industrial Drive and Continental Drive, Merrimack	Thomas Farrelly, SIOR, 603-628-2800	N/A	W/G/S	Route 3	165/165/Divisible	Fidelity, Kollsman, BAE Systems, Amherst Computer, Anheuser Busch
Wellington Business Park, Dartmouth Drive, Auburn	Tom Duffy, 603-845-2101	Wellington Auburn Realty	W/G	Route 101	140/38/5	Aquarion, New England Equipment Upfitters, Fischer Skies
Whitney Industrial Park, Whitney Road, Penacook	Brad Whitney, 603-796-2046	Susan Whitney	W/S/RR	I-93	140/52.6/2	Boyce Highlands, Wheelabrator
<b>Monadnock Region</b>						
Hinsdale Industrial Park, 253 Monument Road, Hinsdale	Robert Harcke, 603-256-3126	Hinsdale Commercial and Industrial Development Corp.	W	Route 115, I-91/5	400/Divisible	DND
<b>Seacoast Region</b>						
Enterprise Park, Venture Drive, Dover	Beth Thompson, 603-516-6043	Dover Economic Development Corporation	W/G/S	Route 16	300/60/Divisible	Comproco, Churchill Medical Products, Foster's Daily Democrat
Granite State Business Park, Route 108, Rochester Hill Road, Rochester	Jean Kane, 603-430-4000	Howard Katz	W/G/S/potential RR spur	Route 108	250 (Phase I), 80 (Phase II)/6 (Phase I)	Albany International, Phase II Medical, Rand-Whitney
Liberty Lane Office Park, Liberty Lane, Hampton	Cushman & Wakefield of NH, 603-669-1854	DND	W/G/S	I-95 and Route 101	162/90/DND	Fisher Scientific, Unitil, Wheelabrator
Pease International Tradeport, 360 Corporate Drive, Portsmouth	David Mullen, 603-334-6031	Pease Development Authority and individual developers	W/G/S	I-95, Route 16	3,000/170/20	198 tenants including Liberty Mutual, Ingersol Rand Energy System, Lonza Biologics
<b>White Mountains Region</b>						
Evergreen Business Park, Bethlehem	Andrew Smith, 603-823-5700	DND	W/S	I-92/2	140/100/20	None
Littleton Industrial Park, Littleton	Paul J. McGoldrick, 603-444-5246	Littleton Industrial Development Corp.	W/S	I-93	200/25/3	Framatone Connectors, Littleton Coin Company, Montgomery Wire
Whitefield Industrial Park, Airport Road, Whitefield	Sam Chase, 603-827-2466	Town of Whitefield	W	Route 115/1.25	233/50/Divisible	Cherry Mountain Lumber, Presby Plastic, Whitefield Power and Light

SOURCE:  
Business NH  
Magazine, June  
2005 and New  
Hampshire  
Business Resource  
Center's NEDDS  
database

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