

# New Hampshire Occupational Employment & Wages

# 2007

based on the May 2006 survey by  
The Occupational Employment Statistics (OES) Program



**State of New Hampshire**  
John H. Lynch, *Governor*

**New Hampshire Employment Security**  
Richard S. Brothers, *Commissioner*

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To access a complete dictionary of occupations or wage areas by county, please visit our Web site at: [www.nhes.state.nh.us/elmi/oesfiles.htm](http://www.nhes.state.nh.us/elmi/oesfiles.htm)



## Overview

New Hampshire workers earned, on average, \$19.50 an hour in June 2007, according to the latest Occupational Employment Statistics estimates. Employment statewide is estimated to be 627,570, which reflects May 2006 data, the latest available for employment figures.

### Occupational Groups

The Occupational Employment Statistics survey classifies workers into more than 600 specific detailed occupations such as accountants, cashiers, computer programmers, and carpenters. These detailed occupations are grouped into 22 major occupational groups based on job similarity.

Of the occupational groups, Management occupations had the highest mean wage, \$45.11, about one in every twenty workers. The roughly 32,890 jobs in this group are made up of managers of various types and levels, including chief executives, who help to boost the mean wage.

### Employment in New Hampshire by Occupational Group, May 2006

SOC Code	Occupation	Estimated Employment	Mean (Average) Wage*
00-0000	Total all occupations	627,570	19.50
11-0000	Management Occupations	32,890	45.11
13-0000	Business and Financial Operations Occupations	27,490	27.46
15-0000	Computer and Mathematical Occupations	16,620	34.85
17-0000	Architecture and Engineering Occupations	12,420	32.60
19-0000	Life, Physical, and Social Science Occupations	4,140	27.53
21-0000	Community and Social Services Occupations	7,560	18.49
23-0000	Legal Occupations	3,280	36.42
25-0000	Education, Training, and Library Occupations	45,530	20.44
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	5,700	21.13
29-0000	Healthcare Practitioners and Technical Occupations	31,900	31.32
31-0000	Healthcare Support Occupations	14,860	13.62
33-0000	Protective Service Occupations	10,580	17.94
35-0000	Food Preparation and Serving-Related Occupations	52,930	9.93
37-0000	Building and Grounds Cleaning and Maintenance Occupations	19,740	12.14
39-0000	Personal Care and Service Occupations	13,850	10.87
41-0000	Sales and Related Occupations	80,560	16.64
43-0000	Office and Administrative Support Occupations	108,740	15.14
45-0000	Farming, Fishing, and Forestry Occupations	840	13.20
47-0000	Construction and Extraction Occupations	25,950	18.42
49-0000	Installation, Maintenance, and Repair Occupations	26,390	19.54
51-0000	Production Occupations	49,780	15.51
53-0000	Transportation and Material Moving Occupations	35,820	14.95

\* Wages aged to June 2007

## Overview

Food Preparation and Serving Related occupations had the lowest mean wage, \$9.93. They were the third largest group, claiming 8.4 percent of total employment or 52,930 employees. This occupational group includes jobs that are traditionally tipped, such as waiters, waitresses, and bartenders. Employers are asked to include these tips in the wages that they report on the OES Survey form.

Office and Administrative Support occupations made up the highest share of New Hampshire jobs, 17.3 percent. These 108,740 jobs paid, on average, \$15.14 per hour. This was about \$4.00 below the statewide average for all occupations. Jobs in this occupational group include bookkeeping and accounting clerks, customer service representatives, stock clerks and order fillers, and secretaries.

Sales and related occupations, with 80,560 jobs, claimed 12.8 percent of the total jobs in the state, second highest. This group includes jobs such as retail salespersons, cashiers, and sales representatives. On average, employees in these jobs made \$16.64 an hour in 2007.

### Background

The Occupational Employment Statistics (OES) program is based on a semiannual survey conducted by State Employment Security Agencies in all 50 states. The New Hampshire survey was conducted by New Hampshire Employment Security's Economic and Labor Market Information Bureau (ELMIB), in cooperation with the U.S. Bureau of Labor Statistics. The survey collects data on occupational employment and wage rates of workers in all nonfarm industries.

Employers, job seekers, workforce developers, government planners, and economic developers are some examples of users of occupational employment and wage information. The OES program survey data is also used for prevailing wage determinations for Foreign Labor Certification, and as the foundation of occupational projections in New Hampshire.

This publication provides employment and wage estimates by occupation. In addition to statewide numbers, it publishes estimates for sixteen substate areas, which are based on New Hampshire's labor market areas. In New England, labor market areas are groups of adjacent cities and towns that are determined to have a high degree of social and economic integration, based on Census 2000 commuting data.

The U.S. Bureau of Labor Statistics (BLS) publishes OES estimates for the nation as a whole, each state, and metropolitan areas. So the only strictly New Hampshire data that BLS publishes is for the entire state and for the Manchester Metropolitan NECTA. Except for Manchester, the other BLS metropolitan areas include parts of Massachusetts or Maine. To better reflect the wages paid in New Hampshire, New Hampshire Employment Security publishes only the estimates developed directly from data gathered from New Hampshire employers in its OES survey. Thus, our sixteen wage areas are made up from only the New Hampshire portions of the labor market areas.

Some labor market areas such as the Manchester Metro NECTA and the Peterborough and Plymouth Small Labor Market Areas (LMAs) are wage areas in their own right. In most cases, however, we have combined labor market areas in order to make it possible to publish information on more occupations (Estimates must meet certain reliability criteria to be deemed publishable) and to fully exhaust the state's geography. For instance, combining the New Hampshire portions of the three northernmost labor market areas creates a "Northern New Hampshire" wage area. This way, many more occupations can be published than would be possible for each area individually.

# Overview

**OCCUPATIONAL EMPLOYMENT REPORT OF FABRICATED METAL PRODUCT MANUFACTURING (332000)**

In Cooperation with the U.S. Department of Labor

**What this report is about:** This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages 1 and 4 explain how to provide the information. Please see our website at <http://www.bls.gov/oes> for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates by occupation.

1. Which of the following options describes the status of the location(s) in Item 3 of the reference date also printed in Item 3?

Operating. Go to Item 2.

Temporarily closed during the reference month: Report data for employees.

Permanently out of business as of \_\_\_/\_\_\_/\_\_\_: Return the form to the address at the top.

Sold or merged: Enter the new name and address below, then go to Item 2.

New Name: \_\_\_\_\_  
New Address: \_\_\_\_\_

2. Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.

33 332322 123456789-0  
000 123456789-0  
ESTABLISHMENT PRIMARILY ENGAGED IN MANUFACTURING SHEET METAL WORK (EXCEPT STAMPINGS)

3. This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the table. Please make any needed address corrections.

123456789-0 03 001 601 3444 6  
REFERENCE DATE: Nov 12 2005 33 332322

ANY PERSON  
MERRY METAL MAKERS  
REPORT FOR STATEWIDE EMPLOYMENT  
123 MAIN ST  
ANYTOWN NH 12345

4. How many employees, both full and part-time, worked at this location(s) during the pay period that included the reference date printed in Item 3?

Enter the number here: \_\_\_\_\_

Do Not Include:

- Contractors and temporary agency employees not on your payroll
- Unpaid family workers
- Workers on unpaid leave
- Uninspected firms - proprietors, owners, and staff

Do all employees reported above work at one location?  Yes  No. Enter number of locations: \_\_\_\_\_

5. Please tell us who to contact if we have questions about your data.

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Phone: ( ) - - Ext: \_\_\_\_\_ Date: \_\_\_\_\_  
E-mail address: \_\_\_\_\_

FOR OFFICE USE ONLY

332000 1 Rev. August 2005

Occupational Employment Report sample

**OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES**

**NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)**

	A	B	C	D	E	F	G	H	I	J	K	L	T
Hourly (part-time or full-time)	under \$7.00	\$8.00	\$10.00	\$12.00	\$15.00	\$18.00	\$24.00	\$30.00	\$36.00	\$45.00	\$54.00	\$63.00	\$80.00
Annual Salary (full-time only)	under \$15,000	\$16,800	\$21,000	\$25,200	\$31,500	\$37,800	\$50,400	\$63,000	\$75,600	\$94,500	\$113,400	\$132,300	\$160,000
	10,789	24,206	21,718	45,039	20,693	24,474	41,629	103,474	125,066	186,562	244,044	300,000	Employment

**Construction and Extraction Occupations**

**First-Line Supervisors/Managers of Construction Trades and Extraction Workers**

	A	B	C	D	E	F	G	H	I	J	K	L	T
47-1011													

**Boilermakers**

Construct, assemble, maintain, and repair stationary steam boilers and boiler house auxiliaries. Align structures or plate sections to assemble boiler frame tanks or coils, following blueprints. Assisted in testing assembled vessels. Direct clearing of boilers and boiler furnaces. Inspect and repair boiler fittings.

	A	B	C	D	E	F	G	H	I	J	K	L	T
47-3011													

**Electricians**

Install, maintain, and repair electrical wiring, equipment, and fixtures. Ensure that work is in accordance with relevant codes.

	A	B	C	D	E	F	G	H	I	J	K	L	T
47-2111													

**Sheet Metal Workers**

Fabricate, assemble, install, and repair sheet metal products and equipment, such as ducts, control boxes, strappings, and furnace casings.

	A	B	C	D	E	F	G	H	I	J	K	L	T
47-2211													

**Installation, Maintenance, and Repair Occupations**

**First-Line Supervisors/Managers of Mechanics, Installers, and Repairs**

Supervise and coordinate the activities of mechanics, installers, and repairers. These workers have other employees reporting directly to them.

	A	B	C	D	E	F	G	H	I	J	K	L	T
48-1011													

332000 9

Occupational Title and Description of Duties

For more detailed information on New Hampshire OES wage areas and the labor market areas on which they are based, please see the Glossary at the end of this publication.

The OES survey is accomplished with the cooperation of New Hampshire employers who voluntarily fill out the occupational questionnaires. These questionnaires were mailed to more than 1,800 employers or employing units. The OES survey sample is stratified by area, industry, and size class.

Mailings of surveys began in May 2006, with data collection continuing through January 2007. This OES Survey recorded employment and wage data for employees performing 600+ diversified occupations for 1,364 employers or employment units throughout the Granite State. A response rate of 80.71 percent was attained statewide, with at least a 76.29 percent response rate in each substate area.

For this publication, May 2006 occupational wages were updated to June 2007, using Employment Cost Index (ECI) factors. These wage data are not official Bureau of Labor Statistics (BLS) data series and have not been validated by BLS. The Employment Cost Index is a quarterly measure of changes in labor costs. Updating occupational wages gives our data users a better idea of current wage estimates. For more information, visit the BLS web site at [www.bls.gov/ect](http://www.bls.gov/ect).

A more detailed description of the methodology, as well as national statistics, may be found at [www.bls.gov/oes](http://www.bls.gov/oes) under "Technical Notes for OES estimates."

# Top Occupations

## Top 10 Occupations by Mean Wage

SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
29-1064	Obstetricians and Gynecologists	90	\$96.57
29-1063	Internists, General	120	\$91.71
29-1061	Anesthesiologists	NP	\$91.67
29-1069	Physicians and Surgeons, All Other	1,590	\$84.13
29-1081	Podiatrists	40	\$77.71
29-1021	Dentists, General	270	\$76.92
29-1065	Pediatricians, General	NP	\$74.40
29-1062	Family and General Practitioners	320	\$70.77
11-1011	Chief Executives	4,690	\$66.40
53-2021	Air Traffic Controllers	500	\$63.90

\* May 2006

NP = Not Publishable



Of the top ten best paying jobs in the Granite State in June 2007, eight belong to the same occupational group - Healthcare Practitioners and Technical occupations.

## Top 10 Occupations by Estimated Employment\*

SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
41-2031	Retail Salespersons	24,740	\$12.12
41-2011	Cashiers	21,850	\$9.12
43-9061	Office Clerks, General	13,590	\$13.92
29-1111	Registered Nurses	12,440	\$27.63
35-3031	Waiters and Waitresses	11,760	\$8.84
35-3021	Combined Food Preparation and Serving Workers, Incl. Fast Food	10,500	\$8.65
25-9041	Teacher Assistants	10,100	\$24,025.00
13-1199	Business Operations Specialists, All Other	9,550	\$24.73
43-3031	Bookkeeping, Accounting, and Auditing Clerks	9,520	\$16.14
43-5081	Stock Clerks and Order Fillers	9,480	\$11.60

\* May 2006



Retail Trade is the largest industry sector in New Hampshire. In May 2006, roughly one in every 25 New Hampshire workers was a Retail Salesperson; one in every 33 was a Cashier.

# Top Occupations

## Top 10 Occupations With Nonstandard Work Week -Mean Annual Wage

SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
25-1032	Engineering Teachers, Postsecondary	90	\$104,186.00
25-1063	Economics Teachers, Postsecondary	50	\$97,061.00
25-1054	Physics Teachers, Postsecondary	50	\$93,880.00
25-1011	Business Teachers, Postsecondary	380	\$91,688.00
25-1065	Political Science Teachers, Postsecondary	60	\$81,072.00
25-1062	Area, Ethnic, and Cultural Studies Teachers, Postsecondary	50	\$79,461.00
25-1052	Chemistry Teachers, Postsecondary	80	\$78,993.00
25-1042	Biological Science Teachers, Postsecondary	260	\$77,389.00
53-2012	Commercial Pilots	150	\$76,590.00
11-9032	Education Administrators, Elementary and Secondary School	980	\$72,383.00



Of the ten best paying occupations with a nonstandard work week, Commercial Pilot was the only one that wasn't education-related.

\* May 2006

## Bottom 10 Occupations by Mean Wage

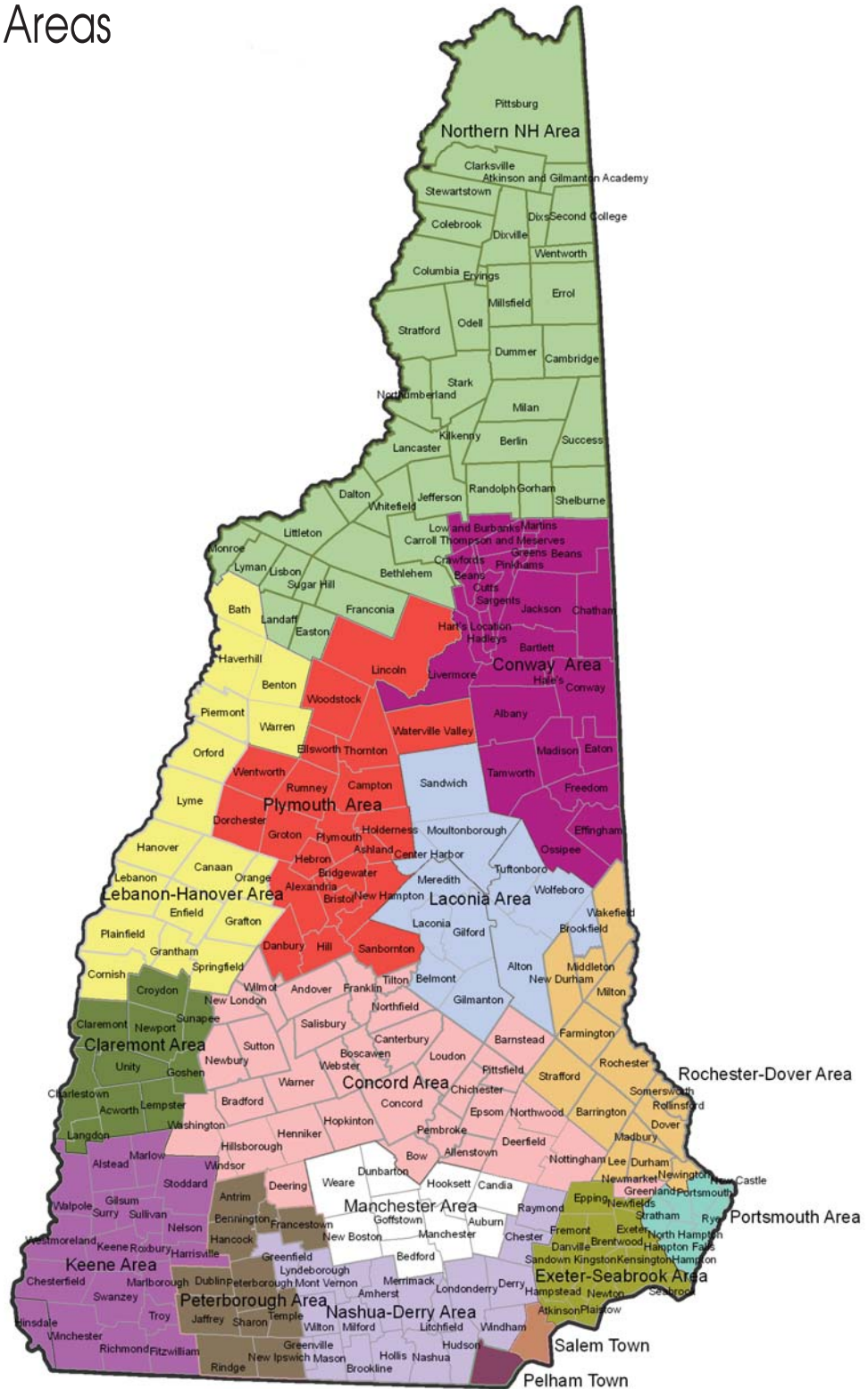
SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
39-3031	Ushers, Lobby Attendants, & Ticket Takers	280	\$7.42
35-9011	Dining Room and Cafeteria Attendants & Bartender Helpers	1,460	\$7.93
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	10,500	\$8.65
35-9021	Dishwashers	3,270	\$8.69
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	2,840	\$8.76
35-3031	Waiters and Waitresses	11,760	\$8.84
41-2011	Cashiers	21,850	\$9.12
53-3099	Motor Vehicle Operators, All Other	360	\$9.14
39-9011	Child Care Workers	2,360	\$9.21
39-3091	Amusement and Recreation Attendants	1,020	\$9.34



Five of the ten lowest paid jobs in June 2007 were Food Preparation and Serving Related occupations.

\* May 2006

# Map of Wage Areas



# Substate Wage Areas

<b>Claremont Area</b>	Effingham	<b>Laconia Area</b>	Merrimack	Jaffrey
Acworth	Freedom	Alton	Milford	New Ipswich
Charlestown	Green's Grant	Belmont	Mont Vernon	Peterborough
Claremont	Hadley's Purchase	Brookfield	Nashua	Rindge
Croydon	Hale's Location	Center Harbor	Raymond	Sharon
Goshen	Hart's Location	Gilford	Wilton	Temple
Langdon	Jackson	Gilmanton	Windham	
Lempster	Livermore	Laconia		<b>Plymouth Area</b>
Newport	Low and Burbank's Grant	Meredith	<b>Northern NH Area</b>	Alexandria
Sunapee	Madison	Moultonborough	Berlin	Ashland
Unity	Martin's Location	Sandwich	Bethlehem	Bridgewater
	Ossipee	Tuftonboro	Cambridge	Bristol
<b>Concord Area</b>	Pinkham's Grant	Wolfeboro	Carroll	Campton
Allenstown	Sargent's Purchase		Clarksville	Danbury
Andover	Tamworth	<b>Lebanon - Hanover Area</b>	Colebrook	Dorchester
Barnstead	Thompson & Meserve's Purchase	Bath	Columbia	Ellsworth
Boscawen		Benton	Dalton	Groton
Bow	<b>Exeter - Seabrook Area</b>	Canaan	Dix's Grant	Hebron
Bradford	Atkinson	Cornish	Dixville	Hill
Canterbury	Brentwood	Enfield	Dummer	Holderness
Chichester	Danville	Grafton	Easton	Lincoln
Concord	East Kingston	Grantham	Errol	New Hampton
Deerfield	Epping	Hanover	Ervings Location	Plymouth
Deering	Exeter	Haverhill	Franconia	Rumney
Epsom	Fremont	Lebanon	Gorham	Sanbornton
Franklin	Hampstead	Lyme	Jefferson	Thornton
Henniker	Hampton Falls	Orange	Kilkenny	Waterville Valley
Hillsborough	Kensington	Orford	Lancaster	Wentworth
Hopkinton	Kingston	Piermont	Landaff	Woodstock
Loudon	Newfields	Plainfield	Lisbon	
New London	Newton	Springfield	Littleton	<b>Portsmouth Area</b>
Newbury	Plaistow	Warren	Lyman	Greenland
Newmarket	Sandown		Milan	Hampton
Northfield	Seabrook	<b>Manchester Area</b>	Millsfield	New Castle
Northwood	South Hampton	Auburn	Monroe	North Hampton
Nottingham		Bedford	Northumberland	Portsmouth
Pembroke	<b>Keene Area</b>	Candia	Odell	Rye
Pittsfield	Alstead	Dunbarton	Pittsburg	Stratham
Salisbury	Chesterfield	Goffstown	Randolph	
Sutton	Fitzwilliam	Hooksett	Second College Grant	<b>Rochester - Dover Area</b>
Tilton	Gilsum	Manchester	Shelburne	Barrington
Warner	Harrisville	New Boston	Stark	Dover
Washington	Hinsdale	Weare	Stewartstown	Durham
Webster	Keene		Stratford	Farmington
Wilmot	Marlborough	<b>Nashua - Derry Area</b>	Success	Lee
Windsor	Marlow	Amherst	Sugar Hill	Madbury
	Nelson	Brookline	Wentworth Location	Middleton
<b>Conway Area</b>	Richmond	Chester	Whitefield	Milton
Albany	Roxbury	Derry		New Durham
Bartlett	Stoddard	Greenfield	<b>Pelham Town</b>	Newington
Bean's Grant	Sullivan	Greenville	Pelham	Rochester
Bean's Purchase	Surry	Hollis		Rollinsford
Chandler's Purchase	Swanzy	Hudson	<b>Peterborough Area</b>	Somersworth
Chatham	Troy	Litchfield	Antrim	Strafford
Conway	Walpole	Londonderry	Bennington	Wakefield
Crawford's Purchase	Westmoreland	Lyndeborough	Dublin	
Cutt's Grant	Winchester	Mason	Francesstown	<b>Salem Town</b>
Eaton			Hancock	Salem

## How To Read the Tables

For each occupation in the tables of this publication, there is a corresponding SOC code and an estimate of employment within that occupation. The remaining data fields are Entry Level Wage, Mean (Average) Wage, Median Wage, and Experienced Wage.

- 1** **SOC (Standard Occupational Classification) Code** is a six-digit code designed to define occupations uniformly and to organize occupational data logically.
- 2** **Estimated Employment** is an approximation of the number of people employed in each area, occupational group, or specific occupation. Estimates for detailed occupations may not sum to the totals because the totals may include occupations not shown. Estimates do not include self-employed workers. If the estimated employment is not publishable, an NP will appear.
- 3** **Entry Level Wage** is the mean of the lower third of the population.
- 4** **Mean (Average) Wage** is the average hourly wage. If an hourly wage is not available (for occupations that typically have a nonstandard work week) the annual salary is displayed.
- 5** **Median Wage** is the 50th percentile of the distribution of wages. For each median wage, 50 percent of the workers in an occupation earn wages below, and 50 percent earn wages above median wage.
- 6** **Experienced Wage** is the mean of the upper two-thirds of the population.

Because of confidentiality or lack of data, not all occupations appear in all areas.

# - Indicates a median wage greater than \$80.00 per hour or \$166,400 per year. In some cases, Entry Level and Experienced Wages cannot be provided, also represented by "#".

NP - Indicates that the estimated employment is not publishable.

NOTE: Wages aged to June 2007

# Sample Table

Statewide Occupational Employment & Wages	①	②	June 2007			
	SOC Code	May 2006 Estimated Employment	Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>627,570</b>	<b>\$9.47</b>	<b>\$19.50</b>	<b>\$15.62</b>	<b>\$24.51</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>32,890</b>	<b>\$24.26</b>	<b>\$45.11</b>	<b>\$39.51</b>	<b>\$55.53</b>
Chief Executives	11-1011	4,690	\$34.94	\$66.40	\$62.64	\$82.12
General and Operations Managers	11-1021	6,130	\$25.37	\$45.68	\$38.58	\$55.83
Legislators	11-1031	410	\$13,061	\$13,468	\$13,422	\$13,672
Advertising and Promotions Managers	11-2011	170	\$18.61	\$33.14	\$30.72	\$40.40
Marketing Managers	11-2021	1,020	\$26.64	\$44.61	\$40.56	\$53.60
Sales Managers	11-2022	1,500	\$29.22	\$50.14	\$46.51	\$60.60
Public Relations Managers	11-2031	270	\$27.73	\$39.41	\$37.65	\$45.26
Administrative Services Managers	11-3011	670	\$22.03	\$35.00	\$32.14	\$41.49
Computer and Information Systems Managers	11-3021	1,650	\$33.53	\$49.51	\$47.26	\$57.50
Financial Managers	11-3031	3,020	\$24.92	\$41.46	\$37.26	\$49.73
Compensation and Benefits Managers	11-3041	210	\$24.03	\$34.20	\$31.61	\$39.28
Training and Development Managers	11-3042	110	\$28.38	\$40.63	\$38.59	\$46.76
Human Resources Managers, All Other	11-3049	360	\$29.98	\$44.43	\$41.14	\$51.66
Industrial Production Managers	11-3051	720	\$28.32	\$41.37	\$39.60	\$47.90
Purchasing Managers	11-3061	410	\$28.13	\$41.13	\$39.36	\$47.63
Transportation, Storage, and Distribution Managers	11-3071	360	\$27.28	\$40.90	\$40.28	\$47.71
Construction Managers	11-9021	900	\$25.22	\$38.10	\$35.47	\$44.54
Education Administrators, Preschool and Child Care Center/ Program	11-9031	290	\$14.16	\$19.12	\$17.96	\$21.60
Education Administrators, Elementary and Secondary School	11-9032	980	\$55,520	\$72,383	\$73,542	\$80,815
Education Administrators, Postsecondary	11-9033	620	\$20.23	\$37.46	\$32.59	\$46.08
Education Administrators, All Other	11-9039	80	\$20.48	\$33.88	\$30.89	\$40.58
Engineering Managers	11-9041	1,010	\$36.38	\$55.54	\$51.91	\$65.12
Food Service Managers	11-9051	880	\$17.23	\$23.36	\$21.69	\$26.43
Funeral Directors	11-9061	140	\$16.23	\$25.37	\$23.76	\$29.95
Lodging Managers	11-9081	180	\$15.64	\$23.71	\$21.45	\$27.74
Medical and Health Services Managers	11-9111	1,030	\$27.26	\$40.20	\$37.62	\$46.66
Natural Sciences Managers	11-9121	100	\$23.95	\$39.61	\$40.70	\$47.43
Postmasters and Mail Superintendents	11-9131	230	\$22.84	\$29.03	\$29.01	\$32.11
Property, Real Estate, and Community Association Managers	11-9141	400	\$18.39	\$28.39	\$24.74	\$33.38
Social and Community Service Managers	11-9151	450	\$17.40	\$25.45	\$24.81	\$29.46
Managers, All Other	11-9199	3,890	\$26.46	\$44.61	\$40.49	\$53.68

\* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.

## Data on our Web Site



This publication can be downloaded in its entirety or in sections from the New Hampshire Employment Security web site [www.nhes.state.nh.us/elmi/oesfiles.htm](http://www.nhes.state.nh.us/elmi/oesfiles.htm).

The files are in PDF format and can be viewed in Adobe Acrobat.

In addition to these PDF files, similar employment and wage tables are provided in HTML format. The same statewide and 16 substate areas from the print version are represented, as well as New Hampshire's 10 counties. (County information is not included in the print version.)

These easy-to-access HTML tables are interactive. Once the area and job title are found, simply click on the title to bring up an Area Profile for that job.

Area Profiles contain useful information such as:

- ⇒ Job definitions (no need to consult a glossary)
- ⇒ Highest Employment and Best Pay for the top five areas in the state
- ⇒ Colorful state maps with area breakdown, comparing the mean wage among areas
- ⇒ Graphs that illustrate the spread of data around the median wage
- ⇒ A summary of key employment and wage data for each occupation.

From Area Profiles, drop-down menus are available to locate a new occupation for that area, or a new area for the occupation.

The OES program has developed a brief, yet informative, slideshow tutorial on our web site to enhance your use and understanding of the occupational and wage data presented. You may view this tutorial under the heading "How to Use Wage Data" at [www.nhes.state.nh.us/elmi/oesfiles.htm](http://www.nhes.state.nh.us/elmi/oesfiles.htm).





New Hampshire  
Occupational  
Employment  
& Wages

2007

Statewide

## New Hampshire Occupational Employment & Wages - 2007

Statewide Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>627,570</b>	<b>\$9.47</b>	<b>\$19.50</b>	<b>\$15.62</b>	<b>\$24.51</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>32,890</b>	<b>\$24.26</b>	<b>\$45.11</b>	<b>\$39.51</b>	<b>\$55.53</b>
Chief Executives	11-1011	4,690	\$34.94	\$66.40	\$62.64	\$82.12
General and Operations Managers	11-1021	6,130	\$25.37	\$45.68	\$38.58	\$55.83
Legislators	11-1031	410	\$13,061	\$13,468	\$13,422	\$13,672
Advertising and Promotions Managers	11-2011	170	\$18.61	\$33.14	\$30.72	\$40.40
Marketing Managers	11-2021	1,020	\$26.64	\$44.61	\$40.56	\$53.60
Sales Managers	11-2022	1,500	\$29.22	\$50.14	\$46.51	\$60.60
Public Relations Managers	11-2031	270	\$27.73	\$39.41	\$37.65	\$45.26
Administrative Services Managers	11-3011	670	\$22.03	\$35.00	\$32.14	\$41.49
Computer and Information Systems Managers	11-3021	1,650	\$33.53	\$49.51	\$47.26	\$57.50
Financial Managers	11-3031	3,020	\$24.92	\$41.46	\$37.26	\$49.73
Compensation and Benefits Managers	11-3041	210	\$24.03	\$34.20	\$31.61	\$39.28
Training and Development Managers	11-3042	110	\$28.38	\$40.63	\$38.59	\$46.76
Human Resources Managers, All Other	11-3049	360	\$29.98	\$44.43	\$41.14	\$51.66
Industrial Production Managers	11-3051	720	\$28.32	\$41.37	\$39.60	\$47.90
Purchasing Managers	11-3061	410	\$28.13	\$41.13	\$39.36	\$47.63
Transportation, Storage, and Distribution Managers	11-3071	360	\$27.28	\$40.90	\$40.28	\$47.71
Construction Managers	11-9021	900	\$25.22	\$38.10	\$35.47	\$44.54
Education Administrators, Preschool and Child Care Center/ Program	11-9031	290	\$14.16	\$19.12	\$17.96	\$21.60
Education Administrators, Elementary and Secondary School	11-9032	980	\$55,520	\$72,383	\$73,542	\$80,815
Education Administrators, Postsecondary	11-9033	620	\$20.23	\$37.46	\$32.59	\$46.08
Education Administrators, All Other	11-9039	80	\$20.48	\$33.88	\$30.89	\$40.58
Engineering Managers	11-9041	1,010	\$36.38	\$55.54	\$51.91	\$65.12
Food Service Managers	11-9051	880	\$17.23	\$23.36	\$21.69	\$26.43
Funeral Directors	11-9061	140	\$16.23	\$25.37	\$23.76	\$29.95
Lodging Managers	11-9081	180	\$15.64	\$23.71	\$21.45	\$27.74
Medical and Health Services Managers	11-9111	1,030	\$27.26	\$40.20	\$37.62	\$46.66
Natural Sciences Managers	11-9121	100	\$23.95	\$39.61	\$40.70	\$47.43
Postmasters and Mail Superintendents	11-9131	230	\$22.84	\$29.03	\$29.01	\$32.11
Property, Real Estate, and Community Association Managers	11-9141	400	\$18.39	\$28.39	\$24.74	\$33.38
Social and Community Service Managers	11-9151	450	\$17.40	\$25.45	\$24.81	\$29.46
Managers, All Other	11-9199	3,890	\$26.46	\$44.61	\$40.49	\$53.68
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>27,490</b>	<b>\$16.86</b>	<b>\$27.46</b>	<b>\$24.72</b>	<b>\$32.75</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	810	\$15.91	\$27.11	\$22.77	\$32.71

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New Hampshire Occupational Employment & Wages - 2007

Statewide Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	1,100	\$18.42	\$25.48	\$24.71	\$29.01
Claims Adjusters, Examiners, and Investigators	13-1031	1,380	\$19.40	\$27.87	\$27.18	\$32.11
Insurance Appraisers, Auto Damage	13-1032	NP	\$19.06	\$23.68	\$23.19	\$25.99
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	660	\$16.17	\$22.59	\$20.34	\$25.80
Cost Estimators	13-1051	960	\$17.78	\$26.11	\$25.65	\$30.27
Emergency Management Specialists	13-1061	40	\$12.06	\$21.66	\$20.09	\$26.45
Employment, Recruitment, and Placement Specialists	13-1071	770	\$14.96	\$23.45	\$21.10	\$27.71
Compensation, Benefits, and Job Analysis Specialists	13-1072	230	\$17.84	\$23.16	\$22.06	\$25.83
Training and Development Specialists	13-1073	650	\$16.06	\$25.14	\$24.71	\$29.67
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	710	\$18.18	\$25.45	\$23.70	\$29.08
Logisticians	13-1081	370	\$22.50	\$29.52	\$28.08	\$33.03
Management Analysts	13-1111	1,120	\$25.89	\$42.78	\$36.75	\$51.22
Meeting and Convention Planners	13-1121	110	\$13.61	\$20.18	\$18.60	\$23.47
Business Operations Specialists, All Other	13-1199	9,550	\$15.16	\$24.73	\$22.77	\$29.52
Accountants and Auditors	13-2011	3,290	\$18.42	\$26.19	\$24.50	\$30.08
Appraisers and Assessors of Real Estate	13-2021	280	\$16.62	\$30.50	\$26.63	\$37.44
Budget Analysts	13-2031	90	\$22.20	\$28.95	\$28.32	\$32.31
Credit Analysts	13-2041	160	\$18.48	\$25.52	\$22.43	\$29.04
Financial Analysts	13-2051	860	\$21.94	\$33.23	\$32.29	\$38.88
Personal Financial Advisors	13-2052	520	\$20.39	\$39.97	\$29.53	\$49.77
Insurance Underwriters	13-2053	460	\$19.15	\$29.39	\$27.39	\$34.50
Financial Examiners	13-2061	100	\$22.41	\$36.41	\$33.45	\$43.41
Loan Counselors	13-2071	170	\$14.21	\$20.32	\$18.26	\$23.37
Loan Officers	13-2072	1,350	\$18.15	\$34.41	\$26.49	\$42.54
Tax Examiners, Collectors, and Revenue Agents	13-2081	430	\$12.69	\$21.92	\$19.16	\$26.54
Tax Preparers	13-2082	NP	\$11.57	\$17.39	\$17.48	\$20.31
Financial Specialists, All Other	13-2099	1,110	\$20.70	\$35.09	\$30.44	\$42.27
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>16,620</b>	<b>\$20.39</b>	<b>\$34.85</b>	<b>\$32.51</b>	<b>\$42.08</b>
Computer and Information Scientists, Research	15-1011	320	\$35.09	\$48.23	\$47.47	\$54.80
Computer Programmers	15-1021	1,350	\$18.11	\$26.55	\$24.83	\$30.77
Computer Software Engineers, Applications	15-1031	4,490	\$28.08	\$41.73	\$38.80	\$48.55
Computer Software Engineers, Systems Software	15-1032	2,110	\$29.58	\$44.36	\$42.90	\$51.75
Computer Support Specialists	15-1041	2,750	\$14.75	\$21.95	\$20.67	\$25.55
Computer Systems Analysts	15-1051	1,770	\$22.99	\$35.67	\$33.53	\$42.00

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## New Hampshire Occupational Employment & Wages - 2007

Statewide Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Database Administrators	15-1061	520	\$20.54	\$33.94	\$35.73	\$40.65
Network and Computer Systems Administrators	15-1071	1,410	\$22.16	\$30.33	\$29.43	\$34.42
Network Systems and Data Communications Analysts	15-1081	760	\$19.69	\$30.01	\$29.45	\$35.17
Computer Specialists, All Other	15-1099	910	\$16.25	\$35.50	\$30.45	\$45.13
Actuaries	15-2011	70	\$27.50	\$45.48	\$42.09	\$54.48
Operations Research Analysts	15-2031	100	\$20.68	\$29.27	\$28.74	\$33.57
Statisticians	15-2041	50	\$17.76	\$28.22	\$27.97	\$33.43
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>12,420</b>	<b>\$19.44</b>	<b>\$32.60</b>	<b>\$29.78</b>	<b>\$39.18</b>
Architects, Except Landscape and Naval	17-1011	250	\$21.90	\$34.15	\$31.23	\$40.28
Landscape Architects	17-1012	NP	\$30.05	\$35.73	\$33.73	\$38.57
Cartographers and Photogrammetrists	17-1021	80	\$15.30	\$19.64	\$18.27	\$21.81
Surveyors	17-1022	280	\$18.41	\$24.84	\$23.45	\$28.06
Biomedical Engineers	17-2031	50	\$20.44	\$27.36	\$22.24	\$30.82
Chemical Engineers	17-2041	60	\$26.90	\$40.27	\$36.83	\$46.95
Civil Engineers	17-2051	1,020	\$23.69	\$32.61	\$30.91	\$37.07
Electrical Engineers	17-2071	1,080	\$27.74	\$39.17	\$37.97	\$44.89
Electronics Engineers, Except Computer	17-2072	890	\$33.32	\$47.15	\$47.98	\$54.07
Environmental Engineers	17-2081	160	\$21.91	\$31.15	\$29.14	\$35.78
Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	17-2111	50	\$20.18	\$31.88	\$30.89	\$37.74
Industrial Engineers	17-2112	790	\$26.45	\$36.03	\$35.14	\$40.82
Materials Engineers	17-2131	140	\$25.32	\$36.82	\$34.44	\$42.57
Mechanical Engineers	17-2141	1,430	\$24.32	\$36.30	\$33.07	\$42.29
Engineers, All Other	17-2199	1,420	\$26.60	\$39.45	\$37.15	\$45.88
Architectural and Civil Drafters	17-3011	490	\$16.37	\$21.31	\$21.02	\$23.79
Electrical and Electronics Drafters	17-3012	200	\$19.53	\$26.16	\$26.18	\$29.47
Mechanical Drafters	17-3013	180	\$15.23	\$21.77	\$20.92	\$25.04
Drafters, All Other	17-3019	170	\$12.98	\$19.77	\$19.24	\$23.17
Civil Engineering Technicians	17-3022	180	\$16.93	\$21.64	\$21.15	\$23.99
Electrical and Electronic Engineering Technicians	17-3023	980	\$17.27	\$22.86	\$22.76	\$25.65
Electro-Mechanical Technicians	17-3024	100	\$16.04	\$22.92	\$21.08	\$26.36
Environmental Engineering Technicians	17-3025	60	\$15.75	\$22.71	\$22.06	\$26.19
Industrial Engineering Technicians	17-3026	340	\$17.50	\$22.92	\$21.79	\$25.63
Mechanical Engineering Technicians	17-3027	340	\$16.72	\$22.47	\$21.78	\$25.35
Engineering Technicians, Except Drafters, All Other	17-3029	580	\$16.22	\$21.27	\$20.61	\$23.79
Surveying and Mapping Technicians	17-3031	460	\$12.19	\$16.29	\$15.71	\$18.33

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New Hampshire Occupational Employment & Wages - 2007

Statewide Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>4,140</b>	<b>\$16.44</b>	<b>\$27.53</b>	<b>\$24.62</b>	<b>\$33.08</b>
Microbiologists	19-1022	30	\$24.22	\$52.85	\$32.66	\$67.17
Zoologists and Wildlife Biologists	19-1023	90	\$17.75	\$24.37	\$22.99	\$27.68
Biological Scientists, All Other	19-1029	40	\$23.02	\$31.98	\$32.71	\$36.46
Conservation Scientists	19-1031	50	\$17.34	\$27.79	\$25.20	\$33.03
Foresters	19-1032	50	\$18.24	\$23.29	\$22.67	\$25.81
Life Scientists, All Other	19-1099	90	\$16.58	\$27.42	\$25.82	\$32.84
Physicists	19-2012	70	\$28.63	\$46.69	\$44.66	\$55.72
Atmospheric and Space Scientists	19-2021	60	\$20.49	\$29.02	\$26.81	\$33.28
Chemists	19-2031	180	\$23.42	\$33.85	\$29.38	\$39.07
Materials Scientists	19-2032	NP	\$27.79	\$40.17	\$40.56	\$46.37
Environmental Scientists and Specialists, Including Health	19-2041	420	\$19.95	\$33.34	\$26.60	\$40.04
Geoscientists, Except Hydrologists and Geographers	19-2042	80	\$21.12	\$31.18	\$27.59	\$36.20
Hydrologists	19-2043	80	\$25.34	\$33.90	\$31.31	\$38.19
Physical Scientists, All Other	19-2099	200	\$20.98	\$31.27	\$28.37	\$36.41
Economists	19-3011	40	\$21.91	\$33.25	\$25.78	\$38.92
Market Research Analysts	19-3021	370	\$21.26	\$33.02	\$29.98	\$38.89
Clinical, Counseling, and School Psychologists	19-3031	460	\$16.19	\$27.02	\$25.71	\$32.42
Psychologists, All Other	19-3039	NP	\$32.61	\$39.85	\$41.95	\$43.46
Urban and Regional Planners	19-3051	150	\$19.54	\$25.46	\$23.94	\$28.42
Social Scientists and Related Workers, All Other	19-3099	70	\$21.21	\$28.38	\$28.73	\$31.98
Agricultural and Food Science Technicians	19-4011	40	\$13.77	\$17.66	\$16.75	\$19.61
Biological Technicians	19-4021	190	\$15.07	\$19.30	\$18.58	\$21.43
Chemical Technicians	19-4031	140	\$15.06	\$21.00	\$20.70	\$23.98
Environmental Science and Protection Technicians, Including Health	19-4091	210	\$13.80	\$17.61	\$17.52	\$19.50
Forensic Science Technicians	19-4092	40	\$19.95	\$25.19	\$24.99	\$27.81
Forest and Conservation Technicians	19-4093	100	\$13.52	\$16.09	\$15.07	\$17.37
Life, Physical, and Social Science Technicians, All Other	19-4099	420	\$14.03	\$19.73	\$18.75	\$22.60
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>7,560</b>	<b>\$11.89</b>	<b>\$18.49</b>	<b>\$17.47</b>	<b>\$21.79</b>
Substance Abuse and Behavioral Disorder Counselors	21-1011	250	\$13.07	\$18.21	\$16.72	\$20.78
Educational, Vocational, and School Counselors	21-1012	1,110	\$17.99	\$24.06	\$23.71	\$27.09
Marriage and Family Therapists	21-1013	140	\$16.44	\$19.86	\$19.11	\$21.55
Mental Health Counselors	21-1014	420	\$15.08	\$21.25	\$19.58	\$24.33
Rehabilitation Counselors	21-1015	1,060	\$11.12	\$16.07	\$13.74	\$18.53
Counselors, All Other	21-1019	250	\$11.71	\$17.09	\$16.42	\$19.77
Child, Family, and School Social Workers	21-1021	830	\$14.79	\$19.27	\$19.48	\$21.52

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## New Hampshire Occupational Employment & Wages - 2007

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Medical and Public Health Social Workers	21-1022	480	\$14.77	\$22.72	\$22.68	\$26.70
Mental Health and Substance Abuse Social Workers	21-1023	360	\$12.77	\$18.76	\$17.33	\$21.76
Social Workers, All Other	21-1029	170	\$15.72	\$21.38	\$20.23	\$24.20
Health Educators	21-1091	180	\$15.26	\$21.55	\$20.85	\$24.69
Probation Officers and Correctional Treatment Specialists	21-1092	220	\$20.80	\$22.61	\$22.88	\$23.51
Social and Human Service Assistants	21-1093	1,460	\$9.99	\$12.78	\$12.27	\$14.18
Community and Social Service Specialists, All Other	21-1099	570	\$11.70	\$16.34	\$15.10	\$18.65
Clergy	21-2011	60	\$13.66	\$21.92	\$22.46	\$26.05
<b>Legal Occupations</b>	<b>23-0000</b>	<b>3,280</b>	<b>\$18.66</b>	<b>\$36.42</b>	<b>\$28.29</b>	<b>\$45.29</b>
Lawyers	23-1011	1,820	\$26.51	\$48.25	\$41.05	\$59.12
Administrative Law Judges, Adjudicators, and Hearing Officers	23-1021	140	\$16.51	\$26.45	\$23.08	\$31.41
Paralegals and Legal Assistants	23-2011	1,090	\$17.27	\$21.54	\$20.69	\$23.68
Title Examiners, Abstractors, and Searchers	23-2093	80	\$12.07	\$17.20	\$16.59	\$19.77
Legal Support Workers, All Other	23-2099	120	\$13.80	\$19.98	\$20.03	\$23.08
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>45,530</b>	<b>\$11.14</b>	<b>\$20.44</b>	<b>\$18.35</b>	<b>\$25.08</b>
Business Teachers, Postsecondary	25-1011	380	\$39,282	\$91,688	\$70,141	\$117,891
Computer Science Teachers, Postsecondary	25-1021	200	\$36,883	\$64,726	\$55,153	\$78,646
Mathematical Science Teachers, Postsecondary	25-1022	160	\$34,876	\$62,520	\$58,086	\$76,342
Engineering Teachers, Postsecondary	25-1032	90	\$68,839	\$104,186	\$105,733	\$121,859
Biological Science Teachers, Postsecondary	25-1042	260	\$43,193	\$77,389	\$70,590	\$94,487
Chemistry Teachers, Postsecondary	25-1052	80	\$47,534	\$78,993	\$70,644	\$94,722
Environmental Science Teachers, Postsecondary	25-1053	50	\$47,884	\$69,164	\$61,815	\$79,804
Physics Teachers, Postsecondary	25-1054	50	\$62,219	\$93,880	\$93,425	\$109,710
Anthropology and Archeology Teachers, Postsecondary	25-1061	40	\$42,862	\$64,182	\$56,855	\$74,842
Area, Ethnic, and Cultural Studies Teachers, Postsecondary	25-1062	50	\$59,418	\$79,461	\$76,043	\$89,483
Economics Teachers, Postsecondary	25-1063	50	\$58,708	\$97,061	\$91,932	\$116,238
Political Science Teachers, Postsecondary	25-1065	60	\$51,687	\$81,072	\$72,023	\$95,765
Psychology Teachers, Postsecondary	25-1066	170	\$33,999	\$62,359	\$55,375	\$76,540
Sociology Teachers, Postsecondary	25-1067	80	\$37,923	\$63,011	\$56,018	\$75,555
Social Sciences Teachers, Postsecondary, All Other	25-1069	100	\$21.54	\$28.76	\$28.60	\$32.36
Nursing Instructors and Teachers, Postsecondary	25-1072	290	\$34,461	\$52,020	\$51,576	\$60,800
Education Teachers, Postsecondary	25-1081	230	\$37,186	\$56,172	\$53,033	\$65,664
Social Work Teachers, Postsecondary	25-1113	30	\$41,481	\$53,507	\$55,528	\$59,520
Art, Drama, and Music Teachers, Postsecondary	25-1121	250	\$36,585	\$57,436	\$56,850	\$67,861
Communications Teachers, Postsecondary	25-1122	60	\$47,754	\$63,029	\$61,841	\$70,667

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English Language and Literature Teachers, Postsecondary	25-1123	310	\$38,289	\$59,352	\$56,880	\$69,883
Foreign Language and Literature Teachers, Postsecondary	25-1124	180	\$42,782	\$68,891	\$64,029	\$81,946
History Teachers, Postsecondary	25-1125	90	\$46,952	\$68,961	\$60,772	\$79,966
Philosophy and Religion Teachers, Postsecondary	25-1126	100	\$46,806	\$70,955	\$62,051	\$83,030
Graduate Teaching Assistants	25-1191	310	\$26,937	\$29,661	\$28,703	\$31,023
Recreation and Fitness Studies Teachers, Postsecondary	25-1193	40	\$47,080	\$64,104	\$61,048	\$72,616
Vocational Education Teachers, Postsecondary	25-1194	180	\$14.37	\$21.98	\$20.37	\$25.78
Postsecondary Teachers, All Other	25-1199	2,010	\$32,955	\$53,433	\$48,428	\$63,673
Preschool Teachers, Except Special Education	25-2011	3,040	\$9.92	\$12.44	\$11.85	\$13.70
Kindergarten Teachers, Except Special Education	25-2012	520	\$24,992	\$38,623	\$38,206	\$45,439
Elementary School Teachers, Except Special Education	25-2021	8,190	\$35,818	\$48,159	\$48,233	\$54,330
Middle School Teachers, Except Special and Vocational Education	25-2022	3,830	\$35,374	\$48,183	\$46,650	\$54,589
Vocational Education Teachers, Middle School	25-2023	90	\$34,578	\$46,202	\$45,853	\$52,013
Secondary School Teachers, Except Special and Vocational Education	25-2031	4,310	\$36,276	\$49,708	\$49,280	\$56,423
Vocational Education Teachers, Secondary School	25-2032	280	\$40,600	\$53,119	\$53,672	\$59,379
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	1,190	\$34,324	\$47,397	\$47,204	\$53,934
Special Education Teachers, Middle School	25-2042	500	\$34,468	\$48,145	\$46,614	\$54,983
Special Education Teachers, Secondary School	25-2043	470	\$35,560	\$47,707	\$46,369	\$53,782
Adult Literacy, Remedial Education, and GED Teachers and Instructors	25-3011	NP	\$14.66	\$19.85	\$20.23	\$22.44
Self-Enrichment Education Teachers	25-3021	800	\$14.17	\$24.06	\$23.52	\$29.01
Teachers and Instructors, All Other	25-3099	2,980	\$9.79	\$17.13	\$12.74	\$20.80
Curators	25-4012	40	\$16.54	\$25.13	\$25.21	\$29.43
Museum Technicians and Conservators	25-4013	30	\$14.77	\$21.18	\$20.69	\$24.39
Librarians	25-4021	980	\$15.05	\$21.90	\$21.28	\$25.32
Library Technicians	25-4031	730	\$10.41	\$13.96	\$13.84	\$15.74
Instructional Coordinators	25-9031	360	\$16.85	\$26.69	\$26.99	\$31.60
Teacher Assistants	25-9041	10,100	\$17,945	\$24,025	\$24,031	\$27,064
Education, Training, and Library Workers, All Other	25-9099	380	\$12.84	\$20.02	\$18.85	\$23.62
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>5,700</b>	<b>\$11.70</b>	<b>\$21.13</b>	<b>\$18.92</b>	<b>\$25.83</b>
Art Directors	27-1011	80	\$21.28	\$40.48	\$31.20	\$50.08
Multi-Media Artists and Animators	27-1014	NP	\$14.49	\$22.56	\$20.03	\$26.60
Artists and Related Workers, All Other	27-1019	50	\$13.56	\$22.73	\$20.45	\$27.31
Commercial and Industrial Designers	27-1021	120	\$16.44	\$24.14	\$22.72	\$27.98

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## New Hampshire Occupational Employment & Wages - 2007

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Fashion Designers	27-1022	NP	\$24.90	\$33.70	\$34.17	\$38.09
Floral Designers	27-1023	380	\$10.14	\$12.34	\$11.83	\$13.43
Graphic Designers	27-1024	870	\$13.79	\$19.08	\$18.78	\$21.71
Interior Designers	27-1025	270	\$17.31	\$24.46	\$21.70	\$28.03
Merchandise Displayers and Window Trimmers	27-1026	170	\$10.01	\$14.97	\$13.93	\$17.46
Set and Exhibit Designers	27-1027	NP	\$15.01	\$20.85	\$19.42	\$23.75
Designers, All Other	27-1029	70	\$12.85	\$21.21	\$21.45	\$25.39
Producers and Directors	27-2012	230	\$13.45	\$24.18	\$24.08	\$29.54
Coaches and Scouts	27-2022	360	\$22,289	\$44,463	\$43,077	\$55,549
Radio and Television Announcers	27-3011	120	\$7.51	\$14.70	\$12.34	\$18.31
Reporters and Correspondents	27-3022	280	\$11.54	\$20.85	\$16.96	\$25.50
Public Relations Specialists	27-3031	670	\$16.36	\$23.03	\$21.57	\$26.38
Editors	27-3041	460	\$15.22	\$24.05	\$22.11	\$28.46
Technical Writers	27-3042	250	\$23.26	\$33.20	\$31.96	\$38.16
Writers and Authors	27-3043	140	\$14.64	\$24.68	\$22.88	\$29.70
Interpreters and Translators	27-3091	90	\$13.81	\$19.18	\$18.39	\$21.87
Media and Communication Workers, All Other	27-3099	40	\$12.06	\$26.97	\$18.44	\$34.41
Audio and Video Equipment Technicians	27-4011	60	\$11.76	\$23.61	\$19.72	\$29.53
Broadcast Technicians	27-4012	80	\$9.03	\$14.92	\$13.02	\$17.88
Photographers	27-4021	280	\$7.50	\$12.40	\$10.42	\$14.86
Camera Operators, Television, Video, and Motion Picture	27-4031	120	\$13.30	\$16.58	\$16.32	\$18.21
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>31,900</b>	<b>\$17.05</b>	<b>\$31.32</b>	<b>\$26.41</b>	<b>\$38.45</b>
Chiropractors	29-1011	80	\$23.28	\$44.61	\$29.16	\$55.27
Dentists, General	29-1021	270	\$52.00	\$76.92	#	\$89.38
Dietitians and Nutritionists	29-1031	270	\$15.84	\$22.91	\$23.96	\$26.45
Optometrists	29-1041	130	\$33.58	\$49.14	\$48.21	\$56.92
Pharmacists	29-1051	1,040	\$39.49	\$47.40	\$47.23	\$51.35
Anesthesiologists	29-1061	NP	#	\$91.67	#	#
Family and General Practitioners	29-1062	320	\$48.81	\$70.77	\$65.76	\$81.76
Internists, General	29-1063	120	#	\$91.71	#	#
Obstetricians and Gynecologists	29-1064	90	#	\$96.57	#	#
Pediatricians, General	29-1065	NP	\$46.26	\$74.40		\$88.47
Psychiatrists	29-1066	80	\$31.46	\$63.86	\$64.38	\$80.06
Physicians and Surgeons, All Other	29-1069	1,590	\$59.02	\$84.13	#	\$96.69
Physician Assistants	29-1071	370	\$31.88	\$38.12	\$37.87	\$41.24
Podiatrists	29-1081	40	\$52.31	\$77.71	#	\$90.40

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Registered Nurses	29-1111	12,440	\$21.13	\$27.63	\$27.25	\$30.88
Occupational Therapists	29-1122	670	\$19.23	\$26.45	\$26.38	\$30.06
Physical Therapists	29-1123	940	\$24.01	\$30.94	\$29.54	\$34.39
Radiation Therapists	29-1124	90	\$31.05	\$36.43	\$36.57	\$39.12
Recreational Therapists	29-1125	90	\$16.57	\$19.55	\$19.33	\$21.05
Respiratory Therapists	29-1126	290	\$21.26	\$25.40	\$25.65	\$27.46
Speech-Language Pathologists	29-1127	510	\$20.09	\$27.45	\$26.81	\$31.12
Therapists, All Other	29-1129	30	\$19.75	\$26.49	\$26.23	\$29.86
Veterinarians	29-1131	290	\$25.84	\$40.24	\$39.14	\$47.45
Health Diagnosing and Treating Practitioners, All Other	29-1199	190	\$28.18	\$41.15	\$40.16	\$47.64
Medical and Clinical Laboratory Technologists	29-2011	420	\$20.53	\$24.31	\$24.21	\$26.20
Medical and Clinical Laboratory Technicians	29-2012	230	\$13.45	\$19.14	\$19.16	\$21.98
Dental Hygienists	29-2021	1,190	\$29.54	\$34.60	\$35.11	\$37.13
Cardiovascular Technologists and Technicians	29-2031	220	\$15.94	\$24.79	\$25.64	\$29.22
Diagnostic Medical Sonographers	29-2032	200	\$26.38	\$31.47	\$31.21	\$34.02
Nuclear Medicine Technologists	29-2033	50	\$26.46	\$32.89	\$32.88	\$36.11
Radiologic Technologists and Technicians	29-2034	970	\$20.78	\$25.53	\$25.54	\$27.92
Emergency Medical Technicians and Paramedics	29-2041	900	\$11.25	\$15.74	\$14.99	\$17.99
Dietetic Technicians	29-2051	90	\$10.60	\$13.80	\$13.01	\$15.39
Pharmacy Technicians	29-2052	1,120	\$9.41	\$12.34	\$11.51	\$13.80
Psychiatric Technicians	29-2053	50	\$13.39	\$16.72	\$16.91	\$18.38
Surgical Technologists	29-2055	410	\$15.35	\$18.59	\$18.92	\$20.20
Veterinary Technologists and Technicians	29-2056	660	\$10.97	\$13.99	\$14.03	\$15.49
Licensed Practical and Licensed Vocational Nurses	29-2061	2,510	\$15.93	\$19.79	\$19.82	\$21.72
Medical Records and Health Information Technicians	29-2071	960	\$11.04	\$14.91	\$13.87	\$16.85
Opticians, Dispensing	29-2081	300	\$11.14	\$16.69	\$16.47	\$19.47
Orthotists and Prosthetists	29-2091	90	\$24.14	\$40.99	\$34.94	\$49.42
Health Technologists and Technicians, All Other	29-2099	330	\$13.49	\$18.72	\$17.58	\$21.34
Occupational Health and Safety Specialists	29-9011	170	\$22.72	\$31.04	\$30.02	\$35.20
Athletic Trainers	29-9091	130	\$31,231	\$43,138	\$41,943	\$49,092
Healthcare Practitioners and Technical Workers, All Other	29-9099	520	\$15.88	\$25.59	\$24.45	\$30.45
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>14,860</b>	<b>\$10.34</b>	<b>\$13.62</b>	<b>\$13.09</b>	<b>\$15.25</b>
Home Health Aides	31-1011	2,200	\$9.46	\$11.16	\$11.03	\$12.02
Nursing Aides, Orderlies, and Attendants	31-1012	7,380	\$10.55	\$12.87	\$12.72	\$14.02
Psychiatric Aides	31-1013	290	\$11.65	\$13.36	\$13.34	\$14.20
Occupational Therapist Assistants	31-2011	110	\$13.65	\$18.35	\$18.02	\$20.70

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## New Hampshire Occupational Employment & Wages - 2007

Statewide Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Occupational Therapist Aides	31-2012	NP	\$12.52	\$13.25	\$13.10	\$13.63
Physical Therapist Assistants	31-2021	260	\$15.55	\$19.04	\$19.01	\$20.78
Physical Therapist Aides	31-2022	130	\$10.84	\$13.98	\$13.66	\$15.56
Massage Therapists	31-9011	250	\$13.81	\$23.77	\$22.78	\$28.76
Dental Assistants	31-9091	1,220	\$14.31	\$18.23	\$18.68	\$20.20
Medical Assistants	31-9092	1,160	\$12.47	\$14.53	\$14.24	\$15.57
Medical Equipment Preparers	31-9093	270	\$9.72	\$13.12	\$13.15	\$14.81
Medical Transcriptionists	31-9094	370	\$12.71	\$15.42	\$15.51	\$16.76
Pharmacy Aides	31-9095	NP	\$8.08	\$11.29	\$10.53	\$12.90
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	270	\$7.55	\$10.05	\$9.69	\$11.31
Healthcare Support Workers, All Other	31-9099	850	\$10.75	\$14.18	\$14.05	\$15.88
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>10,580</b>	<b>\$10.98</b>	<b>\$17.94</b>	<b>\$16.99</b>	<b>\$21.43</b>
First-Line Supervisors/Managers of Correctional Officers	33-1011	80	\$22.02	\$26.37	\$25.25	\$28.55
First-Line Supervisors/Managers of Police and Detectives	33-1012	430	\$22.44	\$30.11	\$30.01	\$33.95
First-Line Supervisors/Managers of Fire Fighting and Prevention Workers	33-1021	350	\$23.22	\$28.74	\$28.16	\$31.51
First-Line Supervisors/Managers, Protective Service Workers, All Other	33-1099	170	\$14.20	\$22.78	\$21.26	\$27.06
Fire Fighters	33-2011	1,200	\$14.81	\$19.90	\$20.12	\$22.44
Fire Inspectors and Investigators	33-2021	50	\$14.06	\$20.38	\$20.60	\$23.54
Bailiffs	33-3011	190	\$8.71	\$13.19	\$12.42	\$15.44
Correctional Officers and Jailers	33-3012	1,090	\$14.05	\$17.60	\$17.47	\$19.38
Detectives and Criminal Investigators	33-3021	320	\$18.87	\$26.34	\$24.22	\$30.08
Parking Enforcement Workers	33-3041	60	\$12.79	\$15.13	\$15.18	\$16.31
Police and Sheriff's Patrol Officers	33-3051	2,810	\$15.17	\$20.45	\$20.05	\$23.09
Animal Control Workers	33-9011	90	\$8.37	\$12.80	\$12.69	\$15.02
Security Guards	33-9032	1,920	\$9.93	\$13.19	\$12.65	\$14.82
Crossing Guards	33-9091	320	\$7.52	\$10.09	\$10.28	\$11.38
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	540	\$8.10	\$9.50	\$9.21	\$10.20
Protective Service Workers, All Other	33-9099	510	\$9.33	\$12.83	\$11.55	\$14.57
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>52,930</b>	<b>\$6.61</b>	<b>\$9.93</b>	<b>\$8.98</b>	<b>\$11.58</b>
Chefs and Head Cooks	35-1011	1,170	\$11.82	\$17.25	\$16.33	\$19.97
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	3,250	\$11.26	\$16.25	\$15.76	\$18.74
Cooks, Fast Food	35-2011	2,500	\$7.43	\$9.36	\$9.07	\$10.32

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New Hampshire Occupational Employment & Wages - 2007

Statewide Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Cooks, Institution and Cafeteria	35-2012	1,490	\$9.54	\$12.91	\$12.85	\$14.59
Cooks, Restaurant	35-2014	3,980	\$9.41	\$11.84	\$11.72	\$13.07
Cooks, Short Order	35-2015	1,300	\$7.59	\$9.60	\$9.64	\$10.61
Cooks, All Other	35-2019	160	\$7.94	\$10.27	\$9.64	\$11.43
Food Preparation Workers	35-2021	3,020	\$7.07	\$9.58	\$9.44	\$10.84
Bartenders	35-3011	3,000	\$6.31	\$9.38	\$8.23	\$10.91
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	10,500	\$6.54	\$8.65	\$8.37	\$9.70
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	2,840	\$7.03	\$8.76	\$8.45	\$9.63
Waiters and Waitresses	35-3031	11,760	\$6.27	\$8.84	\$7.10	\$10.11
Food Servers, Nonrestaurant	35-3041	1,300	\$7.70	\$9.95	\$9.57	\$11.07
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	1,460	\$6.31	\$7.93	\$7.25	\$8.74
Dishwashers	35-9021	3,270	\$6.90	\$8.69	\$8.66	\$9.58
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	1,800	\$7.58	\$9.67	\$9.40	\$10.71
Food Preparation and Serving Related Workers, All Other	35-9099	120	\$8.48	\$10.27	\$10.49	\$11.16
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>19,740</b>	<b>\$8.78</b>	<b>\$12.14</b>	<b>\$11.28</b>	<b>\$13.83</b>
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	850	\$11.93	\$17.12	\$16.86	\$19.71
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	540	\$14.76	\$20.63	\$19.68	\$23.58
Janitors and Cleaners, Excluding Maids and Housekeeping Cleaners	37-2011	9,080	\$8.76	\$11.78	\$11.18	\$13.30
Maids and Housekeeping Cleaners	37-2012	3,760	\$8.20	\$10.29	\$10.11	\$11.34
Building Cleaning Workers, All Other	37-2019	200	\$6.72	\$11.02	\$8.90	\$13.17
Pest Control Workers	37-2021	150	\$10.73	\$14.69	\$13.98	\$16.67
Landscaping and Groundskeeping Workers	37-3011	4,830	\$9.18	\$12.37	\$11.82	\$13.97
Pesticide Handlers, Sprayers, and Applicators, Vegetation	37-3012	70	\$13.01	\$15.53	\$15.68	\$16.79
Tree Trimmers and Pruners	37-3013	NP	\$15.19	\$17.32	\$17.21	\$18.38
Grounds Maintenance Workers, All Other	37-3019	210	\$6.85	\$10.18	\$10.34	\$11.84
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>13,850</b>	<b>\$7.48</b>	<b>\$10.87</b>	<b>\$10.09</b>	<b>\$12.57</b>
First-Line Supervisors/Managers of Personal Service Workers	39-1021	610	\$11.95	\$16.00	\$15.61	\$18.02
Nonfarm Animal Caretakers	39-2021	710	\$7.41	\$9.48	\$8.95	\$10.51
Motion Picture Projectionists	39-3021	70	\$6.66	\$9.51	\$8.83	\$10.94
Ushers, Lobby Attendants, and Ticket Takers	39-3031	280	\$6.37	\$7.42	\$7.18	\$7.95
Amusement and Recreation Attendants	39-3091	1,020	\$6.95	\$9.34	\$8.75	\$10.54

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## New Hampshire Occupational Employment & Wages - 2007

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Locker Room, Coatroom, and Dressing Room Attendants	39-3093	30	\$8.77	\$10.05	\$10.21	\$10.69
Funeral Attendants	39-4021	60	\$7.13	\$11.77	\$12.14	\$14.10
Hairdressers, Hairstylists, and Cosmetologists	39-5012	2,170	\$6.96	\$11.16	\$10.33	\$13.26
Manicurists and Pedicurists	39-5092	190	\$7.31	\$10.83	\$10.28	\$12.60
Skin Care Specialists	39-5094	210	\$8.35	\$13.24	\$12.31	\$15.69
Baggage Porters and Bellhops	39-6011	90	\$7.42	\$9.95	\$9.27	\$11.21
Concierges	39-6012	NP	\$9.36	\$11.27	\$10.86	\$12.22
Tour Guides and Escorts	39-6021	100	\$8.17	\$10.12	\$9.79	\$11.10
Child Care Workers	39-9011	2,360	\$7.28	\$9.21	\$9.09	\$10.18
Personal and Home Care Aides	39-9021	2,350	\$7.97	\$9.88	\$9.99	\$10.83
Fitness Trainers and Aerobics Instructors	39-9031	1,570	\$8.52	\$13.58	\$12.30	\$16.09
Recreation Workers	39-9032	1,180	\$7.89	\$11.77	\$11.23	\$13.71
Residential Advisors	39-9041	430	\$9.33	\$12.58	\$12.31	\$14.20
Personal Care and Service Workers, All Other	39-9099	140	\$7.28	\$9.73	\$9.40	\$10.97
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>80,560</b>	<b>\$8.04</b>	<b>\$16.64</b>	<b>\$11.65</b>	<b>\$20.94</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	8,220	\$11.81	\$18.53	\$16.93	\$21.90
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	2,060	\$22.27	\$37.57	\$33.13	\$45.21
Cashiers	41-2011	21,850	\$7.49	\$9.12	\$8.88	\$9.93
Gaming Change Persons and Booth Cashiers	41-2012	120	\$7.84	\$9.86	\$9.98	\$10.86
Counter and Rental Clerks	41-2021	2,650	\$7.35	\$11.88	\$10.50	\$14.15
Parts Salespersons	41-2022	1,230	\$10.30	\$15.25	\$14.75	\$17.72
Retail Salespersons	41-2031	24,740	\$7.81	\$12.12	\$10.38	\$14.28
Advertising Sales Agents	41-3011	430	\$12.87	\$23.31	\$19.98	\$28.51
Insurance Sales Agents	41-3021	840	\$17.17	\$32.39	\$23.43	\$40.00
Securities, Commodities, and Financial Services Sales Agents	41-3031	2,160	\$17.59	\$30.06	\$23.45	\$36.30
Travel Agents	41-3041	470	\$10.39	\$16.85	\$16.28	\$20.07
Sales Representatives, Services, All Other	41-3099	2,080	\$14.46	\$26.95	\$23.90	\$33.19
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	3,460	\$19.62	\$34.37	\$31.02	\$41.75
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	7,040	\$14.43	\$29.90	\$24.75	\$37.63
Demonstrators and Product Promoters	41-9011	310	\$8.88	\$11.43	\$10.76	\$12.70
Real Estate Sales Agents	41-9022	340	\$10.56	\$19.54	\$14.94	\$24.01
Sales Engineers	41-9031	350	\$27.39	\$39.02	\$39.67	\$44.83
Telemarketers	41-9041	1,200	\$10.00	\$15.39	\$15.08	\$18.08
Sales and Related Workers, All Other	41-9099	900	\$9.45	\$19.28	\$17.58	\$24.20

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<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>108,740</b>	<b>\$10.11</b>	<b>\$15.14</b>	<b>\$14.31</b>	<b>\$17.66</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	8,010	\$15.60	\$22.08	\$21.25	\$25.33
Switchboard Operators, Including Answering Service	43-2011	800	\$10.02	\$12.32	\$12.36	\$13.47
Bill and Account Collectors	43-3011	1,500	\$11.82	\$15.10	\$14.26	\$16.74
Billing and Posting Clerks and Machine Operators	43-3021	1,910	\$11.72	\$15.06	\$14.79	\$16.73
Bookkeeping, Accounting, and Auditing Clerks	43-3031	9,520	\$11.17	\$16.14	\$15.76	\$18.62
Payroll and Timekeeping Clerks	43-3051	880	\$12.37	\$16.51	\$16.34	\$18.58
Procurement Clerks	43-3061	640	\$12.11	\$15.85	\$14.77	\$17.71
Tellers	43-3071	2,270	\$9.84	\$11.76	\$11.38	\$12.72
Brokerage Clerks	43-4011	280	\$13.48	\$19.82	\$17.86	\$22.99
Correspondence Clerks	43-4021	60	\$12.38	\$14.97	\$14.26	\$16.26
Court, Municipal, and License Clerks	43-4031	360	\$9.64	\$13.25	\$13.24	\$15.06
Credit Authorizers, Checkers, and Clerks	43-4041	180	\$12.30	\$17.25	\$16.01	\$19.73
Customer Service Representatives	43-4051	8,690	\$11.14	\$15.97	\$15.30	\$18.38
Eligibility Interviewers, Government Programs	43-4061	310	\$13.15	\$16.29	\$16.26	\$17.87
File Clerks	43-4071	890	\$8.63	\$11.30	\$10.86	\$12.63
Hotel, Motel, and Resort Desk Clerks	43-4081	1,040	\$8.80	\$10.66	\$10.32	\$11.61
Interviewers, Except Eligibility and Loan	43-4111	700	\$11.14	\$13.63	\$13.64	\$14.87
Library Assistants, Clerical	43-4121	770	\$8.09	\$10.83	\$10.60	\$12.21
Loan Interviewers and Clerks	43-4131	700	\$12.29	\$16.39	\$15.65	\$18.44
New Accounts Clerks	43-4141	470	\$11.17	\$13.76	\$13.66	\$15.04
Order Clerks	43-4151	1,330	\$9.82	\$13.85	\$13.33	\$15.87
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	610	\$12.03	\$16.62	\$16.44	\$18.91
Receptionists and Information Clerks	43-4171	5,520	\$9.37	\$12.28	\$12.22	\$13.73
Reservation and Transportation Ticket Agents and Travel Clerks	43-4181	400	\$10.70	\$15.19	\$14.31	\$17.45
Information and Record Clerks, All Other	43-4199	1,550	\$6.93	\$12.69	\$12.60	\$15.57
Cargo and Freight Agents	43-5011	210	\$15.46	\$20.98	\$20.98	\$23.74
Couriers and Messengers	43-5021	340	\$7.87	\$11.25	\$11.20	\$12.95
Police, Fire, and Ambulance Dispatchers	43-5031	680	\$12.93	\$15.88	\$15.69	\$17.36
Dispatchers, Except Police, Fire, and Ambulance	43-5032	660	\$11.99	\$16.39	\$15.95	\$18.60
Meter Readers, Utilities	43-5041	220	\$13.09	\$17.81	\$18.11	\$20.17
Postal Service Clerks	43-5051	570	\$20.68	\$21.84	\$22.26	\$22.40
Postal Service Mail Carriers	43-5052	1,680	\$17.17	\$21.52	\$21.75	\$23.70
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	1,230	\$14.29	\$19.46	\$20.90	\$22.04
Production, Planning, and Expediting Clerks	43-5061	1,250	\$14.27	\$19.84	\$19.34	\$22.62

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## New Hampshire Occupational Employment & Wages - 2007

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Shipping, Receiving, and Traffic Clerks	43-5071	3,890	\$10.37	\$14.06	\$13.90	\$15.89
Stock Clerks and Order Fillers	43-5081	9,480	\$8.29	\$11.60	\$10.94	\$13.25
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	220	\$9.94	\$13.04	\$12.91	\$14.60
Executive Secretaries and Administrative Assistants	43-6011	5,130	\$14.31	\$18.80	\$18.05	\$21.05
Legal Secretaries	43-6012	920	\$14.15	\$17.06	\$16.52	\$18.50
Medical Secretaries	43-6013	2,560	\$12.21	\$15.56	\$15.13	\$17.22
Secretaries, Except Legal, Medical, and Executive	43-6014	7,760	\$10.23	\$13.73	\$13.49	\$15.47
Computer Operators	43-9011	350	\$13.39	\$19.21	\$18.59	\$22.11
Data Entry Keyers	43-9021	1,230	\$9.92	\$12.74	\$12.57	\$14.16
Word Processors and Typists	43-9022	260	\$11.45	\$15.99	\$14.23	\$18.26
Desktop Publishers	43-9031	200	\$12.68	\$18.15	\$17.10	\$20.89
Insurance Claims and Policy Processing Clerks	43-9041	1,630	\$11.80	\$15.78	\$14.95	\$17.77
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	970	\$9.90	\$12.61	\$11.54	\$13.95
Office Clerks, General	43-9061	13,590	\$9.78	\$13.92	\$13.45	\$16.00
Office Machine Operators, Except Computer	43-9071	530	\$9.41	\$13.28	\$12.68	\$15.22
Proofreaders and Copy Markers	43-9081	70	\$9.92	\$13.55	\$13.12	\$15.37
Statistical Assistants	43-9111	60	\$14.31	\$18.05	\$17.52	\$19.92
Office and Administrative Support Workers, All Other	43-9199	3,540	\$7.53	\$11.38	\$10.90	\$13.29
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>840</b>	<b>\$8.04</b>	<b>\$13.20</b>	<b>\$12.45</b>	<b>\$15.79</b>
First-Line Supervisors/Managers of Farming, Fishing, and Forestry Workers	45-1011	50	\$13.55	\$19.33	\$19.86	\$22.22
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	260	\$7.22	\$9.42	\$8.97	\$10.52
Farmworkers, Farm and Ranch Animals	45-2093	110	\$7.87	\$10.58	\$9.87	\$11.93
Logging Equipment Operators	45-4022	130	\$13.35	\$16.99	\$17.06	\$18.81
Log Graders and Scalers	45-4023	60	\$12.99	\$15.07	\$14.09	\$16.13
Logging Workers, All Other	45-4029	NP	\$8.25	\$15.67	\$18.65	\$19.38
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>25,950</b>	<b>\$12.31</b>	<b>\$18.42</b>	<b>\$17.35</b>	<b>\$21.47</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	2,490	\$18.56	\$26.30	\$24.99	\$30.18
Brickmasons and Blockmasons	47-2021	410	\$14.85	\$21.54	\$21.83	\$24.89
Stonemasons	47-2022	NP	\$16.03	\$19.10	\$17.81	\$20.63
Carpenters	47-2031	4,600	\$13.90	\$18.77	\$17.92	\$21.21
Carpet Installers	47-2041	160	\$13.55	\$17.82	\$17.98	\$19.96
Tile and Marble Setters	47-2044	110	\$13.14	\$17.98	\$17.44	\$20.39
Cement Masons and Concrete Finishers	47-2051	350	\$12.37	\$16.65	\$16.49	\$18.78

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Construction Laborers	47-2061	3,230	\$10.68	\$13.88	\$13.70	\$15.49
Paving, Surfacing, and Tamping Equipment Operators	47-2071	110	\$10.91	\$17.99	\$17.30	\$21.51
Pile-Driver Operators	47-2072	NP	\$18.52	\$28.85	\$29.18	\$34.01
Operating Engineers and Other Construction Equipment Operators	47-2073	1,320	\$15.79	\$19.80	\$19.28	\$21.80
Drywall and Ceiling Tile Installers	47-2081	240	\$13.91	\$19.85	\$18.60	\$22.82
Tapers	47-2082	60	\$17.26	\$25.38	\$23.03	\$29.45
Electricians	47-2111	2,610	\$15.37	\$21.41	\$20.87	\$24.43
Glaziers	47-2121	230	\$13.79	\$19.53	\$18.69	\$22.40
Insulation Workers, Floor, Ceiling, and Wall	47-2131	140	\$9.46	\$16.35	\$13.84	\$19.80
Insulation Workers, Mechanical	47-2132	NP	\$11.69	\$15.61	\$14.74	\$17.56
Painters, Construction and Maintenance	47-2141	1,060	\$12.02	\$15.30	\$14.94	\$16.94
Pipelayers	47-2151	160	\$13.33	\$18.81	\$18.91	\$21.55
Plumbers, Pipefitters, and Steamfitters	47-2152	1,700	\$14.94	\$20.83	\$20.88	\$23.77
Plasterers and Stucco Masons	47-2161	50	\$13.91	\$21.49	\$20.79	\$25.28
Reinforcing Iron and Rebar Workers	47-2171	60	\$11.48	\$17.78	\$16.82	\$20.92
Roofers	47-2181	360	\$12.43	\$16.47	\$15.51	\$18.49
Sheet Metal Workers	47-2211	650	\$10.75	\$17.38	\$17.50	\$20.70
Structural Iron and Steel Workers	47-2221	300	\$14.44	\$18.75	\$19.09	\$20.91
Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	47-3011	230	\$11.61	\$16.05	\$16.02	\$18.27
Helpers--Carpenters	47-3012	460	\$8.75	\$11.82	\$11.35	\$13.37
Helpers--Electricians	47-3013	200	\$11.09	\$14.36	\$14.41	\$15.98
Helpers--Painters, Paperhangers, Plasterers, and Stucco Masons	47-3014	NP	\$8.98	\$11.69	\$11.49	\$13.04
Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	47-3015	350	\$10.68	\$13.86	\$13.60	\$15.44
Helpers--Roofers	47-3016	70	\$10.17	\$12.34	\$12.72	\$13.44
Helpers, Construction Trades, All Other	47-3019	360	\$9.98	\$12.79	\$12.48	\$14.20
Construction and Building Inspectors	47-4011	320	\$14.93	\$21.79	\$20.97	\$25.23
Fence Erectors	47-4031	NP	\$11.01	\$13.07	\$13.07	\$14.11
Hazardous Materials Removal Workers	47-4041	60	\$13.40	\$16.95	\$17.21	\$18.71
Highway Maintenance Workers	47-4051	1,780	\$10.02	\$13.75	\$13.77	\$15.63
Septic Tank Servicers and Sewer Pipe Cleaners	47-4071	210	\$8.07	\$14.44	\$15.20	\$17.62
Construction and Related Workers, All Other	47-4099	760	\$12.81	\$17.61	\$16.91	\$20.01
Earth Drillers, Except Oil and Gas	47-5021	250	\$15.18	\$18.82	\$17.97	\$20.64
Helpers--Extraction Workers	47-5081	50	\$11.75	\$14.65	\$13.85	\$16.10

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<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>26,390</b>	<b>\$12.78</b>	<b>\$19.54</b>	<b>\$18.40</b>	<b>\$22.92</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	2,420	\$18.33	\$27.86	\$26.97	\$32.61
Computer, Automated Teller, and Office Machine Repairers	49-2011	960	\$14.21	\$19.74	\$19.59	\$22.51
Radio Mechanics	49-2021	NP	\$8.19	\$12.44	\$8.89	\$14.56
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	620	\$17.81	\$26.86	\$29.77	\$31.38
Avionics Technicians	49-2091	NP	\$14.01	\$19.06	\$19.10	\$21.58
Electric Motor, Power Tool, and Related Repairers	49-2092	100	\$14.41	\$18.69	\$17.64	\$20.82
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	340	\$17.15	\$23.25	\$22.30	\$26.30
Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	49-2095	80	\$22.55	\$27.01	\$26.89	\$29.25
Electronic Equipment Installers and Repairers, Motor Vehicles	49-2096	40	\$11.55	\$14.17	\$14.27	\$15.49
Electronic Home Entertainment Equipment Installers and Repairers	49-2097	220	\$11.30	\$16.56	\$15.99	\$19.20
Security and Fire Alarm Systems Installers	49-2098	230	\$13.71	\$20.29	\$19.70	\$23.58
Aircraft Mechanics and Service Technicians	49-3011	240	\$16.68	\$21.65	\$20.68	\$24.14
Automotive Body and Related Repairers	49-3021	730	\$13.67	\$17.93	\$17.34	\$20.06
Automotive Glass Installers and Repairers	49-3022	310	\$13.32	\$16.72	\$16.64	\$18.41
Automotive Service Technicians and Mechanics	49-3023	4,130	\$12.47	\$18.34	\$17.59	\$21.27
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	730	\$14.69	\$19.63	\$19.36	\$22.11
Farm Equipment Mechanics	49-3041	160	\$12.72	\$16.64	\$16.36	\$18.59
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	550	\$16.01	\$19.73	\$19.21	\$21.59
Motorboat Mechanics	49-3051	330	\$13.26	\$19.35	\$20.28	\$22.40
Motorcycle Mechanics	49-3052	200	\$12.71	\$17.34	\$16.62	\$19.66
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	340	\$11.30	\$15.26	\$14.04	\$17.24
Bicycle Repairers	49-3091	NP	\$9.62	\$11.69	\$10.88	\$12.73
Recreational Vehicle Service Technicians	49-3092	70	\$14.19	\$16.19	\$16.06	\$17.19
Tire Repairers and Changers	49-3093	350	\$8.69	\$10.58	\$10.44	\$11.54
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	140	\$14.37	\$17.33	\$16.58	\$18.81
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	2,020	\$15.75	\$19.74	\$18.99	\$21.74
Home Appliance Repairers	49-9031	100	\$13.32	\$19.79	\$20.12	\$23.02
Industrial Machinery Mechanics	49-9041	1,180	\$16.02	\$20.77	\$20.11	\$23.14
Maintenance and Repair Workers, General	49-9042	4,920	\$11.72	\$16.39	\$16.07	\$18.73
Maintenance Workers, Machinery	49-9043	170	\$11.39	\$19.54	\$22.72	\$23.60
Millwrights	49-9044	150	\$17.69	\$22.50	\$21.31	\$24.91

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Electrical Power-Line Installers and Repairers	49-9051	330	\$19.69	\$25.03	\$25.34	\$27.70
Telecommunications Line Installers and Repairers	49-9052	1,680	\$14.88	\$24.82	\$28.31	\$29.78
Medical Equipment Repairers	49-9062	350	\$12.92	\$20.41	\$20.20	\$24.15
Musical Instrument Repairers and Tuners	49-9063	90	\$9.19	\$15.42	\$14.26	\$18.54
Watch Repairers	49-9064	NP	\$8.23	\$9.43	\$9.29	\$10.02
Precision Instrument and Equipment Repairers, All Other	49-9069	140	\$14.40	\$20.80	\$20.09	\$24.00
Coin, Vending, and Amusement Machine Servicers and Repairers	49-9091	90	\$10.65	\$14.38	\$14.32	\$16.25
Locksmiths and Safe Repairers	49-9094	80	\$13.38	\$17.16	\$16.13	\$19.03
Manufactured Building and Mobile Home Installers	49-9095	NP	\$13.57	\$16.55	\$15.19	\$18.04
Helpers--Installation, Maintenance, and Repair Workers	49-9098	740	\$7.92	\$11.27	\$10.91	\$12.94
Installation, Maintenance, and Repair Workers, All Other	49-9099	570	\$11.79	\$16.29	\$14.50	\$18.53
<b>Production Occupations</b>	<b>51-0000</b>	<b>49,780</b>	<b>\$10.21</b>	<b>\$15.51</b>	<b>\$14.48</b>	<b>\$18.16</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	3,750	\$17.46	\$24.93	\$24.13	\$28.65
Coil Winders, Tapers, and Finishers	51-2021	290	\$11.82	\$13.65	\$13.92	\$14.55
Electrical and Electronic Equipment Assemblers	51-2022	2,660	\$10.16	\$13.71	\$13.43	\$15.48
Electromechanical Equipment Assemblers	51-2023	820	\$10.60	\$14.49	\$14.11	\$16.43
Engine and Other Machine Assemblers	51-2031	100	\$8.77	\$13.43	\$12.39	\$15.77
Structural Metal Fabricators and Fitters	51-2041	150	\$11.91	\$15.46	\$15.57	\$17.24
Team Assemblers	51-2092	4,170	\$9.80	\$13.62	\$12.77	\$15.52
Assemblers and Fabricators, All Other	51-2099	2,090	\$9.73	\$13.67	\$13.01	\$15.64
Bakers	51-3011	460	\$8.23	\$12.23	\$11.77	\$14.23
Butchers and Meat Cutters	51-3021	510	\$12.35	\$16.69	\$16.98	\$18.86
Meat, Poultry, and Fish Cutters and Trimmers	51-3022	180	\$9.19	\$12.04	\$11.55	\$13.47
Food Batchmakers	51-3092	240	\$9.55	\$11.54	\$11.72	\$12.52
Food Cooking Machine Operators and Tenders	51-3093	150	\$8.04	\$11.27	\$10.10	\$12.89
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	820	\$11.91	\$15.89	\$15.58	\$17.87
Numerical Tool and Process Control Programmers	51-4012	110	\$13.39	\$17.66	\$16.50	\$19.80
Extruding and Drawing Machine Setters, Operators and Tenders, Metal and Plastic	51-4021	640	\$10.46	\$13.81	\$13.74	\$15.48
Rolling Machine Setters, Operators and Tenders, Metal and Plastic	51-4023	100	\$11.63	\$14.84	\$13.68	\$16.45
Cutting, Punching, and Press Machine Setters, Operators and Tenders, Metal and Plastic	51-4031	1,440	\$9.96	\$14.02	\$13.16	\$16.06
Drilling and Boring Machine Tool Setters, Operators and Tenders, Metal and Plastic	51-4032	260	\$12.10	\$14.90	\$14.70	\$16.30
Grinding, Lapping, Polishing, & Buffing Machine Tool Setters, Operators and Tenders, Metal & Plastic	51-4033	560	\$10.97	\$14.88	\$14.50	\$16.84

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Lathe and Turning Machine Tool Setters, Operators and Tenders, Metal and Plastic	51-4034	550	\$10.61	\$15.23	\$14.70	\$17.55
Milling and Planing Machine Setters, Operators and Tenders, Metal and Plastic	51-4035	270	\$11.85	\$16.51	\$16.76	\$18.85
Machinists	51-4041	2,430	\$13.74	\$18.55	\$18.13	\$20.96
Pourers and Casters, Metal	51-4052	60	\$14.13	\$16.46	\$16.46	\$17.63
Model Makers, Metal and Plastic	51-4061	30	\$14.45	\$21.61	\$19.98	\$25.19
Foundry Mold and Coremakers	51-4071	130	\$12.46	\$14.43	\$14.21	\$15.43
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	1,530	\$10.48	\$13.85	\$13.70	\$15.54
Multiple Machine Tool Setters, Operators and Tenders, Metal and Plastic	51-4081	1,100	\$12.77	\$17.71	\$18.19	\$20.19
Tool and Die Makers	51-4111	400	\$15.27	\$20.76	\$20.49	\$23.51
Welders, Cutters, Solderers, and Brazers	51-4121	1,000	\$13.53	\$19.48	\$17.95	\$22.45
Welding, Soldering, and Brazing Machine Setters, Operators and Tenders	51-4122	500	\$11.75	\$15.05	\$15.04	\$16.70
Heat Treating Equipment Setters, Operators and Tenders, Metal and Plastic	51-4191	60	\$12.35	\$16.08	\$16.18	\$17.96
Lay-Out Workers, Metal and Plastic	51-4192	NP	\$11.82	\$18.20	\$17.57	\$21.39
Plating and Coating Machine Setters, Operators and Tenders, Metal and Plastic	51-4193	280	\$11.23	\$14.58	\$14.24	\$16.26
Tool Grinders, Filers, and Sharpeners	51-4194	120	\$10.34	\$14.44	\$14.67	\$16.50
Metal Workers and Plastic Workers, All Other	51-4199	1,350	\$10.53	\$14.36	\$14.33	\$16.28
Bindery Workers	51-5011	210	\$9.51	\$13.63	\$13.43	\$15.68
Job Printers	51-5021	220	\$14.21	\$18.37	\$18.70	\$20.43
Prepress Technicians and Workers	51-5022	510	\$11.68	\$16.49	\$13.86	\$18.90
Printing Machine Operators	51-5023	810	\$10.95	\$16.41	\$15.74	\$19.13
Laundry and Dry-Cleaning Workers	51-6011	1,020	\$8.21	\$10.76	\$10.01	\$12.03
Pressers, Textile, Garment, and Related Materials	51-6021	230	\$9.16	\$10.95	\$10.70	\$11.84
Sewing Machine Operators	51-6031	590	\$9.67	\$12.04	\$11.61	\$13.22
Tailors, Dressmakers, and Custom Sewers	51-6052	90	\$10.53	\$12.27	\$12.20	\$13.14
Textile Bleaching and Dyeing Machine Operators and Tenders	51-6061	40	\$10.43	\$13.42	\$13.20	\$14.93
Textile Cutting Machine Setters, Operators and Tenders	51-6062	50	\$8.78	\$11.20	\$10.64	\$12.41
Textile Knitting and Weaving Machine Setters, Operators and Tenders	51-6063	140	\$11.97	\$15.25	\$15.56	\$16.89
Textile, Apparel, and Furnishings Workers, All Other	51-6099	250	\$9.74	\$13.06	\$12.11	\$14.73
Cabinetmakers and Bench Carpenters	51-7011	520	\$11.37	\$15.16	\$14.36	\$17.06
Furniture Finishers	51-7021	80	\$11.67	\$14.59	\$14.06	\$16.04
Sawing Machine Setters, Operators and Tenders, Wood	51-7041	320	\$9.74	\$13.56	\$13.42	\$15.47

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Woodworking Machine Setters, Operators and Tenders, Except Sawing	51-7042	380	\$9.89	\$13.36	\$12.95	\$15.10
Woodworkers, All Other	51-7099	120	\$7.71	\$9.83	\$9.77	\$10.88
Power Plant Operators	51-8013	150	\$16.77	\$24.18	\$23.42	\$27.89
Stationary Engineers and Boiler Operators	51-8021	110	\$17.30	\$19.96	\$20.45	\$21.29
Water and Liquid Waste Treatment Plant and System Operators	51-8031	310	\$14.85	\$19.41	\$19.33	\$21.68
Chemical Plant and System Operators	51-8091	30	\$14.13	\$17.36	\$17.24	\$18.98
Plant and System Operators, All Other	51-8099	150	\$20.04	\$25.00	\$25.12	\$27.49
Chemical Equipment Operators and Tenders	51-9011	150	\$14.82	\$17.84	\$17.10	\$19.35
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators and Tenders	51-9012	230	\$14.62	\$19.05	\$19.26	\$21.26
Crushing, Grinding, and Polishing Machine Setters, Operators and Tenders	51-9021	370	\$13.25	\$15.47	\$15.23	\$16.57
Grinding and Polishing Workers, Hand	51-9022	360	\$10.26	\$12.71	\$11.42	\$13.94
Mixing and Blending Machine Setters, Operators and Tenders	51-9023	410	\$9.11	\$14.49	\$14.71	\$17.18
Cutters and Trimmers, Hand	51-9031	60	\$8.10	\$9.96	\$9.37	\$10.89
Cutting and Slicing Machine Setters, Operators and Tenders	51-9032	760	\$12.01	\$14.74	\$13.84	\$16.11
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators and Tenders	51-9041	440	\$10.98	\$14.77	\$13.89	\$16.68
Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	51-9051	100	\$9.94	\$14.78	\$14.94	\$17.20
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	2,850	\$11.79	\$16.32	\$15.68	\$18.58
Jewelers and Precious Stone and Metal Workers	51-9071	50	\$13.26	\$21.73	\$22.59	\$25.96
Dental Laboratory Technicians	51-9081	240	\$11.11	\$16.49	\$16.26	\$19.18
Medical Appliance Technicians	51-9082	NP	\$12.35	\$20.71	\$17.81	\$24.89
Ophthalmic Laboratory Technicians	51-9083	190	\$7.79	\$11.88	\$9.59	\$13.91
Packaging and Filling Machine Operators and Tenders	51-9111	1,430	\$8.18	\$12.82	\$10.62	\$15.13
Coating, Painting, and Spraying Machine Setters, Operators and Tenders	51-9121	380	\$11.99	\$15.70	\$15.16	\$17.57
Painters, Transportation Equipment	51-9122	130	\$11.78	\$17.20	\$16.77	\$19.90
Painting, Coating, and Decorating Workers	51-9123	170	\$7.96	\$10.20	\$9.85	\$11.31
Photographic Process Workers	51-9131	50	\$8.91	\$15.41	\$13.37	\$18.66
Photographic Processing Machine Operators	51-9132	340	\$7.88	\$9.79	\$9.45	\$10.74
Semiconductor Processors	51-9141	NP	\$7.88	\$13.38	\$12.19	\$16.13
Cementing and Gluing Machine Operators and Tenders	51-9191	250	\$8.00	\$9.92	\$9.37	\$10.88
Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	51-9192	140	\$10.48	\$15.02	\$14.90	\$17.29
Molders, Shapers, and Casters, Except Metal and Plastic	51-9195	200	\$11.03	\$16.37	\$15.64	\$19.04
Paper Goods Machine Setters, Operators and Tenders	51-9196	670	\$9.30	\$14.56	\$15.22	\$17.20
Helpers--Production Workers	51-9198	1,260	\$8.97	\$11.26	\$10.89	\$12.41

\* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.

## New Hampshire Occupational Employment & Wages - 2007

Statewide Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Production Workers, All Other	51-9199	1,760	\$9.85	\$13.39	\$12.27	\$15.16
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>35,820</b>	<b>\$8.77</b>	<b>\$14.95</b>	<b>\$13.31</b>	<b>\$18.03</b>
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	580	\$15.20	\$20.31	\$19.38	\$22.86
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	53-1031	800	\$15.92	\$24.30	\$23.16	\$28.48
Airline Pilots, Copilots, and Flight Engineers	53-2011	60	\$37,736	\$65,704	\$66,149	\$79,689
Commercial Pilots	53-2012	150	\$35,695	\$76,590	\$78,271	\$97,036
Air Traffic Controllers	53-2021	500	\$48.07	\$63.90	\$69.71	\$71.82
Ambulance Drivers and Attendants, Except Emergency Medical Technicians	53-3011	90	\$9.29	\$11.30	\$11.16	\$12.30
Bus Drivers, Transit and Intercity	53-3021	230	\$11.90	\$15.27	\$15.59	\$16.95
Bus Drivers, School	53-3022	2,530	\$9.08	\$12.11	\$12.13	\$13.62
Driver/Sales Workers	53-3031	2,360	\$6.51	\$11.44	\$9.46	\$13.90
Truck Drivers, Heavy and Tractor-Trailer	53-3032	7,260	\$14.24	\$18.62	\$17.55	\$20.81
Truck Drivers, Light or Delivery Services	53-3033	4,050	\$9.44	\$14.24	\$13.21	\$16.63
Taxi Drivers and Chauffeurs	53-3041	1,010	\$7.03	\$10.32	\$10.27	\$11.96
Motor Vehicle Operators, All Other	53-3099	360	\$7.92	\$9.14	\$8.59	\$9.76
Parking Lot Attendants	53-6021	240	\$8.68	\$10.26	\$10.28	\$11.05
Service Station Attendants	53-6031	440	\$7.41	\$9.36	\$9.34	\$10.35
Transportation Workers, All Other	53-6099	160	\$6.35	\$9.74	\$9.50	\$11.43
Conveyor Operators and Tenders	53-7011	100	\$11.85	\$14.04	\$13.76	\$15.14
Crane and Tower Operators	53-7021	70	\$18.36	\$23.11	\$24.14	\$25.48
Excavating and Loading Machine and Dragline Operators	53-7032	630	\$15.23	\$18.05	\$17.36	\$19.45
Industrial Truck and Tractor Operators	53-7051	1,530	\$10.78	\$13.91	\$13.66	\$15.47
Cleaners of Vehicles and Equipment	53-7061	1,040	\$8.46	\$11.89	\$11.38	\$13.61
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	6,600	\$8.89	\$12.73	\$11.63	\$14.66
Machine Feeders and Offbearers	53-7063	490	\$7.90	\$11.66	\$11.56	\$13.55
Packers and Packagers, Hand	53-7064	2,780	\$7.27	\$9.60	\$9.03	\$10.76
Refuse and Recyclable Material Collectors	53-7081	820	\$9.71	\$13.77	\$13.44	\$15.81
Material Moving Workers, All Other	53-7199	680	\$8.07	\$10.40	\$9.31	\$11.55

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New Hampshire  
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## Substate Areas

## New Hampshire Occupational Employment & Wages - 2007

Claremont Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>12,470</b>	<b>\$9.51</b>	<b>\$16.47</b>	<b>\$14.07</b>	<b>\$19.96</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>490</b>	<b>\$21.42</b>	<b>\$37.74</b>	<b>\$31.98</b>	<b>\$45.90</b>
Chief Executives	11-1011	60	\$29.71	\$60.83	\$53.06	\$76.40
General and Operations Managers	11-1021	100	\$21.93	\$37.35	\$32.43	\$45.06
Financial Managers	11-3031	60	\$18.59	\$34.04	\$27.68	\$41.78
Industrial Production Managers	11-3051	30	\$25.56	\$34.57	\$30.75	\$39.07
Education Administrators, Elementary and Secondary School	11-9032	40	\$53,108	\$67,223	\$65,062	\$74,279
Managers, All Other	11-9199	50	\$20.12	\$27.90	\$25.65	\$31.80
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>270</b>	<b>\$15.83</b>	<b>\$25.53</b>	<b>\$22.55</b>	<b>\$30.39</b>
Business Operations Specialists, All Other	13-1199	130	\$16.99	\$29.91	\$29.06	\$36.37
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>80</b>	<b>\$14.81</b>	<b>\$25.04</b>	<b>\$21.86</b>	<b>\$30.17</b>
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>120</b>	<b>\$15.08</b>	<b>\$23.18</b>	<b>\$20.50</b>	<b>\$27.23</b>
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>160</b>	<b>\$11.43</b>	<b>\$16.97</b>	<b>\$16.20</b>	<b>\$19.74</b>
Educational, Vocational, and School Counselors	21-1012	30	\$17.70	\$22.67	\$20.97	\$25.15
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>1,230</b>	<b>\$11.29</b>	<b>\$17.72</b>	<b>\$16.47</b>	<b>\$20.95</b>
Preschool Teachers, Except Special Education	25-2011	NP	\$9.92	\$12.79	\$13.65	\$14.21
Elementary School Teachers, Except Special Education	25-2021	270	\$30,456	\$43,241	\$44,691	\$49,634
Middle School Teachers, Except Special and Vocational Education	25-2022	80	\$31,272	\$44,675	\$43,627	\$51,377
Secondary School Teachers, Except Special and Vocational Education	25-2031	100	\$31,520	\$48,907	\$45,981	\$57,600
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	50	\$33,185	\$45,779	\$44,302	\$52,076
Teachers and Instructors, All Other	25-3099	NP	\$10.66	\$14.19	\$15.24	\$15.96
Librarians	25-4021	30	\$13.79	\$18.96	\$17.46	\$21.54
Library Technicians	25-4031	40	\$10.58	\$13.47	\$13.30	\$14.92
Teacher Assistants	25-9041	250	\$18,192	\$23,875	\$24,298	\$26,716
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>60</b>	<b>\$12.21</b>	<b>\$17.95</b>	<b>\$15.47</b>	<b>\$20.81</b>

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New Hampshire Occupational Employment & Wages - 2007

Claremont Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>590</b>	<b>\$14.93</b>	<b>\$28.13</b>	<b>\$22.35</b>	<b>\$34.74</b>
Registered Nurses	29-1111	250	\$20.98	\$24.95	\$23.44	\$26.94
Licensed Practical and Licensed Vocational Nurses	29-2061	60	\$16.63	\$19.22	\$19.01	\$20.52
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>450</b>	<b>\$10.20</b>	<b>\$12.39</b>	<b>\$12.19</b>	<b>\$13.48</b>
Home Health Aides	31-1011	160	\$9.82	\$11.16	\$11.08	\$11.83
Nursing Aides, Orderlies, and Attendants	31-1012	170	\$10.41	\$12.80	\$12.76	\$13.99
Medical Assistants	31-9092	NP	\$12.89	\$13.77	\$14.01	\$14.22
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>300</b>	<b>\$12.25</b>	<b>\$18.50</b>	<b>\$17.42</b>	<b>\$21.62</b>
First-Line Supervisors/Managers of Police and Detectives	33-1012	30	\$21.94	\$28.69	\$28.49	\$32.07
Police and Sheriff's Patrol Officers	33-3051	90	\$13.49	\$16.58	\$16.24	\$18.12
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>790</b>	<b>\$6.60</b>	<b>\$9.58</b>	<b>\$9.03</b>	<b>\$11.07</b>
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	70	\$9.93	\$14.91	\$14.86	\$17.39
Cooks, Fast Food	35-2011	70	\$6.95	\$8.79	\$8.87	\$9.72
Cooks, Restaurant	35-2014	40	\$6.86	\$9.29	\$9.63	\$10.51
Food Preparation Workers	35-2021	30	\$6.30	\$8.30	\$8.57	\$9.29
Bartenders	35-3011	40	\$7.88	\$10.44	\$10.19	\$11.72
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	270	\$6.43	\$8.70	\$8.47	\$9.82
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$6.55	\$7.58	\$7.01	\$8.10
Waiters and Waitresses	35-3031	80	\$6.42	\$8.70	\$7.13	\$9.83
Dishwashers	35-9021	40	\$6.91	\$8.42	\$8.37	\$9.18
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>310</b>	<b>\$9.65</b>	<b>\$11.73</b>	<b>\$11.36</b>	<b>\$12.76</b>
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	180	\$9.40	\$11.59	\$11.37	\$12.68
Landscaping and Groundskeeping Workers	37-3011	NP	\$10.27	\$10.98	\$11.15	\$11.33
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>400</b>	<b>\$7.44</b>	<b>\$10.21</b>	<b>\$10.32</b>	<b>\$11.59</b>
Child Care Workers	39-9011	NP	\$8.21	\$10.23	\$10.59	\$11.24
Personal and Home Care Aides	39-9021	90	\$9.13	\$10.38	\$10.39	\$11.02
Recreation Workers	39-9032	40	\$9.36	\$12.91	\$12.88	\$14.70

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## New Hampshire Occupational Employment & Wages - 2007

Claremont Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>1,230</b>	<b>\$8.05</b>	<b>\$12.73</b>	<b>\$10.51</b>	<b>\$15.07</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	150	\$10.75	\$15.31	\$13.70	\$17.59
Cashiers	41-2011	500	\$7.93	\$9.63	\$9.23	\$10.47
Counter and Rental Clerks	41-2021	70	\$6.16	\$9.77	\$7.02	\$11.58
Parts Salespersons	41-2022	NP	\$8.66	\$12.02	\$12.32	\$13.71
Retail Salespersons	41-2031	370	\$8.73	\$13.05	\$10.74	\$15.22
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	40	\$13.87	\$19.87	\$18.71	\$22.85
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>1,900</b>	<b>\$10.20</b>	<b>\$14.34</b>	<b>\$13.51</b>	<b>\$16.39</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	130	\$14.06	\$21.37	\$21.71	\$25.02
Bookkeeping, Accounting, and Auditing Clerks	43-3031	200	\$10.82	\$14.69	\$14.40	\$16.62
Customer Service Representatives	43-4051	70	\$10.48	\$13.73	\$13.53	\$15.36
Library Assistants, Clerical	43-4121	30	\$8.12	\$9.67	\$9.71	\$10.45
Receptionists and Information Clerks	43-4171	130	\$9.88	\$11.40	\$11.38	\$12.16
Information and Record Clerks, All Other	43-4199	40	\$8.41	\$12.91	\$13.18	\$15.16
Police, Fire, and Ambulance Dispatchers	43-5031	50	\$10.75	\$14.05	\$14.15	\$15.70
Postal Service Mail Carriers	43-5052	30	\$17.02	\$22.04	\$22.00	\$24.56
Production, Planning, and Expediting Clerks	43-5061	30	\$12.51	\$17.21	\$16.13	\$19.56
Shipping, Receiving, and Traffic Clerks	43-5071	90	\$12.03	\$14.57	\$14.32	\$15.85
Stock Clerks and Order Fillers	43-5081	300	\$9.43	\$12.26	\$11.84	\$13.66
Executive Secretaries and Administrative Assistants	43-6011	90	\$12.27	\$17.10	\$17.19	\$19.51
Secretaries, Except Legal, Medical, and Executive	43-6014	130	\$10.93	\$13.33	\$13.26	\$14.53
Office Clerks, General	43-9061	240	\$11.19	\$13.79	\$13.53	\$15.08
Office Machine Operators, Except Computer	43-9071	30	\$10.77	\$12.58	\$12.48	\$13.48
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>30</b>	<b>\$7.71</b>	<b>\$11.37</b>	<b>\$10.74</b>	<b>\$13.19</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>900</b>	<b>\$11.31</b>	<b>\$16.64</b>	<b>\$15.61</b>	<b>\$19.30</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	110	\$16.20	\$20.67	\$19.22	\$22.91
Carpenters	47-2031	90	\$13.64	\$20.56	\$18.22	\$24.02
Construction Laborers	47-2061	NP	\$9.03	\$11.77	\$11.39	\$13.14
Operating Engineers and Other Construction Equipment Operators	47-2073	NP	\$14.37	\$16.37	\$16.43	\$17.36
Electricians	47-2111	50	\$16.51	\$17.77	\$17.74	\$18.39
Highway Maintenance Workers	47-4051	130	\$10.42	\$13.34	\$13.41	\$14.80

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New Hampshire Occupational Employment & Wages - 2007

Claremont Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Construction and Related Workers, All Other	47-4099	30	\$9.89	\$13.27	\$11.91	\$14.96
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>550</b>	<b>\$11.01</b>	<b>\$17.65</b>	<b>\$15.86</b>	<b>\$20.96</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	70	\$16.99	\$26.01	\$24.88	\$30.52
Automotive Service Technicians and Mechanics	49-3023	120	\$10.34	\$13.97	\$13.73	\$15.78
Industrial Machinery Mechanics	49-9041	30	\$13.46	\$16.86	\$16.37	\$18.56
Maintenance and Repair Workers, General	49-9042	100	\$11.01	\$14.88	\$14.62	\$16.82
<b>Production Occupations</b>	<b>51-0000</b>	<b>1,860</b>	<b>\$11.28</b>	<b>\$15.43</b>	<b>\$14.82</b>	<b>\$17.50</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	160	\$15.86	\$21.23	\$20.32	\$23.92
Team Assemblers	51-2092	120	\$10.79	\$13.84	\$13.45	\$15.36
Food Cooking Machine Operators and Tenders	51-3093	30	\$9.59	\$12.49	\$12.33	\$13.93
Machinists	51-4041	180	\$12.16	\$16.05	\$16.06	\$18.01
Welders, Cutters, Solderers, and Brazers	51-4121	30	\$13.16	\$16.87	\$15.69	\$18.72
Metal Workers and Plastic Workers, All Other	51-4199	50	\$10.77	\$15.83	\$15.22	\$18.34
Cabinetmakers and Bench Carpenters	51-7011	50	\$11.22	\$14.79	\$13.90	\$16.57
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>710</b>	<b>\$7.84</b>	<b>\$12.25</b>	<b>\$11.62</b>	<b>\$14.46</b>
Bus Drivers, School	53-3022	30	\$12.05	\$13.63	\$13.76	\$14.42
Truck Drivers, Heavy and Tractor-Trailer	53-3032	160	\$11.64	\$15.70	\$15.69	\$17.72
Truck Drivers, Light or Delivery Services	53-3033	100	\$6.48	\$8.59	\$7.25	\$9.64
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	110	\$8.64	\$11.52	\$11.46	\$12.96
Packers and Packagers, Hand	53-7064	140	\$7.44	\$10.10	\$9.29	\$11.44

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## New Hampshire Occupational Employment & Wages - 2007

Concord Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>76,750</b>	<b>\$9.73</b>	<b>\$18.56</b>	<b>\$15.62</b>	<b>\$22.98</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>3,910</b>	<b>\$22.77</b>	<b>\$39.64</b>	<b>\$33.77</b>	<b>\$48.07</b>
Chief Executives	11-1011	570	\$32.65	\$61.61	\$60.83	\$76.09
General and Operations Managers	11-1021	720	\$23.95	\$40.64	\$33.81	\$48.99
Legislators	11-1031	80	\$13,033	\$13,057	\$13,388	\$13,070
Advertising and Promotions Managers	11-2011	40	\$17.43	\$27.93	\$25.04	\$33.19
Marketing Managers	11-2021	70	\$25.35	\$37.40	\$33.84	\$43.42
Sales Managers	11-2022	160	\$21.52	\$43.47	\$35.14	\$54.43
Public Relations Managers	11-2031	NP	\$24.98	\$35.18	\$36.72	\$40.28
Administrative Services Managers	11-3011	70	\$21.96	\$30.15	\$28.13	\$34.24
Computer and Information Systems Managers	11-3021	150	\$29.53	\$44.46	\$37.53	\$51.92
Financial Managers	11-3031	320	\$24.35	\$37.19	\$32.29	\$43.61
Industrial Production Managers	11-3051	50	\$26.00	\$38.51	\$37.00	\$44.77
Purchasing Managers	11-3061	30	\$27.46	\$43.46	\$34.93	\$51.46
Construction Managers	11-9021	50	\$29.28	\$44.32	\$39.83	\$51.83
Education Administrators, Elementary and Secondary School	11-9032	130	\$61,458	\$76,318	\$78,345	\$83,748
Education Administrators, Postsecondary	11-9033	80	\$19.10	\$28.56	\$27.56	\$33.29
Engineering Managers	11-9041	50	\$29.38	\$42.26	\$39.12	\$48.70
Food Service Managers	11-9051	80	\$19.46	\$25.99	\$25.80	\$29.26
Funeral Directors	11-9061	30	\$19.70	\$23.51	\$23.25	\$25.41
Medical and Health Services Managers	11-9111	160	\$26.60	\$36.75	\$36.77	\$41.82
Natural Sciences Managers	11-9121	30	\$15.99	\$29.33	\$22.48	\$35.99
Postmasters and Mail Superintendents	11-9131	30	\$22.61	\$28.69	\$28.65	\$31.72
Social and Community Service Managers	11-9151	110	\$17.47	\$24.98	\$23.63	\$28.73
Managers, All Other	11-9199	730	\$25.57	\$34.68	\$31.42	\$39.24
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>3,680</b>	<b>\$16.67</b>	<b>\$25.84</b>	<b>\$23.36</b>	<b>\$30.41</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	150	\$17.99	\$25.26	\$24.21	\$28.89
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	110	\$16.98	\$23.01	\$22.43	\$26.02
Claims Adjusters, Examiners, and Investigators	13-1031	170	\$22.00	\$30.79	\$31.99	\$35.19
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	210	\$17.02	\$21.46	\$21.04	\$23.68
Cost Estimators	13-1051	80	\$17.34	\$23.79	\$24.23	\$27.03
Employment, Recruitment, and Placement Specialists	13-1071	50	\$14.58	\$21.83	\$18.23	\$25.46
Compensation, Benefits, and Job Analysis Specialists	13-1072	70	\$17.05	\$23.41	\$22.32	\$26.58
Training and Development Specialists	13-1073	90	\$16.22	\$23.33	\$23.07	\$26.88

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New Hampshire Occupational Employment & Wages - 2007

Concord Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	100	\$17.48	\$24.00	\$22.46	\$27.27
Management Analysts	13-1111	130	\$24.58	\$33.80	\$30.34	\$38.40
Business Operations Specialists, All Other	13-1199	1,240	\$15.72	\$23.51	\$22.42	\$27.39
Accountants and Auditors	13-2011	480	\$17.00	\$25.47	\$21.75	\$29.70
Appraisers and Assessors of Real Estate	13-2021	130	\$17.44	\$36.74	\$46.89	\$46.39
Financial Analysts	13-2051	50	\$21.74	\$32.39	\$30.02	\$37.72
Personal Financial Advisors	13-2052	NP	\$22.46	\$48.23	\$32.01	\$61.11
Insurance Underwriters	13-2053	60	\$23.72	\$35.82	\$37.57	\$41.87
Financial Examiners	13-2061	90	\$21.51	\$34.50	\$31.45	\$40.99
Loan Officers	13-2072	120	\$16.97	\$25.01	\$21.47	\$29.04
Tax Examiners, Collectors, and Revenue Agents	13-2081	100	\$14.93	\$19.35	\$18.94	\$21.55
Financial Specialists, All Other	13-2099	120	\$17.71	\$28.42	\$27.09	\$33.78
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>1,350</b>	<b>\$19.47</b>	<b>\$29.86</b>	<b>\$28.36</b>	<b>\$35.06</b>
Computer Programmers	15-1021	110	\$19.60	\$27.53	\$24.94	\$31.51
Computer Software Engineers, Applications	15-1031	170	\$24.42	\$36.74	\$34.04	\$42.90
Computer Software Engineers, Systems Software	15-1032	80	\$26.49	\$43.02	\$41.40	\$51.29
Computer Support Specialists	15-1041	260	\$15.57	\$21.11	\$20.94	\$23.88
Computer Systems Analysts	15-1051	220	\$25.61	\$31.33	\$30.12	\$34.19
Database Administrators	15-1061	40	\$22.27	\$31.89	\$34.37	\$36.70
Network and Computer Systems Administrators	15-1071	170	\$23.62	\$28.86	\$28.48	\$31.48
Network Systems and Data Communications Analysts	15-1081	120	\$17.38	\$26.07	\$25.05	\$30.43
Computer Specialists, All Other	15-1099	100	\$20.10	\$32.25	\$33.86	\$38.32
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>1,260</b>	<b>\$18.02</b>	<b>\$27.87</b>	<b>\$25.67</b>	<b>\$32.80</b>
Architects, Except Landscape and Naval	17-1011	100	\$20.61	\$33.80	\$22.81	\$40.40
Surveyors	17-1022	30	\$24.83	\$27.81	\$27.23	\$29.30
Civil Engineers	17-2051	330	\$24.11	\$30.75	\$30.33	\$34.06
Electronics Engineers, Except Computer	17-2072	NP	\$30.46	\$47.10	\$47.54	\$55.43
Environmental Engineers	17-2081	30	\$20.81	\$29.04	\$29.35	\$33.15
Industrial Engineers	17-2112	30	\$22.46	\$28.70	\$27.57	\$31.82
Mechanical Engineers	17-2141	70	\$24.44	\$30.45	\$29.24	\$33.46
Engineers, All Other	17-2199	70	\$29.66	\$38.35	\$39.94	\$42.69
Architectural and Civil Drafters	17-3011	30	\$18.28	\$23.06	\$23.91	\$25.46
Drafters, All Other	17-3019	NP	\$15.34	\$21.09	\$19.66	\$23.95
Civil Engineering Technicians	17-3022	50	\$17.20	\$21.65	\$21.47	\$23.88
Electrical and Electronic Engineering Technicians	17-3023	50	\$16.64	\$20.16	\$19.26	\$21.92

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## New Hampshire Occupational Employment & Wages - 2007

Concord Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Engineering Technicians, Except Drafters, All Other	17-3029	140	\$16.21	\$19.04	\$18.99	\$20.45
Surveying and Mapping Technicians	17-3031	110	\$12.15	\$17.05	\$17.23	\$19.49
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>880</b>	<b>\$17.09</b>	<b>\$24.98</b>	<b>\$23.64</b>	<b>\$28.93</b>
Zoologists and Wildlife Biologists	19-1023	30	\$19.20	\$23.29	\$23.08	\$25.33
Environmental Scientists and Specialists, Including Health	19-2041	180	\$19.64	\$24.04	\$23.66	\$26.25
Physical Scientists, All Other	19-2099	80	\$17.41	\$23.63	\$23.80	\$26.73
Market Research Analysts	19-3021	50	\$20.17	\$34.21	\$39.71	\$41.22
Clinical, Counseling, and School Psychologists	19-3031	60	\$19.46	\$30.25	\$28.05	\$35.64
Urban and Regional Planners	19-3051	30	\$20.39	\$24.52	\$23.64	\$26.59
Social Scientists and Related Workers, All Other	19-3099	30	\$18.98	\$25.71	\$27.49	\$29.06
Environmental Science and Protection Technicians, Including Health	19-4091	70	\$13.76	\$16.65	\$17.10	\$18.10
Life, Physical, and Social Science Technicians, All Other	19-4099	30	\$11.58	\$18.36	\$17.36	\$21.75
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>1,250</b>	<b>\$11.79</b>	<b>\$18.94</b>	<b>\$17.91</b>	<b>\$22.52</b>
Substance Abuse and Behavioral Disorder Counselors	21-1011	NP	\$13.95	\$20.02	\$17.16	\$23.06
Educational, Vocational, and School Counselors	21-1012	160	\$17.43	\$24.29	\$24.27	\$27.72
Mental Health Counselors	21-1014	70	\$15.44	\$22.21	\$22.18	\$25.59
Rehabilitation Counselors	21-1015	230	\$11.57	\$18.00	\$14.21	\$21.22
Counselors, All Other	21-1019	NP	\$10.25	\$14.31	\$14.82	\$16.35
Child, Family, and School Social Workers	21-1021	100	\$15.67	\$20.25	\$19.67	\$22.54
Medical and Public Health Social Workers	21-1022	80	\$14.40	\$19.76	\$18.62	\$22.45
Mental Health and Substance Abuse Social Workers	21-1023	60	\$17.56	\$22.15	\$21.75	\$24.45
Health Educators	21-1091	50	\$18.89	\$23.10	\$23.47	\$25.19
Social and Human Service Assistants	21-1093	240	\$10.31	\$12.18	\$11.35	\$13.12
Community and Social Service Specialists, All Other	21-1099	60	\$13.27	\$18.22	\$17.01	\$20.71
<b>Legal Occupations</b>	<b>23-0000</b>	<b>1,030</b>	<b>\$19.22</b>	<b>\$31.49</b>	<b>\$24.96</b>	<b>\$37.62</b>
Lawyers	23-1011	430	\$28.29	\$44.99	\$43.30	\$53.34
Paralegals and Legal Assistants	23-2011	470	\$18.53	\$20.81	\$20.63	\$21.95
Legal Support Workers, All Other	23-2099	40	\$17.84	\$22.74	\$21.13	\$25.19
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>5,990</b>	<b>\$11.80</b>	<b>\$19.70</b>	<b>\$18.75</b>	<b>\$23.65</b>
Postsecondary Teachers, All Other	25-1199	NP	\$31,831	\$39,371	\$38,286	\$43,140
Preschool Teachers, Except Special Education	25-2011	NP	\$10.02	\$13.32	\$12.14	\$14.97
Kindergarten Teachers, Except Special Education	25-2012	80	\$26,768	\$40,133	\$40,673	\$46,815
Elementary School Teachers, Except Special Education	25-2021	1,540	\$36,938	\$49,494	\$49,344	\$55,773

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New Hampshire Occupational Employment & Wages - 2007

Concord Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Middle School Teachers, Except Special and Vocational Education	25-2022	290	\$35,994	\$50,108	\$46,497	\$57,165
Secondary School Teachers, Except Special and Vocational Education	25-2031	670	\$35,465	\$49,951	\$49,364	\$57,194
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	210	\$38,831	\$51,847	\$52,739	\$58,356
Special Education Teachers, Middle School	25-2042	40	\$30,595	\$42,779	\$42,838	\$48,871
Special Education Teachers, Secondary School	25-2043	NP	\$36,731	\$48,231	\$47,723	\$53,981
Self-Enrichment Education Teachers	25-3021	NP	\$18.15	\$19.36	\$19.06	\$19.96
Teachers and Instructors, All Other	25-3099	370	\$11.38	\$17.49	\$15.54	\$20.55
Librarians	25-4021	140	\$16.19	\$22.80	\$22.03	\$26.11
Library Technicians	25-4031	130	\$10.64	\$13.62	\$13.97	\$15.11
Instructional Coordinators	25-9031	80	\$17.73	\$26.45	\$28.09	\$30.80
Teacher Assistants	25-9041	1,510	\$18,847	\$24,907	\$25,181	\$27,938
Education, Training, and Library Workers, All Other	25-9099	60	\$15.75	\$20.56	\$19.94	\$22.98
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>770</b>	<b>\$12.01</b>	<b>\$19.30</b>	<b>\$18.65</b>	<b>\$22.96</b>
Floral Designers	27-1023	NP	\$10.06	\$11.29	\$10.64	\$11.91
Graphic Designers	27-1024	220	\$15.96	\$19.37	\$19.47	\$21.06
Merchandise Displayers and Window Trimmers	27-1026	30	\$10.09	\$13.15	\$12.01	\$14.68
Coaches and Scouts	27-2022	40	\$22,249	\$34,436	\$33,736	\$40,530
Public Relations Specialists	27-3031	170	\$18.50	\$23.05	\$21.25	\$25.33
Photographers	27-4021	30	\$8.43	\$17.33	\$13.79	\$21.78
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>4,150</b>	<b>\$17.48</b>	<b>\$29.81</b>	<b>\$25.78</b>	<b>\$35.98</b>
Dietitians and Nutritionists	29-1031	40	\$19.94	\$24.17	\$24.29	\$26.28
Pharmacists	29-1051	160	\$38.43	\$46.54	\$48.29	\$50.61
Family and General Practitioners	29-1062	60	\$52.33	\$71.18	\$69.44	\$80.59
Psychiatrists	29-1066	30	\$29.07	\$46.20	\$31.80	\$54.77
Physicians and Surgeons, All Other	29-1069	160	\$42.39	\$65.65	\$68.66	\$77.28
Physician Assistants	29-1071	50	\$35.20	\$39.46	\$40.40	\$41.59
Registered Nurses	29-1111	1,470	\$20.89	\$26.76	\$26.30	\$29.69
Occupational Therapists	29-1122	100	\$20.67	\$25.29	\$24.74	\$27.61
Physical Therapists	29-1123	170	\$24.47	\$29.34	\$28.67	\$31.79
Speech-Language Pathologists	29-1127	80	\$21.10	\$28.52	\$28.69	\$32.23
Veterinarians	29-1131	30	\$20.80	\$29.68	\$23.23	\$34.11
Medical and Clinical Laboratory Technicians	29-2012	NP	\$12.20	\$15.64	\$14.45	\$17.35
Dental Hygienists	29-2021	200	\$27.74	\$32.66	\$33.73	\$35.12

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## New Hampshire Occupational Employment & Wages - 2007

Concord Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Emergency Medical Technicians and Paramedics	29-2041	110	\$12.32	\$16.39	\$16.39	\$18.43
Pharmacy Technicians	29-2052	140	\$9.93	\$13.16	\$12.96	\$14.79
Surgical Technologists	29-2055	NP	\$17.32	\$19.65	\$20.10	\$20.83
Veterinary Technologists and Technicians	29-2056	70	\$11.25	\$12.91	\$12.47	\$13.74
Licensed Practical and Licensed Vocational Nurses	29-2061	260	\$16.26	\$20.23	\$19.98	\$22.21
Medical Records and Health Information Technicians	29-2071	110	\$11.39	\$14.98	\$14.24	\$16.79
Opticians, Dispensing	29-2081	40	\$12.85	\$15.63	\$14.69	\$17.01
Orthotists and Prosthetists	29-2091	NP	\$26.78	\$35.91	\$35.24	\$40.48
Healthcare Practitioners and Technical Workers, All Other	29-9099	100	\$18.31	\$28.09	\$26.41	\$33.00
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>2,270</b>	<b>\$10.54</b>	<b>\$13.58</b>	<b>\$13.20</b>	<b>\$15.09</b>
Home Health Aides	31-1011	460	\$9.69	\$11.59	\$11.11	\$12.55
Nursing Aides, Orderlies, and Attendants	31-1012	900	\$10.69	\$12.88	\$12.82	\$13.97
Physical Therapist Assistants	31-2021	40	\$16.76	\$20.50	\$20.46	\$22.37
Dental Assistants	31-9091	190	\$15.60	\$18.54	\$18.96	\$20.02
Medical Assistants	31-9092	NP	\$12.81	\$14.54	\$14.58	\$15.41
Medical Equipment Preparers	31-9093	30	\$12.11	\$13.18	\$13.07	\$13.72
Medical Transcriptionists	31-9094	50	\$14.37	\$16.04	\$16.22	\$16.88
Healthcare Support Workers, All Other	31-9099	80	\$10.69	\$13.47	\$13.46	\$14.86
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>1,940</b>	<b>\$12.02</b>	<b>\$18.00</b>	<b>\$17.29</b>	<b>\$20.99</b>
First-Line Supervisors/Managers of Police and Detectives	33-1012	70	\$24.70	\$30.53	\$30.97	\$33.44
First-Line Supervisors/Managers of Fire Fighting and Prevention Workers	33-1021	30	\$20.21	\$25.51	\$25.55	\$28.16
First-Line Supervisors/Managers, Protective Service Workers, All Other	33-1099	30	\$14.55	\$21.26	\$21.39	\$24.60
Fire Fighters	33-2011	160	\$12.94	\$16.30	\$15.55	\$17.98
Detectives and Criminal Investigators	33-3021	70	\$18.20	\$25.52	\$23.17	\$29.17
Police and Sheriff's Patrol Officers	33-3051	540	\$14.84	\$19.74	\$18.60	\$22.18
Security Guards	33-9032	180	\$10.93	\$13.27	\$13.21	\$14.45
Crossing Guards	33-9091	50	\$6.65	\$9.69	\$9.85	\$11.20
Protective Service Workers, All Other	33-9099	240	\$11.13	\$13.33	\$12.05	\$14.42
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>5,840</b>	<b>\$6.76</b>	<b>\$9.99</b>	<b>\$8.89</b>	<b>\$11.61</b>
Chefs and Head Cooks	35-1011	110	\$11.05	\$14.83	\$14.96	\$16.73
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	460	\$11.96	\$17.84	\$18.68	\$20.77
Cooks, Fast Food	35-2011	430	\$6.72	\$9.28	\$8.70	\$10.56

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New Hampshire Occupational Employment & Wages - 2007

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Cooks, Institution and Cafeteria	35-2012	200	\$8.91	\$11.90	\$11.84	\$13.40
Cooks, Restaurant	35-2014	470	\$8.76	\$11.75	\$11.72	\$13.23
Cooks, Short Order	35-2015	100	\$7.90	\$9.02	\$8.48	\$9.58
Food Preparation Workers	35-2021	330	\$7.56	\$9.76	\$9.54	\$10.87
Bartenders	35-3011	170	\$6.44	\$8.73	\$8.13	\$9.88
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	1,100	\$6.63	\$8.76	\$8.55	\$9.82
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	170	\$7.29	\$9.13	\$8.84	\$10.05
Waiters and Waitresses	35-3031	1,460	\$6.26	\$8.52	\$7.40	\$9.65
Food Servers, Nonrestaurant	35-3041	150	\$7.91	\$9.24	\$9.20	\$9.91
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	180	\$6.18	\$7.12	\$7.13	\$7.59
Dishwashers	35-9021	290	\$7.48	\$9.11	\$9.16	\$9.92
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	190	\$7.86	\$9.40	\$9.29	\$10.17
Food Preparation and Serving Related Workers, All Other	35-9099	NP	\$10.01	\$10.25	\$10.29	\$10.37
<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>37-0000</b>	<b>2,260</b>	<b>\$8.70</b>	<b>\$11.65</b>	<b>\$11.06</b>	<b>\$13.14</b>
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	100	\$12.64	\$17.09	\$16.62	\$19.31
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	50	\$14.31	\$20.63	\$19.30	\$23.79
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,040	\$9.36	\$11.44	\$11.17	\$12.48
Maids and Housekeeping Cleaners	37-2012	330	\$7.87	\$9.53	\$9.62	\$10.36
Building Cleaning Workers, All Other	37-2019	50	\$6.88	\$9.39	\$8.79	\$10.64
Landscaping and Groundskeeping Workers	37-3011	610	\$8.88	\$11.94	\$11.38	\$13.48
Grounds Maintenance Workers, All Other	37-3019	60	\$6.33	\$8.37	\$7.05	\$9.39
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>2,390</b>	<b>\$7.67</b>	<b>\$10.58</b>	<b>\$10.27</b>	<b>\$12.03</b>
First-Line Supervisors/Managers of Personal Service Workers	39-1021	130	\$11.26	\$15.42	\$15.27	\$17.49
Nonfarm Animal Caretakers	39-2021	50	\$6.58	\$8.95	\$9.26	\$10.14
Amusement and Recreation Attendants	39-3091	60	\$7.59	\$9.75	\$9.75	\$10.83
Hairdressers, Hairstylists, and Cosmetologists	39-5012	180	\$6.16	\$7.81	\$6.64	\$8.63
Tour Guides and Escorts	39-6021	50	\$8.07	\$9.02	\$8.62	\$9.50
Child Care Workers	39-9011	230	\$6.80	\$9.03	\$9.19	\$10.15
Personal and Home Care Aides	39-9021	1,060	\$9.13	\$10.27	\$10.38	\$10.83
Fitness Trainers and Aerobics Instructors	39-9031	180	\$9.20	\$13.78	\$12.72	\$16.07
Recreation Workers	39-9032	300	\$7.75	\$11.25	\$10.65	\$12.98
Residential Advisors	39-9041	40	\$10.93	\$13.38	\$12.59	\$14.60

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## New Hampshire Occupational Employment & Wages - 2007

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>8,360</b>	<b>\$8.21</b>	<b>\$16.12</b>	<b>\$12.20</b>	<b>\$20.07</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	950	\$12.25	\$19.01	\$18.42	\$22.39
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	130	\$22.57	\$31.95	\$29.29	\$36.65
Cashiers	41-2011	2,140	\$7.79	\$9.13	\$8.84	\$9.80
Counter and Rental Clerks	41-2021	450	\$6.59	\$10.56	\$10.39	\$12.55
Parts Salespersons	41-2022	170	\$11.92	\$16.27	\$15.70	\$18.45
Retail Salespersons	41-2031	2,660	\$8.05	\$13.39	\$10.82	\$16.06
Insurance Sales Agents	41-3021	140	\$15.33	\$29.98	\$22.05	\$37.31
Securities, Commodities, and Financial Services Sales Agents	41-3031	120	\$25.85	\$45.42	\$36.82	\$55.20
Travel Agents	41-3041	60	\$16.33	\$19.60	\$17.89	\$21.23
Sales Representatives, Services, All Other	41-3099	190	\$16.30	\$23.90	\$20.98	\$27.70
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	220	\$22.37	\$36.37	\$33.46	\$43.39
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	920	\$15.63	\$24.68	\$21.52	\$29.21
Sales and Related Workers, All Other	41-9099	NP	\$11.84	\$17.85	\$16.00	\$20.85
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>14,000</b>	<b>\$10.42</b>	<b>\$14.98</b>	<b>\$14.14</b>	<b>\$17.26</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	1,040	\$16.26	\$21.67	\$20.82	\$24.38
Switchboard Operators, Including Answering Service	43-2011	80	\$10.45	\$12.42	\$12.46	\$13.42
Bill and Account Collectors	43-3011	230	\$11.81	\$15.07	\$14.06	\$16.70
Billing and Posting Clerks and Machine Operators	43-3021	210	\$11.87	\$14.48	\$14.27	\$15.78
Bookkeeping, Accounting, and Auditing Clerks	43-3031	1,480	\$12.00	\$17.22	\$16.66	\$19.84
Payroll and Timekeeping Clerks	43-3051	130	\$12.95	\$16.14	\$16.05	\$17.72
Procurement Clerks	43-3061	50	\$10.68	\$15.43	\$14.65	\$17.80
Tellers	43-3071	100	\$9.60	\$12.67	\$12.49	\$14.21
Brokerage Clerks	43-4011	60	\$12.41	\$17.63	\$16.47	\$20.23
Court, Municipal, and License Clerks	43-4031	150	\$11.07	\$13.22	\$12.97	\$14.29
Customer Service Representatives	43-4051	940	\$11.24	\$14.95	\$14.31	\$16.80
Eligibility Interviewers, Government Programs	43-4061	100	\$13.86	\$16.61	\$16.53	\$17.99
File Clerks	43-4071	80	\$7.67	\$10.59	\$10.73	\$12.05
Hotel, Motel, and Resort Desk Clerks	43-4081	50	\$8.62	\$10.08	\$10.15	\$10.81
Interviewers, Except Eligibility and Loan	43-4111	100	\$11.57	\$13.82	\$13.74	\$14.95
Library Assistants, Clerical	43-4121	150	\$8.05	\$10.16	\$9.93	\$11.21
Loan Interviewers and Clerks	43-4131	60	\$12.28	\$14.69	\$14.24	\$15.90
Order Clerks	43-4151	190	\$10.19	\$12.74	\$11.83	\$14.03
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	80	\$13.01	\$16.24	\$16.03	\$17.86

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Receptionists and Information Clerks	43-4171	770	\$9.90	\$12.67	\$12.47	\$14.06
Information and Record Clerks, All Other	43-4199	260	\$9.23	\$13.80	\$13.32	\$16.07
Couriers and Messengers	43-5021	30	\$9.97	\$12.21	\$12.58	\$13.32
Police, Fire, and Ambulance Dispatchers	43-5031	120	\$13.47	\$14.86	\$14.75	\$15.56
Dispatchers, Except Police, Fire, and Ambulance	43-5032	70	\$11.10	\$15.53	\$14.72	\$17.74
Postal Service Clerks	43-5051	80	\$21.13	\$21.97	\$22.36	\$22.39
Postal Service Mail Carriers	43-5052	220	\$16.42	\$21.16	\$21.44	\$23.54
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	60	\$12.07	\$17.11	\$15.77	\$19.63
Production, Planning, and Expediting Clerks	43-5061	80	\$12.79	\$17.80	\$16.97	\$20.30
Shipping, Receiving, and Traffic Clerks	43-5071	450	\$9.37	\$13.18	\$12.96	\$15.08
Stock Clerks and Order Fillers	43-5081	920	\$8.68	\$11.34	\$10.94	\$12.67
Executive Secretaries and Administrative Assistants	43-6011	670	\$12.90	\$16.70	\$16.21	\$18.62
Legal Secretaries	43-6012	210	\$13.06	\$15.44	\$15.05	\$16.63
Medical Secretaries	43-6013	200	\$12.61	\$16.34	\$15.87	\$18.20
Secretaries, Except Legal, Medical, and Executive	43-6014	1,340	\$10.78	\$13.36	\$13.16	\$14.66
Computer Operators	43-9011	80	\$12.33	\$17.04	\$16.91	\$19.38
Data Entry Keyers	43-9021	130	\$9.34	\$11.77	\$11.65	\$12.98
Word Processors and Typists	43-9022	100	\$11.80	\$13.20	\$13.23	\$13.90
Insurance Claims and Policy Processing Clerks	43-9041	300	\$11.87	\$15.92	\$15.55	\$17.94
Office Clerks, General	43-9061	1,640	\$9.70	\$14.21	\$13.65	\$16.48
Office Machine Operators, Except Computer	43-9071	NP	\$12.76	\$16.67	\$15.46	\$18.63
Office and Administrative Support Workers, All Other	43-9199	570	\$7.86	\$11.66	\$11.45	\$13.55
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>90</b>	<b>\$9.64</b>	<b>\$13.84</b>	<b>\$12.75</b>	<b>\$15.95</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>2,960</b>	<b>\$11.56</b>	<b>\$17.44</b>	<b>\$16.41</b>	<b>\$20.37</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	390	\$18.14	\$25.37	\$23.34	\$28.99
Carpenters	47-2031	290	\$15.16	\$18.92	\$18.63	\$20.80
Tile and Marble Setters	47-2044	30	\$15.31	\$18.69	\$19.55	\$20.38
Cement Masons and Concrete Finishers	47-2051	NP	\$16.28	\$19.08	\$18.86	\$20.48
Construction Laborers	47-2061	450	\$9.49	\$12.93	\$13.08	\$14.67
Paving, Surfacing, and Tamping Equipment Operators	47-2071	NP	\$8.23	\$11.57	\$8.86	\$13.24
Operating Engineers and Other Construction Equipment Operators	47-2073	160	\$14.68	\$18.30	\$18.14	\$20.10
Electricians	47-2111	160	\$15.46	\$21.74	\$19.47	\$24.87
Painters, Construction and Maintenance	47-2141	180	\$11.02	\$14.03	\$14.13	\$15.55

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## New Hampshire Occupational Employment & Wages - 2007

Concord Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
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Plumbers, Pipefitters, and Steamfitters	47-2152	210	\$13.24	\$19.31	\$20.76	\$22.35
Helpers--Carpenters	47-3012	40	\$8.87	\$11.15	\$10.68	\$12.28
Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	47-3015	NP	\$11.11	\$14.78	\$14.55	\$16.61
Helpers, Construction Trades, All Other	47-3019	NP	\$12.16	\$13.70	\$13.26	\$14.47
Construction and Building Inspectors	47-4011	60	\$19.04	\$25.02	\$22.15	\$28.02
Highway Maintenance Workers	47-4051	320	\$10.80	\$13.87	\$13.74	\$15.40
Construction and Related Workers, All Other	47-4099	50	\$8.08	\$13.47	\$13.58	\$16.17
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>3,120</b>	<b>\$12.60</b>	<b>\$18.39</b>	<b>\$17.78</b>	<b>\$21.28</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	310	\$16.06	\$23.46	\$21.52	\$27.16
Computer, Automated Teller, and Office Machine Repairers	49-2011	100	\$12.87	\$19.46	\$19.89	\$22.76
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	NP	\$16.43	\$20.46	\$19.82	\$22.47
Automotive Body and Related Repairers	49-3021	NP	\$13.00	\$16.97	\$16.38	\$18.95
Automotive Service Technicians and Mechanics	49-3023	490	\$14.69	\$19.10	\$19.54	\$21.30
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	70	\$15.14	\$20.60	\$19.36	\$23.34
Farm Equipment Mechanics	49-3041	70	\$12.75	\$16.34	\$16.06	\$18.13
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	60	\$15.11	\$18.15	\$17.89	\$19.68
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	140	\$15.61	\$17.44	\$16.95	\$18.35
Industrial Machinery Mechanics	49-9041	140	\$15.95	\$18.79	\$18.40	\$20.20
Maintenance and Repair Workers, General	49-9042	670	\$11.35	\$15.19	\$14.82	\$17.11
Telecommunications Line Installers and Repairers	49-9052	120	\$17.35	\$25.39	\$25.41	\$29.41
Helpers--Installation, Maintenance, and Repair Workers	49-9098	150	\$7.30	\$10.28	\$10.03	\$11.77
Installation, Maintenance, and Repair Workers, All Other	49-9099	100	\$11.52	\$15.98	\$15.07	\$18.21
<b>Production Occupations</b>	<b>51-0000</b>	<b>5,150</b>	<b>\$10.44</b>	<b>\$14.94</b>	<b>\$14.05</b>	<b>\$17.19</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	370	\$16.87	\$23.63	\$22.30	\$27.01
Electrical and Electronic Equipment Assemblers	51-2022	170	\$7.83	\$10.44	\$10.10	\$11.75
Team Assemblers	51-2092	890	\$10.48	\$13.63	\$12.64	\$15.19
Assemblers and Fabricators, All Other	51-2099	NP	\$11.46	\$13.88	\$13.78	\$15.09
Bakers	51-3011	NP	\$10.44	\$12.55	\$12.66	\$13.61
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	NP	\$13.10	\$17.62	\$17.51	\$19.87
Cutting, Punching, and Press Machine Setters, Operators and Tenders, Metal and Plastic	51-4031	210	\$8.71	\$12.22	\$12.12	\$13.97
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators and Tenders, Metal and Plastic	51-4033	40	\$12.28	\$14.37	\$13.58	\$15.43

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Machinists	51-4041	260	\$13.64	\$17.35	\$17.16	\$19.20
Tool and Die Makers	51-4111	30	\$13.66	\$20.43	\$21.27	\$23.81
Welders, Cutters, Solderers, and Brazers	51-4121	90	\$13.90	\$16.34	\$16.02	\$17.56
Metal Workers and Plastic Workers, All Other	51-4199	NP	\$10.59	\$14.22	\$13.65	\$16.04
Job Printers	51-5021	40	\$11.51	\$16.86	\$18.40	\$19.53
Prepress Technicians and Workers	51-5022	90	\$11.26	\$16.07	\$13.63	\$18.48
Laundry and Dry-Cleaning Workers	51-6011	100	\$9.27	\$10.20	\$10.23	\$10.66
Cabinetmakers and Bench Carpenters	51-7011	160	\$10.40	\$12.70	\$12.22	\$13.85
Sawing Machine Setters, Operators and Tenders, Wood	51-7041	NP	\$12.74	\$14.86	\$13.96	\$15.93
Water and Liquid Waste Treatment Plant and System Operators	51-8031	60	\$13.71	\$17.02	\$16.35	\$18.68
Crushing, Grinding, and Polishing Machine Setters, Operators and Tenders	51-9021	NP	\$13.96	\$14.86	\$14.48	\$15.31
Grinding and Polishing Workers, Hand	51-9022	30	\$12.20	\$13.62	\$13.55	\$14.32
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	200	\$11.00	\$14.20	\$13.97	\$15.80
Packaging and Filling Machine Operators and Tenders	51-9111	70	\$8.51	\$12.91	\$12.91	\$15.11
Molders, Shapers, and Casters, Except Metal and Plastic	51-9195	60	\$11.50	\$17.87	\$15.43	\$21.06
Helpers--Production Workers	51-9198	60	\$8.34	\$11.24	\$10.77	\$12.68
Production Workers, All Other	51-9199	NP	\$14.79	\$16.38	\$16.46	\$17.17
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>4,090</b>	<b>\$8.86</b>	<b>\$14.52</b>	<b>\$13.16</b>	<b>\$17.36</b>
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	70	\$14.64	\$19.50	\$17.69	\$21.93
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	53-1031	100	\$17.09	\$22.30	\$22.26	\$24.91
Bus Drivers, School	53-3022	240	\$9.05	\$11.23	\$10.76	\$12.32
Driver/Sales Workers	53-3031	470	\$7.91	\$12.94	\$9.67	\$15.46
Truck Drivers, Heavy and Tractor-Trailer	53-3032	920	\$14.27	\$20.40	\$18.58	\$23.46
Truck Drivers, Light or Delivery Services	53-3033	450	\$8.80	\$12.42	\$12.43	\$14.22
Taxi Drivers and Chauffeurs	53-3041	90	\$8.20	\$9.71	\$9.30	\$10.47
Motor Vehicle Operators, All Other	53-3099	NP	\$8.02	\$9.24	\$8.38	\$9.83
Excavating and Loading Machine and Dragline Operators	53-7032	140	\$15.48	\$17.20	\$17.04	\$18.06
Industrial Truck and Tractor Operators	53-7051	170	\$11.23	\$14.67	\$14.25	\$16.39
Cleaners of Vehicles and Equipment	53-7061	120	\$9.96	\$13.33	\$13.84	\$15.02
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	560	\$8.60	\$11.23	\$11.09	\$12.54
Machine Feeders and Offbearers	53-7063	110	\$10.32	\$13.27	\$13.11	\$14.74
Packers and Packagers, Hand	53-7064	240	\$7.79	\$9.86	\$9.24	\$10.91
Refuse and Recyclable Material Collectors	53-7081	80	\$9.68	\$12.94	\$12.77	\$14.58
Material Moving Workers, All Other	53-7199	130	\$8.60	\$8.97	\$8.98	\$9.16

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>14,110</b>	<b>\$8.55</b>	<b>\$15.37</b>	<b>\$12.79</b>	<b>\$18.77</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>610</b>	<b>\$19.51</b>	<b>\$40.71</b>	<b>\$32.09</b>	<b>\$51.33</b>
Chief Executives	11-1011	150	\$25.02	\$55.58	\$49.29	\$70.85
General and Operations Managers	11-1021	110	\$25.64	\$35.71	\$34.00	\$40.73
Financial Managers	11-3031	70	\$24.03	\$65.34	#	\$86.00
Food Service Managers	11-9051	40	\$17.04	\$22.46	\$21.25	\$25.17
Lodging Managers	11-9081	30	\$16.07	\$26.58	\$24.22	\$31.85
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>300</b>	<b>\$14.61</b>	<b>\$25.66</b>	<b>\$23.63</b>	<b>\$31.19</b>
Business Operations Specialists, All Other	13-1199	190	\$13.99	\$25.27	\$24.81	\$30.92
Accountants and Auditors	13-2011	NP	\$17.25	\$24.87	\$22.02	\$28.68
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>70</b>	<b>\$16.32</b>	<b>\$24.57</b>	<b>\$23.28</b>	<b>\$28.70</b>
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>150</b>	<b>\$14.65</b>	<b>\$30.48</b>	<b>\$22.15</b>	<b>\$38.39</b>
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>70</b>	<b>\$13.27</b>	<b>\$22.94</b>	<b>\$17.85</b>	<b>\$27.77</b>
<b>Social and Human Service Assistants</b>	<b>21-1093</b>	<b>60</b>	<b>\$8.90</b>	<b>\$12.35</b>	<b>\$12.10</b>	<b>\$14.07</b>
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>830</b>	<b>\$10.65</b>	<b>\$17.36</b>	<b>\$16.20</b>	<b>\$20.71</b>
Preschool Teachers, Except Special Education	25-2011	170	\$10.00	\$11.54	\$10.78	\$12.31
Elementary School Teachers, Except Special Education	25-2021	110	\$35,593	\$42,002	\$39,514	\$45,207
Self-Enrichment Education Teachers	25-3021	NP	\$17.01	\$25.37	\$23.12	\$29.54
Teachers and Instructors, All Other	25-3099	NP	\$9.54	\$12.80	\$11.50	\$14.43
Teacher Assistants	25-9041	100	\$21,987	\$25,812	\$25,783	\$27,725
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>180</b>	<b>\$9.82</b>	<b>\$16.75</b>	<b>\$15.37</b>	<b>\$20.22</b>
Graphic Designers	27-1024	40	\$10.05	\$14.04	\$11.28	\$16.02
Editors	27-3041	NP	\$15.63	\$21.26	\$17.93	\$24.07
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>560</b>	<b>\$13.66</b>	<b>\$24.71</b>	<b>\$22.15</b>	<b>\$30.23</b>
Pharmacists	29-1051	40	\$41.29	\$46.70	\$47.17	\$49.41
Emergency Medical Technicians and Paramedics	29-2041	NP	\$11.26	\$15.50	\$15.39	\$17.62

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Pharmacy Technicians	29-2052	50	\$9.65	\$11.52	\$11.24	\$12.44
Licensed Practical and Licensed Vocational Nurses	29-2061	40	\$15.99	\$18.96	\$18.48	\$20.44
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>560</b>	<b>\$10.15</b>	<b>\$12.65</b>	<b>\$12.22</b>	<b>\$13.91</b>
Home Health Aides	31-1011	NP	\$9.54	\$11.49	\$10.95	\$12.45
Nursing Aides, Orderlies, and Attendants	31-1012	320	\$10.29	\$12.30	\$12.34	\$13.31
Dental Assistants	31-9091	80	\$11.62	\$14.84	\$14.82	\$16.44
Healthcare Support Workers, All Other	31-9099	NP	\$9.50	\$11.46	\$10.70	\$12.42
<b>Police and Sheriff's Patrol Officers</b>	<b>33-3051</b>	<b>30</b>	<b>\$16.80</b>	<b>\$20.36</b>	<b>\$19.00</b>	<b>\$22.15</b>
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>2,430</b>	<b>\$6.51</b>	<b>\$9.76</b>	<b>\$8.68</b>	<b>\$11.39</b>
Chefs and Head Cooks	35-1011	70	\$12.13	\$19.03	\$17.23	\$22.48
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	90	\$10.99	\$15.76	\$15.45	\$18.14
Cooks, Fast Food	35-2011	40	\$8.95	\$10.94	\$11.05	\$11.92
Cooks, Institution and Cafeteria	35-2012	30	\$10.36	\$13.38	\$12.10	\$14.89
Cooks, Restaurant	35-2014	170	\$10.22	\$12.56	\$12.38	\$13.72
Cooks, Short Order	35-2015	NP	\$7.83	\$9.07	\$9.14	\$9.71
Food Preparation Workers	35-2021	110	\$7.46	\$9.76	\$9.60	\$10.90
Bartenders	35-3011	190	\$6.73	\$10.26	\$9.19	\$12.03
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	280	\$6.61	\$8.93	\$8.39	\$10.08
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$6.18	\$7.40	\$7.54	\$8.01
Waiters and Waitresses	35-3031	600	\$6.26	\$9.23	\$7.13	\$10.71
Food Servers, Nonrestaurant	35-3041	40	\$6.38	\$7.88	\$7.70	\$8.62
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	70	\$6.44	\$8.14	\$7.43	\$8.99
Dishwashers	35-9021	150	\$6.69	\$7.93	\$8.00	\$8.54
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	90	\$7.91	\$9.46	\$9.21	\$10.23
<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>37-0000</b>	<b>700</b>	<b>\$8.60</b>	<b>\$11.02</b>	<b>\$10.62</b>	<b>\$12.22</b>
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	40	\$13.52	\$15.67	\$15.69	\$16.74
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	130	\$9.13	\$11.78	\$11.70	\$13.11
Maids and Housekeeping Cleaners	37-2012	360	\$8.20	\$9.85	\$9.95	\$10.69
Landscaping and Groundskeeping Workers	37-3011	130	\$8.59	\$10.98	\$11.08	\$12.17

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## New Hampshire Occupational Employment & Wages - 2007

Conway Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>240</b>	<b>\$8.12</b>	<b>\$10.45</b>	<b>\$9.57</b>	<b>\$11.62</b>
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>2,250</b>	<b>\$7.94</b>	<b>\$12.59</b>	<b>\$10.27</b>	<b>\$14.92</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	310	\$11.54	\$16.40	\$14.89	\$18.83
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	30	\$21.88	\$36.56	\$29.66	\$43.90
Cashiers	41-2011	570	\$7.56	\$8.72	\$8.62	\$9.30
Counter and Rental Clerks	41-2021	40	\$7.54	\$10.34	\$9.17	\$11.73
Retail Salespersons	41-2031	1,060	\$7.94	\$11.31	\$9.81	\$13.01
Sales Representatives, Services, All Other	41-3099	30	\$11.91	\$18.27	\$19.64	\$21.46
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	50	\$14.05	\$19.55	\$19.82	\$22.29
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>2,110</b>	<b>\$9.60</b>	<b>\$13.57</b>	<b>\$12.75</b>	<b>\$15.57</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	160	\$14.69	\$20.39	\$20.25	\$23.24
Billing and Posting Clerks and Machine Operators	43-3021	30	\$11.65	\$14.63	\$13.75	\$16.12
Bookkeeping, Accounting, and Auditing Clerks	43-3031	340	\$11.23	\$15.11	\$13.98	\$17.06
Payroll and Timekeeping Clerks	43-3051	40	\$11.93	\$14.74	\$13.84	\$16.14
Customer Service Representatives	43-4051	170	\$9.10	\$11.97	\$11.09	\$13.41
Hotel, Motel, and Resort Desk Clerks	43-4081	170	\$9.77	\$11.33	\$10.87	\$12.10
Order Clerks	43-4151	80	\$10.19	\$13.05	\$12.30	\$14.49
Receptionists and Information Clerks	43-4171	100	\$10.28	\$12.31	\$12.66	\$13.32
Information and Record Clerks, All Other	43-4199	30	\$6.33	\$10.16	\$8.63	\$12.07
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	30	\$10.97	\$13.55	\$12.07	\$14.83
Shipping, Receiving, and Traffic Clerks	43-5071	90	\$9.92	\$12.76	\$12.82	\$14.19
Stock Clerks and Order Fillers	43-5081	110	\$7.90	\$10.74	\$10.04	\$12.15
Executive Secretaries and Administrative Assistants	43-6011	60	\$13.37	\$16.73	\$16.44	\$18.40
Medical Secretaries	43-6013	40	\$10.71	\$13.25	\$13.00	\$14.52
Secretaries, Except Legal, Medical, and Executive	43-6014	110	\$9.90	\$12.47	\$12.33	\$13.77
Office Clerks, General	43-9061	250	\$8.46	\$11.64	\$11.76	\$13.22
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>NP</b>	<b>\$13.96</b>	<b>\$18.11</b>	<b>\$19.16</b>	<b>\$20.18</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>630</b>	<b>\$12.46</b>	<b>\$17.02</b>	<b>\$16.49</b>	<b>\$19.30</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	110	\$17.37	\$22.14	\$20.95	\$24.52
Carpenters	47-2031	70	\$15.28	\$18.53	\$19.18	\$20.14

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New Hampshire Occupational Employment & Wages - 2007

Conway Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Construction Laborers	47-2061	140	\$10.31	\$13.15	\$12.87	\$14.57
Operating Engineers and Other Construction Equipment Operators	47-2073	NP	\$14.45	\$17.10	\$17.13	\$18.43
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>560</b>	<b>\$11.69</b>	<b>\$16.46</b>	<b>\$15.16</b>	<b>\$18.84</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	50	\$15.85	\$22.49	\$21.24	\$25.80
Automotive Service Technicians and Mechanics	49-3023	30	\$12.97	\$16.16	\$15.17	\$17.75
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	110	\$15.40	\$17.40	\$17.12	\$18.40
Maintenance and Repair Workers, General	49-9042	150	\$9.98	\$14.05	\$12.97	\$16.08
<b>Production Occupations</b>	<b>51-0000</b>	<b>520</b>	<b>\$10.46</b>	<b>\$14.95</b>	<b>\$14.45</b>	<b>\$17.19</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	40	\$17.15	\$22.47	\$21.64	\$25.13
Team Assemblers	51-2092	60	\$9.44	\$12.96	\$12.66	\$14.72
Machinists	51-4041	NP	\$12.22	\$17.69	\$18.45	\$20.42
Sewing Machine Operators	51-6031	60	\$9.61	\$12.50	\$12.41	\$13.94
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	30	\$10.79	\$13.32	\$12.92	\$14.58
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>750</b>	<b>\$9.36</b>	<b>\$13.59</b>	<b>\$13.11</b>	<b>\$15.70</b>
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	30	\$13.60	\$15.82	\$15.96	\$16.93
Bus Drivers, School	53-3022	40	\$10.16	\$11.27	\$11.08	\$11.83
Truck Drivers, Heavy and Tractor-Trailer	53-3032	280	\$12.34	\$15.81	\$14.33	\$17.55
Truck Drivers, Light or Delivery Services	53-3033	60	\$7.78	\$12.26	\$12.14	\$14.50
Taxi Drivers and Chauffeurs	53-3041	NP	\$8.15	\$8.66	\$8.66	\$8.92
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	140	\$7.80	\$11.05	\$10.89	\$12.67
Packers and Packagers, Hand	53-7064	30	\$8.37	\$11.07	\$9.99	\$12.43

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**New Hampshire Occupational Employment & Wages - 2007**

Exeter-Seabrook Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>33,460</b>	<b>\$9.41</b>	<b>\$18.23</b>	<b>\$15.22</b>	<b>\$22.63</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>1,410</b>	<b>\$21.08</b>	<b>\$40.30</b>	<b>\$35.11</b>	<b>\$49.91</b>
Chief Executives	11-1011	300	\$31.26	\$56.99	\$52.99	\$69.86
General and Operations Managers	11-1021	290	\$24.42	\$38.99	\$34.17	\$46.28
Legislators	11-1031	30	\$13,081	\$13,127	\$13,336	\$13,150
Administrative Services Managers	11-3011	30	\$20.34	\$30.72	\$30.92	\$35.91
Financial Managers	11-3031	100	\$22.56	\$36.93	\$36.20	\$44.12
Education Administrators, Preschool and Child Care Center/ Program	11-9031	40	\$16.18	\$16.99	\$16.86	\$17.40
Education Administrators, Elementary and Secondary School	11-9032	80	\$48,043	\$69,664	\$70,175	\$80,474
Engineering Managers	11-9041	30	\$36.64	\$50.61	\$50.06	\$57.59
Food Service Managers	11-9051	60	\$17.72	\$21.91	\$20.41	\$23.99
Medical and Health Services Managers	11-9111	50	\$29.34	\$44.72	\$39.81	\$52.41
Property, Real Estate, and Community Association Managers	11-9141	NP	\$20.17	\$29.21	\$23.06	\$33.74
Managers, All Other	11-9199	120	\$29.75	\$48.51	\$42.19	\$57.88
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>1,030</b>	<b>\$15.31</b>	<b>\$25.31</b>	<b>\$21.87</b>	<b>\$30.31</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	NP	\$15.14	\$19.47	\$17.62	\$21.63
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	40	\$16.95	\$22.08	\$21.16	\$24.65
Cost Estimators	13-1051	60	\$16.07	\$25.84	\$22.31	\$30.72
Business Operations Specialists, All Other	13-1199	570	\$14.79	\$25.06	\$21.12	\$30.20
Accountants and Auditors	13-2011	90	\$18.08	\$24.85	\$24.15	\$28.23
Loan Officers	13-2072	NP	\$16.49	\$39.56	\$30.23	\$51.09
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>220</b>	<b>\$16.79</b>	<b>\$25.47</b>	<b>\$21.91</b>	<b>\$29.81</b>
Computer Support Specialists	15-1041	80	\$15.84	\$19.65	\$19.93	\$21.55
Network and Computer Systems Administrators	15-1071	NP	\$20.81	\$27.78	\$25.78	\$31.27
Computer Specialists, All Other	15-1099	NP	\$13.11	\$21.31	\$19.13	\$25.41
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>540</b>	<b>\$19.58</b>	<b>\$38.82</b>	<b>\$33.71</b>	<b>\$48.44</b>
Surveyors	17-1022	40	\$17.60	\$24.78	\$22.50	\$28.36
Civil Engineers	17-2051	NP	\$25.35	\$30.60	\$30.23	\$33.22
Mechanical Engineers	17-2141	110	\$25.54	\$52.79	\$33.12	\$66.42
Engineers, All Other	17-2199	NP	\$43.81	\$49.95	\$52.69	\$53.02
Electrical and Electronic Engineering Technicians	17-3023	40	\$16.30	\$21.15	\$19.77	\$23.57

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New Hampshire Occupational Employment & Wages - 2007

Exeter-Seabrook Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>330</b>	<b>\$15.90</b>	<b>\$34.32</b>	<b>\$25.55</b>	<b>\$43.52</b>
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>520</b>	<b>\$13.44</b>	<b>\$20.67</b>	<b>\$19.12</b>	<b>\$24.27</b>
Educational, Vocational, and School Counselors	21-1012	70	\$19.88	\$23.96	\$23.12	\$25.99
Mental Health Counselors	21-1014	NP	\$15.80	\$24.13	\$24.39	\$28.29
Child, Family, and School Social Workers	21-1021	NP	\$13.32	\$17.21	\$14.40	\$19.16
Medical and Public Health Social Workers	21-1022	30	\$16.50	\$27.58	\$23.44	\$33.12
Community and Social Service Specialists, All Other	21-1099	80	\$10.18	\$17.14	\$17.51	\$20.62
<b>Legal Occupations</b>	<b>23-0000</b>	<b>110</b>	<b>\$19.78</b>	<b>\$38.32</b>	<b>\$32.67</b>	<b>\$47.59</b>
Lawyers	23-1011	50	\$25.60	\$47.60	\$42.41	\$58.59
Paralegals and Legal Assistants	23-2011	50	\$15.68	\$30.74	\$31.40	\$38.27
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>2,900</b>	<b>\$11.20</b>	<b>\$18.82</b>	<b>\$17.53</b>	<b>\$22.63</b>
Preschool Teachers, Except Special Education	25-2011	230	\$9.99	\$11.67	\$11.16	\$12.52
Kindergarten Teachers, Except Special Education	25-2012	50	\$21,542	\$31,282	\$25,618	\$36,153
Elementary School Teachers, Except Special Education	25-2021	610	\$31,180	\$44,004	\$43,848	\$50,416
Middle School Teachers, Except Special and Vocational Education	25-2022	330	\$39,590	\$49,767	\$50,240	\$54,854
Secondary School Teachers, Except Special and Vocational Education	25-2031	530	\$38,421	\$53,218	\$52,173	\$60,617
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	NP	\$38,272	\$46,711	\$44,957	\$50,930
Special Education Teachers, Secondary School	25-2043	NP	\$35,136	\$42,123	\$39,782	\$45,616
Teachers and Instructors, All Other	25-3099	220	\$10.17	\$16.31	\$13.24	\$19.38
Librarians	25-4021	60	\$15.21	\$20.08	\$19.62	\$22.50
Library Technicians	25-4031	40	\$10.04	\$12.62	\$12.42	\$13.91
Teacher Assistants	25-9041	650	\$20,595	\$25,862	\$25,888	\$28,494
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>260</b>	<b>\$13.84</b>	<b>\$23.38</b>	<b>\$22.04</b>	<b>\$28.15</b>
Floral Designers	27-1023	30	\$11.10	\$12.77	\$12.63	\$13.60
Interior Designers	27-1025	70	\$19.30	\$20.20	\$20.51	\$20.66
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>1,860</b>	<b>\$16.39</b>	<b>\$29.72</b>	<b>\$24.33</b>	<b>\$36.39</b>
Pharmacists	29-1051	50	\$30.49	\$40.49	\$41.84	\$45.50
Physician Assistants	29-1071	30	\$34.65	\$40.47	\$41.84	\$43.38
Registered Nurses	29-1111	710	\$20.02	\$24.69	\$24.48	\$27.03

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## New Hampshire Occupational Employment & Wages - 2007

Exeter-Seabrook Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Occupational Therapists	29-1122	50	\$18.68	\$25.73	\$25.10	\$29.25
Physical Therapists	29-1123	60	\$23.61	\$29.46	\$28.88	\$32.38
Speech-Language Pathologists	29-1127	NP	\$21.55	\$25.88	\$26.31	\$28.04
Veterinarians	29-1131	30	\$29.11	\$37.15	\$39.20	\$41.17
Dental Hygienists	29-2021	40	\$23.38	\$34.51	\$38.34	\$40.08
Emergency Medical Technicians and Paramedics	29-2041	NP	\$15.04	\$19.96	\$19.38	\$22.43
Pharmacy Technicians	29-2052	60	\$8.64	\$11.56	\$10.95	\$13.02
Veterinary Technologists and Technicians	29-2056	40	\$11.73	\$14.47	\$14.99	\$15.84
Licensed Practical and Licensed Vocational Nurses	29-2061	200	\$14.30	\$20.28	\$20.13	\$23.27
Medical Records and Health Information Technicians	29-2071	60	\$12.00	\$14.20	\$13.71	\$15.30
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>710</b>	<b>\$10.59</b>	<b>\$14.23</b>	<b>\$13.70</b>	<b>\$16.04</b>
Home Health Aides	31-1011	60	\$10.41	\$11.07	\$10.95	\$11.40
Nursing Aides, Orderlies, and Attendants	31-1012	350	\$11.07	\$13.70	\$13.38	\$15.01
Physical Therapist Assistants	31-2021	30	\$14.65	\$18.32	\$18.67	\$20.15
Dental Assistants	31-9091	40	\$13.67	\$18.46	\$19.40	\$20.86
Medical Assistants	31-9092	50	\$13.54	\$15.53	\$15.57	\$16.52
Medical Transcriptionists	31-9094	30	\$12.15	\$14.67	\$14.52	\$15.91
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	40	\$6.36	\$8.94	\$9.02	\$10.24
Healthcare Support Workers, All Other	31-9099	40	\$11.05	\$13.37	\$13.31	\$14.52
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>750</b>	<b>\$12.71</b>	<b>\$18.64</b>	<b>\$17.90</b>	<b>\$21.60</b>
First-Line Supervisors/Managers of Police and Detectives	33-1012	40	\$24.28	\$29.85	\$29.80	\$32.64
Police and Sheriff's Patrol Officers	33-3051	280	\$14.42	\$19.65	\$19.83	\$22.27
Security Guards	33-9032	220	\$12.21	\$15.55	\$14.84	\$17.22
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>2,950</b>	<b>\$7.13</b>	<b>\$10.24</b>	<b>\$9.54</b>	<b>\$11.79</b>
Chefs and Head Cooks	35-1011	70	\$12.47	\$18.45	\$17.17	\$21.44
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	160	\$12.67	\$16.43	\$16.04	\$18.32
Cooks, Fast Food	35-2011	NP	\$7.57	\$8.90	\$8.75	\$9.57
Cooks, Institution and Cafeteria	35-2012	100	\$9.59	\$12.88	\$12.78	\$14.52
Cooks, Restaurant	35-2014	230	\$10.05	\$12.58	\$12.45	\$13.84
Cooks, Short Order	35-2015	90	\$8.65	\$10.45	\$10.23	\$11.34
Food Preparation Workers	35-2021	120	\$6.83	\$9.40	\$9.47	\$10.68
Bartenders	35-3011	140	\$6.34	\$8.39	\$7.51	\$9.41

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Exeter-Seabrook Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	480	\$8.04	\$10.15	\$9.83	\$11.20
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	350	\$7.11	\$8.27	\$8.19	\$8.87
Waiters and Waitresses	35-3031	560	\$6.24	\$9.06	\$8.05	\$10.48
Food Servers, Nonrestaurant	35-3041	110	\$8.22	\$11.05	\$10.79	\$12.46
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	80	\$6.36	\$7.73	\$7.26	\$8.41
Dishwashers	35-9021	190	\$7.75	\$9.37	\$9.45	\$10.17
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	160	\$7.49	\$9.20	\$9.39	\$10.05
<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>37-0000</b>	<b>1,020</b>	<b>\$9.57</b>	<b>\$13.34</b>	<b>\$12.84</b>	<b>\$15.22</b>
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	30	\$11.22	\$17.83	\$18.67	\$21.13
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	40	\$19.38	\$22.02	\$21.75	\$23.33
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	440	\$9.88	\$13.62	\$13.40	\$15.49
Maids and Housekeeping Cleaners	37-2012	120	\$9.43	\$11.84	\$11.61	\$13.06
Landscaping and Groundskeeping Workers	37-3011	360	\$9.43	\$12.44	\$12.03	\$13.95
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>740</b>	<b>\$7.37</b>	<b>\$10.88</b>	<b>\$9.73</b>	<b>\$12.63</b>
First-Line Supervisors/Managers of Personal Service Workers	39-1021	30	\$15.25	\$19.05	\$19.19	\$20.96
Nonfarm Animal Caretakers	39-2021	110	\$7.17	\$9.59	\$8.93	\$10.81
Amusement and Recreation Attendants	39-3091	NP	\$7.73	\$10.37	\$9.23	\$11.69
Hairdressers, Hairstylists, and Cosmetologists	39-5012	100	\$7.03	\$9.82	\$9.59	\$11.23
Child Care Workers	39-9011	130	\$6.60	\$8.52	\$8.32	\$9.49
Personal and Home Care Aides	39-9021	NP	\$9.06	\$11.17	\$11.12	\$12.22
Fitness Trainers and Aerobics Instructors	39-9031	70	\$8.30	\$16.01	\$16.71	\$19.86
Recreation Workers	39-9032	NP	\$7.90	\$9.86	\$9.67	\$10.84
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>4,710</b>	<b>\$8.02</b>	<b>\$15.00</b>	<b>\$11.15</b>	<b>\$18.49</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	520	\$10.87	\$19.02	\$16.63	\$23.10
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	80	\$15.75	\$36.23	\$31.67	\$46.48
Cashiers	41-2011	1,590	\$7.56	\$9.14	\$8.95	\$9.93
Counter and Rental Clerks	41-2021	220	\$7.79	\$11.98	\$11.23	\$14.09
Parts Salespersons	41-2022	70	\$9.83	\$14.63	\$14.95	\$17.03
Retail Salespersons	41-2031	1,280	\$8.07	\$12.38	\$11.13	\$14.54
Sales Representatives, Services, All Other	41-3099	50	\$13.14	\$22.84	\$17.86	\$27.69

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## New Hampshire Occupational Employment & Wages - 2007

Exeter-Seabrook Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	320	\$25.60	\$33.08	\$32.49	\$36.82
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	270	\$14.05	\$27.05	\$23.66	\$33.55
Telemarketers	41-9041	100	\$8.50	\$13.96	\$12.88	\$16.69
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>5,480</b>	<b>\$9.66</b>	<b>\$14.90</b>	<b>\$14.67</b>	<b>\$17.52</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	450	\$15.89	\$20.90	\$20.39	\$23.41
Switchboard Operators, Including Answering Service	43-2011	50	\$10.44	\$12.54	\$12.23	\$13.59
Bill and Account Collectors	43-3011	100	\$12.54	\$16.15	\$15.65	\$17.96
Billing and Posting Clerks and Machine Operators	43-3021	80	\$11.42	\$14.43	\$14.18	\$15.93
Bookkeeping, Accounting, and Auditing Clerks	43-3031	480	\$10.17	\$15.44	\$15.38	\$18.08
Payroll and Timekeeping Clerks	43-3051	NP	\$8.71	\$14.79	\$15.37	\$17.83
Tellers	43-3071	50	\$9.22	\$11.01	\$10.89	\$11.91
Customer Service Representatives	43-4051	240	\$10.03	\$14.96	\$13.57	\$17.42
File Clerks	43-4071	NP	\$10.07	\$11.32	\$10.94	\$11.94
Hotel, Motel, and Resort Desk Clerks	43-4081	50	\$9.02	\$10.78	\$9.99	\$11.66
Interviewers, Except Eligibility and Loan	43-4111	50	\$13.32	\$14.95	\$14.76	\$15.76
Library Assistants, Clerical	43-4121	80	\$9.71	\$11.44	\$11.38	\$12.30
Loan Interviewers and Clerks	43-4131	30	\$12.72	\$14.54	\$13.86	\$15.45
Order Clerks	43-4151	40	\$10.17	\$13.55	\$12.57	\$15.25
Receptionists and Information Clerks	43-4171	270	\$11.01	\$13.60	\$13.49	\$14.89
Information and Record Clerks, All Other	43-4199	70	\$6.31	\$11.27	\$11.48	\$13.77
Police, Fire, and Ambulance Dispatchers	43-5031	40	\$14.77	\$18.02	\$17.58	\$19.64
Postal Service Clerks	43-5051	40	\$19.84	\$21.68	\$22.08	\$22.60
Postal Service Mail Carriers	43-5052	140	\$16.13	\$20.88	\$21.11	\$23.25
Production, Planning, and Expediting Clerks	43-5061	60	\$13.49	\$19.43	\$18.36	\$22.39
Shipping, Receiving, and Traffic Clerks	43-5071	250	\$8.56	\$13.57	\$14.60	\$16.07
Executive Secretaries and Administrative Assistants	43-6011	150	\$15.39	\$18.41	\$18.11	\$19.92
Medical Secretaries	43-6013	160	\$12.19	\$14.98	\$15.00	\$16.36
Secretaries, Except Legal, Medical, and Executive	43-6014	510	\$7.64	\$12.81	\$13.61	\$15.39
Data Entry Keyers	43-9021	NP	\$9.22	\$11.23	\$11.27	\$12.25
Insurance Claims and Policy Processing Clerks	43-9041	NP	\$14.41	\$15.89	\$16.06	\$16.62
Office Clerks, General	43-9061	780	\$8.91	\$14.22	\$13.82	\$16.88
Office Machine Operators, Except Computer	43-9071	NP	\$15.41	\$15.88	\$16.09	\$16.10
Office and Administrative Support Workers, All Other	43-9199	190	\$7.63	\$11.55	\$11.77	\$13.51

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New Hampshire Occupational Employment & Wages - 2007

Exeter-Seabrook Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>NP</b>	<b>\$7.93</b>	<b>\$11.16</b>	<b>\$9.00</b>	<b>\$12.78</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>1,810</b>	<b>\$12.53</b>	<b>\$18.54</b>	<b>\$17.43</b>	<b>\$21.53</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	100	\$19.82	\$29.66	\$28.55	\$34.57
Carpenters	47-2031	530	\$13.86	\$16.70	\$16.27	\$18.12
Construction Laborers	47-2061	140	\$12.24	\$15.24	\$14.21	\$16.74
Operating Engineers and Other Construction Equipment Operators	47-2073	150	\$20.35	\$21.79	\$21.21	\$22.51
Electricians	47-2111	90	\$17.61	\$22.38	\$22.20	\$24.77
Painters, Construction and Maintenance	47-2141	60	\$12.07	\$14.49	\$14.56	\$15.70
Plumbers, Pipefitters, and Steamfitters	47-2152	120	\$15.85	\$20.75	\$20.32	\$23.20
Sheet Metal Workers	47-2211	210	\$8.23	\$17.18	\$17.32	\$21.65
Construction and Building Inspectors	47-4011	40	\$14.43	\$18.21	\$18.10	\$20.10
Highway Maintenance Workers	47-4051	90	\$10.30	\$13.60	\$13.07	\$15.25
Construction and Related Workers, All Other	47-4099	30	\$14.29	\$21.21	\$19.08	\$24.68
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>1,350</b>	<b>\$13.76</b>	<b>\$20.10</b>	<b>\$18.44</b>	<b>\$23.27</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	150	\$21.65	\$29.64	\$30.78	\$33.63
Automotive Body and Related Repairers	49-3021	50	\$15.78	\$18.32	\$18.58	\$19.58
Automotive Service Technicians and Mechanics	49-3023	NP	\$12.20	\$17.15	\$17.90	\$19.62
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	NP	\$15.04	\$20.33	\$20.77	\$22.97
Recreational Vehicle Service Technicians	49-3092	40	\$15.02	\$16.16	\$16.13	\$16.73
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	NP	\$15.80	\$16.85	\$16.47	\$17.37
Industrial Machinery Mechanics	49-9041	50	\$17.68	\$23.13	\$22.41	\$25.84
Maintenance and Repair Workers, General	49-9042	190	\$12.10	\$16.90	\$17.14	\$19.30
Helpers--Installation, Maintenance, and Repair Workers	49-9098	40	\$10.01	\$12.08	\$11.30	\$13.12
Installation, Maintenance, and Repair Workers, All Other	49-9099	70	\$16.04	\$21.19	\$17.44	\$23.76
<b>Production Occupations</b>	<b>51-0000</b>	<b>2,590</b>	<b>\$10.60</b>	<b>\$15.67</b>	<b>\$14.35</b>	<b>\$18.21</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	190	\$15.40	\$23.44	\$23.76	\$27.47
Electrical and Electronic Equipment Assemblers	51-2022	NP	\$9.90	\$13.81	\$14.51	\$15.78
Team Assemblers	51-2092	NP	\$10.30	\$12.95	\$12.59	\$14.27
Assemblers and Fabricators, All Other	51-2099	70	\$10.27	\$14.59	\$14.95	\$16.75

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**New Hampshire Occupational Employment & Wages - 2007**

Exeter-Seabrook Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Bakers	51-3011	NP	\$6.06	\$8.89	\$6.92	\$10.29
Butchers and Meat Cutters	51-3021	30	\$12.32	\$16.97	\$17.13	\$19.30
Food Batchmakers	51-3092	NP	\$9.16	\$10.94	\$10.95	\$11.82
Cutting, Punching, and Press Machine Setters, Operators and Tenders, Metal and Plastic	51-4031	40	\$12.00	\$14.30	\$14.28	\$15.46
Lathe and Turning Machine Tool Setters, Operators and Tenders, Metal and Plastic	51-4034	NP	\$18.77	\$20.15	\$20.82	\$20.83
Machinists	51-4041	180	\$15.64	\$19.56	\$19.63	\$21.53
Tool and Die Makers	51-4111	30	\$19.11	\$21.23	\$20.99	\$22.30
Welders, Cutters, Solderers, and Brazers	51-4121	80	\$14.66	\$17.07	\$16.56	\$18.27
Welding, Soldering, and Brazing Machine Setters, Operators and Tenders	51-4122	NP	\$10.09	\$13.45	\$12.67	\$15.12
Laundry and Dry-Cleaning Workers	51-6011	40	\$9.27	\$11.82	\$11.33	\$13.10
Cabinetmakers and Bench Carpenters	51-7011	30	\$14.08	\$17.11	\$17.09	\$18.62
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	180	\$13.99	\$17.15	\$16.81	\$18.72
Packaging and Filling Machine Operators and Tenders	51-9111	140	\$9.90	\$16.63	\$12.68	\$19.98
Helpers--Production Workers	51-9198	60	\$8.56	\$11.58	\$11.28	\$13.09
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>2,080</b>	<b>\$9.01</b>	<b>\$13.69</b>	<b>\$13.08</b>	<b>\$16.03</b>
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	30	\$14.65	\$19.85	\$17.79	\$22.47
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	53-1031	60	\$12.66	\$20.05	\$17.76	\$23.73
Bus Drivers, School	53-3022	390	\$10.76	\$13.70	\$14.12	\$15.17
Driver/Sales Workers	53-3031	60	\$8.14	\$9.45	\$8.86	\$10.11
Truck Drivers, Heavy and Tractor-Trailer	53-3032	420	\$15.02	\$18.06	\$17.28	\$19.59
Truck Drivers, Light or Delivery Services	53-3033	170	\$9.23	\$13.64	\$12.89	\$15.84
Taxi Drivers and Chauffeurs	53-3041	NP	\$6.86	\$8.88	\$8.23	\$9.89
Industrial Truck and Tractor Operators	53-7051	80	\$12.39	\$14.45	\$14.12	\$15.49
Cleaners of Vehicles and Equipment	53-7061	NP	\$7.99	\$11.27	\$8.93	\$12.91
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	420	\$9.08	\$11.27	\$10.98	\$12.37
Packers and Packagers, Hand	53-7064	90	\$6.83	\$8.33	\$8.29	\$9.07
Refuse and Recyclable Material Collectors	53-7081	90	\$9.53	\$13.58	\$13.04	\$15.60

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New Hampshire Occupational Employment & Wages - 2007

Keene Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>29,380</b>	<b>\$8.90</b>	<b>\$17.37</b>	<b>\$14.24</b>	<b>\$21.61</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>1,600</b>	<b>\$20.16</b>	<b>\$38.46</b>	<b>\$34.78</b>	<b>\$47.61</b>
Chief Executives	11-1011	220	\$29.54	\$58.97	\$54.89	\$73.70
General and Operations Managers	11-1021	310	\$21.66	\$40.32	\$36.84	\$49.65
Legislators	11-1031	60	\$13,106	\$13,115	\$13,338	\$13,120
Marketing Managers	11-2021	50	\$26.94	\$34.47	\$32.70	\$38.23
Sales Managers	11-2022	70	\$25.37	\$39.54	\$36.37	\$46.61
Administrative Services Managers	11-3011	40	\$22.17	\$32.44	\$31.05	\$37.58
Computer and Information Systems Managers	11-3021	60	\$29.93	\$43.72	\$41.13	\$50.61
Financial Managers	11-3031	160	\$25.71	\$41.01	\$39.41	\$48.67
Industrial Production Managers	11-3051	40	\$26.83	\$38.94	\$36.94	\$44.99
Construction Managers	11-9021	50	\$27.74	\$35.20	\$35.72	\$38.94
Education Administrators, Preschool and Child Care Center/ Program	11-9031	30	\$12.73	\$16.21	\$15.29	\$17.94
Education Administrators, Postsecondary	11-9033	60	\$18.08	\$26.45	\$25.34	\$30.64
Engineering Managers	11-9041	30	\$31.50	\$43.92	\$41.49	\$50.14
Medical and Health Services Managers	11-9111	40	\$26.89	\$35.31	\$34.55	\$39.54
Managers, All Other	11-9199	120	\$22.70	\$35.86	\$33.23	\$42.45
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>1,200</b>	<b>\$14.84</b>	<b>\$23.56</b>	<b>\$21.19</b>	<b>\$27.91</b>
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	60	\$16.88	\$23.40	\$22.77	\$26.66
Claims Adjusters, Examiners, and Investigators	13-1031	NP	\$16.56	\$22.68	\$21.75	\$25.75
Cost Estimators	13-1051	80	\$22.00	\$29.87	\$28.07	\$33.82
Employment, Recruitment, and Placement Specialists	13-1071	NP	\$15.13	\$17.33	\$16.24	\$18.44
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	30	\$18.01	\$22.25	\$21.70	\$24.35
Management Analysts	13-1111	50	\$20.58	\$34.28	\$29.81	\$41.13
Business Operations Specialists, All Other	13-1199	400	\$13.85	\$22.33	\$17.43	\$26.56
Accountants and Auditors	13-2011	110	\$17.81	\$24.84	\$24.15	\$28.36
Insurance Underwriters	13-2053	80	\$18.13	\$25.69	\$23.04	\$29.47
Tax Examiners, Collectors, and Revenue Agents	13-2081	NP	\$10.23	\$12.57	\$10.64	\$13.75
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>460</b>	<b>\$18.71</b>	<b>\$29.54</b>	<b>\$28.31</b>	<b>\$34.94</b>
Computer Programmers	15-1021	40	\$17.01	\$25.06	\$24.43	\$29.08
Computer Software Engineers, Applications	15-1031	90	\$29.19	\$38.70	\$36.98	\$43.46
Computer Software Engineers, Systems Software	15-1032	30	\$32.79	\$39.20	\$40.69	\$42.41
Computer Support Specialists	15-1041	80	\$14.73	\$20.71	\$20.25	\$23.70

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## New Hampshire Occupational Employment & Wages - 2007

Keene Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Network and Computer Systems Administrators	15-1071	60	\$23.63	\$30.30	\$30.65	\$33.63
Computer Specialists, All Other	15-1099	30	\$14.10	\$21.82	\$20.00	\$25.69
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>410</b>	<b>\$19.82</b>	<b>\$27.20</b>	<b>\$24.38</b>	<b>\$30.88</b>
Industrial Engineers	17-2112	40	\$22.67	\$31.97	\$31.41	\$36.61
Mechanical Engineers	17-2141	60	\$21.82	\$28.96	\$28.00	\$32.52
Engineers, All Other	17-2199	30	\$25.22	\$35.00	\$31.10	\$39.89
Electrical and Electronic Engineering Technicians	17-3023	30	\$18.43	\$22.71	\$20.97	\$24.84
Industrial Engineering Technicians	17-3026	NP	\$17.15	\$20.62	\$20.69	\$22.36
Mechanical Engineering Technicians	17-3027	40	\$20.37	\$23.53	\$23.16	\$25.12
Engineering Technicians, Except Drafters, All Other	17-3029	NP	\$17.11	\$20.71	\$20.63	\$22.51
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>120</b>	<b>\$19.10</b>	<b>\$30.52</b>	<b>\$29.08</b>	<b>\$36.24</b>
Clinical, Counseling, and School Psychologists	19-3031	30	\$19.47	\$27.62	\$28.91	\$31.71
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>330</b>	<b>\$12.20</b>	<b>\$17.48</b>	<b>\$15.68</b>	<b>\$20.12</b>
Educational, Vocational, and School Counselors	21-1012	50	\$19.28	\$23.21	\$21.77	\$25.18
Community and Social Service Specialists, All Other	21-1099	NP	\$11.76	\$13.43	\$13.15	\$14.27
<b>Legal Occupations</b>	<b>23-0000</b>	<b>80</b>	<b>\$20.10</b>	<b>\$49.18</b>	<b>\$32.09</b>	<b>\$63.71</b>
Lawyers	23-1011	50	\$29.52	\$65.71	\$56.17	\$83.80
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>2,840</b>	<b>\$10.51</b>	<b>\$18.70</b>	<b>\$17.28</b>	<b>\$22.80</b>
Postsecondary Teachers, All Other	25-1199	290	\$27,500	\$41,281	\$36,780	\$48,172
Preschool Teachers, Except Special Education	25-2011	160	\$10.78	\$13.97	\$14.12	\$15.58
Kindergarten Teachers, Except Special Education	25-2012	NP	\$26,848	\$39,887	\$40,976	\$46,407
Elementary School Teachers, Except Special Education	25-2021	500	\$33,408	\$45,255	\$44,128	\$51,180
Middle School Teachers, Except Special and Vocational Education	25-2022	NP	\$32,500	\$43,033	\$38,106	\$48,300
Secondary School Teachers, Except Special and Vocational Education	25-2031	240	\$34,945	\$47,683	\$45,993	\$54,052
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	90	\$30,348	\$37,240	\$35,353	\$40,685
Self-Enrichment Education Teachers	25-3021	100	\$15.55	\$23.22	\$21.60	\$27.05
Teachers and Instructors, All Other	25-3099	110	\$11.06	\$19.45	\$14.68	\$23.65
Librarians	25-4021	40	\$10.57	\$19.82	\$19.48	\$24.44
Teacher Assistants	25-9041	720	\$15,279	\$21,623	\$21,784	\$24,794

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New Hampshire Occupational Employment & Wages - 2007

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>210</b>	<b>\$11.92</b>	<b>\$24.79</b>	<b>\$19.97</b>	<b>\$31.24</b>
Graphic Designers	27-1024	30	\$13.43	\$18.34	\$16.66	\$20.79
Producers and Directors	27-2012	NP	\$28.44	\$36.13	\$34.48	\$39.98
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>1,420</b>	<b>\$15.65</b>	<b>\$30.00</b>	<b>\$24.81</b>	<b>\$37.16</b>
Registered Nurses	29-1111	500	\$20.46	\$26.02	\$26.16	\$28.80
Occupational Therapists	29-1122	50	\$19.76	\$26.29	\$25.68	\$29.56
Physical Therapists	29-1123	40	\$24.42	\$32.39	\$28.66	\$36.38
Dental Hygienists	29-2021	NP	\$32.89	\$35.17	\$35.22	\$36.32
Emergency Medical Technicians and Paramedics	29-2041	90	\$9.29	\$13.88	\$12.62	\$16.17
Pharmacy Technicians	29-2052	30	\$10.02	\$11.28	\$10.86	\$11.90
Veterinary Technologists and Technicians	29-2056	40	\$11.16	\$13.52	\$13.70	\$14.68
Licensed Practical and Licensed Vocational Nurses	29-2061	190	\$16.29	\$19.19	\$19.24	\$20.65
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>710</b>	<b>\$10.31</b>	<b>\$12.89</b>	<b>\$12.25</b>	<b>\$14.19</b>
Nursing Aides, Orderlies, and Attendants	31-1012	490	\$10.28	\$12.18	\$11.97	\$13.13
Dental Assistants	31-9091	NP	\$11.76	\$15.39	\$13.95	\$17.21
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>420</b>	<b>\$9.96</b>	<b>\$15.88</b>	<b>\$14.07</b>	<b>\$18.86</b>
Security Guards	33-9032	120	\$9.83	\$12.93	\$11.83	\$14.47
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>2,410</b>	<b>\$6.99</b>	<b>\$10.28</b>	<b>\$9.63</b>	<b>\$11.92</b>
Chefs and Head Cooks	35-1011	NP	\$9.78	\$13.43	\$12.94	\$15.25
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	160	\$13.05	\$16.12	\$16.04	\$17.66
Cooks, Fast Food	35-2011	NP	\$7.32	\$9.10	\$8.96	\$9.98
Cooks, Institution and Cafeteria	35-2012	60	\$10.26	\$12.12	\$11.99	\$13.05
Cooks, Restaurant	35-2014	100	\$10.69	\$12.89	\$12.49	\$13.99
Cooks, Short Order	35-2015	NP	\$7.85	\$10.02	\$9.76	\$11.11
Cooks, All Other	35-2019	NP	\$9.77	\$10.30	\$10.26	\$10.57
Food Preparation Workers	35-2021	120	\$8.28	\$10.24	\$10.35	\$11.22
Bartenders	35-3011	120	\$7.97	\$10.17	\$8.81	\$11.27
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	390	\$6.82	\$8.34	\$8.23	\$9.10
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	150	\$7.47	\$8.96	\$8.50	\$9.71
Waiters and Waitresses	35-3031	600	\$6.23	\$10.51	\$10.47	\$12.65
Food Servers, Nonrestaurant	35-3041	50	\$7.81	\$8.96	\$8.51	\$9.53

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## New Hampshire Occupational Employment & Wages - 2007

Keene Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	NP	\$6.39	\$8.06	\$8.06	\$8.89
Dishwashers	35-9021	210	\$6.25	\$8.78	\$9.05	\$10.05
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	110	\$7.58	\$9.54	\$9.69	\$10.52
<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>37-0000</b>	<b>730</b>	<b>\$7.92</b>	<b>\$11.73</b>	<b>\$10.50</b>	<b>\$13.63</b>
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	60	\$12.58	\$17.99	\$18.20	\$20.71
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	410	\$7.89	\$10.57	\$10.42	\$11.91
Maids and Housekeeping Cleaners	37-2012	110	\$7.86	\$9.45	\$9.03	\$10.24
Building Cleaning Workers, All Other	37-2019	NP	\$6.86	\$9.21	\$8.33	\$10.39
Landscaping and Groundskeeping Workers	37-3011	110	\$8.79	\$13.06	\$11.40	\$15.19
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>610</b>	<b>\$7.68</b>	<b>\$10.56</b>	<b>\$9.89</b>	<b>\$12.01</b>
Nonfarm Animal Caretakers	39-2021	70	\$7.04	\$9.49	\$9.55	\$10.72
Hairdressers, Hairstylists, and Cosmetologists	39-5012	NP	\$6.40	\$9.96	\$7.73	\$11.74
Child Care Workers	39-9011	40	\$8.04	\$8.44	\$8.54	\$8.65
Recreation Workers	39-9032	60	\$8.06	\$11.63	\$11.00	\$13.43
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>3,130</b>	<b>\$7.61</b>	<b>\$14.23</b>	<b>\$10.65</b>	<b>\$17.54</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	290	\$11.23	\$17.62	\$15.36	\$20.80
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	90	\$21.25	\$36.68	\$33.59	\$44.39
Cashiers	41-2011	840	\$7.24	\$8.51	\$8.41	\$9.15
Counter and Rental Clerks	41-2021	NP	\$8.15	\$11.81	\$11.52	\$13.63
Parts Salespersons	41-2022	70	\$11.05	\$16.44	\$16.25	\$19.14
Retail Salespersons	41-2031	1,140	\$7.30	\$10.76	\$9.72	\$12.49
Insurance Sales Agents	41-3021	NP	\$13.39	\$23.48	\$18.50	\$28.52
Sales Representatives, Services, All Other	41-3099	60	\$13.51	\$23.74	\$18.48	\$28.85
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	130	\$18.56	\$29.05	\$27.20	\$34.30
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	220	\$15.27	\$24.23	\$20.76	\$28.71
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>5,500</b>	<b>\$9.00</b>	<b>\$13.47</b>	<b>\$12.86</b>	<b>\$15.70</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	400	\$14.57	\$20.02	\$20.05	\$22.75
Switchboard Operators, Including Answering Service	43-2011	50	\$6.76	\$9.97	\$10.23	\$11.58
Bill and Account Collectors	43-3011	40	\$10.44	\$14.38	\$12.94	\$16.35
Billing and Posting Clerks and Machine Operators	43-3021	100	\$11.67	\$14.16	\$13.66	\$15.40

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New Hampshire Occupational Employment & Wages - 2007

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Bookkeeping, Accounting, and Auditing Clerks	43-3031	520	\$9.78	\$14.37	\$13.72	\$16.66
Payroll and Timekeeping Clerks	43-3051	60	\$12.88	\$15.95	\$15.37	\$17.48
Procurement Clerks	43-3061	30	\$10.73	\$13.93	\$13.39	\$15.54
Tellers	43-3071	140	\$10.55	\$12.32	\$11.38	\$13.20
Customer Service Representatives	43-4051	380	\$9.90	\$14.33	\$13.82	\$16.54
File Clerks	43-4071	50	\$7.46	\$11.62	\$10.94	\$13.68
Hotel, Motel, and Resort Desk Clerks	43-4081	30	\$9.07	\$10.63	\$10.31	\$11.41
Library Assistants, Clerical	43-4121	40	\$9.12	\$12.41	\$11.76	\$14.05
New Accounts Clerks	43-4141	NP	\$12.78	\$15.33	\$15.02	\$16.60
Order Clerks	43-4151	60	\$9.84	\$13.81	\$13.09	\$15.79
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	50	\$11.56	\$15.22	\$15.18	\$17.05
Receptionists and Information Clerks	43-4171	230	\$8.57	\$10.89	\$10.88	\$12.05
Information and Record Clerks, All Other	43-4199	40	\$9.78	\$12.77	\$12.33	\$14.27
Dispatchers, Except Police, Fire, and Ambulance	43-5032	30	\$10.45	\$13.75	\$12.14	\$15.40
Postal Service Clerks	43-5051	30	\$21.45	\$22.08	\$22.44	\$22.39
Postal Service Mail Carriers	43-5052	70	\$17.06	\$20.89	\$21.19	\$22.81
Production, Planning, and Expediting Clerks	43-5061	80	\$12.03	\$16.70	\$16.23	\$19.04
Shipping, Receiving, and Traffic Clerks	43-5071	340	\$9.58	\$12.64	\$12.62	\$14.17
Stock Clerks and Order Fillers	43-5081	520	\$7.52	\$9.96	\$9.08	\$11.18
Executive Secretaries and Administrative Assistants	43-6011	260	\$13.27	\$16.45	\$16.13	\$18.03
Legal Secretaries	43-6012	30	\$16.36	\$17.46	\$17.38	\$18.00
Medical Secretaries	43-6013	90	\$12.23	\$14.15	\$14.42	\$15.12
Secretaries, Except Legal, Medical, and Executive	43-6014	290	\$9.58	\$13.24	\$12.92	\$15.06
Insurance Claims and Policy Processing Clerks	43-9041	NP	\$10.48	\$13.19	\$13.17	\$14.54
Office Clerks, General	43-9061	750	\$8.66	\$11.92	\$11.55	\$13.55
Office and Administrative Support Workers, All Other	43-9199	230	\$6.40	\$8.70	\$7.23	\$9.85
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>50</b>	<b>\$7.84</b>	<b>\$11.99</b>	<b>\$11.35</b>	<b>\$14.07</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>1,580</b>	<b>\$13.00</b>	<b>\$18.12</b>	<b>\$17.48</b>	<b>\$20.69</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	130	\$19.75	\$25.10	\$24.02	\$27.78
Brickmasons and Blockmasons	47-2021	NP	\$17.47	\$21.51	\$21.44	\$23.54
Carpenters	47-2031	280	\$15.33	\$19.12	\$17.74	\$21.01
Construction Laborers	47-2061	180	\$10.91	\$13.56	\$13.14	\$14.88
Operating Engineers and Other Construction Equipment Operators	47-2073	90	\$15.15	\$18.76	\$19.13	\$20.57
Electricians	47-2111	100	\$13.97	\$19.56	\$19.96	\$22.35

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## New Hampshire Occupational Employment & Wages - 2007

Keene Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Painters, Construction and Maintenance	47-2141	130	\$12.48	\$15.27	\$14.39	\$16.66
Plumbers, Pipefitters, and Steamfitters	47-2152	120	\$14.54	\$18.86	\$19.05	\$21.01
Highway Maintenance Workers	47-4051	60	\$12.53	\$14.68	\$13.97	\$15.75
Earth Drillers, Except Oil and Gas	47-5021	NP	\$16.40	\$17.81	\$17.18	\$18.52
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>1,090</b>	<b>\$12.45</b>	<b>\$18.34</b>	<b>\$16.85</b>	<b>\$21.27</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	90	\$19.30	\$29.58	\$30.98	\$34.72
Computer, Automated Teller, and Office Machine Repairers	49-2011	NP	\$13.44	\$18.94	\$17.77	\$21.69
Automotive Body and Related Repairers	49-3021	50	\$12.47	\$15.39	\$16.48	\$16.86
Automotive Service Technicians and Mechanics	49-3023	280	\$12.63	\$17.60	\$15.82	\$20.09
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	40	\$14.47	\$19.22	\$18.34	\$21.59
Farm Equipment Mechanics	49-3041	40	\$14.62	\$17.79	\$17.60	\$19.37
Tire Repairers and Changers	49-3093	30	\$9.17	\$10.86	\$10.36	\$11.71
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	30	\$19.12	\$20.28	\$20.54	\$20.85
Industrial Machinery Mechanics	49-9041	60	\$16.06	\$18.37	\$17.82	\$19.53
Maintenance and Repair Workers, General	49-9042	150	\$13.18	\$16.48	\$16.27	\$18.14
Telecommunications Line Installers and Repairers	49-9052	60	\$12.49	\$20.74	\$17.82	\$24.86
<b>Production Occupations</b>	<b>51-0000</b>	<b>2,770</b>	<b>\$8.58</b>	<b>\$13.16</b>	<b>\$11.89</b>	<b>\$15.46</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	170	\$17.30	\$24.11	\$23.15	\$27.51
Electrical and Electronic Equipment Assemblers	51-2022	70	\$8.18	\$10.89	\$9.53	\$12.25
Team Assemblers	51-2092	390	\$8.41	\$13.37	\$14.22	\$15.85
Assemblers and Fabricators, All Other	51-2099	250	\$8.80	\$10.09	\$10.09	\$10.75
Cutting, Punching, and Press Machine Setters, Operators and Tenders, Metal and Plastic	51-4031	70	\$8.51	\$11.68	\$10.82	\$13.27
Machinists	51-4041	70	\$10.52	\$15.37	\$15.45	\$17.78
Welders, Cutters, Solderers, and Brazers	51-4121	40	\$10.18	\$12.77	\$12.18	\$14.07
Metal Workers and Plastic Workers, All Other	51-4199	140	\$11.69	\$14.71	\$14.68	\$16.23
Printing Machine Operators	51-5023	NP	\$10.06	\$13.53	\$11.62	\$15.27
Sewing Machine Operators	51-6031	NP	\$10.46	\$11.26	\$11.18	\$11.66
Cabinetmakers and Bench Carpenters	51-7011	40	\$12.78	\$16.60	\$16.96	\$18.53
Woodworking Machine Setters, Operators and Tenders, Except Sawing	51-7042	NP	\$9.57	\$13.71	\$14.45	\$15.77
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	110	\$12.02	\$15.15	\$14.99	\$16.72
Helpers--Production Workers	51-9198	40	\$7.43	\$9.03	\$9.19	\$9.83

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Production Workers, All Other	51-9199	NP	\$10.17	\$12.65	\$11.28	\$13.89
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>1,700</b>	<b>\$8.04</b>	<b>\$13.12</b>	<b>\$11.94</b>	<b>\$15.65</b>
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	30	\$17.64	\$20.60	\$20.67	\$22.07
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	53-1031	30	\$17.81	\$24.78	\$24.82	\$28.27
Bus Drivers, School	53-3022	NP	\$6.90	\$9.69	\$9.99	\$11.08
Driver/Sales Workers	53-3031	NP	\$8.42	\$11.77	\$11.43	\$13.43
Truck Drivers, Heavy and Tractor-Trailer	53-3032	310	\$14.24	\$17.59	\$17.47	\$19.27
Truck Drivers, Light or Delivery Services	53-3033	210	\$10.73	\$15.20	\$15.49	\$17.45
Taxi Drivers and Chauffeurs	53-3041	120	\$6.67	\$10.28	\$10.84	\$12.08
Industrial Truck and Tractor Operators	53-7051	100	\$10.32	\$11.48	\$11.02	\$12.07
Cleaners of Vehicles and Equipment	53-7061	50	\$8.27	\$12.45	\$12.46	\$14.53
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	230	\$7.97	\$10.22	\$9.91	\$11.35
Packers and Packagers, Hand	53-7064	190	\$6.10	\$8.29	\$7.79	\$9.38
Refuse and Recyclable Material Collectors	53-7081	NP	\$11.14	\$13.78	\$13.75	\$15.10

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## New Hampshire Occupational Employment & Wages - 2007

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>27,120</b>	<b>\$9.25</b>	<b>\$17.17</b>	<b>\$14.49</b>	<b>\$21.12</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>1,250</b>	<b>\$22.80</b>	<b>\$40.94</b>	<b>\$35.44</b>	<b>\$50.00</b>
Chief Executives	11-1011	200	\$32.28	\$58.85	\$47.64	\$72.15
General and Operations Managers	11-1021	250	\$25.21	\$36.35	\$32.23	\$41.92
Legislators	11-1031	NP	\$12,980	\$13,649	\$13,575	\$13,982
Marketing Managers	11-2021	30	\$27.30	\$33.49	\$32.46	\$36.57
Sales Managers	11-2022	40	\$29.30	\$47.96	\$38.43	\$57.29
Administrative Services Managers	11-3011	30	\$21.30	\$29.15	\$27.57	\$33.08
Financial Managers	11-3031	80	\$25.64	\$35.95	\$34.19	\$41.11
Industrial Production Managers	11-3051	30	\$25.28	\$30.97	\$29.18	\$33.81
Construction Managers	11-9021	140	\$24.92	\$38.51	\$42.55	\$45.31
Education Administrators, Elementary and Secondary School	11-9032	70	\$60,372	\$70,345	\$70,122	\$75,331
Engineering Managers	11-9041	30	\$32.94	\$40.63	\$39.65	\$44.48
Food Service Managers	11-9051	30	\$17.68	\$23.48	\$21.42	\$26.39
Medical and Health Services Managers	11-9111	40	\$33.45	\$44.52	\$40.33	\$50.07
Managers, All Other	11-9199	100	\$25.77	\$64.02	\$58.00	\$83.15
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>880</b>	<b>\$16.93</b>	<b>\$24.05</b>	<b>\$21.96</b>	<b>\$27.61</b>
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	60	\$18.64	\$22.73	\$21.81	\$24.79
Cost Estimators	13-1051	40	\$19.87	\$24.05	\$23.99	\$26.15
Business Operations Specialists, All Other	13-1199	350	\$16.47	\$24.23	\$21.99	\$28.11
Accountants and Auditors	13-2011	200	\$17.41	\$23.04	\$20.78	\$25.86
Loan Officers	13-2072	80	\$21.04	\$29.13	\$30.57	\$33.18
Tax Examiners, Collectors, and Revenue Agents	13-2081	30	\$14.47	\$23.59	\$18.30	\$28.15
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>200</b>	<b>\$16.77</b>	<b>\$26.11</b>	<b>\$24.82</b>	<b>\$30.79</b>
Computer Support Specialists	15-1041	90	\$13.64	\$19.42	\$19.39	\$22.31
Network and Computer Systems Administrators	15-1071	40	\$22.25	\$32.58	\$28.59	\$37.74
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>320</b>	<b>\$18.26</b>	<b>\$26.00</b>	<b>\$24.73</b>	<b>\$29.87</b>
Industrial Engineers	17-2112	30	\$24.99	\$30.45	\$30.75	\$33.16
Mechanical Engineers	17-2141	70	\$23.58	\$28.19	\$28.38	\$30.50
Electrical and Electronic Engineering Technicians	17-3023	NP	\$15.24	\$19.50	\$20.72	\$21.63
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>NP</b>	<b>\$16.57</b>	<b>\$25.33</b>	<b>\$24.66</b>	<b>\$29.72</b>

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<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>350</b>	<b>\$10.93</b>	<b>\$16.98</b>	<b>\$15.88</b>	<b>\$20.00</b>
Educational, Vocational, and School Counselors	21-1012	60	\$18.86	\$24.15	\$25.08	\$26.79
Social and Human Service Assistants	21-1093	NP	\$10.25	\$11.53	\$10.69	\$12.16
<b>Legal Occupations</b>	<b>23-0000</b>	<b>50</b>	<b>\$18.85</b>	<b>\$32.99</b>	<b>\$32.85</b>	<b>\$40.06</b>
Lawyers	23-1011	NP	\$28.17	\$39.37	\$43.04	\$44.97
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>2,710</b>	<b>\$11.66</b>	<b>\$18.27</b>	<b>\$17.19</b>	<b>\$21.57</b>
Preschool Teachers, Except Special Education	25-2011	NP	\$13.81	\$15.43	\$15.99	\$16.24
Elementary School Teachers, Except Special Education	25-2021	390	\$38,278	\$48,668	\$50,309	\$53,863
Middle School Teachers, Except Special and Vocational Education	25-2022	350	\$36,492	\$46,571	\$46,545	\$51,611
Secondary School Teachers, Except Special and Vocational Education	25-2031	250	\$36,192	\$48,119	\$48,522	\$54,081
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	50	\$42,435	\$52,598	\$55,210	\$57,678
Teachers and Instructors, All Other	25-3099	140	\$10.18	\$13.02	\$11.33	\$14.44
Librarians	25-4021	30	\$18.95	\$22.37	\$21.89	\$24.07
Library Technicians	25-4031	30	\$10.85	\$13.10	\$13.15	\$14.22
Teacher Assistants	25-9041	600	\$19,555	\$23,558	\$23,345	\$25,561
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>230</b>	<b>\$11.10</b>	<b>\$19.42</b>	<b>\$17.90</b>	<b>\$23.57</b>
Producers and Directors	27-2012	NP	\$14.78	\$26.39	\$30.79	\$32.19
Camera Operators, Television, Video, and Motion Picture	27-4031	30	\$10.90	\$16.62	\$16.22	\$19.47
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>1,560</b>	<b>\$17.56</b>	<b>\$27.26</b>	<b>\$24.33</b>	<b>\$32.12</b>
Occupational Therapists	29-1122	30	\$21.61	\$28.13	\$28.50	\$31.39
Physical Therapists	29-1123	40	\$25.07	\$28.75	\$28.89	\$30.58
Emergency Medical Technicians and Paramedics	29-2041	80	\$15.43	\$18.61	\$18.42	\$20.20
Veterinary Technologists and Technicians	29-2056	NP	\$12.61	\$15.00	\$15.45	\$16.20
Licensed Practical and Licensed Vocational Nurses	29-2061	150	\$13.02	\$17.60	\$17.98	\$19.90
Medical Records and Health Information Technicians	29-2071	30	\$10.12	\$14.09	\$13.92	\$16.08
Health Technologists and Technicians, All Other	29-2099	30	\$14.30	\$17.69	\$16.00	\$19.40
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>800</b>	<b>\$9.96</b>	<b>\$12.56</b>	<b>\$12.40</b>	<b>\$13.87</b>
Nursing Aides, Orderlies, and Attendants	31-1012	460	\$10.39	\$12.29	\$12.06	\$13.23

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Medical Assistants	31-9092	80	\$12.32	\$14.17	\$13.46	\$15.10
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	NP	\$7.16	\$9.24	\$9.16	\$10.28
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>450</b>	<b>\$10.11</b>	<b>\$16.85</b>	<b>\$16.57</b>	<b>\$20.22</b>
Fire Fighters	33-2011	NP	\$13.07	\$16.32	\$16.23	\$17.94
Police and Sheriff's Patrol Officers	33-3051	80	\$17.27	\$20.31	\$20.06	\$21.84
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>2,430</b>	<b>\$6.69</b>	<b>\$9.83</b>	<b>\$8.87</b>	<b>\$11.40</b>
Chefs and Head Cooks	35-1011	60	\$12.40	\$15.16	\$13.51	\$16.54
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	160	\$12.55	\$17.28	\$17.09	\$19.65
Cooks, Institution and Cafeteria	35-2012	60	\$8.95	\$12.07	\$11.77	\$13.63
Cooks, Restaurant	35-2014	190	\$10.21	\$12.34	\$12.39	\$13.41
Food Preparation Workers	35-2021	180	\$7.54	\$10.35	\$9.74	\$11.76
Bartenders	35-3011	170	\$6.23	\$8.14	\$7.02	\$9.11
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	640	\$7.19	\$8.77	\$8.64	\$9.56
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$8.17	\$10.16	\$10.10	\$11.15
Waiters and Waitresses	35-3031	540	\$6.33	\$8.44	\$7.40	\$9.49
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	70	\$6.47	\$8.04	\$7.21	\$8.83
Dishwashers	35-9021	160	\$6.22	\$7.73	\$7.57	\$8.49
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	60	\$7.31	\$9.21	\$9.29	\$10.16
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>1,250</b>	<b>\$8.87</b>	<b>\$11.62</b>	<b>\$11.10</b>	<b>\$13.00</b>
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	50	\$12.71	\$16.76	\$15.98	\$18.78
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	60	\$13.37	\$18.48	\$16.42	\$21.04
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	500	\$8.37	\$10.95	\$10.69	\$12.23
Maids and Housekeeping Cleaners	37-2012	200	\$8.42	\$10.53	\$10.53	\$11.58
Landscaping and Groundskeeping Workers	37-3011	450	\$9.29	\$11.40	\$11.16	\$12.45
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>420</b>	<b>\$7.01</b>	<b>\$11.22</b>	<b>\$10.18</b>	<b>\$13.32</b>
Amusement and Recreation Attendants	39-3091	NP	\$6.40	\$9.74	\$8.35	\$11.41
Hairdressers, Hairstylists, and Cosmetologists	39-5012	NP	\$6.62	\$9.68	\$7.71	\$11.22
Recreation Workers	39-9032	50	\$6.48	\$10.34	\$10.01	\$12.28

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New Hampshire Occupational Employment & Wages - 2007

Laconia Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>3,000</b>	<b>\$7.75</b>	<b>\$13.94</b>	<b>\$10.47</b>	<b>\$17.03</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	430	\$12.21	\$18.55	\$17.97	\$21.71
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	40	\$20.54	\$23.16	\$22.04	\$24.48
Cashiers	41-2011	930	\$6.98	\$8.55	\$8.48	\$9.34
Counter and Rental Clerks	41-2021	NP	\$7.89	\$12.16	\$12.23	\$14.29
Parts Salespersons	41-2022	30	\$12.46	\$17.51	\$16.25	\$20.04
Retail Salespersons	41-2031	1,090	\$8.07	\$12.49	\$10.15	\$14.70
Sales Representatives, Services, All Other	41-3099	NP	\$15.95	\$18.65	\$17.73	\$20.00
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	100	\$24.45	\$32.94	\$31.25	\$37.18
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	90	\$17.63	\$27.08	\$22.66	\$31.81
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>4,800</b>	<b>\$10.03</b>	<b>\$14.22</b>	<b>\$13.48</b>	<b>\$16.32</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	290	\$14.86	\$21.33	\$20.20	\$24.57
Bill and Account Collectors	43-3011	30	\$13.05	\$18.20	\$18.14	\$20.79
Billing and Posting Clerks and Machine Operators	43-3021	90	\$12.93	\$14.77	\$14.58	\$15.69
Bookkeeping, Accounting, and Auditing Clerks	43-3031	430	\$9.53	\$14.33	\$14.07	\$16.73
Payroll and Timekeeping Clerks	43-3051	30	\$11.30	\$16.22	\$16.56	\$18.69
Tellers	43-3071	130	\$9.97	\$11.50	\$11.34	\$12.27
Customer Service Representatives	43-4051	210	\$10.25	\$13.90	\$13.37	\$15.73
File Clerks	43-4071	40	\$8.74	\$13.61	\$13.76	\$16.04
Hotel, Motel, and Resort Desk Clerks	43-4081	NP	\$10.03	\$10.80	\$10.72	\$11.18
Library Assistants, Clerical	43-4121	NP	\$9.76	\$13.13	\$11.71	\$14.81
Loan Interviewers and Clerks	43-4131	NP	\$12.34	\$15.65	\$15.47	\$17.30
New Accounts Clerks	43-4141	50	\$11.81	\$13.75	\$13.86	\$14.72
Order Clerks	43-4151	40	\$10.37	\$13.29	\$11.49	\$14.75
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	30	\$11.95	\$14.73	\$14.10	\$16.12
Receptionists and Information Clerks	43-4171	340	\$10.26	\$12.62	\$12.59	\$13.79
Information and Record Clerks, All Other	43-4199	40	\$6.33	\$11.71	\$10.63	\$14.41
Couriers and Messengers	43-5021	NP	\$11.83	\$13.71	\$13.67	\$14.65
Police, Fire, and Ambulance Dispatchers	43-5031	80	\$13.20	\$15.67	\$15.29	\$16.91
Dispatchers, Except Police, Fire, and Ambulance	43-5032	NP	\$15.37	\$19.77	\$17.99	\$21.96
Postal Service Clerks	43-5051	40	\$20.64	\$21.80	\$22.24	\$22.39
Postal Service Mail Carriers	43-5052	80	\$17.02	\$22.06	\$21.82	\$24.59
Production, Planning, and Expediting Clerks	43-5061	60	\$14.12	\$19.51	\$20.23	\$22.20
Shipping, Receiving, and Traffic Clerks	43-5071	170	\$10.56	\$13.14	\$13.29	\$14.42

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## New Hampshire Occupational Employment & Wages - 2007

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Stock Clerks and Order Fillers	43-5081	410	\$8.07	\$10.89	\$10.53	\$12.31
Executive Secretaries and Administrative Assistants	43-6011	130	\$13.72	\$18.66	\$17.72	\$21.14
Secretaries, Except Legal, Medical, and Executive	43-6014	530	\$10.06	\$12.96	\$12.85	\$14.41
Office Clerks, General	43-9061	760	\$10.07	\$13.54	\$13.03	\$15.28
Office and Administrative Support Workers, All Other	43-9199	60	\$7.00	\$10.37	\$9.84	\$12.06
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>1,750</b>	<b>\$13.16</b>	<b>\$18.85</b>	<b>\$17.72</b>	<b>\$21.69</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	170	\$18.67	\$24.99	\$24.61	\$28.15
Carpenters	47-2031	540	\$14.56	\$19.10	\$18.57	\$21.37
Construction Laborers	47-2061	NP	\$11.03	\$14.04	\$13.57	\$15.56
Operating Engineers and Other Construction Equipment Operators	47-2073	70	\$16.72	\$19.92	\$20.24	\$21.51
Electricians	47-2111	NP	\$16.38	\$21.71	\$18.96	\$24.38
Painters, Construction and Maintenance	47-2141	NP	\$13.42	\$14.70	\$13.83	\$15.34
Highway Maintenance Workers	47-4051	NP	\$11.62	\$15.26	\$16.09	\$17.08
Septic Tank Servicers and Sewer Pipe Cleaners	47-4071	40	\$13.15	\$14.54	\$14.38	\$15.24
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>1,120</b>	<b>\$12.24</b>	<b>\$18.91</b>	<b>\$17.10</b>	<b>\$22.25</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	90	\$17.26	\$28.64	\$28.95	\$34.33
Automotive Body and Related Repairers	49-3021	40	\$16.12	\$18.27	\$17.85	\$19.33
Automotive Service Technicians and Mechanics	49-3023	150	\$15.63	\$18.19	\$17.10	\$19.48
Motorboat Mechanics	49-3051	NP	\$17.75	\$21.47	\$21.61	\$23.32
Tire Repairers and Changers	49-3093	30	\$9.83	\$12.40	\$10.97	\$13.68
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	NP	\$13.27	\$15.98	\$15.62	\$17.32
Maintenance and Repair Workers, General	49-9042	210	\$12.09	\$15.62	\$14.49	\$17.38
Helpers--Installation, Maintenance, and Repair Workers	49-9098	110	\$9.48	\$11.19	\$11.36	\$12.04
<b>Production Occupations</b>	<b>51-0000</b>	<b>2,320</b>	<b>\$9.97</b>	<b>\$14.49</b>	<b>\$13.50</b>	<b>\$16.74</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	190	\$15.94	\$22.52	\$22.08	\$25.82
Electrical and Electronic Equipment Assemblers	51-2022	140	\$9.60	\$12.50	\$12.37	\$13.95
Team Assemblers	51-2092	140	\$10.30	\$10.91	\$10.69	\$11.21
Assemblers and Fabricators, All Other	51-2099	150	\$9.49	\$13.72	\$13.01	\$15.83
Butchers and Meat Cutters	51-3021	50	\$11.33	\$15.35	\$14.38	\$17.35
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	50	\$11.64	\$15.67	\$16.08	\$17.69

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New Hampshire Occupational Employment & Wages - 2007

Laconia Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Cutting, Punching, and Press Machine Setters, Operators and Tenders, Metal and Plastic	51-4031	190	\$10.28	\$11.56	\$10.92	\$12.19
Lathe and Turning Machine Tool Setters, Operators and Tenders, Metal and Plastic	51-4034	NP	\$13.73	\$17.89	\$19.00	\$19.97
Molding, Coremaking, and Casting Machine Setters, Operators and Tenders, Metal and Plastic	51-4072	150	\$9.69	\$11.34	\$10.69	\$12.17
Tool and Die Makers	51-4111	50	\$11.91	\$16.69	\$16.68	\$19.08
Welders, Cutters, Solderers, and Brazers	51-4121	NP	\$13.24	\$16.56	\$15.79	\$18.22
Welding, Soldering, and Brazing Machine Setters, Operators and Tenders	51-4122	60	\$11.37	\$14.11	\$14.34	\$15.47
Metal Workers and Plastic Workers, All Other	51-4199	NP	\$10.90	\$12.69	\$12.23	\$13.59
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	180	\$11.20	\$13.89	\$13.84	\$15.23
Coating, Painting, and Spraying Machine Setters, Operators and Tenders	51-9121	NP	\$12.62	\$15.50	\$15.38	\$16.94
Helpers--Production Workers	51-9198	70	\$9.77	\$11.77	\$11.94	\$12.78
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>1,190</b>	<b>\$8.48</b>	<b>\$14.00</b>	<b>\$12.73</b>	<b>\$16.76</b>
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	40	\$16.32	\$20.71	\$19.86	\$22.90
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	53-1031	30	\$16.52	\$24.13	\$23.95	\$27.94
Truck Drivers, Heavy and Tractor-Trailer	53-3032	180	\$13.64	\$19.43	\$17.62	\$22.32
Truck Drivers, Light or Delivery Services	53-3033	180	\$9.25	\$15.51	\$14.03	\$18.64
Cleaners of Vehicles and Equipment	53-7061	50	\$8.82	\$12.04	\$11.54	\$13.65
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	170	\$8.95	\$11.61	\$11.06	\$12.95
Packers and Packagers, Hand	53-7064	NP	\$6.12	\$7.86	\$7.85	\$8.73
Refuse and Recyclable Material Collectors	53-7081	60	\$12.14	\$14.26	\$14.30	\$15.32

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## New Hampshire Occupational Employment & Wages - 2007

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>34,530</b>	<b>\$10.40</b>	<b>\$22.05</b>	<b>\$16.84</b>	<b>\$27.88</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>1,960</b>	<b>\$25.25</b>	<b>\$45.17</b>	<b>\$39.88</b>	<b>\$55.13</b>
Chief Executives	11-1011	200	\$35.55	\$67.23	\$65.21	\$83.07
General and Operations Managers	11-1021	250	\$23.05	\$45.64	\$38.82	\$56.92
Marketing Managers	11-2021	50	\$25.43	\$44.29	\$36.84	\$53.71
Sales Managers	11-2022	50	\$36.50	\$59.86	\$57.54	\$71.55
Administrative Services Managers	11-3011	40	\$28.28	\$39.47	\$36.40	\$45.07
Computer and Information Systems Managers	11-3021	130	\$34.56	\$45.46	\$43.35	\$50.92
Financial Managers	11-3031	210	\$27.06	\$40.81	\$37.13	\$47.67
Compensation and Benefits Managers	11-3041	30	\$30.94	\$39.40	\$36.15	\$43.65
Industrial Production Managers	11-3051	40	\$27.92	\$38.46	\$39.00	\$43.74
Purchasing Managers	11-3061	30	\$27.58	\$39.37	\$39.33	\$45.27
Construction Managers	11-9021	50	\$30.09	\$33.94	\$33.75	\$35.86
Education Administrators, Elementary and Secondary School	11-9032	60	\$65,131	\$79,691	\$78,574	\$86,970
Engineering Managers	11-9041	50	\$32.93	\$51.52	\$50.76	\$60.81
Food Service Managers	11-9051	100	\$18.16	\$23.97	\$21.15	\$26.88
Postmasters and Mail Superintendents	11-9131	30	\$16.57	\$24.34	\$26.13	\$28.23
Managers, All Other	11-9199	190	\$25.60	\$43.56	\$37.94	\$52.54
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>1,450</b>	<b>\$15.99</b>	<b>\$29.58</b>	<b>\$22.48</b>	<b>\$36.37</b>
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	70	\$17.53	\$24.45	\$24.87	\$27.91
Cost Estimators	13-1051	30	\$15.73	\$22.44	\$22.76	\$25.80
Employment, Recruitment, and Placement Specialists	13-1071	60	\$13.28	\$20.71	\$19.27	\$24.42
Training and Development Specialists	13-1073	30	\$15.87	\$21.98	\$21.52	\$25.03
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	50	\$18.83	\$25.84	\$25.59	\$29.35
Management Analysts	13-1111	NP	#	\$85.28	#	#
Business Operations Specialists, All Other	13-1199	640	\$14.56	\$22.91	\$20.33	\$27.09
Accountants and Auditors	13-2011	150	\$18.36	\$22.56	\$21.38	\$24.65
Financial Analysts	13-2051	40	\$25.27	\$42.87	\$49.35	\$51.68
Loan Officers	13-2072	50	\$20.53	\$25.11	\$22.94	\$27.40
Financial Specialists, All Other	13-2099	50	\$18.54	\$28.84	\$27.91	\$34.00
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>1,230</b>	<b>\$20.78</b>	<b>\$41.03</b>	<b>\$33.45</b>	<b>\$51.14</b>
Computer and Information Scientists, Research	15-1011	NP	\$35.94	\$42.06	\$39.39	\$45.11
Computer Programmers	15-1021	140	\$23.57	\$32.90	\$33.10	\$37.57

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Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Computer Software Engineers, Applications	15-1031	310	\$32.20	\$66.22	\$56.77	\$83.25
Computer Support Specialists	15-1041	200	\$16.37	\$22.23	\$21.89	\$25.17
Computer Systems Analysts	15-1051	80	\$21.42	\$32.00	\$31.06	\$37.30
Database Administrators	15-1061	40	\$12.91	\$23.65	\$20.34	\$29.02
Network and Computer Systems Administrators	15-1071	80	\$22.65	\$30.65	\$30.85	\$34.65
Network Systems and Data Communications Analysts	15-1081	NP	\$16.69	\$27.15	\$28.23	\$32.37
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>790</b>	<b>\$15.32</b>	<b>\$26.83</b>	<b>\$23.75</b>	<b>\$32.59</b>
Civil Engineers	17-2051	40	\$24.57	\$36.46	\$35.26	\$42.41
Electrical Engineers	17-2071	40	\$21.89	\$31.66	\$32.63	\$36.55
Industrial Engineers	17-2112	40	\$25.77	\$33.48	\$34.21	\$37.33
Mechanical Engineers	17-2141	150	\$24.54	\$35.17	\$33.24	\$40.48
Engineers, All Other	17-2199	50	\$24.17	\$35.01	\$34.02	\$40.43
Electrical and Electronic Engineering Technicians	17-3023	90	\$16.49	\$20.86	\$20.78	\$23.03
Mechanical Engineering Technicians	17-3027	30	\$19.29	\$22.83	\$22.01	\$24.60
Engineering Technicians, Except Drafters, All Other	17-3029	40	\$11.34	\$20.08	\$19.62	\$24.45
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>660</b>	<b>\$15.98</b>	<b>\$26.73</b>	<b>\$23.50</b>	<b>\$32.11</b>
Physical Scientists, All Other	19-2099	50	\$28.60	\$41.45	\$41.76	\$47.87
Clinical, Counseling, and School Psychologists	19-3031	NP	\$24.40	\$29.99	\$27.53	\$32.79
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>340</b>	<b>\$10.70</b>	<b>\$19.27</b>	<b>\$18.75</b>	<b>\$23.55</b>
Educational, Vocational, and School Counselors	21-1012	80	\$18.76	\$25.50	\$25.55	\$28.87
Child, Family, and School Social Workers	21-1021	NP	\$18.79	\$20.45	\$20.64	\$21.28
Social and Human Service Assistants	21-1093	110	\$8.70	\$11.75	\$10.89	\$13.27
Community and Social Service Specialists, All Other	21-1099	NP	\$11.93	\$16.47	\$14.87	\$18.74
<b>Legal Occupations</b>	<b>23-0000</b>	<b>60</b>	<b>\$18.29</b>	<b>\$28.16</b>	<b>\$21.49</b>	<b>\$33.08</b>
Lawyers	23-1011	NP	\$21.06	\$34.12	\$27.85	\$40.65
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>3,880</b>	<b>\$13.05</b>	<b>\$28.79</b>	<b>\$24.20</b>	<b>\$36.66</b>
Preschool Teachers, Except Special Education	25-2011	NP	\$8.92	\$11.87	\$9.81	\$13.35
Elementary School Teachers, Except Special Education	25-2021	510	\$37,159	\$48,994	\$49,423	\$54,912
Middle School Teachers, Except Special and Vocational Education	25-2022	NP	\$37,130	\$52,170	\$49,156	\$59,690
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	100	\$33,414	\$47,809	\$48,405	\$55,008

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**New Hampshire Occupational Employment & Wages - 2007**

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Teachers and Instructors, All Other	25-3099	130	\$10.64	\$21.49	\$13.86	\$26.91
Librarians	25-4021	110	\$13.10	\$22.00	\$20.98	\$26.45
Library Technicians	25-4031	60	\$10.84	\$16.15	\$16.29	\$18.79
Instructional Coordinators	25-9031	40	\$21.36	\$29.33	\$30.77	\$33.33
Teacher Assistants	25-9041	590	\$17,323	\$23,836	\$22,607	\$27,092
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>440</b>	<b>\$13.37</b>	<b>\$23.02</b>	<b>\$21.55</b>	<b>\$27.85</b>
Floral Designers	27-1023	NP	\$12.95	\$13.62	\$13.71	\$13.95
Producers and Directors	27-2012	NP	\$13.32	\$16.90	\$13.84	\$18.69
Public Relations Specialists	27-3031	60	\$21.28	\$28.19	\$29.69	\$31.63
Editors	27-3041	50	\$18.11	\$24.42	\$22.48	\$27.57
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>3,220</b>	<b>\$19.06</b>	<b>\$35.17</b>	<b>\$30.21</b>	<b>\$43.24</b>
Pharmacists	29-1051	90	\$42.17	\$51.39	\$51.27	\$56.00
Occupational Therapists	29-1122	30	\$22.67	\$28.44	\$29.49	\$31.32
Veterinary Technologists and Technicians	29-2056	NP	\$11.06	\$12.44	\$12.06	\$13.13
Licensed Practical and Licensed Vocational Nurses	29-2061	180	\$15.97	\$18.58	\$18.61	\$19.88
Medical Records and Health Information Technicians	29-2071	130	\$12.93	\$17.51	\$16.88	\$19.80
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>1,030</b>	<b>\$11.33</b>	<b>\$13.86</b>	<b>\$13.76</b>	<b>\$15.11</b>
Nursing Aides, Orderlies, and Attendants	31-1012	690	\$11.06	\$13.33	\$13.48	\$14.47
Dental Assistants	31-9091	50	\$14.37	\$17.59	\$16.63	\$19.20
Medical Transcriptionists	31-9094	30	\$14.12	\$15.65	\$15.84	\$16.42
Healthcare Support Workers, All Other	31-9099	60	\$12.15	\$15.42	\$14.84	\$17.04
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>390</b>	<b>\$11.08</b>	<b>\$16.38</b>	<b>\$15.43</b>	<b>\$19.04</b>
Police and Sheriff's Patrol Officers	33-3051	90	\$13.42	\$16.80	\$16.60	\$18.48
Security Guards	33-9032	100	\$11.70	\$13.97	\$13.74	\$15.11
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>2,490</b>	<b>\$7.05</b>	<b>\$11.13</b>	<b>\$10.28</b>	<b>\$13.17</b>
Chefs and Head Cooks	35-1011	NP	\$10.81	\$17.39	\$18.43	\$20.69
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	210	\$13.09	\$17.71	\$16.97	\$20.02
Cooks, Institution and Cafeteria	35-2012	140	\$9.52	\$13.78	\$14.07	\$15.91
Cooks, Restaurant	35-2014	160	\$9.12	\$10.89	\$10.80	\$11.78
Cooks, Short Order	35-2015	NP	\$10.34	\$13.38	\$13.42	\$14.91
Food Preparation Workers	35-2021	220	\$7.60	\$10.21	\$9.79	\$11.51

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Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Bartenders	35-3011	130	\$6.88	\$9.43	\$8.55	\$10.70
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	260	\$7.06	\$9.95	\$10.04	\$11.39
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$7.65	\$10.90	\$10.15	\$12.54
Waiters and Waitresses	35-3031	460	\$6.40	\$9.40	\$7.03	\$10.89
Food Servers, Nonrestaurant	35-3041	180	\$8.30	\$10.73	\$10.67	\$11.93
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	90	\$6.27	\$9.10	\$7.99	\$10.51
Dishwashers	35-9021	130	\$6.73	\$8.93	\$8.61	\$10.04
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	60	\$8.12	\$10.44	\$9.72	\$11.60
<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>37-0000</b>	<b>1,420</b>	<b>\$9.14</b>	<b>\$13.07</b>	<b>\$12.35</b>	<b>\$15.03</b>
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	70	\$16.26	\$20.91	\$20.75	\$23.24
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	790	\$9.27	\$12.56	\$12.21	\$14.20
Maids and Housekeeping Cleaners	37-2012	360	\$9.54	\$12.72	\$12.30	\$14.30
Landscaping and Groundskeeping Workers	37-3011	180	\$8.00	\$11.70	\$9.88	\$13.55
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>420</b>	<b>\$7.63</b>	<b>\$11.91</b>	<b>\$10.41</b>	<b>\$14.04</b>
Child Care Workers	39-9011	100	\$7.40	\$9.56	\$8.93	\$10.64
Fitness Trainers and Aerobics Instructors	39-9031	90	\$8.63	\$12.58	\$9.60	\$14.55
Recreation Workers	39-9032	70	\$8.30	\$12.97	\$11.51	\$15.30
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>3,720</b>	<b>\$8.14</b>	<b>\$14.05</b>	<b>\$10.60</b>	<b>\$17.01</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	360	\$12.03	\$16.38	\$15.14	\$18.55
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	60	\$18.63	\$36.60	\$31.46	\$45.59
Cashiers	41-2011	1,370	\$8.27	\$9.91	\$9.92	\$10.73
Counter and Rental Clerks	41-2021	130	\$6.94	\$9.94	\$9.03	\$11.44
Parts Salespersons	41-2022	40	\$9.13	\$12.63	\$12.15	\$14.38
Retail Salespersons	41-2031	1,270	\$7.79	\$10.62	\$9.31	\$12.02
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	160	\$16.48	\$33.44	\$29.82	\$41.92
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	140	\$15.82	\$26.61	\$21.24	\$32.01
Sales Engineers	41-9031	30	\$24.47	\$34.68	\$31.82	\$39.79

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**New Hampshire Occupational Employment & Wages - 2007**

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>5,380</b>	<b>\$11.19</b>	<b>\$15.79</b>	<b>\$15.18</b>	<b>\$18.09</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	440	\$16.63	\$21.68	\$21.08	\$24.20
Switchboard Operators, Including Answering Service	43-2011	NP	\$11.18	\$12.46	\$12.75	\$13.11
Bill and Account Collectors	43-3011	30	\$14.60	\$16.22	\$16.09	\$17.03
Billing and Posting Clerks and Machine Operators	43-3021	170	\$12.64	\$15.12	\$15.09	\$16.36
Bookkeeping, Accounting, and Auditing Clerks	43-3031	460	\$11.68	\$15.88	\$15.84	\$17.98
Payroll and Timekeeping Clerks	43-3051	50	\$13.99	\$16.88	\$16.81	\$18.33
Tellers	43-3071	120	\$10.85	\$12.31	\$12.31	\$13.04
Customer Service Representatives	43-4051	370	\$10.74	\$15.42	\$14.92	\$17.77
Hotel, Motel, and Resort Desk Clerks	43-4081	50	\$8.35	\$10.42	\$10.32	\$11.45
Library Assistants, Clerical	43-4121	60	\$8.02	\$11.12	\$10.90	\$12.67
Order Clerks	43-4151	40	\$10.68	\$14.53	\$14.59	\$16.46
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	50	\$11.77	\$16.47	\$16.08	\$18.81
Receptionists and Information Clerks	43-4171	220	\$9.83	\$12.35	\$12.12	\$13.61
Information and Record Clerks, All Other	43-4199	60	\$9.43	\$14.90	\$14.96	\$17.65
Dispatchers, Except Police, Fire, and Ambulance	43-5032	30	\$13.60	\$16.20	\$16.17	\$17.49
Postal Service Clerks	43-5051	30	\$17.72	\$20.71	\$21.10	\$22.21
Postal Service Mail Carriers	43-5052	60	\$16.48	\$20.97	\$21.08	\$23.20
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	30	\$10.46	\$13.91	\$12.19	\$15.64
Production, Planning, and Expediting Clerks	43-5061	90	\$15.55	\$20.77	\$20.30	\$23.39
Shipping, Receiving, and Traffic Clerks	43-5071	180	\$10.13	\$12.54	\$11.51	\$13.74
Stock Clerks and Order Fillers	43-5081	390	\$8.74	\$11.97	\$11.40	\$13.58
Executive Secretaries and Administrative Assistants	43-6011	420	\$15.73	\$20.17	\$19.15	\$22.38
Legal Secretaries	43-6012	40	\$14.13	\$17.36	\$17.95	\$18.97
Secretaries, Except Legal, Medical, and Executive	43-6014	270	\$11.18	\$13.99	\$13.81	\$15.40
Computer Operators	43-9011	30	\$14.82	\$17.97	\$17.29	\$19.54
Data Entry Keyers	43-9021	50	\$10.45	\$13.64	\$13.72	\$15.24
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	60	\$10.93	\$13.72	\$12.49	\$15.10
Office Clerks, General	43-9061	590	\$11.81	\$15.40	\$15.20	\$17.20
Office and Administrative Support Workers, All Other	43-9199	180	\$10.38	\$13.14	\$12.71	\$14.50
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>40</b>	<b>\$8.69</b>	<b>\$12.50</b>	<b>\$12.82</b>	<b>\$14.41</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>1,230</b>	<b>\$11.32</b>	<b>\$16.86</b>	<b>\$16.32</b>	<b>\$19.62</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	130	\$20.59	\$26.34	\$25.63	\$29.21

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New Hampshire Occupational Employment & Wages - 2007

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Brickmasons and Blockmasons	47-2021	50	\$10.56	\$13.04	\$12.38	\$14.28
Carpenters	47-2031	210	\$13.29	\$17.71	\$17.24	\$19.90
Construction Laborers	47-2061	120	\$12.17	\$14.64	\$14.28	\$15.88
Operating Engineers and Other Construction Equipment Operators	47-2073	70	\$15.55	\$18.17	\$17.94	\$19.49
Electricians	47-2111	70	\$14.55	\$18.35	\$18.57	\$20.25
Painters, Construction and Maintenance	47-2141	130	\$15.49	\$16.59	\$16.60	\$17.14
Plumbers, Pipefitters, and Steamfitters	47-2152	50	\$18.74	\$22.00	\$22.22	\$23.64
Helpers--Carpenters	47-3012	NP	\$8.16	\$8.54	\$8.35	\$8.72
Highway Maintenance Workers	47-4051	140	\$13.08	\$15.64	\$15.60	\$16.93
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>1,010</b>	<b>\$13.19</b>	<b>\$18.27</b>	<b>\$17.45</b>	<b>\$20.80</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	60	\$21.69	\$26.93	\$25.58	\$29.55
Automotive Service Technicians and Mechanics	49-3023	140	\$12.42	\$15.20	\$14.74	\$16.59
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	40	\$14.94	\$19.88	\$17.08	\$22.34
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	90	\$16.64	\$20.50	\$20.20	\$22.43
Industrial Machinery Mechanics	49-9041	40	\$14.67	\$19.46	\$19.33	\$21.85
Maintenance and Repair Workers, General	49-9042	260	\$12.64	\$16.69	\$16.60	\$18.71
Telecommunications Line Installers and Repairers	49-9052	NP	\$14.18	\$19.68	\$18.59	\$22.43
<b>Production Occupations</b>	<b>51-0000</b>	<b>2,130</b>	<b>\$10.80</b>	<b>\$15.52</b>	<b>\$14.64</b>	<b>\$17.87</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	200	\$18.36	\$23.36	\$22.45	\$25.87
Team Assemblers	51-2092	180	\$12.37	\$15.05	\$15.25	\$16.39
Cutting, Punching, and Press Machine Setters, Operators and Tenders, Metal and Plastic	51-4031	120	\$10.72	\$13.52	\$13.11	\$14.93
Machinists	51-4041	100	\$13.87	\$18.27	\$17.98	\$20.48
Cabinetmakers and Bench Carpenters	51-7011	30	\$12.40	\$16.42	\$16.75	\$18.43
Sawing Machine Setters, Operators and Tenders, Wood	51-7041	NP	\$12.28	\$14.79	\$14.36	\$16.05
Mixing and Blending Machine Setters, Operators and Tenders	51-9023	NP	\$7.15	\$10.20	\$9.05	\$11.73
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	120	\$10.86	\$14.75	\$15.12	\$16.70
Helpers--Production Workers	51-9198	NP	\$8.18	\$9.08	\$9.04	\$9.52
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>1,230</b>	<b>\$9.86</b>	<b>\$14.63</b>	<b>\$14.32</b>	<b>\$17.01</b>
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	30	\$14.58	\$17.92	\$17.39	\$19.60

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**New Hampshire Occupational Employment & Wages - 2007**

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	53-1031	30	\$12.33	\$22.16	\$23.69	\$27.07
Truck Drivers, Heavy and Tractor-Trailer	53-3032	410	\$13.94	\$16.59	\$16.29	\$17.92
Truck Drivers, Light or Delivery Services	53-3033	180	\$9.60	\$14.73	\$13.98	\$17.30
Motor Vehicle Operators, All Other	53-3099	NP	\$8.65	\$9.91	\$10.12	\$10.53
Service Station Attendants	53-6031	NP	\$6.56	\$8.11	\$7.52	\$8.88
Industrial Truck and Tractor Operators	53-7051	40	\$11.37	\$14.79	\$15.76	\$16.50
Cleaners of Vehicles and Equipment	53-7061	30	\$9.94	\$13.73	\$12.86	\$15.64
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	150	\$10.00	\$12.35	\$12.15	\$13.54
Machine Feeders and Offbearers	53-7063	40	\$8.17	\$11.02	\$11.95	\$12.45
Packers and Packagers, Hand	53-7064	70	\$8.37	\$11.12	\$10.87	\$12.49
Refuse and Recyclable Material Collectors	53-7081	60	\$9.97	\$11.88	\$11.24	\$12.85

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New Hampshire Occupational Employment & Wages - 2007

Manchester Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>98,730</b>	<b>\$9.78</b>	<b>\$20.37</b>	<b>\$16.63</b>	<b>\$25.66</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>5,290</b>	<b>\$25.86</b>	<b>\$46.53</b>	<b>\$40.98</b>	<b>\$56.86</b>
Chief Executives	11-1011	750	\$41.70	\$72.72	\$69.25	\$88.24
General and Operations Managers	11-1021	1,070	\$27.45	\$48.28	\$40.13	\$58.69
Marketing Managers	11-2021	150	\$26.54	\$41.92	\$39.99	\$49.61
Sales Managers	11-2022	280	\$29.48	\$46.57	\$43.50	\$55.10
Public Relations Managers	11-2031	40	\$28.10	\$37.51	\$33.19	\$42.21
Administrative Services Managers	11-3011	120	\$24.42	\$35.64	\$33.64	\$41.26
Computer and Information Systems Managers	11-3021	230	\$32.28	\$48.03	\$46.07	\$55.90
Financial Managers	11-3031	460	\$26.40	\$39.33	\$38.03	\$45.80
Human Resources Managers, All Other	11-3049	50	\$32.15	\$41.75	\$39.51	\$46.56
Industrial Production Managers	11-3051	80	\$29.37	\$41.97	\$41.19	\$48.28
Purchasing Managers	11-3061	50	\$29.50	\$39.44	\$38.76	\$44.42
Transportation, Storage, and Distribution Managers	11-3071	70	\$27.28	\$37.63	\$38.45	\$42.81
Construction Managers	11-9021	190	\$29.51	\$46.41	\$41.64	\$54.87
Education Administrators, Preschool and Child Care Center/ Program	11-9031	NP	\$13.71	\$18.52	\$16.43	\$20.93
Education Administrators, Elementary and Secondary School	11-9032	100	\$65,050	\$75,697	\$76,153	\$81,019
Education Administrators, Postsecondary	11-9033	130	\$19.49	\$30.13	\$29.35	\$35.46
Engineering Managers	11-9041	150	\$38.37	\$51.71	\$49.40	\$58.38
Food Service Managers	11-9051	140	\$17.55	\$23.30	\$21.56	\$26.17
Medical and Health Services Managers	11-9111	190	\$26.80	\$42.93	\$41.89	\$51.00
Property, Real Estate, and Community Association Managers	11-9141	60	\$16.74	\$24.33	\$24.75	\$28.13
Social and Community Service Managers	11-9151	60	\$19.00	\$27.27	\$26.84	\$31.41
Managers, All Other	11-9199	760	\$24.94	\$44.01	\$41.42	\$53.53
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>5,490</b>	<b>\$17.69</b>	<b>\$28.62</b>	<b>\$26.14</b>	<b>\$34.08</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	50	\$14.99	\$22.64	\$22.51	\$26.46
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	210	\$19.07	\$25.49	\$25.28	\$28.70
Claims Adjusters, Examiners, and Investigators	13-1031	620	\$19.94	\$27.17	\$26.28	\$30.79
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	210	\$14.93	\$20.46	\$17.93	\$23.23
Cost Estimators	13-1051	230	\$24.01	\$27.98	\$26.73	\$29.97
Employment, Recruitment, and Placement Specialists	13-1071	70	\$16.07	\$22.83	\$21.56	\$26.21
Compensation, Benefits, and Job Analysis Specialists	13-1072	50	\$18.91	\$25.12	\$24.63	\$28.21
Training and Development Specialists	13-1073	100	\$12.62	\$22.10	\$23.77	\$26.85

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## New Hampshire Occupational Employment & Wages - 2007

Manchester Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	130	\$18.97	\$25.00	\$23.58	\$28.02
Logisticians	13-1081	60	\$20.31	\$27.36	\$26.72	\$30.88
Management Analysts	13-1111	260	\$30.32	\$40.13	\$38.74	\$45.03
Business Operations Specialists, All Other	13-1199	1,700	\$15.43	\$26.58	\$25.54	\$32.15
Accountants and Auditors	13-2011	640	\$18.72	\$26.28	\$25.25	\$30.06
Appraisers and Assessors of Real Estate	13-2021	30	\$19.12	\$28.01	\$28.00	\$32.46
Credit Analysts	13-2041	40	\$18.49	\$22.07	\$21.47	\$23.86
Financial Analysts	13-2051	90	\$23.58	\$32.52	\$31.30	\$36.99
Personal Financial Advisors	13-2052	110	\$18.90	\$31.88	\$22.62	\$38.36
Insurance Underwriters	13-2053	140	\$20.42	\$29.51	\$26.99	\$34.07
Loan Counselors	13-2071	NP	\$15.61	\$23.96	\$21.74	\$28.14
Loan Officers	13-2072	240	\$18.91	\$37.39	\$25.66	\$46.63
Tax Examiners, Collectors, and Revenue Agents	13-2081	50	\$19.57	\$31.12	\$30.00	\$36.90
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>2,580</b>	<b>\$18.50</b>	<b>\$31.77</b>	<b>\$29.69</b>	<b>\$38.40</b>
Computer Programmers	15-1021	470	\$15.33	\$21.47	\$19.99	\$24.55
Computer Software Engineers, Applications	15-1031	500	\$28.64	\$39.92	\$39.59	\$45.57
Computer Software Engineers, Systems Software	15-1032	170	\$23.36	\$39.11	\$35.58	\$46.99
Computer Support Specialists	15-1041	560	\$15.53	\$23.58	\$22.57	\$27.61
Computer Systems Analysts	15-1051	240	\$23.52	\$39.39	\$36.45	\$47.33
Database Administrators	15-1061	40	\$19.01	\$27.65	\$26.13	\$31.96
Network and Computer Systems Administrators	15-1071	220	\$23.48	\$32.93	\$32.83	\$37.66
Network Systems and Data Communications Analysts	15-1081	150	\$25.81	\$34.36	\$34.32	\$38.64
Computer Specialists, All Other	15-1099	140	\$24.53	\$38.45	\$38.44	\$45.41
Actuaries	15-2011	30	\$26.80	\$36.93	\$34.86	\$42.00
Operations Research Analysts	15-2031	40	\$20.99	\$28.66	\$28.42	\$32.49
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>1,820</b>	<b>\$21.24</b>	<b>\$32.05</b>	<b>\$30.42</b>	<b>\$37.45</b>
Architects, Except Landscape and Naval	17-1011	60	\$27.01	\$33.59	\$31.29	\$36.88
Surveyors	17-1022	NP	\$22.89	\$30.10	\$28.79	\$33.71
Aerospace Engineers	17-2011	NP	\$37.55	\$50.45	\$50.73	\$56.89
Civil Engineers	17-2051	190	\$25.09	\$33.99	\$33.92	\$38.44
Electrical Engineers	17-2071	150	\$27.97	\$38.79	\$39.13	\$44.20
Electronics Engineers, Except Computer	17-2072	40	\$32.37	\$38.83	\$38.20	\$42.07
Environmental Engineers	17-2081	NP	\$21.20	\$30.04	\$26.36	\$34.47
Industrial Engineers	17-2112	150	\$27.36	\$38.51	\$35.53	\$44.08
Mechanical Engineers	17-2141	140	\$24.41	\$29.70	\$29.08	\$32.34

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New Hampshire Occupational Employment & Wages - 2007

Manchester Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Engineers, All Other	17-2199	170	\$23.30	\$36.48	\$35.76	\$43.06
Architectural and Civil Drafters	17-3011	70	\$18.94	\$23.17	\$21.84	\$25.28
Electrical and Electronics Drafters	17-3012	NP	\$18.24	\$23.53	\$24.21	\$26.18
Drafters, All Other	17-3019	40	\$15.86	\$22.61	\$22.40	\$25.97
Civil Engineering Technicians	17-3022	NP	\$20.24	\$22.11	\$21.51	\$23.04
Electrical and Electronic Engineering Technicians	17-3023	150	\$15.79	\$23.61	\$24.74	\$27.52
Mechanical Engineering Technicians	17-3027	NP	\$18.64	\$27.82	\$28.71	\$32.42
Engineering Technicians, Except Drafters, All Other	17-3029	90	\$19.89	\$25.05	\$24.00	\$27.62
Surveying and Mapping Technicians	17-3031	NP	\$14.92	\$18.57	\$19.35	\$20.38
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>380</b>	<b>\$18.13</b>	<b>\$27.74</b>	<b>\$26.02</b>	<b>\$32.55</b>
Market Research Analysts	19-3021	40	\$21.72	\$31.41	\$28.59	\$36.26
Clinical, Counseling, and School Psychologists	19-3031	40	\$18.99	\$28.15	\$31.12	\$32.72
Biological Technicians	19-4021	30	\$14.44	\$20.19	\$19.73	\$23.07
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>1,320</b>	<b>\$11.93</b>	<b>\$18.47</b>	<b>\$16.84</b>	<b>\$21.74</b>
Substance Abuse and Behavioral Disorder Counselors	21-1011	40	\$13.13	\$20.47	\$16.51	\$24.14
Educational, Vocational, and School Counselors	21-1012	160	\$18.08	\$25.05	\$25.58	\$28.54
Rehabilitation Counselors	21-1015	170	\$12.33	\$19.59	\$15.33	\$23.22
Counselors, All Other	21-1019	40	\$13.17	\$17.53	\$16.64	\$19.71
Child, Family, and School Social Workers	21-1021	80	\$14.28	\$18.82	\$18.41	\$21.09
Medical and Public Health Social Workers	21-1022	30	\$22.85	\$29.03	\$28.21	\$32.13
Social Workers, All Other	21-1029	70	\$15.54	\$22.98	\$21.05	\$26.70
Health Educators	21-1091	60	\$15.67	\$19.17	\$18.67	\$20.92
Social and Human Service Assistants	21-1093	390	\$10.05	\$12.79	\$12.54	\$14.16
Community and Social Service Specialists, All Other	21-1099	50	\$14.17	\$18.76	\$19.15	\$21.06
<b>Legal Occupations</b>	<b>23-0000</b>	<b>1,050</b>	<b>\$18.91</b>	<b>\$40.10</b>	<b>\$29.74</b>	<b>\$50.69</b>
Lawyers	23-1011	660	\$25.39	\$50.72	\$45.63	\$63.39
Paralegals and Legal Assistants	23-2011	280	\$17.00	\$21.15	\$20.27	\$23.22
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>5,220</b>	<b>\$11.38</b>	<b>\$21.06</b>	<b>\$20.31</b>	<b>\$25.91</b>
Business Teachers, Postsecondary	25-1011	40	\$39,000	\$72,396	\$62,293	\$89,093
Biological Science Teachers, Postsecondary	25-1042	60	\$46,965	\$68,198	\$70,829	\$78,815
Health Specialties Teachers, Postsecondary	25-1071	NP	\$49,219	\$82,072	\$59,785	\$98,499
Nursing Instructors and Teachers, Postsecondary	25-1072	130	\$34,443	\$55,199	\$56,428	\$65,577
English Language and Literature Teachers, Postsecondary	25-1123	30	\$40,784	\$62,238	\$57,087	\$72,965

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## New Hampshire Occupational Employment & Wages - 2007

Manchester Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Vocational Education Teachers, Postsecondary	25-1194	30	\$17.77	\$25.25	\$26.16	\$28.99
Postsecondary Teachers, All Other	25-1199	70	\$47,598	\$78,370	\$71,366	\$93,756
Preschool Teachers, Except Special Education	25-2011	490	\$9.57	\$11.55	\$11.44	\$12.53
Kindergarten Teachers, Except Special Education	25-2012	70	\$29,152	\$42,644	\$40,844.	\$49,390
Elementary School Teachers, Except Special Education	25-2021	860	\$37,916	\$49,158	\$49,737	\$54,780
Middle School Teachers, Except Special and Vocational Education	25-2022	490	\$36,655	\$48,724	\$48,608	\$54,757
Self-Enrichment Education Teachers	25-3021	NP	\$21.14	\$30.18	\$31.48	\$34.69
Teachers and Instructors, All Other	25-3099	310	\$9.44	\$13.90	\$10.89	\$16.13
Librarians	25-4021	120	\$18.96	\$24.36	\$24.69	\$27.05
Library Technicians	25-4031	110	\$11.03	\$14.67	\$15.26	\$16.49
Instructional Coordinators	25-9031	30	\$16.70	\$24.67	\$24.21	\$28.66
Teacher Assistants	25-9041	850	\$18,080	\$24,159	\$24,371	\$27,200
Education, Training, and Library Workers, All Other	25-9099	40	\$12.15	\$17.74	\$17.72	\$20.54
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>760</b>	<b>\$13.71</b>	<b>\$23.58</b>	<b>\$21.91</b>	<b>\$28.52</b>
Graphic Designers	27-1024	110	\$15.92	\$21.26	\$20.90	\$23.94
Interior Designers	27-1025	50	\$18.79	\$30.53	\$32.69	\$36.39
Coaches and Scouts	27-2022	50	\$29,171	\$47,685	\$39,356	\$56,943
Public Relations Specialists	27-3031	110	\$18.20	\$23.75	\$23.89	\$26.53
Technical Writers	27-3042	40	\$24.40	\$33.40	\$32.66	\$37.90
Interpreters and Translators	27-3091	50	\$13.03	\$18.13	\$18.07	\$20.69
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>5,600</b>	<b>\$17.32</b>	<b>\$32.00</b>	<b>\$27.66</b>	<b>\$39.34</b>
Pharmacists	29-1051	190	\$41.58	\$48.05	\$48.18	\$51.29
Family and General Practitioners	29-1062	30	\$47.39	\$64.12	\$58.29	\$72.48
Physicians and Surgeons, All Other	29-1069	280	#	\$92.49	#	#
Physician Assistants	29-1071	80	\$34.77	\$40.24	\$40.30	\$42.98
Registered Nurses	29-1111	2,130	\$22.30	\$28.84	\$28.56	\$32.12
Occupational Therapists	29-1122	120	\$20.19	\$27.15	\$28.04	\$30.62
Physical Therapists	29-1123	150	\$25.34	\$30.57	\$30.33	\$33.20
Speech-Language Pathologists	29-1127	130	\$19.88	\$26.09	\$26.69	\$29.21
Health Diagnosing and Treating Practitioners, All Other	29-1199	NP	\$31.10	\$45.09	\$50.23	\$52.07
Medical and Clinical Laboratory Technicians	29-2012	30	\$13.07	\$17.21	\$16.56	\$19.28
Dental Hygienists	29-2021	200	\$32.41	\$36.39	\$36.95	\$38.37
Cardiovascular Technologists and Technicians	29-2031	60	\$15.80	\$24.23	\$23.19	\$28.45
Diagnostic Medical Sonographers	29-2032	40	\$26.32	\$29.59	\$29.09	\$31.23
Radiologic Technologists and Technicians	29-2034	190	\$20.90	\$25.29	\$25.37	\$27.49

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New Hampshire Occupational Employment & Wages - 2007

Manchester Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Emergency Medical Technicians and Paramedics	29-2041	NP	\$10.14	\$13.15	\$12.68	\$14.65
Pharmacy Technicians	29-2052	200	\$8.79	\$11.89	\$10.80	\$13.44
Veterinary Technologists and Technicians	29-2056	130	\$11.41	\$14.38	\$15.00	\$15.87
Licensed Practical and Licensed Vocational Nurses	29-2061	420	\$18.04	\$21.70	\$21.84	\$23.53
Medical Records and Health Information Technicians	29-2071	210	\$11.07	\$14.53	\$13.28	\$16.25
Occupational Health and Safety Specialists	29-9011	40	\$26.02	\$34.82	\$36.44	\$39.22
Athletic Trainers	29-9091	40	\$33,810	\$42,511	\$41,596	\$46,863
Healthcare Practitioners and Technical Workers, All Other	29-9099	90	\$17.48	\$25.33	\$22.24	\$29.26
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>2,560</b>	<b>\$10.59</b>	<b>\$13.96</b>	<b>\$13.48</b>	<b>\$15.64</b>
Home Health Aides	31-1011	310	\$10.01	\$10.87	\$10.69	\$11.30
Nursing Aides, Orderlies, and Attendants	31-1012	1,430	\$11.16	\$13.50	\$13.34	\$14.67
Physical Therapist Assistants	31-2021	40	\$15.70	\$19.24	\$20.04	\$21.02
Massage Therapists	31-9011	50	\$7.69	\$13.33	\$11.20	\$16.15
Dental Assistants	31-9091	180	\$18.43	\$20.69	\$20.57	\$21.82
Medical Assistants	31-9092	170	\$12.82	\$14.75	\$14.29	\$15.72
Medical Equipment Preparers	31-9093	NP	\$6.33	\$11.47	\$12.33	\$14.03
Healthcare Support Workers, All Other	31-9099	170	\$11.83	\$15.25	\$14.78	\$16.96
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>1,700</b>	<b>\$10.17</b>	<b>\$18.17</b>	<b>\$16.25</b>	<b>\$22.18</b>
First-Line Supervisors/Managers of Police and Detectives	33-1012	40	\$30.87	\$38.17	\$36.04	\$41.82
First-Line Supervisors/Managers, Protective Service Workers, All Other	33-1099	30	\$15.97	\$23.38	\$22.00	\$27.09
Detectives and Criminal Investigators	33-3021	50	\$21.99	\$35.35	\$39.22	\$42.04
Police and Sheriff's Patrol Officers	33-3051	370	\$17.56	\$23.06	\$23.52	\$25.81
Private Detectives and Investigators	33-9021	NP	\$11.04	\$12.51	\$12.75	\$13.24
Security Guards	33-9032	310	\$9.58	\$12.71	\$12.51	\$14.28
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	NP	\$7.48	\$9.93	\$9.27	\$11.14
Protective Service Workers, All Other	33-9099	90	\$6.53	\$10.59	\$8.58	\$12.62
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>8,200</b>	<b>\$6.51</b>	<b>\$10.08</b>	<b>\$8.95</b>	<b>\$11.87</b>
Chefs and Head Cooks	35-1011	190	\$12.44	\$18.77	\$17.65	\$21.94
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	350	\$10.87	\$15.26	\$14.91	\$17.45
Cooks, Fast Food	35-2011	310	\$6.62	\$8.66	\$8.40	\$9.68
Cooks, Institution and Cafeteria	35-2012	200	\$11.18	\$13.75	\$13.53	\$15.03
Cooks, Restaurant	35-2014	610	\$9.63	\$12.17	\$12.16	\$13.44

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## New Hampshire Occupational Employment & Wages - 2007

Manchester Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Cooks, Short Order	35-2015	180	\$6.62	\$9.09	\$9.06	\$10.31
Food Preparation Workers	35-2021	550	\$7.54	\$9.91	\$9.53	\$11.09
Bartenders	35-3011	510	\$6.55	\$10.71	\$9.71	\$12.78
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	1,750	\$6.22	\$8.16	\$7.83	\$9.13
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	310	\$8.34	\$9.56	\$9.07	\$10.17
Waiters and Waitresses	35-3031	2,110	\$6.27	\$9.69	\$7.16	\$11.39
Food Servers, Nonrestaurant	35-3041	190	\$8.18	\$9.68	\$9.22	\$10.43
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	260	\$6.66	\$9.41	\$9.32	\$10.78
Dishwashers	35-9021	450	\$7.25	\$8.73	\$8.71	\$9.47
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	220	\$8.30	\$10.98	\$10.25	\$12.31
<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>37-0000</b>	<b>3,130</b>	<b>\$8.69</b>	<b>\$12.26</b>	<b>\$11.02</b>	<b>\$14.03</b>
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	80	\$12.00	\$16.88	\$17.02	\$19.32
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	110	\$14.25	\$20.15	\$18.06	\$23.09
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,570	\$8.64	\$11.36	\$10.72	\$12.72
Maids and Housekeeping Cleaners	37-2012	410	\$7.96	\$9.75	\$9.74	\$10.64
Landscaping and Groundskeeping Workers	37-3011	840	\$9.34	\$13.39	\$11.96	\$15.41
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>1,660</b>	<b>\$7.48</b>	<b>\$11.04</b>	<b>\$10.19</b>	<b>\$12.82</b>
First-Line Supervisors/Managers of Personal Service Workers	39-1021	50	\$12.88	\$16.85	\$16.41	\$18.84
Nonfarm Animal Caretakers	39-2021	90	\$7.98	\$9.45	\$9.26	\$10.18
Ushers, Lobby Attendants, and Ticket Takers	39-3031	NP	\$6.61	\$7.47	\$7.42	\$7.90
Amusement and Recreation Attendants	39-3091	NP	\$6.29	\$7.73	\$6.85	\$8.45
Hairdressers, Hairstylists, and Cosmetologists	39-5012	190	\$6.96	\$12.15	\$11.73	\$14.75
Skin Care Specialists	39-5094	30	\$8.41	\$14.59	\$13.54	\$17.69
Child Care Workers	39-9011	500	\$7.60	\$9.53	\$9.70	\$10.50
Fitness Trainers and Aerobics Instructors	39-9031	250	\$8.80	\$13.18	\$12.54	\$15.36
Recreation Workers	39-9032	90	\$10.81	\$14.38	\$13.65	\$16.16
Residential Advisors	39-9041	120	\$9.01	\$12.84	\$12.64	\$14.74
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>11,790</b>	<b>\$8.16</b>	<b>\$17.67</b>	<b>\$12.43</b>	<b>\$22.42</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	1,160	\$12.45	\$20.11	\$17.40	\$23.94
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	340	\$24.78	\$34.52	\$32.39	\$39.37
Cashiers	41-2011	2,860	\$7.52	\$9.02	\$8.77	\$9.77

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New Hampshire Occupational Employment & Wages - 2007

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Counter and Rental Clerks	41-2021	500	\$8.29	\$12.54	\$10.47	\$14.66
Parts Salespersons	41-2022	200	\$11.92	\$18.53	\$18.45	\$21.84
Retail Salespersons	41-2031	3,350	\$7.68	\$12.68	\$10.19	\$15.18
Advertising Sales Agents	41-3011	140	\$15.11	\$22.26	\$20.78	\$25.83
Insurance Sales Agents	41-3021	190	\$14.98	\$21.62	\$19.92	\$24.95
Securities, Commodities, and Financial Services Sales Agents	41-3031	220	\$15.70	\$36.38	\$29.32	\$46.73
Sales Representatives, Services, All Other	41-3099	500	\$13.75	\$24.40	\$20.65	\$29.73
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	310	\$23.97	\$38.61	\$36.51	\$45.93
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	1,480	\$16.10	\$29.87	\$24.47	\$36.75
Real Estate Sales Agents	41-9022	NP	\$15.68	\$19.22	\$17.05	\$20.98
Sales Engineers	41-9031	70	\$31.22	\$39.64	\$40.30	\$43.85
Telemarketers	41-9041	90	\$10.64	\$14.37	\$15.34	\$16.24
Sales and Related Workers, All Other	41-9099	230	\$14.17	\$24.14	\$25.83	\$29.12
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>18,310</b>	<b>\$10.49</b>	<b>\$15.92</b>	<b>\$14.92</b>	<b>\$18.64</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	1,350	\$16.30	\$23.87	\$22.98	\$27.66
Switchboard Operators, Including Answering Service	43-2011	220	\$10.33	\$12.47	\$12.26	\$13.54
Bill and Account Collectors	43-3011	130	\$10.54	\$16.65	\$16.04	\$19.71
Billing and Posting Clerks and Machine Operators	43-3021	330	\$10.95	\$15.46	\$15.37	\$17.71
Bookkeeping, Accounting, and Auditing Clerks	43-3031	1,380	\$12.87	\$17.64	\$16.87	\$20.02
Payroll and Timekeeping Clerks	43-3051	90	\$14.37	\$17.96	\$18.24	\$19.76
Procurement Clerks	43-3061	80	\$12.52	\$15.88	\$15.58	\$17.55
Tellers	43-3071	280	\$9.83	\$11.98	\$11.96	\$13.06
Credit Authorizers, Checkers, and Clerks	43-4041	60	\$11.30	\$17.73	\$17.28	\$20.95
Customer Service Representatives	43-4051	1,840	\$10.90	\$16.99	\$16.23	\$20.04
Eligibility Interviewers, Government Programs	43-4061	50	\$13.68	\$16.99	\$16.93	\$18.65
File Clerks	43-4071	160	\$8.41	\$11.40	\$10.57	\$12.89
Hotel, Motel, and Resort Desk Clerks	43-4081	120	\$9.55	\$11.37	\$11.24	\$12.28
Library Assistants, Clerical	43-4121	60	\$8.38	\$10.97	\$10.52	\$12.27
Loan Interviewers and Clerks	43-4131	260	\$12.64	\$17.67	\$17.07	\$20.18
New Accounts Clerks	43-4141	110	\$12.17	\$14.48	\$14.50	\$15.64
Order Clerks	43-4151	100	\$9.85	\$14.11	\$13.80	\$16.24
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	80	\$10.00	\$15.73	\$15.39	\$18.60
Receptionists and Information Clerks	43-4171	980	\$9.60	\$12.67	\$12.75	\$14.20
Reservation and Transportation Ticket Agents and Travel Clerks	43-4181	330	\$11.35	\$15.80	\$14.94	\$18.04

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## New Hampshire Occupational Employment & Wages - 2007

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Information and Record Clerks, All Other	43-4199	180	\$6.92	\$13.13	\$12.75	\$16.23
Couriers and Messengers	43-5021	70	\$7.55	\$10.81	\$10.19	\$12.44
Police, Fire, and Ambulance Dispatchers	43-5031	60	\$11.43	\$15.70	\$15.94	\$17.84
Dispatchers, Except Police, Fire, and Ambulance	43-5032	130	\$12.28	\$16.50	\$17.09	\$18.61
Postal Service Clerks	43-5051	60	\$22.14	\$22.31	\$22.58	\$22.39
Postal Service Mail Carriers	43-5052	270	\$19.75	\$22.03	\$22.33	\$23.18
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	410	\$20.84	\$21.91	\$22.46	\$22.44
Production, Planning, and Expediting Clerks	43-5061	200	\$15.03	\$20.26	\$20.32	\$22.88
Shipping, Receiving, and Traffic Clerks	43-5071	520	\$11.55	\$15.32	\$15.26	\$17.20
Stock Clerks and Order Fillers	43-5081	1,460	\$8.13	\$11.60	\$10.95	\$13.33
Executive Secretaries and Administrative Assistants	43-6011	820	\$14.98	\$19.79	\$19.45	\$22.20
Legal Secretaries	43-6012	210	\$15.31	\$18.37	\$17.37	\$19.90
Medical Secretaries	43-6013	420	\$12.13	\$15.02	\$14.90	\$16.47
Secretaries, Except Legal, Medical, and Executive	43-6014	1,380	\$10.46	\$14.33	\$13.79	\$16.26
Computer Operators	43-9011	80	\$13.90	\$20.42	\$21.33	\$23.69
Data Entry Keyers	43-9021	NP	\$10.56	\$13.35	\$13.02	\$14.75
Word Processors and Typists	43-9022	40	\$14.66	\$17.86	\$18.03	\$19.46
Insurance Claims and Policy Processing Clerks	43-9041	450	\$12.18	\$15.32	\$14.62	\$16.88
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	250	\$10.00	\$13.29	\$11.39	\$14.94
Office Clerks, General	43-9061	2,180	\$10.31	\$14.14	\$13.59	\$16.05
Office Machine Operators, Except Computer	43-9071	NP	\$8.21	\$10.20	\$9.97	\$11.19
Office and Administrative Support Workers, All Other	43-9199	370	\$7.73	\$11.26	\$10.63	\$13.03
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>NP</b>	<b>\$6.83</b>	<b>\$11.08</b>	<b>\$9.07</b>	<b>\$13.20</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>3,980</b>	<b>\$13.07</b>	<b>\$19.38</b>	<b>\$18.25</b>	<b>\$22.54</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	360	\$21.31	\$30.78	\$30.11	\$35.51
Carpenters	47-2031	490	\$16.62	\$20.99	\$20.45	\$23.18
Construction Laborers	47-2061	570	\$9.59	\$13.40	\$13.55	\$15.31
Operating Engineers and Other Construction Equipment Operators	47-2073	170	\$16.78	\$18.82	\$18.62	\$19.84
Electricians	47-2111	690	\$15.30	\$20.83	\$20.96	\$23.59
Painters, Construction and Maintenance	47-2141	140	\$12.71	\$15.24	\$14.85	\$16.50
Plumbers, Pipefitters, and Steamfitters	47-2152	390	\$16.37	\$22.25	\$23.39	\$25.18
Sheet Metal Workers	47-2211	200	\$13.16	\$17.45	\$17.49	\$19.58
Helpers--Electricians	47-3013	NP	\$12.64	\$15.95	\$15.38	\$17.60

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New Hampshire Occupational Employment & Wages - 2007

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	47-3015	90	\$12.55	\$14.36	\$14.30	\$15.26
Construction and Building Inspectors	47-4011	90	\$13.92	\$19.97	\$18.63	\$22.99
Highway Maintenance Workers	47-4051	80	\$10.01	\$13.04	\$12.58	\$14.55
Septic Tank Servicers and Sewer Pipe Cleaners	47-4071	30	\$11.35	\$16.05	\$16.91	\$18.39
Construction and Related Workers, All Other	47-4099	320	\$14.17	\$17.05	\$16.61	\$18.50
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>4,630</b>	<b>\$13.68</b>	<b>\$21.11</b>	<b>\$20.14</b>	<b>\$24.83</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	450	\$20.68	\$29.03	\$27.33	\$33.21
Computer, Automated Teller, and Office Machine Repairers	49-2011	240	\$14.74	\$20.79	\$20.50	\$23.82
Electric Motor, Power Tool, and Related Repairers	49-2092	NP	\$15.89	\$18.30	\$17.32	\$19.51
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	NP	\$20.06	\$21.76	\$21.30	\$22.61
Security and Fire Alarm Systems Installers	49-2098	90	\$18.04	\$22.62	\$22.25	\$24.91
Automotive Body and Related Repairers	49-3021	60	\$13.29	\$19.99	\$17.88	\$23.33
Automotive Service Technicians and Mechanics	49-3023	660	\$12.39	\$20.25	\$19.87	\$24.17
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	130	\$15.91	\$20.27	\$20.36	\$22.45
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	150	\$16.53	\$18.87	\$18.52	\$20.04
Motorcycle Mechanics	49-3052	NP	\$13.91	\$16.48	\$16.24	\$17.77
Tire Repairers and Changers	49-3093	120	\$8.86	\$10.33	\$10.28	\$11.07
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	NP	\$14.00	\$16.36	\$15.45	\$17.53
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	440	\$17.10	\$22.26	\$22.34	\$24.84
Industrial Machinery Mechanics	49-9041	200	\$17.06	\$20.57	\$20.55	\$22.33
Maintenance and Repair Workers, General	49-9042	850	\$12.82	\$17.58	\$17.58	\$19.95
Coin, Vending, and Amusement Machine Servicers and Repairers	49-9091	NP	\$13.70	\$14.99	\$14.61	\$15.64
Helpers--Installation, Maintenance, and Repair Workers	49-9098	60	\$10.65	\$13.97	\$13.76	\$15.62
Installation, Maintenance, and Repair Workers, All Other	49-9099	NP	\$12.40	\$14.42	\$13.31	\$15.44
<b>Production Occupations</b>	<b>51-0000</b>	<b>7,300</b>	<b>\$10.40</b>	<b>\$16.11</b>	<b>\$15.14</b>	<b>\$18.97</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	480	\$16.94	\$25.07	\$24.58	\$29.12
Coil Winders, Tapers, and Finishers	51-2021	NP	\$12.59	\$14.95	\$15.35	\$16.11
Electrical and Electronic Equipment Assemblers	51-2022	420	\$10.80	\$12.94	\$12.93	\$14.01
Electromechanical Equipment Assemblers	51-2023	80	\$10.47	\$13.96	\$11.38	\$15.71
Team Assemblers	51-2092	510	\$12.94	\$18.09	\$16.97	\$20.66
Assemblers and Fabricators, All Other	51-2099	300	\$11.54	\$15.50	\$15.55	\$17.49

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Bakers	51-3011	60	\$8.61	\$10.98	\$10.74	\$12.17
Butchers and Meat Cutters	51-3021	80	\$11.49	\$16.34	\$16.28	\$18.76
Extruding and Drawing Machine Setters, Operators and Tenders, Metal and Plastic	51-4021	130	\$11.60	\$14.71	\$14.74	\$16.27
Cutting, Punching, and Press Machine Setters, Operators and Tenders, Metal and Plastic	51-4031	180	\$9.96	\$13.32	\$13.42	\$15.00
Machinists	51-4041	250	\$15.55	\$21.79	\$22.33	\$24.91
Multiple Machine Tool Setters, Operators and Tenders, Metal and Plastic	51-4081	490	\$16.16	\$19.09	\$19.80	\$20.57
Tool and Die Makers	51-4111	60	\$21.71	\$26.87	\$26.99	\$29.45
Welders, Cutters, Solderers, and Brazers	51-4121	120	\$14.14	\$20.53	\$21.18	\$23.72
Welding, Soldering, and Brazing Machine Setters, Operators and Tenders	51-4122	60	\$13.28	\$15.23	\$15.33	\$16.22
Metal Workers and Plastic Workers, All Other	51-4199	160	\$9.88	\$14.15	\$12.37	\$16.28
Prepress Technicians and Workers	51-5022	100	\$12.11	\$20.90	\$18.23	\$25.30
Printing Machine Operators	51-5023	140	\$11.53	\$16.40	\$15.09	\$18.85
Laundry and Dry-Cleaning Workers	51-6011	NP	\$8.14	\$13.65	\$12.15	\$16.40
Pressers, Textile, Garment, and Related Materials	51-6021	70	\$10.08	\$11.70	\$11.48	\$12.51
Sewing Machine Operators	51-6031	80	\$8.89	\$11.22	\$11.17	\$12.40
Tailors, Dressmakers, and Custom Sewers	51-6052	NP	\$10.71	\$12.56	\$12.75	\$13.49
Cabinetmakers and Bench Carpenters	51-7011	60	\$14.40	\$17.71	\$17.77	\$19.36
Water and Liquid Waste Treatment Plant and System Operators	51-8031	40	\$16.50	\$20.81	\$19.81	\$22.97
Mixing and Blending Machine Setters, Operators and Tenders	51-9023	60	\$10.97	\$14.95	\$14.44	\$16.93
Cutting and Slicing Machine Setters, Operators and Tenders	51-9032	30	\$12.78	\$16.58	\$16.04	\$18.49
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators and Tenders	51-9041	30	\$10.83	\$15.26	\$14.33	\$17.47
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	370	\$13.03	\$18.06	\$17.41	\$20.57
Packaging and Filling Machine Operators and Tenders	51-9111	410	\$8.17	\$9.43	\$8.79	\$10.06
Coating, Painting, and Spraying Machine Setters, Operators and Tenders	51-9121	30	\$12.79	\$15.64	\$14.22	\$17.07
Photographic Processing Machine Operators	51-9132	NP	\$8.21	\$9.78	\$9.05	\$10.55
Molders, Shapers, and Casters, Except Metal and Plastic	51-9195	40	\$18.53	\$19.71	\$20.03	\$20.30
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>5,890</b>	<b>\$9.00</b>	<b>\$14.61</b>	<b>\$13.45</b>	<b>\$17.42</b>
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	90	\$15.63	\$20.27	\$20.17	\$22.59
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	53-1031	130	\$17.92	\$25.93	\$26.23	\$29.94
Bus Drivers, Transit and Intercity	53-3021	NP	\$14.14	\$15.66	\$16.06	\$16.41

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Manchester Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Bus Drivers, School	53-3022	430	\$8.51	\$11.12	\$11.72	\$12.42
Driver/Sales Workers	53-3031	500	\$6.12	\$11.78	\$8.99	\$14.61
Truck Drivers, Heavy and Tractor-Trailer	53-3032	1,110	\$14.31	\$18.16	\$17.70	\$20.08
Truck Drivers, Light or Delivery Services	53-3033	1,000	\$11.07	\$15.89	\$14.48	\$18.31
Taxi Drivers and Chauffeurs	53-3041	110	\$9.39	\$11.79	\$11.44	\$12.98
Parking Lot Attendants	53-6021	180	\$8.98	\$10.09	\$10.22	\$10.65
Service Station Attendants	53-6031	80	\$8.15	\$10.26	\$10.07	\$11.30
Excavating and Loading Machine and Dragline Operators	53-7032	120	\$16.40	\$17.81	\$17.48	\$18.52
Industrial Truck and Tractor Operators	53-7051	310	\$11.97	\$14.13	\$13.75	\$15.22
Cleaners of Vehicles and Equipment	53-7061	290	\$8.90	\$12.09	\$11.41	\$13.68
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	850	\$9.49	\$11.63	\$10.85	\$12.70
Refuse and Recyclable Material Collectors	53-7081	70	\$12.26	\$16.34	\$15.67	\$18.38
Material Moving Workers, All Other	53-7199	NP	\$8.93	\$15.90	\$17.55	\$19.39

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**New Hampshire Occupational Employment & Wages - 2007**

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>129,080</b>	<b>\$9.81</b>	<b>\$21.51</b>	<b>\$16.94</b>	<b>\$27.35</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>7,380</b>	<b>\$27.64</b>	<b>\$50.27</b>	<b>\$45.09</b>	<b>\$61.58</b>
Chief Executives	11-1011	960	\$39.59	\$71.67	\$69.73	\$87.71
General and Operations Managers	11-1021	1,250	\$28.42	\$50.74	\$44.75	\$61.91
Marketing Managers	11-2021	280	\$29.14	\$51.96	\$48.76	\$63.36
Sales Managers	11-2022	430	\$35.98	\$54.71	\$53.12	\$64.08
Public Relations Managers	11-2031	40	\$27.61	\$39.91	\$38.36	\$46.06
Administrative Services Managers	11-3011	130	\$21.65	\$39.82	\$35.02	\$48.90
Computer and Information Systems Managers	11-3021	450	\$36.32	\$53.81	\$50.47	\$62.56
Financial Managers	11-3031	700	\$24.77	\$43.02	\$39.05	\$52.13
Compensation and Benefits Managers	11-3041	40	\$25.34	\$39.81	\$33.17	\$47.03
Training and Development Managers	11-3042	30	\$30.39	\$48.07	\$40.04	\$56.91
Human Resources Managers, All Other	11-3049	90	\$30.67	\$50.48	\$43.51	\$60.38
Industrial Production Managers	11-3051	230	\$32.20	\$45.63	\$44.54	\$52.34
Purchasing Managers	11-3061	130	\$32.93	\$45.05	\$44.64	\$51.11
Transportation, Storage, and Distribution Managers	11-3071	160	\$27.30	\$41.88	\$42.51	\$49.17
Construction Managers	11-9021	200	\$23.81	\$33.54	\$32.02	\$38.41
Education Administrators, Preschool and Child Care Center/ Program	11-9031	80	\$15.38	\$20.08	\$20.26	\$22.42
Education Administrators, Elementary and Secondary School	11-9032	220	\$56,143	\$72,608	\$73,479	\$80,841
Education Administrators, Postsecondary	11-9033	NP	\$13.12	\$23.35	\$20.56	\$28.47
Engineering Managers	11-9041	450	\$42.65	\$65.13	\$61.87	\$76.37
Food Service Managers	11-9051	130	\$19.07	\$26.02	\$25.37	\$29.50
Lodging Managers	11-9081	30	\$12.77	\$20.31	\$19.73	\$24.06
Medical and Health Services Managers	11-9111	160	\$25.57	\$37.98	\$35.76	\$44.18
Property, Real Estate, and Community Association Managers	11-9141	90	\$22.09	\$27.42	\$26.46	\$30.09
Social and Community Service Managers	11-9151	40	\$20.38	\$26.75	\$26.48	\$29.94
Managers, All Other	11-9199	920	\$33.91	\$50.58	\$46.66	\$58.92
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>5,330</b>	<b>\$18.14</b>	<b>\$29.77</b>	<b>\$26.56</b>	<b>\$35.59</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	250	\$19.16	\$36.48	\$26.62	\$45.14
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	300	\$20.31	\$28.49	\$27.25	\$32.59
Claims Adjusters, Examiners, and Investigators	13-1031	40	\$17.66	\$25.08	\$23.07	\$28.80
Cost Estimators	13-1051	240	\$17.14	\$26.71	\$26.41	\$31.48
Employment, Recruitment, and Placement Specialists	13-1071	90	\$16.75	\$23.51	\$20.34	\$26.89
Compensation, Benefits, and Job Analysis Specialists	13-1072	30	\$19.77	\$22.19	\$21.51	\$23.40

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Training and Development Specialists	13-1073	160	\$19.56	\$30.37	\$30.37	\$35.77
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	150	\$19.81	\$28.25	\$26.33	\$32.48
Logisticians	13-1081	160	\$24.76	\$30.66	\$29.02	\$33.60
Management Analysts	13-1111	240	\$24.35	\$35.70	\$33.88	\$41.36
Business Operations Specialists, All Other	13-1199	1,710	\$16.01	\$26.21	\$24.41	\$31.30
Accountants and Auditors	13-2011	670	\$19.61	\$27.73	\$26.01	\$31.78
Appraisers and Assessors of Real Estate	13-2021	NP	\$18.34	\$26.20	\$26.85	\$30.13
Financial Analysts	13-2051	330	\$22.68	\$32.39	\$30.48	\$37.25
Loan Counselors	13-2071	NP	\$12.88	\$14.97	\$13.55	\$16.01
Loan Officers	13-2072	240	\$16.03	\$46.73	\$31.44	\$62.08
Tax Examiners, Collectors, and Revenue Agents	13-2081	50	\$15.74	\$26.76	\$25.67	\$32.27
Financial Specialists, All Other	13-2099	280	\$23.68	\$34.88	\$30.86	\$40.48
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>5,470</b>	<b>\$23.61</b>	<b>\$38.81</b>	<b>\$36.45</b>	<b>\$46.41</b>
Computer and Information Scientists, Research	15-1011	110	\$37.61	\$51.37	\$51.24	\$58.24
Computer Programmers	15-1021	350	\$23.62	\$29.54	\$27.76	\$32.51
Computer Software Engineers, Applications	15-1031	2,270	\$27.37	\$40.32	\$38.75	\$46.78
Computer Support Specialists	15-1041	530	\$15.14	\$23.66	\$21.32	\$27.92
Computer Systems Analysts	15-1051	320	\$24.65	\$36.49	\$35.48	\$42.41
Database Administrators	15-1061	90	\$29.36	\$39.38	\$38.53	\$44.39
Network and Computer Systems Administrators	15-1071	300	\$20.79	\$30.18	\$29.64	\$34.86
Network Systems and Data Communications Analysts	15-1081	120	\$20.59	\$33.93	\$33.87	\$40.61
Computer Specialists, All Other	15-1099	170	\$18.16	\$42.23	\$27.65	\$54.27
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>4,290</b>	<b>\$22.23</b>	<b>\$37.69</b>	<b>\$35.70</b>	<b>\$45.43</b>
Surveyors	17-1022	NP	\$21.04	\$25.86	\$25.80	\$28.27
Civil Engineers	17-2051	NP	\$25.63	\$30.02	\$29.36	\$32.22
Electronics Engineers, Except Computer	17-2072	710	\$36.51	\$49.26	\$50.20	\$55.63
Environmental Engineers	17-2081	30	\$24.11	\$29.86	\$28.99	\$32.75
Industrial Engineers	17-2112	350	\$28.75	\$37.86	\$37.94	\$42.41
Materials Engineers	17-2131	50	\$29.39	\$41.85	\$42.91	\$48.07
Mechanical Engineers	17-2141	440	\$28.93	\$40.17	\$38.09	\$45.79
Engineers, All Other	17-2199	510	\$26.83	\$41.59	\$37.19	\$48.96
Architectural and Civil Drafters	17-3011	110	\$13.42	\$20.00	\$19.93	\$23.29
Mechanical Drafters	17-3013	NP	\$13.37	\$18.64	\$17.98	\$21.27
Electrical and Electronic Engineering Technicians	17-3023	330	\$18.59	\$24.01	\$24.14	\$26.72
Industrial Engineering Technicians	17-3026	140	\$19.01	\$25.45	\$23.50	\$28.68

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Engineering Technicians, Except Drafters, All Other	17-3029	210	\$17.44	\$21.92	\$21.13	\$24.17
Surveying and Mapping Technicians	17-3031	NP	\$11.05	\$17.16	\$14.38	\$20.21
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>580</b>	<b>\$18.60</b>	<b>\$32.76</b>	<b>\$28.44</b>	<b>\$39.85</b>
Chemists	19-2031	70	\$25.46	\$34.74	\$27.87	\$39.37
Materials Scientists	19-2032	NP	\$28.52	\$40.93	\$41.24	\$47.15
Market Research Analysts	19-3021	NP	\$23.26	\$40.98	\$35.35	\$49.84
Clinical, Counseling, and School Psychologists	19-3031	60	\$20.28	\$29.60	\$29.88	\$34.26
Chemical Technicians	19-4031	30	\$14.16	\$18.83	\$18.59	\$21.15
Environmental Science and Protection Technicians, Including Health	19-4091	NP	\$11.35	\$16.57	\$16.73	\$19.17
Life, Physical, and Social Science Technicians, All Other	19-4099	NP	\$16.00	\$22.52	\$21.94	\$25.78
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>850</b>	<b>\$12.76</b>	<b>\$20.13</b>	<b>\$19.98</b>	<b>\$23.81</b>
Educational, Vocational, and School Counselors	21-1012	220	\$18.14	\$24.43	\$23.58	\$27.57
Child, Family, and School Social Workers	21-1021	NP	\$19.21	\$20.50	\$20.67	\$21.15
Medical and Public Health Social Workers	21-1022	NP	\$12.31	\$22.25	\$24.89	\$27.22
Social and Human Service Assistants	21-1093	NP	\$9.85	\$12.89	\$12.14	\$14.40
<b>Legal Occupations</b>	<b>23-0000</b>	<b>290</b>	<b>\$21.72</b>	<b>\$39.49</b>	<b>\$31.64</b>	<b>\$48.38</b>
Lawyers	23-1011	NP	\$30.44	\$50.68	\$41.41	\$60.80
Paralegals and Legal Assistants	23-2011	100	\$19.97	\$23.84	\$23.14	\$25.78
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>8,890</b>	<b>\$10.86</b>	<b>\$19.07</b>	<b>\$17.22</b>	<b>\$23.17</b>
Business Teachers, Postsecondary	25-1011	NP	\$41,532	\$112,077	\$103,138	\$147,349
Computer Science Teachers, Postsecondary	25-1021	30	\$36,266	\$63,214	\$52,666	\$76,688
Mathematical Science Teachers, Postsecondary	25-1022	30	\$31,907	\$46,176	\$39,026	\$53,309
Education Teachers, Postsecondary	25-1081	30	\$33,392	\$48,736	\$45,752	\$56,408
English Language and Literature Teachers, Postsecondary	25-1123	50	\$34,926	\$45,334	\$44,834	\$50,538
Postsecondary Teachers, All Other	25-1199	NP	\$32,422	\$39,850	\$38,636	\$43,565
Preschool Teachers, Except Special Education	25-2011	660	\$9.82	\$12.44	\$12.28	\$13.76
Kindergarten Teachers, Except Special Education	25-2012	60	\$29,058	\$39,851	\$38,723	\$45,248
Elementary School Teachers, Except Special Education	25-2021	1,840	\$37,710	\$49,569	\$49,543	\$55,498
Middle School Teachers, Except Special and Vocational Education	25-2022	710	\$34,962	\$47,542	\$45,796	\$53,831
Secondary School Teachers, Except Special and Vocational Education	25-2031	950	\$36,045	\$50,026	\$48,785	\$57,017

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New Hampshire Occupational Employment & Wages - 2007

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Vocational Education Teachers, Secondary School	25-2032	40	\$43,507	\$55,257	\$57,701	\$61,132
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	220	\$34,780	\$46,031	\$45,917	\$51,656
Special Education Teachers, Middle School	25-2042	110	\$34,154	\$47,225	\$45,432	\$53,761
Special Education Teachers, Secondary School	25-2043	120	\$33,886	\$46,226	\$45,028	\$52,395
Self-Enrichment Education Teachers	25-3021	NP	\$18.99	\$25.34	\$26.17	\$28.52
Teachers and Instructors, All Other	25-3099	680	\$10.32	\$19.19	\$12.10	\$23.64
Librarians	25-4021	130	\$17.63	\$24.31	\$24.71	\$27.65
Library Technicians	25-4031	110	\$10.93	\$14.59	\$14.95	\$16.41
Instructional Coordinators	25-9031	40	\$20.03	\$27.25	\$27.44	\$30.85
Teacher Assistants	25-9041	2,570	\$18,129	\$24,430	\$24,597	\$27,580
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>970</b>	<b>\$11.28</b>	<b>\$21.60</b>	<b>\$18.92</b>	<b>\$26.76</b>
Commercial and Industrial Designers	27-1021	60	\$16.92	\$22.20	\$22.12	\$24.84
Floral Designers	27-1023	80	\$10.64	\$13.82	\$13.37	\$15.41
Graphic Designers	27-1024	180	\$12.11	\$18.67	\$18.21	\$21.95
Interior Designers	27-1025	40	\$16.49	\$26.04	\$21.43	\$30.82
Merchandise Displayers and Window Trimmers	27-1026	NP	\$8.98	\$13.53	\$12.32	\$15.81
Reporters and Correspondents	27-3022	60	\$12.68	\$20.75	\$21.61	\$24.79
Public Relations Specialists	27-3031	80	\$13.13	\$23.31	\$21.94	\$28.41
Editors	27-3041	70	\$14.08	\$22.32	\$20.04	\$26.45
Technical Writers	27-3042	110	\$24.99	\$37.04	\$38.21	\$43.06
Photographers	27-4021	70	\$6.31	\$8.32	\$6.87	\$9.33
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>5,540</b>	<b>\$16.72</b>	<b>\$31.99</b>	<b>\$26.40</b>	<b>\$39.62</b>
Dentists, General	29-1021	110	\$52.22	\$74.88	\$69.68	\$86.20
Dietitians and Nutritionists	29-1031	40	\$19.45	\$23.39	\$23.08	\$25.34
Optometrists	29-1041	40	\$37.51	\$52.11	\$50.64	\$59.42
Pharmacists	29-1051	170	\$39.32	\$48.86	\$47.22	\$53.62
Family and General Practitioners	29-1062	80	\$52.86	\$86.65	#	\$103.54
Surgeons	29-1067	NP	#	\$96.23	#	#
Physicians and Surgeons, All Other	29-1069	220	#	\$87.47	#	#
Physician Assistants	29-1071	70	\$32.57	\$39.19	\$38.21	\$42.50
Registered Nurses	29-1111	2,030	\$20.71	\$27.94	\$27.50	\$31.56
Occupational Therapists	29-1122	150	\$17.75	\$24.72	\$24.55	\$28.20
Physical Therapists	29-1123	170	\$23.25	\$30.53	\$29.74	\$34.16
Respiratory Therapists	29-1126	40	\$23.03	\$25.78	\$26.40	\$27.17

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## New Hampshire Occupational Employment & Wages - 2007

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Speech-Language Pathologists	29-1127	100	\$19.97	\$29.19	\$26.05	\$33.80
Veterinarians	29-1131	70	\$29.56	\$44.39	\$44.43	\$51.79
Medical and Clinical Laboratory Technicians	29-2012	NP	\$17.64	\$22.00	\$22.31	\$24.19
Dental Hygienists	29-2021	250	\$32.63	\$37.02	\$37.24	\$39.20
Cardiovascular Technologists and Technicians	29-2031	NP	\$14.80	\$23.52	\$23.86	\$27.88
Diagnostic Medical Sonographers	29-2032	60	\$29.32	\$34.36	\$34.41	\$36.88
Radiologic Technologists and Technicians	29-2034	130	\$20.51	\$25.94	\$26.01	\$28.64
Emergency Medical Technicians and Paramedics	29-2041	140	\$11.83	\$17.31	\$16.63	\$20.04
Pharmacy Technicians	29-2052	260	\$9.94	\$11.80	\$11.13	\$12.73
Surgical Technologists	29-2055	NP	\$17.11	\$19.50	\$19.60	\$20.70
Veterinary Technologists and Technicians	29-2056	150	\$10.95	\$14.69	\$14.60	\$16.57
Licensed Practical and Licensed Vocational Nurses	29-2061	490	\$16.08	\$19.07	\$19.19	\$20.55
Medical Records and Health Information Technicians	29-2071	160	\$10.46	\$14.29	\$13.47	\$16.20
Opticians, Dispensing	29-2081	60	\$11.24	\$17.24	\$18.25	\$20.24
Health Technologists and Technicians, All Other	29-2099	80	\$13.54	\$18.67	\$17.68	\$21.24
Occupational Health and Safety Specialists	29-9011	30	\$24.74	\$30.13	\$27.80	\$32.82
Healthcare Practitioners and Technical Workers, All Other	29-9099	90	\$18.81	\$25.60	\$25.85	\$29.01
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>2,280</b>	<b>\$10.19</b>	<b>\$13.53</b>	<b>\$12.91</b>	<b>\$15.22</b>
Home Health Aides	31-1011	450	\$8.83	\$11.13	\$11.62	\$12.30
Nursing Aides, Orderlies, and Attendants	31-1012	950	\$10.68	\$12.40	\$12.19	\$13.26
Massage Therapists	31-9011	NP	\$16.26	\$19.55	\$20.41	\$21.20
Dental Assistants	31-9091	300	\$15.05	\$18.29	\$18.66	\$19.92
Medical Assistants	31-9092	260	\$12.27	\$15.03	\$14.24	\$16.41
Medical Equipment Preparers	31-9093	30	\$11.26	\$14.39	\$13.90	\$15.96
Pharmacy Aides	31-9095	30	\$8.44	\$12.65	\$10.04	\$14.76
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	40	\$7.30	\$8.75	\$8.57	\$9.48
Healthcare Support Workers, All Other	31-9099	90	\$10.11	\$13.61	\$14.10	\$15.34
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>1,570</b>	<b>\$11.47</b>	<b>\$20.13</b>	<b>\$19.94</b>	<b>\$24.47</b>
First-Line Supervisors/Managers of Police and Detectives	33-1012	70	\$27.17	\$33.45	\$33.20	\$36.59
First-Line Supervisors/Managers of Fire Fighting and Prevention Workers	33-1021	100	\$24.57	\$30.92	\$31.06	\$34.10
First-Line Supervisors/Managers, Protective Service Workers, All Other	33-1099	30	\$16.52	\$25.57	\$22.91	\$30.10
Detectives and Criminal Investigators	33-3021	50	\$20.58	\$24.25	\$24.99	\$26.08
Police and Sheriff's Patrol Officers	33-3051	400	\$17.75	\$23.22	\$23.99	\$25.96

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New Hampshire Occupational Employment & Wages - 2007

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Security Guards	33-9032	400	\$10.51	\$14.27	\$13.27	\$16.15
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	90	\$8.26	\$9.50	\$9.32	\$10.11
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>9,390</b>	<b>\$6.67</b>	<b>\$9.79</b>	<b>\$8.93</b>	<b>\$11.35</b>
Chefs and Head Cooks	35-1011	150	\$14.49	\$18.50	\$17.87	\$20.51
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	610	\$12.29	\$16.64	\$15.68	\$18.83
Cooks, Fast Food	35-2011	520	\$8.13	\$10.12	\$9.95	\$11.12
Cooks, Institution and Cafeteria	35-2012	250	\$9.23	\$12.09	\$11.88	\$13.51
Cooks, Restaurant	35-2014	670	\$9.30	\$11.72	\$11.40	\$12.92
Cooks, Short Order	35-2015	200	\$7.14	\$9.24	\$9.16	\$10.29
Food Preparation Workers	35-2021	630	\$6.20	\$8.79	\$9.12	\$10.09
Bartenders	35-3011	400	\$6.32	\$8.81	\$8.33	\$10.07
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	2,200	\$6.77	\$8.69	\$8.43	\$9.66
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	640	\$6.92	\$8.12	\$8.10	\$8.72
Waiters and Waitresses	35-3031	1,660	\$6.25	\$8.58	\$6.93	\$9.74
Food Servers, Nonrestaurant	35-3041	300	\$7.41	\$10.46	\$9.56	\$11.99
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	180	\$6.36	\$8.53	\$8.10	\$9.63
Dishwashers	35-9021	680	\$7.17	\$8.64	\$8.53	\$9.37
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	240	\$7.48	\$9.41	\$8.94	\$10.37
Food Preparation and Serving Related Workers, All Other	35-9099	NP	\$9.77	\$10.93	\$11.22	\$11.50
<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>37-0000</b>	<b>3,590</b>	<b>\$8.58</b>	<b>\$12.19</b>	<b>\$11.57</b>	<b>\$14.00</b>
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	170	\$11.54	\$17.18	\$17.53	\$20.00
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	80	\$18.88	\$21.40	\$21.03	\$22.66
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,820	\$7.89	\$11.34	\$10.88	\$13.07
Maids and Housekeeping Cleaners	37-2012	580	\$8.08	\$10.19	\$10.24	\$11.25
Pest Control Workers	37-2021	NP	\$10.02	\$15.39	\$14.60	\$18.09
Landscaping and Groundskeeping Workers	37-3011	850	\$10.22	\$13.27	\$12.71	\$14.79
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>2,790</b>	<b>\$7.71</b>	<b>\$11.54</b>	<b>\$10.70</b>	<b>\$13.46</b>
First-Line Supervisors/Managers of Personal Service Workers	39-1021	120	\$12.47	\$15.71	\$14.18	\$17.33
Nonfarm Animal Caretakers	39-2021	NP	\$7.42	\$8.89	\$8.34	\$9.62

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## New Hampshire Occupational Employment & Wages - 2007

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Ushers, Lobby Attendants, and Ticket Takers	39-3031	50	\$6.32	\$7.29	\$6.99	\$7.78
Amusement and Recreation Attendants	39-3091	210	\$6.85	\$8.70	\$8.26	\$9.63
Hairdressers, Hairstylists, and Cosmetologists	39-5012	720	\$9.53	\$13.38	\$12.00	\$15.30
Manicurists and Pedicurists	39-5092	NP	\$9.25	\$13.49	\$14.83	\$15.60
Skin Care Specialists	39-5094	NP	\$9.59	\$12.12	\$12.62	\$13.39
Child Care Workers	39-9011	480	\$7.03	\$8.84	\$8.71	\$9.73
Personal and Home Care Aides	39-9021	180	\$8.59	\$10.17	\$10.23	\$10.96
Fitness Trainers and Aerobics Instructors	39-9031	340	\$9.95	\$13.95	\$13.42	\$15.96
Recreation Workers	39-9032	260	\$7.39	\$11.51	\$11.03	\$13.58
Residential Advisors	39-9041	60	\$10.64	\$12.55	\$11.58	\$13.50
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>18,860</b>	<b>\$8.07</b>	<b>\$18.62</b>	<b>\$13.42</b>	<b>\$23.90</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	NP	\$12.48	\$19.06	\$18.03	\$22.36
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	590	\$22.29	\$37.15	\$34.73	\$44.58
Cashiers	41-2011	4,540	\$7.38	\$9.07	\$8.73	\$9.91
Counter and Rental Clerks	41-2021	300	\$8.52	\$14.01	\$11.42	\$16.77
Parts Salespersons	41-2022	250	\$8.90	\$13.01	\$12.84	\$15.06
Retail Salespersons	41-2031	4,840	\$7.66	\$11.66	\$10.36	\$13.65
Advertising Sales Agents	41-3011	70	\$13.71	\$26.35	\$18.71	\$32.68
Insurance Sales Agents	41-3021	210	\$19.90	\$31.81	\$23.92	\$37.76
Securities, Commodities, and Financial Services Sales Agents	41-3031	1,470	\$17.42	\$24.73	\$21.79	\$28.40
Travel Agents	41-3041	110	\$9.03	\$16.50	\$13.85	\$20.24
Sales Representatives, Services, All Other	41-3099	520	\$15.08	\$28.30	\$25.01	\$34.92
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	1,370	\$17.93	\$31.70	\$26.92	\$38.59
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	2,040	\$12.63	\$33.14	\$30.97	\$43.40
Demonstrators and Product Promoters	41-9011	100	\$8.14	\$10.01	\$9.65	\$10.93
Real Estate Sales Agents	41-9022	NP	\$12.18	\$25.59	\$18.61	\$32.31
Sales Engineers	41-9031	130	\$28.67	\$41.22	\$43.04	\$47.49
Telemarketers	41-9041	430	\$13.89	\$17.46	\$17.32	\$19.25
Sales and Related Workers, All Other	41-9099	230	\$8.49	\$17.64	\$15.89	\$22.22
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>21,150</b>	<b>\$10.60</b>	<b>\$15.98</b>	<b>\$15.19</b>	<b>\$18.67</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	1,580	\$16.03	\$23.24	\$22.56	\$26.84
Switchboard Operators, Including Answering Service	43-2011	120	\$11.83	\$13.11	\$13.13	\$13.74

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New Hampshire Occupational Employment & Wages - 2007

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Bill and Account Collectors	43-3011	330	\$11.21	\$13.93	\$13.34	\$15.30
Billing and Posting Clerks and Machine Operators	43-3021	380	\$12.17	\$15.96	\$15.67	\$17.85
Bookkeeping, Accounting, and Auditing Clerks	43-3031	1,640	\$11.40	\$16.56	\$16.64	\$19.14
Payroll and Timekeeping Clerks	43-3051	180	\$14.04	\$16.89	\$16.59	\$18.32
Procurement Clerks	43-3061	90	\$14.19	\$18.76	\$19.13	\$21.05
Tellers	43-3071	550	\$10.26	\$12.24	\$11.76	\$13.22
Brokerage Clerks	43-4011	70	\$14.89	\$25.26	\$25.36	\$30.44
Credit Authorizers, Checkers, and Clerks	43-4041	30	\$12.36	\$18.70	\$17.02	\$21.88
Customer Service Representatives	43-4051	2,030	\$12.02	\$17.31	\$17.03	\$19.96
Eligibility Interviewers, Government Programs	43-4061	30	\$12.12	\$15.87	\$15.13	\$17.74
File Clerks	43-4071	180	\$9.82	\$11.71	\$11.33	\$12.66
Hotel, Motel, and Resort Desk Clerks	43-4081	90	\$8.47	\$11.80	\$10.90	\$13.47
Library Assistants, Clerical	43-4121	110	\$8.02	\$10.70	\$10.89	\$12.04
Loan Interviewers and Clerks	43-4131	NP	\$12.11	\$16.54	\$16.39	\$18.75
New Accounts Clerks	43-4141	NP	\$10.32	\$13.14	\$13.25	\$14.54
Order Clerks	43-4151	430	\$12.78	\$15.95	\$16.27	\$17.53
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	150	\$14.65	\$18.95	\$19.46	\$21.10
Receptionists and Information Clerks	43-4171	1,150	\$9.56	\$12.48	\$12.34	\$13.94
Information and Record Clerks, All Other	43-4199	300	\$6.18	\$11.46	\$8.18	\$14.10
Cargo and Freight Agents	43-5011	NP	\$19.94	\$20.41	\$20.62	\$20.65
Couriers and Messengers	43-5021	NP	\$7.41	\$10.92	\$11.00	\$12.68
Police, Fire, and Ambulance Dispatchers	43-5031	130	\$14.48	\$17.22	\$16.82	\$18.59
Dispatchers, Except Police, Fire, and Ambulance	43-5032	110	\$13.00	\$16.53	\$15.61	\$18.30
Postal Service Clerks	43-5051	110	\$21.06	\$21.95	\$22.34	\$22.39
Postal Service Mail Carriers	43-5052	370	\$17.57	\$21.75	\$21.87	\$23.84
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	400	\$15.13	\$19.20	\$19.91	\$21.22
Production, Planning, and Expediting Clerks	43-5061	320	\$14.65	\$21.06	\$20.65	\$24.27
Shipping, Receiving, and Traffic Clerks	43-5071	930	\$12.23	\$15.53	\$15.19	\$17.17
Stock Clerks and Order Fillers	43-5081	2,200	\$7.90	\$11.76	\$10.75	\$13.68
Executive Secretaries and Administrative Assistants	43-6011	1,180	\$14.46	\$19.49	\$18.79	\$22.00
Legal Secretaries	43-6012	60	\$14.50	\$20.12	\$16.87	\$22.92
Medical Secretaries	43-6013	360	\$14.05	\$17.52	\$17.12	\$19.26
Secretaries, Except Legal, Medical, and Executive	43-6014	1,170	\$10.97	\$14.48	\$14.16	\$16.23
Computer Operators	43-9011	40	\$15.89	\$21.38	\$21.22	\$24.13
Data Entry Keyers	43-9021	250	\$11.88	\$13.93	\$13.72	\$14.95
Desktop Publishers	43-9031	60	\$13.44	\$20.67	\$21.60	\$24.29

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## New Hampshire Occupational Employment & Wages - 2007

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Office Clerks, General	43-9061	2,710	\$10.50	\$14.40	\$13.73	\$16.35
Office and Administrative Support Workers, All Other	43-9199	360	\$8.01	\$12.68	\$11.70	\$15.03
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>60</b>	<b>\$8.96</b>	<b>\$14.92</b>	<b>\$13.83</b>	<b>\$17.89</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>4,280</b>	<b>\$12.68</b>	<b>\$19.78</b>	<b>\$18.61</b>	<b>\$23.33</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	330	\$21.72	\$29.61	\$28.21	\$33.57
Carpenters	47-2031	1,000	\$13.38	\$19.51	\$18.73	\$22.58
Carpet Installers	47-2041	NP	\$14.76	\$18.20	\$17.98	\$19.94
Cement Masons and Concrete Finishers	47-2051	150	\$10.66	\$15.71	\$15.25	\$18.23
Construction Laborers	47-2061	460	\$11.46	\$13.91	\$13.69	\$15.13
Operating Engineers and Other Construction Equipment Operators	47-2073	190	\$16.12	\$20.50	\$19.54	\$22.68
Tapers	47-2082	NP	\$19.87	\$28.45	\$27.00	\$32.75
Electricians	47-2111	450	\$16.94	\$23.76	\$25.42	\$27.17
Insulation Workers, Mechanical	47-2132	NP	\$12.29	\$15.98	\$14.72	\$17.82
Painters, Construction and Maintenance	47-2141	150	\$10.83	\$16.78	\$15.80	\$19.76
Pipelayers	47-2151	50	\$16.02	\$19.74	\$20.13	\$21.61
Plumbers, Pipefitters, and Steamfitters	47-2152	320	\$15.26	\$22.43	\$23.13	\$26.01
Sheet Metal Workers	47-2211	NP	\$12.15	\$15.93	\$15.30	\$17.82
Helpers--Carpenters	47-3012	NP	\$10.93	\$13.76	\$13.89	\$15.19
Helpers, Construction Trades, All Other	47-3019	40	\$10.13	\$11.94	\$11.06	\$12.84
Construction and Building Inspectors	47-4011	30	\$17.27	\$22.50	\$23.55	\$25.11
Highway Maintenance Workers	47-4051	170	\$10.07	\$15.11	\$15.48	\$17.63
Construction and Related Workers, All Other	47-4099	50	\$11.18	\$16.85	\$18.61	\$19.69
Helpers--Extraction Workers	47-5081	30	\$13.06	\$14.75	\$13.91	\$15.60
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>5,030</b>	<b>\$13.32</b>	<b>\$20.62</b>	<b>\$19.90</b>	<b>\$24.27</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	450	\$21.56	\$31.04	\$30.89	\$35.78
Computer, Automated Teller, and Office Machine Repairers	49-2011	NP	\$16.33	\$20.58	\$20.77	\$22.72
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	30	\$20.49	\$26.59	\$26.94	\$29.65
Electric Motor, Power Tool, and Related Repairers	49-2092	NP	\$14.10	\$21.19	\$22.55	\$24.73
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	220	\$17.34	\$22.62	\$22.13	\$25.27

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New Hampshire Occupational Employment & Wages - 2007

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Aircraft Mechanics and Service Technicians	49-3011	90	\$17.00	\$21.30	\$20.66	\$23.46
Automotive Body and Related Repairers	49-3021	NP	\$15.05	\$17.96	\$17.29	\$19.41
Automotive Service Technicians and Mechanics	49-3023	910	\$12.91	\$19.18	\$18.75	\$22.31
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	170	\$16.41	\$20.73	\$21.00	\$22.88
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	90	\$19.54	\$24.57	\$22.02	\$27.10
Motorcycle Mechanics	49-3052	40	\$13.01	\$18.90	\$17.65	\$21.83
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	30	\$11.36	\$15.89	\$16.21	\$18.15
Tire Repairers and Changers	49-3093	60	\$9.51	\$10.55	\$10.53	\$11.07
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	310	\$16.22	\$20.49	\$20.28	\$22.62
Industrial Machinery Mechanics	49-9041	270	\$17.63	\$23.48	\$21.64	\$26.39
Maintenance and Repair Workers, General	49-9042	950	\$12.01	\$17.05	\$16.67	\$19.57
Electrical Power-Line Installers and Repairers	49-9051	70	\$22.39	\$26.14	\$26.55	\$28.02
Medical Equipment Repairers	49-9062	NP	\$18.20	\$23.75	\$25.68	\$26.53
Locksmiths and Safe Repairers	49-9094	40	\$13.64	\$16.94	\$15.98	\$18.59
Helpers--Installation, Maintenance, and Repair Workers	49-9098	140	\$6.26	\$10.12	\$9.01	\$12.06
Installation, Maintenance, and Repair Workers, All Other	49-9099	100	\$11.18	\$15.22	\$13.59	\$17.24
<b>Production Occupations</b>	<b>51-0000</b>	<b>11,080</b>	<b>\$11.03</b>	<b>\$16.71</b>	<b>\$15.59</b>	<b>\$19.54</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	930	\$19.07	\$26.78	\$25.95	\$30.64
Electrical and Electronic Equipment Assemblers	51-2022	760	\$11.92	\$15.21	\$14.59	\$16.87
Electromechanical Equipment Assemblers	51-2023	360	\$11.51	\$15.38	\$15.41	\$17.31
Structural Metal Fabricators and Fitters	51-2041	NP	\$10.41	\$13.42	\$13.26	\$14.93
Team Assemblers	51-2092	520	\$9.54	\$14.12	\$13.54	\$16.41
Assemblers and Fabricators, All Other	51-2099	480	\$10.31	\$14.13	\$12.59	\$16.03
Bakers	51-3011	50	\$12.16	\$16.81	\$18.11	\$19.13
Butchers and Meat Cutters	51-3021	90	\$14.32	\$17.89	\$18.21	\$19.68
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	110	\$13.91	\$17.80	\$16.74	\$19.76
Numerical Tool and Process Control Programmers	51-4012	NP	\$15.83	\$18.50	\$16.80	\$19.83
Extruding and Drawing Machine Setters, Operators and Tenders, Metal and Plastic	51-4021	NP	\$13.61	\$16.04	\$16.34	\$17.26
Cutting, Punching, and Press Machine Setters, Operators and Tenders, Metal and Plastic	51-4031	140	\$11.13	\$16.20	\$15.55	\$18.72
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators and Tenders, Metal and Plastic	51-4033	100	\$12.20	\$16.58	\$15.87	\$18.77
Lathe and Turning Machine Tool Setters, Operators and Tenders, Metal and Plastic	51-4034	80	\$13.26	\$17.43	\$16.86	\$19.52

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**New Hampshire Occupational Employment & Wages - 2007**

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Milling and Planing Machine Setters, Operators and Tenders, Metal and Plastic	51-4035	30	\$11.65	\$15.22	\$14.56	\$17.01
Machinists	51-4041	760	\$14.15	\$18.80	\$18.21	\$21.13
Tool and Die Makers	51-4111	70	\$17.19	\$21.92	\$21.50	\$24.28
Welders, Cutters, Solderers, and Brazers	51-4121	360	\$14.55	\$21.45	\$20.19	\$24.89
Welding, Soldering, and Brazing Machine Setters, Operators and Tenders	51-4122	NP	\$12.26	\$15.18	\$15.47	\$16.64
Metal Workers and Plastic Workers, All Other	51-4199	550	\$11.30	\$14.75	\$14.86	\$16.47
Bindery Workers	51-5011	NP	\$10.82	\$14.79	\$14.91	\$16.78
Job Printers	51-5021	90	\$15.85	\$18.77	\$18.42	\$20.25
Prepress Technicians and Workers	51-5022	NP	\$12.11	\$14.15	\$13.00	\$15.17
Printing Machine Operators	51-5023	150	\$13.28	\$19.14	\$19.49	\$22.07
Laundry and Dry-Cleaning Workers	51-6011	NP	\$8.84	\$10.28	\$10.19	\$11.00
Textile Knitting and Weaving Machine Setters, Operators and Tenders	51-6063	NP	\$15.25	\$16.94	\$16.74	\$17.78
Cabinetmakers and Bench Carpenters	51-7011	50	\$15.06	\$17.81	\$17.73	\$19.19
Woodworking Machine Setters, Operators and Tenders, Except Sawing	51-7042	50	\$10.26	\$13.13	\$12.20	\$14.58
Woodworkers, All Other	51-7099	NP	\$10.00	\$10.16	\$10.12	\$10.23
Water and Liquid Waste Treatment Plant and System Operators	51-8031	40	\$17.74	\$20.18	\$20.44	\$21.40
Grinding and Polishing Workers, Hand	51-9022	90	\$11.70	\$14.91	\$13.97	\$16.51
Mixing and Blending Machine Setters, Operators and Tenders	51-9023	80	\$11.69	\$16.89	\$18.27	\$19.49
Cutters and Trimmers, Hand	51-9031	NP	\$8.07	\$9.31	\$9.01	\$9.92
Cutting and Slicing Machine Setters, Operators and Tenders	51-9032	100	\$12.13	\$14.94	\$14.63	\$16.34
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators and Tenders	51-9041	110	\$10.97	\$13.72	\$13.20	\$15.08
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	830	\$12.98	\$17.50	\$16.66	\$19.75
Dental Laboratory Technicians	51-9081	50	\$11.76	\$17.65	\$17.61	\$20.60
Packaging and Filling Machine Operators and Tenders	51-9111	400	\$10.62	\$17.29	\$15.90	\$20.63
Painters, Transportation Equipment	51-9122	NP	\$11.59	\$17.25	\$16.64	\$20.09
Photographic Processing Machine Operators	51-9132	80	\$7.13	\$9.59	\$9.05	\$10.83
Molders, Shapers, and Casters, Except Metal and Plastic	51-9195	60	\$9.91	\$14.06	\$12.64	\$16.13
Helpers--Production Workers	51-9198	290	\$9.61	\$12.37	\$12.02	\$13.74
Production Workers, All Other	51-9199	560	\$10.08	\$14.41	\$14.31	\$16.58
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>9,430</b>	<b>\$8.95</b>	<b>\$17.60</b>	<b>\$14.56</b>	<b>\$21.92</b>
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	150	\$16.96	\$22.68	\$21.59	\$25.53

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New Hampshire Occupational Employment & Wages - 2007

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	53-1031	190	\$16.46	\$27.60	\$24.68	\$33.16
Commercial Pilots	53-2012	40	\$72,898	\$86,453	\$89,552	\$93,231
Bus Drivers, School	53-3022	480	\$11.46	\$13.50	\$13.27	\$14.52
Driver/Sales Workers	53-3031	670	\$6.15	\$11.19	\$8.13	\$13.70
Truck Drivers, Heavy and Tractor-Trailer	53-3032	1,460	\$15.63	\$20.01	\$18.24	\$22.19
Truck Drivers, Light or Delivery Services	53-3033	950	\$9.79	\$14.72	\$13.32	\$17.19
Taxi Drivers and Chauffeurs	53-3041	200	\$6.16	\$10.12	\$10.27	\$12.11
Motor Vehicle Operators, All Other	53-3099	210	\$7.99	\$8.57	\$8.42	\$8.86
Service Station Attendants	53-6031	130	\$7.78	\$9.20	\$9.34	\$9.90
Transportation Workers, All Other	53-6099	40	\$10.07	\$12.24	\$12.26	\$13.33
Excavating and Loading Machine and Dragline Operators	53-7032	170	\$14.23	\$18.37	\$17.20	\$20.45
Industrial Truck and Tractor Operators	53-7051	390	\$11.91	\$15.01	\$14.72	\$16.56
Cleaners of Vehicles and Equipment	53-7061	130	\$9.79	\$12.97	\$12.32	\$14.56
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	2,410	\$9.20	\$14.97	\$14.21	\$17.86
Machine Feeders and Offbearers	53-7063	90	\$10.31	\$12.72	\$12.64	\$13.93
Packers and Packagers, Hand	53-7064	970	\$7.91	\$10.37	\$9.44	\$11.59
Refuse and Recyclable Material Collectors	53-7081	70	\$12.18	\$17.55	\$19.26	\$20.23
Material Moving Workers, All Other	53-7199	90	\$6.87	\$12.27	\$12.85	\$14.98

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## New Hampshire Occupational Employment & Wages - 2007

Northern NH Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>21,380</b>	<b>\$8.35</b>	<b>\$15.53</b>	<b>\$13.03</b>	<b>\$19.13</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>720</b>	<b>\$18.68</b>	<b>\$35.95</b>	<b>\$31.24</b>	<b>\$44.59</b>
Chief Executives	11-1011	70	\$29.36	\$61.39	\$59.37	\$77.40
General and Operations Managers	11-1021	160	\$21.25	\$38.65	\$33.87	\$47.34
Financial Managers	11-3031	50	\$24.88	\$37.19	\$33.91	\$43.35
Industrial Production Managers	11-3051	40	\$26.66	\$36.98	\$38.36	\$42.13
Food Service Managers	11-9051	40	\$13.41	\$18.00	\$18.58	\$20.31
Medical and Health Services Managers	11-9111	60	\$23.48	\$32.43	\$29.66	\$36.91
Managers, All Other	11-9199	50	\$20.58	\$35.49	\$27.21	\$42.95
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>530</b>	<b>\$13.84</b>	<b>\$21.30</b>	<b>\$20.06</b>	<b>\$25.03</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	30	\$12.78	\$19.95	\$16.19	\$23.54
Business Operations Specialists, All Other	13-1199	230	\$13.66	\$19.61	\$19.64	\$22.59
Accountants and Auditors	13-2011	30	\$16.54	\$22.69	\$21.51	\$25.77
Tax Examiners, Collectors, and Revenue Agents	13-2081	30	\$10.96	\$13.23	\$12.64	\$14.37
Financial Specialists, All Other	13-2099	NP	\$24.41	\$30.44	\$31.55	\$33.46
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>110</b>	<b>\$13.01</b>	<b>\$20.41</b>	<b>\$19.28</b>	<b>\$24.12</b>
Computer Support Specialists	15-1041	50	\$11.70	\$16.01	\$15.18	\$18.18
Network and Computer Systems Administrators	15-1071	30	\$16.12	\$22.64	\$22.11	\$25.90
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>170</b>	<b>\$17.45</b>	<b>\$26.30</b>	<b>\$24.13</b>	<b>\$30.73</b>
Mechanical Engineers	17-2141	30	\$24.71	\$34.04	\$33.50	\$38.69
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>90</b>	<b>\$14.34</b>	<b>\$22.18</b>	<b>\$21.49</b>	<b>\$26.09</b>
Forest and Conservation Technicians	19-4093	30	\$14.00	\$16.37	\$14.97	\$17.55
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>460</b>	<b>\$12.92</b>	<b>\$18.70</b>	<b>\$19.29</b>	<b>\$21.59</b>
Educational, Vocational, and School Counselors	21-1012	60	\$17.35	\$23.40	\$23.88	\$26.43
Child, Family, and School Social Workers	21-1021	NP	\$17.00	\$19.48	\$20.28	\$20.73
<b>Legal Occupations</b>	<b>23-0000</b>	<b>60</b>	<b>\$14.41</b>	<b>\$21.61</b>	<b>\$21.08</b>	<b>\$25.20</b>
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>1,320</b>	<b>\$10.09</b>	<b>\$18.91</b>	<b>\$17.84</b>	<b>\$23.31</b>
Elementary School Teachers, Except Special Education	25-2021	160	\$29,703	\$42,323	\$42,396	\$48,633

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Middle School Teachers, Except Special and Vocational Education	25-2022	50	\$29,732	\$39,294	\$39,110	\$44,074
Secondary School Teachers, Except Special and Vocational Education	25-2031	280	\$34,724	\$45,445	\$44,625	\$50,805
Teachers and Instructors, All Other	25-3099	140	\$7.60	\$11.63	\$9.53	\$13.64
Librarians	25-4021	NP	\$13.80	\$17.57	\$17.33	\$19.45
Library Technicians	25-4031	NP	\$9.32	\$11.80	\$12.41	\$13.04
Teacher Assistants	25-9041	200	\$14,584	\$19,513	\$19,683	\$21,978
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>70</b>	<b>\$10.18</b>	<b>\$15.90</b>	<b>\$15.70</b>	<b>\$18.76</b>
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>1,130</b>	<b>\$15.75</b>	<b>\$29.09</b>	<b>\$23.12</b>	<b>\$35.76</b>
Pharmacists	29-1051	30	\$42.95	\$48.75	\$49.37	\$51.66
Family and General Practitioners	29-1062	50	\$40.77	\$56.58	\$46.47	\$64.49
Physicians and Surgeons, All Other	29-1069	40	#	\$91.66	#	#
Registered Nurses	29-1111	500	\$18.75	\$24.55	\$23.54	\$27.45
Radiologic Technologists and Technicians	29-2034	30	\$20.39	\$24.21	\$24.09	\$26.13
Emergency Medical Technicians and Paramedics	29-2041	80	\$10.92	\$13.93	\$13.40	\$15.44
Licensed Practical and Licensed Vocational Nurses	29-2061	130	\$15.35	\$19.24	\$19.52	\$21.18
Medical Records and Health Information Technicians	29-2071	40	\$9.67	\$12.54	\$12.09	\$13.97
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>670</b>	<b>\$9.88</b>	<b>\$12.36</b>	<b>\$11.87</b>	<b>\$13.60</b>
Nursing Aides, Orderlies, and Attendants	31-1012	440	\$10.02	\$11.80	\$11.44	\$12.68
Medical Assistants	31-9092	40	\$13.96	\$14.98	\$15.09	\$15.48
Medical Transcriptionists	31-9094	40	\$11.99	\$13.43	\$13.26	\$14.16
Healthcare Support Workers, All Other	31-9099	50	\$8.55	\$11.83	\$11.91	\$13.47
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>640</b>	<b>\$11.67</b>	<b>\$17.81</b>	<b>\$18.31</b>	<b>\$20.87</b>
First-Line Supervisors/Managers of Police and Detectives	33-1012	30	\$16.35	\$23.85	\$24.20	\$27.59
Fire Fighters	33-2011	NP	\$15.79	\$18.88	\$19.81	\$20.43
Police and Sheriff's Patrol Officers	33-3051	240	\$14.94	\$19.69	\$19.39	\$22.07
Security Guards	33-9032	40	\$8.55	\$10.60	\$10.48	\$11.63
Crossing Guards	33-9091	40	\$6.97	\$8.18	\$8.05	\$8.78
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>2,070</b>	<b>\$6.27</b>	<b>\$8.90</b>	<b>\$8.07</b>	<b>\$10.22</b>
Chefs and Head Cooks	35-1011	60	\$13.15	\$18.77	\$17.62	\$21.59

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## New Hampshire Occupational Employment & Wages - 2007

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First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	100	\$8.68	\$12.65	\$11.68	\$14.64
Cooks, Fast Food	35-2011	NP	\$8.22	\$8.64	\$8.66	\$8.85
Cooks, Institution and Cafeteria	35-2012	90	\$9.55	\$11.48	\$11.02	\$12.44
Cooks, Restaurant	35-2014	240	\$9.29	\$11.70	\$11.59	\$12.91
Food Preparation Workers	35-2021	170	\$6.17	\$7.49	\$7.01	\$8.16
Bartenders	35-3011	180	\$6.39	\$8.34	\$7.75	\$9.31
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	170	\$6.50	\$7.75	\$7.25	\$8.39
Waiters and Waitresses	35-3031	590	\$6.24	\$7.32	\$6.83	\$7.86
Food Servers, Nonrestaurant	35-3041	60	\$8.10	\$9.81	\$9.30	\$10.68
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	70	\$6.18	\$6.75	\$6.60	\$7.02
Dishwashers	35-9021	150	\$6.32	\$7.64	\$7.75	\$8.31
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	70	\$6.16	\$7.45	\$6.89	\$8.11
<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>37-0000</b>	<b>820</b>	<b>\$7.83</b>	<b>\$10.91</b>	<b>\$10.41</b>	<b>\$12.46</b>
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	40	\$12.19	\$16.82	\$15.73	\$19.14
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	330	\$8.31	\$11.13	\$10.76	\$12.55
Maids and Housekeeping Cleaners	37-2012	270	\$7.18	\$9.28	\$9.36	\$10.33
Landscaping and Groundskeeping Workers	37-3011	130	\$8.17	\$10.53	\$10.48	\$11.70
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>800</b>	<b>\$7.66</b>	<b>\$10.30</b>	<b>\$9.57</b>	<b>\$11.62</b>
First-Line Supervisors/Managers of Personal Service Workers	39-1021	50	\$11.54	\$15.07	\$14.11	\$16.85
Amusement and Recreation Attendants	39-3091	70	\$8.63	\$10.78	\$10.30	\$11.85
Funeral Attendants	39-4021	30	\$9.22	\$11.52	\$12.06	\$12.66
Hairdressers, Hairstylists, and Cosmetologists	39-5012	50	\$6.23	\$9.70	\$7.29	\$11.42
Child Care Workers	39-9011	NP	\$7.73	\$9.25	\$8.84	\$10.01
Fitness Trainers and Aerobics Instructors	39-9031	220	\$8.85	\$11.42	\$10.73	\$12.71
Recreation Workers	39-9032	50	\$6.22	\$8.97	\$8.33	\$10.35
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>2,040</b>	<b>\$7.47</b>	<b>\$13.76</b>	<b>\$10.05</b>	<b>\$16.91</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	260	\$10.58	\$15.29	\$14.84	\$17.64
Cashiers	41-2011	810	\$6.62	\$8.47	\$8.49	\$9.39
Counter and Rental Clerks	41-2021	100	\$7.97	\$12.91	\$10.35	\$15.37
Parts Salespersons	41-2022	70	\$9.81	\$14.40	\$13.36	\$16.69
Retail Salespersons	41-2031	470	\$7.83	\$13.84	\$9.79	\$16.84
Securities, Commodities, and Financial Services Sales Agents	41-3031	NP	\$31.38	\$45.78	\$49.49	\$52.98

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Northern NH Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Sales Representatives, Services, All Other	41-3099	30	\$10.65	\$17.18	\$16.15	\$20.43
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	30	\$14.96	\$18.83	\$17.99	\$20.76
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	100	\$15.50	\$34.36	\$31.33	\$43.80
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>3,620</b>	<b>\$8.59</b>	<b>\$12.69</b>	<b>\$11.78</b>	<b>\$14.74</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	230	\$13.88	\$19.48	\$19.05	\$22.27
Switchboard Operators, Including Answering Service	43-2011	30	\$8.80	\$10.66	\$10.68	\$11.58
Bill and Account Collectors	43-3011	70	\$11.58	\$13.59	\$13.54	\$14.58
Billing and Posting Clerks and Machine Operators	43-3021	80	\$10.12	\$12.93	\$12.86	\$14.34
Bookkeeping, Accounting, and Auditing Clerks	43-3031	420	\$8.82	\$13.49	\$12.88	\$15.82
Procurement Clerks	43-3061	30	\$11.17	\$13.76	\$13.63	\$15.06
Tellers	43-3071	NP	\$8.32	\$9.86	\$9.63	\$10.62
Court, Municipal, and License Clerks	43-4031	40	\$10.53	\$13.63	\$13.41	\$15.18
Customer Service Representatives	43-4051	130	\$9.11	\$12.06	\$11.46	\$13.54
Eligibility Interviewers, Government Programs	43-4061	30	\$13.07	\$16.00	\$16.01	\$17.46
Hotel, Motel, and Resort Desk Clerks	43-4081	90	\$8.48	\$9.83	\$9.82	\$10.51
Interviewers, Except Eligibility and Loan	43-4111	40	\$10.63	\$12.13	\$11.55	\$12.89
Receptionists and Information Clerks	43-4171	160	\$8.31	\$11.02	\$10.95	\$12.37
Information and Record Clerks, All Other	43-4199	50	\$6.27	\$10.31	\$10.04	\$12.33
Couriers and Messengers	43-5021	NP	\$8.36	\$8.42	\$8.51	\$8.45
Police, Fire, and Ambulance Dispatchers	43-5031	40	\$12.06	\$14.05	\$13.88	\$15.04
Dispatchers, Except Police, Fire, and Ambulance	43-5032	30	\$10.45	\$14.68	\$14.79	\$16.80
Postal Service Clerks	43-5051	30	\$19.89	\$21.56	\$22.03	\$22.39
Postal Service Mail Carriers	43-5052	70	\$16.63	\$20.64	\$20.66	\$22.64
Production, Planning, and Expediting Clerks	43-5061	40	\$15.11	\$20.23	\$20.53	\$22.80
Shipping, Receiving, and Traffic Clerks	43-5071	70	\$9.99	\$12.51	\$11.85	\$13.76
Stock Clerks and Order Fillers	43-5081	240	\$8.24	\$11.32	\$10.84	\$12.85
Executive Secretaries and Administrative Assistants	43-6011	130	\$13.03	\$16.37	\$15.89	\$18.05
Medical Secretaries	43-6013	NP	\$10.92	\$13.09	\$12.66	\$14.17
Secretaries, Except Legal, Medical, and Executive	43-6014	330	\$7.66	\$10.82	\$10.92	\$12.40
Office Clerks, General	43-9061	360	\$8.41	\$11.24	\$10.65	\$12.66
Office Machine Operators, Except Computer	43-9071	NP	\$8.48	\$10.26	\$10.68	\$11.15
Office and Administrative Support Workers, All Other	43-9199	70	\$6.23	\$9.28	\$9.31	\$10.81

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## New Hampshire Occupational Employment & Wages - 2007

Northern NH Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>NP</b>	<b>\$8.18</b>	<b>\$12.55</b>	<b>\$11.50</b>	<b>\$14.75</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>1,050</b>	<b>\$10.62</b>	<b>\$15.40</b>	<b>\$15.26</b>	<b>\$17.80</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	140	\$16.11	\$19.59	\$18.43	\$21.34
Carpenters	47-2031	100	\$12.21	\$15.67	\$15.76	\$17.42
Construction Laborers	47-2061	30	\$10.99	\$12.94	\$13.02	\$13.92
Operating Engineers and Other Construction Equipment Operators	47-2073	30	\$13.81	\$15.28	\$15.40	\$16.02
Electricians	47-2111	NP	\$15.90	\$19.32	\$20.23	\$21.04
Plumbers, Pipefitters, and Steamfitters	47-2152	140	\$13.73	\$17.32	\$17.05	\$19.12
Highway Maintenance Workers	47-4051	330	\$8.89	\$12.15	\$12.06	\$13.79
Construction and Related Workers, All Other	47-4099	30	\$12.26	\$15.59	\$14.57	\$17.25
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>1,130</b>	<b>\$11.47</b>	<b>\$17.73</b>	<b>\$16.89</b>	<b>\$20.86</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	110	\$16.76	\$24.15	\$23.10	\$27.86
Automotive Service Technicians and Mechanics	49-3023	180	\$12.02	\$17.07	\$15.92	\$19.59
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	30	\$12.57	\$15.69	\$16.25	\$17.25
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	NP	\$12.03	\$15.72	\$15.31	\$17.56
Tire Repairers and Changers	49-3093	30	\$7.82	\$8.52	\$8.33	\$8.88
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	50	\$15.56	\$17.78	\$17.77	\$18.89
Maintenance and Repair Workers, General	49-9042	190	\$10.27	\$13.81	\$13.30	\$15.59
Telecommunications Line Installers and Repairers	49-9052	NP	\$17.92	\$27.97	\$31.56	\$33.00
<b>Production Occupations</b>	<b>51-0000</b>	<b>2,220</b>	<b>\$9.46</b>	<b>\$14.24</b>	<b>\$13.63</b>	<b>\$16.64</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	150	\$15.13	\$22.92	\$22.36	\$26.82
Team Assemblers	51-2092	80	\$8.11	\$9.56	\$8.95	\$10.29
Assemblers and Fabricators, All Other	51-2099	80	\$8.71	\$9.83	\$10.01	\$10.39
Butchers and Meat Cutters	51-3021	40	\$8.77	\$11.61	\$11.57	\$13.03
Lathe and Turning Machine Tool Setters, Operators and Tenders, Metal and Plastic	51-4034	40	\$11.69	\$16.40	\$17.29	\$18.75
Machinists	51-4041	40	\$11.89	\$15.49	\$14.31	\$17.29
Welders, Cutters, Solderers, and Brazers	51-4121	30	\$11.84	\$14.01	\$14.02	\$15.09
Laundry and Dry-Cleaning Workers	51-6011	40	\$7.72	\$9.52	\$9.45	\$10.43
Cabinetmakers and Bench Carpenters	51-7011	30	\$11.21	\$14.10	\$13.85	\$15.54

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New Hampshire Occupational Employment & Wages - 2007

Northern NH Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Stationary Engineers and Boiler Operators	51-8021	30	\$16.27	\$19.02	\$19.87	\$20.40
Water and Liquid Waste Treatment Plant and System Operators	51-8031	30	\$12.52	\$17.22	\$18.05	\$19.57
Mixing and Blending Machine Setters, Operators and Tenders	51-9023	90	\$7.35	\$10.92	\$9.27	\$12.71
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	120	\$10.84	\$13.68	\$13.81	\$15.09
Helpers--Production Workers	51-9198	40	\$8.46	\$13.34	\$15.18	\$15.79
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>1,580</b>	<b>\$7.26</b>	<b>\$12.16</b>	<b>\$11.12</b>	<b>\$14.61</b>
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	53-1031	NP	\$16.02	\$23.29	\$24.44	\$26.92
Bus Drivers, School	53-3022	190	\$6.09	\$10.75	\$8.65	\$13.08
Driver/Sales Workers	53-3031	NP	\$9.13	\$10.30	\$10.31	\$10.87
Truck Drivers, Heavy and Tractor-Trailer	53-3032	410	\$12.62	\$16.84	\$16.02	\$18.95
Truck Drivers, Light or Delivery Services	53-3033	50	\$7.98	\$9.79	\$10.16	\$10.70
Taxi Drivers and Chauffeurs	53-3041	70	\$6.40	\$7.54	\$7.11	\$8.11
Industrial Truck and Tractor Operators	53-7051	30	\$8.97	\$12.29	\$12.76	\$13.96
Cleaners of Vehicles and Equipment	53-7061	40	\$7.80	\$10.24	\$9.92	\$11.45
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	310	\$6.24	\$9.56	\$9.12	\$11.22
Packers and Packagers, Hand	53-7064	60	\$6.62	\$9.02	\$8.98	\$10.22
Refuse and Recyclable Material Collectors	53-7081	NP	\$7.25	\$11.30	\$11.66	\$13.33
Material Moving Workers, All Other	53-7199	130	\$8.76	\$9.19	\$8.98	\$9.40

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**New Hampshire Occupational Employment & Wages - 2007**

Pelham Town Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>2,180</b>	<b>\$8.96</b>	<b>\$17.87</b>	<b>\$14.93</b>	<b>\$22.32</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>90</b>	<b>\$23.04</b>	<b>\$44.79</b>	<b>\$36.37</b>	<b>\$55.66</b>
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>110</b>	<b>\$11.86</b>	<b>\$21.72</b>	<b>\$18.56</b>	<b>\$26.65</b>
Business Operations Specialists, All Other	13-1199	80	\$12.84	\$21.09	\$17.33	\$25.21
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>50</b>	<b>\$22.76</b>	<b>\$32.52</b>	<b>\$30.35</b>	<b>\$37.40</b>
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>NP</b>	<b>\$10.65</b>	<b>\$16.31</b>	<b>\$13.43</b>	<b>\$19.14</b>
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>160</b>	<b>\$6.69</b>	<b>\$9.75</b>	<b>\$8.65</b>	<b>\$11.27</b>
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	60	\$7.58	\$8.43	\$8.63	\$8.86
<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>37-0000</b>	<b>50</b>	<b>\$9.31</b>	<b>\$13.24</b>	<b>\$12.79</b>	<b>\$15.21</b>
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>140</b>	<b>\$6.87</b>	<b>\$9.44</b>	<b>\$8.96</b>	<b>\$10.72</b>
Hairdressers, Hairstylists, and Cosmetologists	39-5012	30	\$10.07	\$10.71	\$10.44	\$11.03
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>330</b>	<b>\$8.11</b>	<b>\$16.74</b>	<b>\$12.37</b>	<b>\$21.06</b>
Cashiers	41-2011	130	\$8.14	\$10.25	\$9.64	\$11.30
Retail Salespersons	41-2031	40	\$6.34	\$9.01	\$9.18	\$10.35
Sales Representatives, Services, All Other	41-3099	30	\$13.33	\$18.05	\$16.47	\$20.40
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	50	\$11.25	\$28.14	\$26.55	\$36.59
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>250</b>	<b>\$8.73</b>	<b>\$14.58</b>	<b>\$13.66</b>	<b>\$17.51</b>
Stock Clerks and Order Fillers	43-5081	NP	\$6.16	\$9.14	\$8.22	\$10.62
Office Clerks, General	43-9061	50	\$10.24	\$12.46	\$12.35	\$13.57
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>150</b>	<b>\$15.53</b>	<b>\$21.42</b>	<b>\$21.50</b>	<b>\$24.37</b>
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>170</b>	<b>\$13.09</b>	<b>\$18.65</b>	<b>\$18.22</b>	<b>\$21.42</b>
Automotive Service Technicians and Mechanics	49-3023	40	\$15.11	\$17.55	\$17.70	\$18.77

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New Hampshire Occupational Employment & Wages - 2007

Pelham Town Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Production Occupations</b>	<b>51-0000</b>	<b>180</b>	<b>\$10.36</b>	<b>\$16.82</b>	<b>\$14.35</b>	<b>\$20.05</b>
Machinists	51-4041	30	\$16.07	\$23.18	\$23.54	\$26.73
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>90</b>	<b>\$10.82</b>	<b>\$16.35</b>	<b>\$15.63</b>	<b>\$19.11</b>
Truck Drivers, Heavy and Tractor-Trailer	53-3032	30	\$18.01	\$21.29	\$20.47	\$22.93

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**New Hampshire Occupational Employment & Wages - 2007**

Peterborough Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>13,160</b>	<b>\$9.27</b>	<b>\$18.34</b>	<b>\$15.18</b>	<b>\$22.89</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>820</b>	<b>\$20.39</b>	<b>\$40.42</b>	<b>\$36.14</b>	<b>\$50.45</b>
Chief Executives	11-1011	110	\$32.73	\$61.75	\$54.10	\$76.26
General and Operations Managers	11-1021	150	\$21.52	\$41.89	\$35.91	\$52.07
Marketing Managers	11-2021	30	\$26.30	\$36.96	\$34.20	\$42.27
Financial Managers	11-3031	50	\$21.46	\$34.86	\$33.39	\$41.57
Industrial Production Managers	11-3051	30	\$32.98	\$45.93	\$41.66	\$52.40
Construction Managers	11-9021	NP	\$20.42	\$28.30	\$27.74	\$32.23
Managers, All Other	11-9199	150	\$29.05	\$48.56	\$45.86	\$58.31
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>470</b>	<b>\$13.28</b>	<b>\$23.27</b>	<b>\$21.72</b>	<b>\$28.27</b>
Business Operations Specialists, All Other	13-1199	220	\$12.55	\$20.88	\$21.14	\$25.05
Accountants and Auditors	13-2011	80	\$17.23	\$24.71	\$22.87	\$28.45
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>190</b>	<b>\$17.57</b>	<b>\$28.16</b>	<b>\$25.31</b>	<b>\$33.46</b>
Computer Programmers	15-1021	NP	\$24.81	\$28.86	\$28.24	\$30.89
Computer Support Specialists	15-1041	40	\$17.65	\$23.13	\$21.18	\$25.85
Computer Systems Analysts	15-1051	30	\$18.85	\$30.33	\$31.14	\$36.07
Network and Computer Systems Administrators	15-1071	40	\$20.65	\$27.37	\$24.39	\$30.75
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>280</b>	<b>\$19.40</b>	<b>\$28.29</b>	<b>\$27.40</b>	<b>\$32.73</b>
Mechanical Engineers	17-2141	90	\$24.94	\$32.49	\$33.21	\$36.27
Mechanical Engineering Technicians	17-3027	30	\$18.15	\$24.07	\$22.43	\$27.03
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>50</b>	<b>\$19.65</b>	<b>\$26.36</b>	<b>\$24.82</b>	<b>\$29.73</b>
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>230</b>	<b>\$11.13</b>	<b>\$17.03</b>	<b>\$16.52</b>	<b>\$19.98</b>
Rehabilitation Counselors	21-1015	120	\$10.65	\$16.54	\$14.96	\$19.47
Child, Family, and School Social Workers	21-1021	30	\$17.27	\$19.60	\$19.50	\$20.76
Social and Human Service Assistants	21-1093	NP	\$9.92	\$11.97	\$11.76	\$13.01
<b>Legal Occupations</b>	<b>23-0000</b>	<b>NP</b>	<b>\$23.62</b>	<b>\$27.29</b>	<b>\$27.28</b>	<b>\$29.12</b>
Lawyers	23-1011	NP	\$26.05	\$28.34	\$27.83	\$29.49
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>680</b>	<b>\$10.57</b>	<b>\$20.50</b>	<b>\$18.89</b>	<b>\$25.48</b>
Preschool Teachers, Except Special Education	25-2011	70	\$9.63	\$11.47	\$11.33	\$12.40

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New Hampshire Occupational Employment & Wages - 2007

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Self-Enrichment Education Teachers	25-3021	NP	\$19.45	\$28.94	\$30.01	\$33.68
Teachers and Instructors, All Other	25-3099	100	\$11.29	\$22.43	\$16.44	\$28.00
Librarians	25-4021	30	\$12.12	\$17.16	\$16.27	\$19.69
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>250</b>	<b>\$11.52</b>	<b>\$22.24</b>	<b>\$18.92</b>	<b>\$27.60</b>
Graphic Designers	27-1024	40	\$12.28	\$16.27	\$16.19	\$18.27
Editors	27-3041	80	\$16.34	\$23.87	\$22.15	\$27.63
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>570</b>	<b>\$16.74</b>	<b>\$31.41</b>	<b>\$24.40</b>	<b>\$38.76</b>
Pharmacy Technicians	29-2052	NP	\$8.72	\$10.61	\$10.18	\$11.56
Licensed Practical and Licensed Vocational Nurses	29-2061	60	\$17.17	\$19.68	\$19.99	\$20.93
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>250</b>	<b>\$9.77</b>	<b>\$12.34</b>	<b>\$12.31</b>	<b>\$13.62</b>
Home Health Aides	31-1011	60	\$8.87	\$10.02	\$9.72	\$10.59
Nursing Aides, Orderlies, and Attendants	31-1012	130	\$10.90	\$12.76	\$12.84	\$13.70
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>190</b>	<b>\$11.90</b>	<b>\$17.39</b>	<b>\$16.57</b>	<b>\$20.15</b>
Police and Sheriff's Patrol Officers	33-3051	100	\$15.00	\$18.52	\$17.40	\$20.28
Security Guards	33-9032	40	\$10.39	\$11.70	\$11.23	\$12.35
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>1,150</b>	<b>\$6.96</b>	<b>\$9.76</b>	<b>\$8.76</b>	<b>\$11.16</b>
Chefs and Head Cooks	35-1011	NP	\$10.14	\$17.58	\$13.92	\$21.30
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	120	\$9.30	\$13.15	\$13.18	\$15.06
Cooks, Fast Food	35-2011	NP	\$7.31	\$8.32	\$8.31	\$8.83
Cooks, Institution and Cafeteria	35-2012	30	\$11.02	\$13.66	\$13.65	\$14.98
Cooks, Restaurant	35-2014	NP	\$10.38	\$12.88	\$12.98	\$14.13
Food Preparation Workers	35-2021	30	\$7.83	\$8.80	\$8.60	\$9.29
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	NP	\$6.39	\$7.91	\$7.93	\$8.66
Waiters and Waitresses	35-3031	170	\$6.20	\$9.71	\$9.05	\$11.47
Food Servers, Nonrestaurant	35-3041	40	\$6.83	\$7.89	\$7.82	\$8.42
Dishwashers	35-9021	60	\$6.30	\$7.90	\$7.75	\$8.70
<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>37-0000</b>	<b>410</b>	<b>\$8.79</b>	<b>\$11.61</b>	<b>\$11.04</b>	<b>\$13.02</b>
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	160	\$8.71	\$11.23	\$10.95	\$12.48
Maids and Housekeeping Cleaners	37-2012	70	\$8.08	\$9.55	\$9.60	\$10.29

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## New Hampshire Occupational Employment & Wages - 2007

Peterborough Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Landscaping and Groundskeeping Workers	37-3011	160	\$9.22	\$12.09	\$11.84	\$13.52
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>210</b>	<b>\$7.35</b>	<b>\$11.75</b>	<b>\$10.16</b>	<b>\$13.94</b>
Personal and Home Care Aides	39-9021	60	\$7.97	\$9.17	\$9.12	\$9.76
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>1,180</b>	<b>\$7.75</b>	<b>\$16.56</b>	<b>\$10.41</b>	<b>\$20.95</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	140	\$10.46	\$16.03	\$15.46	\$18.82
Cashiers	41-2011	420	\$7.24	\$8.61	\$8.54	\$9.30
Counter and Rental Clerks	41-2021	90	\$6.37	\$9.59	\$9.02	\$11.19
Retail Salespersons	41-2031	180	\$7.94	\$9.87	\$8.98	\$10.83
Advertising Sales Agents	41-3011	NP	\$13.00	\$25.26	\$15.18	\$31.40
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	40	\$25.18	\$45.37	\$42.29	\$55.46
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	110	\$14.95	\$28.67	\$26.26	\$35.53
Sales and Related Workers, All Other	41-9099	30	\$19.02	\$33.09	\$23.26	\$40.12
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>2,020</b>	<b>\$9.53</b>	<b>\$14.44</b>	<b>\$13.68</b>	<b>\$16.89</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	120	\$15.24	\$21.04	\$20.50	\$23.95
Billing and Posting Clerks and Machine Operators	43-3021	30	\$10.78	\$14.14	\$13.43	\$15.83
Bookkeeping, Accounting, and Auditing Clerks	43-3031	260	\$9.80	\$16.18	\$16.77	\$19.36
Customer Service Representatives	43-4051	160	\$10.65	\$14.20	\$13.72	\$15.98
Library Assistants, Clerical	43-4121	30	\$8.35	\$10.47	\$10.65	\$11.53
Receptionists and Information Clerks	43-4171	90	\$10.30	\$11.39	\$11.08	\$11.94
Information and Record Clerks, All Other	43-4199	40	\$9.34	\$12.75	\$12.55	\$14.46
Postal Service Mail Carriers	43-5052	50	\$16.25	\$21.17	\$20.92	\$23.62
Production, Planning, and Expediting Clerks	43-5061	40	\$15.90	\$21.14	\$21.21	\$23.77
Shipping, Receiving, and Traffic Clerks	43-5071	100	\$9.26	\$12.95	\$12.62	\$14.79
Executive Secretaries and Administrative Assistants	43-6011	130	\$13.11	\$16.64	\$16.32	\$18.42
Secretaries, Except Legal, Medical, and Executive	43-6014	110	\$9.94	\$13.50	\$13.39	\$15.28
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	NP	\$9.90	\$11.58	\$10.52	\$12.42
Office Clerks, General	43-9061	300	\$9.12	\$12.37	\$12.00	\$13.99
Office and Administrative Support Workers, All Other	43-9199	30	\$7.04	\$9.17	\$9.41	\$10.24
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>50</b>	<b>\$8.72</b>	<b>\$12.68</b>	<b>\$11.75</b>	<b>\$14.66</b>
Farmworkers, Farm and Ranch Animals	45-2093	30	\$8.20	\$10.48	\$9.99	\$11.63

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New Hampshire Occupational Employment & Wages - 2007

Peterborough Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>1,070</b>	<b>\$13.39</b>	<b>\$18.42</b>	<b>\$17.77</b>	<b>\$20.94</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	130	\$18.16	\$24.16	\$24.24	\$27.17
Carpenters	47-2031	NP	\$17.43	\$19.43	\$19.01	\$20.43
Cement Masons and Concrete Finishers	47-2051	NP	\$15.65	\$16.96	\$16.90	\$17.61
Construction Laborers	47-2061	100	\$12.29	\$15.53	\$15.54	\$17.14
Electricians	47-2111	NP	\$16.40	\$22.06	\$21.34	\$24.89
Painters, Construction and Maintenance	47-2141	40	\$10.45	\$16.69	\$19.08	\$19.81
Highway Maintenance Workers	47-4051	120	\$10.70	\$13.45	\$13.41	\$14.83
Construction and Related Workers, All Other	47-4099	NP	\$16.06	\$22.36	\$24.30	\$25.52
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>410</b>	<b>\$13.25</b>	<b>\$19.41</b>	<b>\$18.68</b>	<b>\$22.50</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	30	\$19.54	\$30.70	\$32.09	\$36.28
Industrial Machinery Mechanics	49-9041	60	\$14.38	\$19.05	\$19.33	\$21.37
Maintenance and Repair Workers, General	49-9042	120	\$13.12	\$17.81	\$17.34	\$20.16
<b>Production Occupations</b>	<b>51-0000</b>	<b>1,800</b>	<b>\$10.19</b>	<b>\$15.19</b>	<b>\$14.09</b>	<b>\$17.69</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	120	\$18.09	\$27.98	\$27.17	\$32.91
Team Assemblers	51-2092	290	\$10.18	\$11.68	\$10.76	\$12.43
Assemblers and Fabricators, All Other	51-2099	60	\$6.07	\$10.01	\$7.95	\$11.98
Machinists	51-4041	NP	\$20.33	\$22.17	\$21.73	\$23.11
Molding, Coremaking, and Casting Machine Setters, Operators and Tenders, Metal and Plasti	51-4072	110	\$10.55	\$12.85	\$12.80	\$13.99
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	110	\$10.01	\$14.23	\$13.67	\$16.35
Paper Goods Machine Setters, Operators and Tenders	51-9196	150	\$10.49	\$13.49	\$13.39	\$14.99
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>840</b>	<b>\$9.47</b>	<b>\$13.31</b>	<b>\$11.86</b>	<b>\$15.23</b>
Truck Drivers, Heavy and Tractor-Trailer	53-3032	250	\$13.79	\$16.53	\$16.48	\$17.90
Truck Drivers, Light or Delivery Services	53-3033	80	\$8.73	\$11.85	\$10.29	\$13.40
Excavating and Loading Machine and Dragline Operators	53-7032	40	\$16.21	\$19.90	\$20.49	\$21.76
Industrial Truck and Tractor Operators	53-7051	NP	\$10.38	\$11.11	\$10.72	\$11.47
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	60	\$8.47	\$10.82	\$10.57	\$11.99
Packers and Packers, Hand	53-7064	90	\$7.61	\$9.20	\$8.86	\$10.00
Refuse and Recyclable Material Collectors	53-7081	40	\$10.05	\$12.04	\$11.87	\$13.02

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**New Hampshire Occupational Employment & Wages - 2007**

Plymouth Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>11,490</b>	<b>\$8.39</b>	<b>\$16.56</b>	<b>\$13.57</b>	<b>\$20.64</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>530</b>	<b>\$20.52</b>	<b>\$38.00</b>	<b>\$29.79</b>	<b>\$46.73</b>
Chief Executives	11-1011	70	\$23.89	\$59.02	\$52.36	\$76.58
General and Operations Managers	11-1021	150	\$20.56	\$39.37	\$27.85	\$48.78
Financial Managers	11-3031	60	\$24.50	\$34.02	\$31.55	\$38.78
Managers, All Other	11-9199	30	\$24.96	\$43.86	\$30.06	\$53.31
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>300</b>	<b>\$15.49</b>	<b>\$24.28</b>	<b>\$21.03</b>	<b>\$28.68</b>
Business Operations Specialists, All Other	13-1199	150	\$15.89	\$23.74	\$23.13	\$27.68
Accountants and Auditors	13-2011	30	\$17.51	\$20.20	\$20.28	\$21.55
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>150</b>	<b>\$17.99</b>	<b>\$29.98</b>	<b>\$27.58</b>	<b>\$35.98</b>
Computer Support Specialists	15-1041	50	\$12.17	\$19.12	\$19.44	\$22.58
Network and Computer Systems Administrators	15-1071	40	\$23.58	\$26.97	\$26.71	\$28.67
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>50</b>	<b>\$13.80</b>	<b>\$20.50</b>	<b>\$17.83</b>	<b>\$23.86</b>
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>160</b>	<b>\$14.52</b>	<b>\$18.66</b>	<b>\$18.11</b>	<b>\$20.73</b>
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>1,030</b>	<b>\$12.90</b>	<b>\$21.89</b>	<b>\$21.69</b>	<b>\$26.39</b>
Elementary School Teachers, Except Special Education	25-2021	210	\$35,914	\$46,935	\$48,755	\$52,445
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	40	\$34,152	\$45,503	\$46,019	\$51,179
Teachers and Instructors, All Other	25-3099	50	\$11.60	\$18.35	\$19.19	\$21.71
Librarians	25-4021	30	\$14.90	\$19.78	\$17.84	\$22.22
Teacher Assistants	25-9041	210	\$18,641	\$24,689	\$24,214	\$27,714
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>170</b>	<b>\$11.64</b>	<b>\$20.05</b>	<b>\$18.35</b>	<b>\$24.26</b>
Coaches and Scouts	27-2022	50	\$21,384	\$42,643	\$45,881	\$53,272
Public Relations Specialists	27-3031	NP	\$16.23	\$19.99	\$17.23	\$21.87
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>420</b>	<b>\$17.80</b>	<b>\$36.95</b>	<b>\$28.54</b>	<b>\$46.54</b>
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>80</b>	<b>\$8.96</b>	<b>\$13.19</b>	<b>\$13.22</b>	<b>\$15.31</b>
Home Health Aides	31-1011	30	\$8.53	\$10.45	\$10.45	\$11.41

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>130</b>	<b>\$12.13</b>	<b>\$17.07</b>	<b>\$16.46</b>	<b>\$19.54</b>
Police and Sheriff's Patrol Officers	33-3051	80	\$14.22	\$18.38	\$17.90	\$20.46
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>1,730</b>	<b>\$6.34</b>	<b>\$8.62</b>	<b>\$7.52</b>	<b>\$9.76</b>
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	90	\$9.69	\$13.97	\$13.85	\$16.11
Cooks, Fast Food	35-2011	NP	\$8.44	\$9.55	\$9.74	\$10.11
Cooks, Restaurant	35-2014	130	\$9.76	\$11.82	\$11.50	\$12.84
Cooks, Short Order	35-2015	NP	\$7.46	\$8.87	\$8.75	\$9.56
Food Preparation Workers	35-2021	60	\$6.52	\$8.18	\$8.09	\$9.01
Bartenders	35-3011	150	\$6.28	\$7.86	\$6.84	\$8.65
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	410	\$6.34	\$8.24	\$7.92	\$9.20
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$6.55	\$7.89	\$7.33	\$8.57
Waiters and Waitresses	35-3031	390	\$6.32	\$7.14	\$6.64	\$7.55
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	NP	\$6.35	\$6.80	\$6.67	\$7.03
Dishwashers	35-9021	120	\$6.41	\$7.40	\$7.11	\$7.89
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	70	\$7.52	\$11.03	\$9.41	\$12.79
<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>37-0000</b>	<b>650</b>	<b>\$8.33</b>	<b>\$11.07</b>	<b>\$10.57</b>	<b>\$12.44</b>
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	160	\$9.15	\$11.02	\$10.94	\$11.95
Maids and Housekeeping Cleaners	37-2012	200	\$8.24	\$9.66	\$9.39	\$10.36
Landscaping and Groundskeeping Workers	37-3011	240	\$8.12	\$11.15	\$11.50	\$12.67
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>390</b>	<b>\$9.27</b>	<b>\$12.63</b>	<b>\$12.46</b>	<b>\$14.30</b>
First-Line Supervisors/Managers of Personal Service Workers	39-1021	40	\$12.88	\$15.17	\$14.85	\$16.31
Amusement and Recreation Attendants	39-3091	30	\$7.35	\$10.17	\$10.12	\$11.58
Recreation Workers	39-9032	40	\$9.42	\$12.90	\$12.29	\$14.65
Residential Advisors	39-9041	90	\$11.82	\$13.37	\$13.27	\$14.15
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>1,240</b>	<b>\$8.22</b>	<b>\$15.91</b>	<b>\$11.31</b>	<b>\$19.76</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	80	\$11.86	\$15.99	\$14.38	\$18.05
Cashiers	41-2011	290	\$7.52	\$9.65	\$9.46	\$10.71
Counter and Rental Clerks	41-2021	110	\$8.57	\$10.74	\$10.26	\$11.83
Retail Salespersons	41-2031	420	\$7.80	\$10.45	\$9.81	\$11.79
Sales Representatives, Services, All Other	41-3099	NP	\$28.18	\$44.23	\$51.67	\$52.26

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Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	30	\$23.24	\$27.39	\$26.78	\$29.48
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	120	\$17.62	\$23.60	\$21.44	\$26.60
Real Estate Brokers	41-9021	NP	\$24.06	\$41.92	\$42.23	\$50.85
Real Estate Sales Agents	41-9022	NP	\$13.75	\$35.22	\$26.13	\$45.96
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>1,940</b>	<b>\$8.63</b>	<b>\$13.02</b>	<b>\$12.52</b>	<b>\$15.23</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	120	\$14.16	\$18.25	\$17.44	\$20.29
Bookkeeping, Accounting, and Auditing Clerks	43-3031	190	\$10.97	\$14.67	\$15.29	\$16.52
Payroll and Timekeeping Clerks	43-3051	40	\$10.33	\$12.71	\$12.55	\$13.90
Tellers	43-3071	90	\$9.33	\$10.57	\$10.71	\$11.20
Customer Service Representatives	43-4051	100	\$10.84	\$13.95	\$13.52	\$15.52
Hotel, Motel, and Resort Desk Clerks	43-4081	120	\$8.40	\$9.60	\$9.37	\$10.20
New Accounts Clerks	43-4141	30	\$10.30	\$12.57	\$11.57	\$13.69
Receptionists and Information Clerks	43-4171	170	\$6.67	\$8.99	\$8.31	\$10.15
Information and Record Clerks, All Other	43-4199	NP	\$6.41	\$8.38	\$6.75	\$9.35
Postal Service Mail Carriers	43-5052	50	\$16.47	\$21.12	\$20.49	\$23.45
Shipping, Receiving, and Traffic Clerks	43-5071	30	\$12.15	\$14.45	\$14.84	\$15.59
Stock Clerks and Order Fillers	43-5081	80	\$8.69	\$11.55	\$11.00	\$12.99
Executive Secretaries and Administrative Assistants	43-6011	90	\$14.75	\$17.44	\$16.90	\$18.78
Medical Secretaries	43-6013	NP	\$15.02	\$18.54	\$19.83	\$20.28
Secretaries, Except Legal, Medical, and Executive	43-6014	200	\$10.94	\$13.06	\$13.13	\$14.13
Office Clerks, General	43-9061	300	\$9.28	\$12.81	\$12.23	\$14.57
Office and Administrative Support Workers, All Other	43-9199	80	\$6.22	\$8.86	\$8.12	\$10.19
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>650</b>	<b>\$12.81</b>	<b>\$17.17</b>	<b>\$16.77</b>	<b>\$19.34</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	60	\$19.89	\$22.37	\$22.11	\$23.61
Carpenters	47-2031	160	\$12.28	\$15.88	\$15.18	\$17.67
Construction Laborers	47-2061	NP	\$11.31	\$15.00	\$15.20	\$16.85
Operating Engineers and Other Construction Equipment Operators	47-2073	NP	\$14.00	\$16.85	\$15.68	\$18.27
Helpers--Carpenters	47-3012	40	\$10.78	\$12.79	\$13.25	\$13.79
Highway Maintenance Workers	47-4051	30	\$13.10	\$15.08	\$14.37	\$16.08
Construction and Related Workers, All Other	47-4099	NP	\$15.84	\$17.71	\$16.88	\$18.64

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>450</b>	<b>\$10.69</b>	<b>\$15.12</b>	<b>\$14.69</b>	<b>\$17.33</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	30	\$14.51	\$20.30	\$20.53	\$23.19
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	NP	\$11.49	\$12.39	\$12.59	\$12.84
Maintenance and Repair Workers, General	49-9042	150	\$10.26	\$14.39	\$14.33	\$16.46
<b>Production Occupations</b>	<b>51-0000</b>	<b>810</b>	<b>\$9.53</b>	<b>\$13.46</b>	<b>\$13.07</b>	<b>\$15.43</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	50	\$15.10	\$21.52	\$21.66	\$24.73
Team Assemblers	51-2092	NP	\$10.68	\$13.55	\$13.90	\$14.99
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>520</b>	<b>\$8.97</b>	<b>\$13.36</b>	<b>\$12.92</b>	<b>\$15.56</b>
Bus Drivers, School	53-3022	30	\$7.83	\$9.88	\$10.63	\$10.89
Truck Drivers, Heavy and Tractor-Trailer	53-3032	180	\$13.49	\$16.18	\$15.39	\$17.53
Taxi Drivers and Chauffeurs	53-3041	60	\$9.95	\$10.94	\$10.94	\$11.45
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	40	\$9.69	\$11.59	\$11.51	\$12.55
Refuse and Recyclable Material Collectors	53-7081	NP	\$7.59	\$12.41	\$12.20	\$14.82

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## New Hampshire Occupational Employment & Wages - 2007

Portsmouth Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>47,830</b>	<b>\$10.14</b>	<b>\$21.66</b>	<b>\$16.80</b>	<b>\$27.42</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>3,180</b>	<b>\$27.43</b>	<b>\$50.74</b>	<b>\$47.09</b>	<b>\$62.39</b>
Chief Executives	11-1011	540	\$37.20	\$66.39	\$60.53	\$80.97
General and Operations Managers	11-1021	630	\$26.42	\$49.56	\$46.05	\$61.13
Legislators	11-1031	30	\$13,154	\$13,173	\$13,349	\$13,182
Marketing Managers	11-2021	190	\$30.08	\$49.58	\$46.23	\$59.33
Sales Managers	11-2022	140	\$30.48	\$56.95	\$54.38	\$70.20
Administrative Services Managers	11-3011	40	\$18.25	\$31.46	\$29.08	\$38.07
Computer and Information Systems Managers	11-3021	330	\$40.98	\$54.95	\$53.21	\$61.94
Financial Managers	11-3031	320	\$28.94	\$50.74	\$48.34	\$61.64
Human Resources Managers, All Other	11-3049	50	\$36.67	\$50.22	\$49.58	\$56.99
Industrial Production Managers	11-3051	60	\$31.88	\$45.06	\$44.09	\$51.65
Purchasing Managers	11-3061	30	\$35.56	\$49.09	\$43.49	\$55.84
Construction Managers	11-9021	50	\$22.42	\$31.97	\$29.95	\$36.75
Education Administrators, Elementary and Secondary School	11-9032	40	\$63,968	\$75,855	\$78,009	\$81,798
Engineering Managers	11-9041	70	\$32.79	\$46.76	\$41.58	\$53.74
Food Service Managers	11-9051	70	\$18.29	\$25.19	\$22.99	\$28.64
Lodging Managers	11-9081	30	\$18.19	\$24.90	\$22.48	\$28.25
Medical and Health Services Managers	11-9111	40	\$27.21	\$48.93	\$35.70	\$59.78
Property, Real Estate, and Community Association Managers	11-9141	NP	\$16.74	\$27.50	\$24.28	\$32.88
Social and Community Service Managers	11-9151	30	\$19.04	\$27.40	\$27.86	\$31.58
Managers, All Other	11-9199	310	\$32.91	\$52.43	\$49.72	\$62.19
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>3,020</b>	<b>\$17.11</b>	<b>\$28.60</b>	<b>\$26.32</b>	<b>\$34.35</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	110	\$16.59	\$24.33	\$20.42	\$28.19
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	90	\$19.86	\$25.62	\$24.31	\$28.50
Claims Adjusters, Examiners, and Investigators	13-1031	80	\$21.89	\$28.63	\$28.74	\$32.00
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	160	\$17.72	\$26.21	\$25.08	\$30.45
Cost Estimators	13-1051	30	\$19.41	\$26.96	\$24.59	\$30.75
Employment, Recruitment, and Placement Specialists	13-1071	120	\$15.52	\$27.51	\$25.49	\$33.52
Training and Development Specialists	13-1073	50	\$14.75	\$23.93	\$22.64	\$28.51
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	80	\$18.99	\$27.66	\$26.03	\$31.98
Logisticians	13-1081	40	\$20.11	\$29.73	\$29.93	\$34.54
Management Analysts	13-1111	NP	\$29.01	\$40.99	\$39.74	\$46.98
Business Operations Specialists, All Other	13-1199	1,060	\$15.56	\$25.51	\$24.32	\$30.48

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New Hampshire Occupational Employment & Wages - 2007

Portsmouth Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Accountants and Auditors	13-2011	280	\$18.04	\$25.86	\$23.64	\$29.77
Credit Analysts	13-2041	30	\$18.27	\$24.03	\$21.48	\$26.91
Personal Financial Advisors	13-2052	NP	\$34.52	\$59.18	\$64.82	\$71.51
Insurance Underwriters	13-2053	120	\$18.43	\$28.40	\$27.40	\$33.38
Loan Counselors	13-2071	NP	\$13.76	\$15.74	\$15.89	\$16.73
Loan Officers	13-2072	110	\$16.05	\$36.01	\$27.38	\$45.99
Tax Examiners, Collectors, and Revenue Agents	13-2081	40	\$21.29	\$32.40	\$33.39	\$37.96
Financial Specialists, All Other	13-2099	70	\$22.11	\$35.88	\$32.89	\$42.78
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>2,610</b>	<b>\$22.68</b>	<b>\$35.74</b>	<b>\$35.39</b>	<b>\$42.28</b>
Computer Programmers	15-1021	NP	\$17.52	\$28.77	\$26.99	\$34.39
Computer Software Engineers, Applications	15-1031	700	\$29.11	\$39.28	\$37.82	\$44.36
Computer Support Specialists	15-1041	310	\$15.90	\$22.98	\$22.77	\$26.52
Network and Computer Systems Administrators	15-1071	120	\$24.09	\$31.19	\$28.88	\$34.74
Network Systems and Data Communications Analysts	15-1081	170	\$21.75	\$29.43	\$28.31	\$33.27
Computer Specialists, All Other	15-1099	90	\$22.52	\$34.77	\$33.64	\$40.89
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>860</b>	<b>\$19.45</b>	<b>\$30.08</b>	<b>\$27.53</b>	<b>\$35.40</b>
Surveyors	17-1022	NP	\$20.44	\$22.31	\$21.29	\$23.24
Civil Engineers	17-2051	130	\$21.14	\$28.59	\$26.58	\$32.32
Electrical Engineers	17-2071	40	\$31.32	\$39.51	\$39.80	\$43.61
Industrial Engineers	17-2112	30	\$31.14	\$40.35	\$37.86	\$44.95
Mechanical Engineers	17-2141	90	\$27.09	\$37.65	\$39.47	\$42.92
Engineers, All Other	17-2199	140	\$24.78	\$35.88	\$34.26	\$41.43
Architectural and Civil Drafters	17-3011	110	\$18.32	\$21.70	\$21.16	\$23.39
Electrical and Electronic Engineering Technicians	17-3023	40	\$24.23	\$26.48	\$26.99	\$27.60
Surveying and Mapping Technicians	17-3031	NP	\$14.71	\$18.41	\$19.03	\$20.25
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>340</b>	<b>\$12.97</b>	<b>\$23.88</b>	<b>\$24.13</b>	<b>\$29.32</b>
Market Research Analysts	19-3021	80	\$24.41	\$31.44	\$31.60	\$34.96
Environmental Science and Protection Technicians, Including Health	19-4091	40	\$15.22	\$17.77	\$17.40	\$19.06
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>350</b>	<b>\$12.33</b>	<b>\$17.60</b>	<b>\$15.35</b>	<b>\$20.24</b>
Educational, Vocational, and School Counselors	21-1012	40	\$19.58	\$25.33	\$24.63	\$28.22
Social and Human Service Assistants	21-1093	140	\$11.68	\$14.29	\$13.84	\$15.58

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## New Hampshire Occupational Employment & Wages - 2007

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Legal Occupations</b>	<b>23-0000</b>	<b>270</b>	<b>\$18.34</b>	<b>\$43.73</b>	<b>\$36.27</b>	<b>\$56.44</b>
Lawyers	23-1011	180	\$32.91	\$55.39	\$41.58	\$66.63
Paralegals and Legal Assistants	23-2011	NP	\$14.14	\$17.92	\$16.99	\$19.82
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>2,140</b>	<b>\$10.81</b>	<b>\$19.82</b>	<b>\$18.09</b>	<b>\$24.32</b>
Postsecondary Teachers, All Other	25-1199	NP	\$52,613	\$70,192	\$71,812	\$78,982
Preschool Teachers, Except Special Education	25-2011	210	\$10.42	\$11.08	\$10.74	\$11.41
Elementary School Teachers, Except Special Education	25-2021	330	\$36,690	\$48,101	\$47,960	\$53,806
Middle School Teachers, Except Special and Vocational Education	25-2022	460	\$35,702	\$50,805	\$49,285	\$58,356
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	NP	\$43,643	\$55,716	\$56,482	\$61,752
Special Education Teachers, Middle School	25-2042	80	\$37,429	\$52,795	\$50,364	\$60,477
Self-Enrichment Education Teachers	25-3021	50	\$11.27	\$22.20	\$18.40	\$27.67
Teachers and Instructors, All Other	25-3099	60	\$10.54	\$19.89	\$15.14	\$24.56
Librarians	25-4021	50	\$15.46	\$22.80	\$23.61	\$26.48
Library Technicians	25-4031	40	\$9.95	\$12.86	\$13.04	\$14.31
Teacher Assistants	25-9041	520	\$17,190	\$24,272	\$25,186	\$27,813
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>580</b>	<b>\$11.39</b>	<b>\$21.18</b>	<b>\$17.81</b>	<b>\$26.06</b>
Graphic Designers	27-1024	90	\$15.82	\$20.99	\$19.67	\$23.58
Interior Designers	27-1025	30	\$22.45	\$32.64	\$28.96	\$37.75
Public Relations Specialists	27-3031	40	\$15.19	\$20.96	\$19.09	\$23.84
Editors	27-3041	30	\$14.05	\$24.95	\$22.23	\$30.40
Technical Writers	27-3042	NP	\$26.06	\$31.57	\$27.96	\$34.32
Photographers	27-4021	NP	\$8.92	\$12.54	\$13.55	\$14.34
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>2,000</b>	<b>\$18.98</b>	<b>\$33.03</b>	<b>\$28.50</b>	<b>\$40.05</b>
Pharmacists	29-1051	60	\$42.79	\$45.71	\$45.61	\$47.18
Physicians and Surgeons, All Other	29-1069	NP	\$65.16	\$76.65	\$71.97	\$82.38
Occupational Therapists	29-1122	50	\$22.31	\$31.32	\$30.47	\$35.82
Physical Therapists	29-1123	100	\$24.45	\$41.04	\$36.16	\$49.32
Speech-Language Pathologists	29-1127	40	\$21.87	\$29.90	\$30.06	\$33.93
Dental Hygienists	29-2021	140	\$30.53	\$34.25	\$33.62	\$36.10
Radiologic Technologists and Technicians	29-2034	NP	\$21.55	\$26.54	\$26.78	\$29.04
Pharmacy Technicians	29-2052	50	\$12.57	\$13.56	\$13.56	\$14.06
Licensed Practical and Licensed Vocational Nurses	29-2061	130	\$18.27	\$21.43	\$21.38	\$23.01

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Opticians, Dispensing	29-2081	NP	\$14.18	\$19.19	\$17.93	\$21.70
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>1,040</b>	<b>\$11.13</b>	<b>\$15.55</b>	<b>\$14.18</b>	<b>\$17.76</b>
Home Health Aides	31-1011	180	\$10.18	\$11.14	\$10.82	\$11.63
Nursing Aides, Orderlies, and Attendants	31-1012	520	\$11.58	\$13.80	\$13.77	\$14.92
Dental Assistants	31-9091	80	\$15.08	\$18.73	\$19.42	\$20.55
Medical Assistants	31-9092	80	\$13.72	\$14.95	\$14.98	\$15.57
Healthcare Support Workers, All Other	31-9099	70	\$13.31	\$16.42	\$16.80	\$17.98
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>640</b>	<b>\$10.14</b>	<b>\$17.91</b>	<b>\$16.38</b>	<b>\$21.80</b>
Fire Fighters	33-2011	90	\$17.90	\$20.26	\$20.49	\$21.44
Police and Sheriff's Patrol Officers	33-3051	140	\$17.52	\$21.32	\$21.02	\$23.22
Security Guards	33-9032	NP	\$10.68	\$12.76	\$12.67	\$13.80
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	NP	\$8.69	\$9.77	\$9.51	\$10.31
Protective Service Workers, All Other	33-9099	60	\$10.88	\$13.70	\$12.54	\$15.11
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>4,370</b>	<b>\$6.72</b>	<b>\$10.52</b>	<b>\$9.81</b>	<b>\$12.42</b>
Chefs and Head Cooks	35-1011	110	\$14.64	\$18.07	\$17.04	\$19.78
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	250	\$14.15	\$19.13	\$18.58	\$21.62
Cooks, Fast Food	35-2011	NP	\$7.58	\$9.42	\$8.74	\$10.34
Cooks, Institution and Cafeteria	35-2012	50	\$12.41	\$15.01	\$15.58	\$16.31
Cooks, Restaurant	35-2014	370	\$9.02	\$11.85	\$11.95	\$13.26
Cooks, Short Order	35-2015	NP	\$10.12	\$10.26	\$10.28	\$10.33
Food Preparation Workers	35-2021	220	\$8.99	\$11.11	\$10.85	\$12.17
Bartenders	35-3011	320	\$6.28	\$8.41	\$7.13	\$9.48
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	740	\$6.56	\$9.10	\$8.73	\$10.37
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	180	\$8.32	\$9.53	\$9.28	\$10.15
Waiters and Waitresses	35-3031	1,120	\$6.27	\$9.53	\$7.25	\$11.15
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	110	\$6.26	\$7.03	\$6.69	\$7.41
Dishwashers	35-9021	220	\$7.84	\$9.92	\$10.09	\$10.96
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	180	\$7.98	\$9.94	\$9.77	\$10.91

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## New Hampshire Occupational Employment & Wages - 2007

Portsmouth Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
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<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>37-0000</b>	<b>1,290</b>	<b>\$8.76</b>	<b>\$12.10</b>	<b>\$11.16</b>	<b>\$13.77</b>
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	90	\$11.58	\$16.35	\$15.33	\$18.73
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	30	\$16.97	\$20.28	\$19.32	\$21.94
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	430	\$8.53	\$11.60	\$10.83	\$13.14
Maids and Housekeeping Cleaners	37-2012	380	\$9.23	\$10.61	\$10.36	\$11.31
Landscaping and Groundskeeping Workers	37-3011	310	\$8.52	\$12.53	\$12.74	\$14.52
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>810</b>	<b>\$7.89</b>	<b>\$10.94</b>	<b>\$9.91</b>	<b>\$12.46</b>
First-Line Supervisors/Managers of Personal Service Workers	39-1021	40	\$12.34	\$16.96	\$16.46	\$19.27
Amusement and Recreation Attendants	39-3091	60	\$8.52	\$9.88	\$10.25	\$10.55
Hairdressers, Hairstylists, and Cosmetologists	39-5012	280	\$8.01	\$9.98	\$9.68	\$10.97
Child Care Workers	39-9011	NP	\$7.43	\$9.81	\$9.20	\$11.01
Fitness Trainers and Aerobics Instructors	39-9031	90	\$8.14	\$14.81	\$12.52	\$18.15
Recreation Workers	39-9032	60	\$9.81	\$12.70	\$12.05	\$14.15
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>6,160</b>	<b>\$9.01</b>	<b>\$20.92</b>	<b>\$14.27</b>	<b>\$26.88</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	580	\$12.00	\$20.04	\$17.86	\$24.05
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	400	\$22.07	\$46.85	\$45.73	\$59.24
Cashiers	41-2011	1,570	\$7.71	\$9.55	\$9.46	\$10.47
Counter and Rental Clerks	41-2021	160	\$13.03	\$17.85	\$17.25	\$20.27
Parts Salespersons	41-2022	100	\$10.35	\$14.54	\$14.65	\$16.64
Retail Salespersons	41-2031	1,610	\$8.95	\$14.38	\$12.39	\$17.09
Advertising Sales Agents	41-3011	NP	\$16.44	\$25.66	\$24.29	\$30.27
Insurance Sales Agents	41-3021	NP	\$21.67	\$51.59	\$60.88	\$66.56
Securities, Commodities, and Financial Services Sales Agents	41-3031	160	\$17.67	\$43.41	\$37.40	\$56.27
Travel Agents	41-3041	90	\$7.96	\$14.72	\$14.61	\$18.11
Sales Representatives, Services, All Other	41-3099	NP	\$19.78	\$31.65	\$30.91	\$37.59
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	370	\$21.26	\$42.30	\$41.30	\$52.81
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	490	\$13.97	\$27.49	\$24.02	\$34.25
Real Estate Sales Agents	41-9022	NP	\$11.13	\$15.68	\$15.23	\$17.96
Sales Engineers	41-9031	40	\$21.10	\$34.08	\$35.04	\$40.58
Sales and Related Workers, All Other	41-9099	80	\$11.25	\$23.97	\$21.90	\$30.34

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<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>8,850</b>	<b>\$10.84</b>	<b>\$15.71</b>	<b>\$14.95</b>	<b>\$18.14</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	680	\$16.14	\$22.42	\$21.43	\$25.57
Switchboard Operators, Including Answering Service	43-2011	30	\$11.46	\$12.79	\$12.77	\$13.47
Bill and Account Collectors	43-3011	260	\$11.91	\$14.67	\$14.09	\$16.04
Billing and Posting Clerks and Machine Operators	43-3021	160	\$12.71	\$14.82	\$14.63	\$15.89
Bookkeeping, Accounting, and Auditing Clerks	43-3031	640	\$11.98	\$17.17	\$16.63	\$19.77
Payroll and Timekeeping Clerks	43-3051	50	\$14.24	\$18.84	\$17.64	\$21.13
Procurement Clerks	43-3061	50	\$12.18	\$19.94	\$23.08	\$23.81
Brokerage Clerks	43-4011	NP	\$12.37	\$17.04	\$16.54	\$19.36
Customer Service Representatives	43-4051	890	\$11.90	\$15.37	\$14.99	\$17.11
File Clerks	43-4071	180	\$9.72	\$11.11	\$10.77	\$11.81
Hotel, Motel, and Resort Desk Clerks	43-4081	160	\$8.74	\$10.53	\$10.04	\$11.43
Library Assistants, Clerical	43-4121	40	\$7.07	\$9.73	\$9.46	\$11.07
Loan Interviewers and Clerks	43-4131	NP	\$13.62	\$15.69	\$15.93	\$16.73
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	30	\$12.48	\$15.58	\$15.36	\$17.13
Receptionists and Information Clerks	43-4171	350	\$9.89	\$13.02	\$12.73	\$14.58
Information and Record Clerks, All Other	43-4199	200	\$9.86	\$14.03	\$14.50	\$16.10
Cargo and Freight Agents	43-5011	NP	\$13.33	\$21.88	\$24.85	\$26.15
Dispatchers, Except Police, Fire, and Ambulance	43-5032	40	\$12.16	\$15.22	\$15.62	\$16.75
Postal Service Clerks	43-5051	30	\$19.67	\$21.48	\$21.98	\$22.39
Postal Service Mail Carriers	43-5052	70	\$17.75	\$21.45	\$21.95	\$23.30
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	170	\$15.46	\$19.59	\$20.45	\$21.66
Production, Planning, and Expediting Clerks	43-5061	90	\$15.09	\$20.51	\$20.75	\$23.22
Shipping, Receiving, and Traffic Clerks	43-5071	250	\$11.13	\$14.17	\$14.02	\$15.70
Stock Clerks and Order Fillers	43-5081	570	\$9.73	\$12.87	\$12.04	\$14.44
Executive Secretaries and Administrative Assistants	43-6011	440	\$16.30	\$20.78	\$20.29	\$23.01
Legal Secretaries	43-6012	NP	\$16.09	\$16.13	\$16.27	\$16.15
Medical Secretaries	43-6013	250	\$13.18	\$16.96	\$16.39	\$18.86
Secretaries, Except Legal, Medical, and Executive	43-6014	490	\$11.82	\$15.24	\$14.16	\$16.94
Data Entry Keyers	43-9021	250	\$11.52	\$13.81	\$13.80	\$14.96
Insurance Claims and Policy Processing Clerks	43-9041	180	\$13.16	\$16.61	\$15.63	\$18.34
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	NP	\$8.90	\$10.76	\$10.65	\$11.68
Office Clerks, General	43-9061	1,030	\$10.49	\$14.81	\$14.50	\$16.97
Office and Administrative Support Workers, All Other	43-9199	490	\$8.07	\$12.37	\$11.49	\$14.52

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<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>1,540</b>	<b>\$11.78</b>	<b>\$17.92</b>	<b>\$16.67</b>	<b>\$20.99</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	80	\$19.32	\$25.65	\$24.65	\$28.81
Carpenters	47-2031	260	\$13.14	\$18.33	\$14.61	\$20.92
Construction Laborers	47-2061	310	\$11.25	\$15.16	\$14.98	\$17.13
Electricians	47-2111	130	\$15.78	\$22.62	\$22.67	\$26.06
Painters, Construction and Maintenance	47-2141	NP	\$13.87	\$15.71	\$16.07	\$16.64
Plumbers, Pipefitters, and Steamfitters	47-2152	NP	\$14.16	\$18.25	\$17.58	\$20.30
Sheet Metal Workers	47-2211	30	\$15.09	\$18.67	\$18.61	\$20.45
Highway Maintenance Workers	47-4051	130	\$8.91	\$11.57	\$9.68	\$12.89
Construction and Related Workers, All Other	47-4099	60	\$13.45	\$20.60	\$19.37	\$24.17
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>2,450</b>	<b>\$12.97</b>	<b>\$19.54</b>	<b>\$18.70</b>	<b>\$22.82</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	200	\$16.41	\$25.33	\$24.90	\$29.78
Computer, Automated Teller, and Office Machine Repairers	49-2011	100	\$13.37	\$17.86	\$16.89	\$20.10
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	NP	\$14.66	\$23.40	\$24.14	\$27.78
Automotive Body and Related Repairers	49-3021	NP	\$16.41	\$21.81	\$21.60	\$24.52
Automotive Service Technicians and Mechanics	49-3023	350	\$11.85	\$18.50	\$18.01	\$21.82
Motorcycle Mechanics	49-3052	30	\$11.46	\$16.51	\$15.37	\$19.05
Bicycle Repairers	49-3091	NP	\$10.04	\$12.00	\$10.97	\$12.98
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	NP	\$16.13	\$21.14	\$20.76	\$23.64
Maintenance and Repair Workers, General	49-9042	300	\$12.35	\$17.23	\$16.19	\$19.68
Telecommunications Line Installers and Repairers	49-9052	330	\$13.69	\$21.79	\$18.79	\$25.84
Helpers--Installation, Maintenance, and Repair Workers	49-9098	30	\$8.35	\$11.09	\$10.33	\$12.45
Installation, Maintenance, and Repair Workers, All Other	49-9099	40	\$12.76	\$18.19	\$18.53	\$20.90
<b>Production Occupations</b>	<b>51-0000</b>	<b>3,040</b>	<b>\$10.31</b>	<b>\$16.06</b>	<b>\$14.73</b>	<b>\$18.94</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	260	\$18.97	\$25.88	\$25.24	\$29.33
Electrical and Electronic Equipment Assemblers	51-2022	NP	\$11.16	\$13.65	\$13.44	\$14.88
Team Assemblers	51-2092	NP	\$9.47	\$11.70	\$11.06	\$12.83
Bakers	51-3011	90	\$9.35	\$12.19	\$11.37	\$13.62
Butchers and Meat Cutters	51-3021	50	\$15.78	\$18.72	\$18.79	\$20.20
Meat, Poultry, and Fish Cutters and Trimmers	51-3022	NP	\$11.11	\$14.26	\$13.34	\$15.84
Machinists	51-4041	100	\$11.53	\$16.75	\$16.61	\$19.35

\* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.

New Hampshire Occupational Employment & Wages - 2007

Portsmouth Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Welders, Cutters, Solderers, and Brazers	51-4121	40	\$11.99	\$15.28	\$13.89	\$16.93
Prepress Technicians and Workers	51-5022	30	\$16.01	\$18.46	\$17.50	\$19.69
Printing Machine Operators	51-5023	40	\$11.13	\$14.22	\$14.23	\$15.75
Laundry and Dry-Cleaning Workers	51-6011	NP	\$8.66	\$10.04	\$10.05	\$10.74
Pressers, Textile, Garment, and Related Materials	51-6021	NP	\$8.89	\$10.39	\$10.27	\$11.15
Cutting and Slicing Machine Setters, Operators and Tenders	51-9032	110	\$11.86	\$17.42	\$17.40	\$20.20
Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	51-9051	NP	\$10.20	\$12.97	\$12.84	\$14.35
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	200	\$12.60	\$18.23	\$17.75	\$21.05
Packaging and Filling Machine Operators and Tenders	51-9111	90	\$10.13	\$13.05	\$11.90	\$14.51
Helpers--Production Workers	51-9198	90	\$8.38	\$12.12	\$12.40	\$13.98
Production Workers, All Other	51-9199	140	\$10.12	\$14.65	\$14.17	\$16.91
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>2,250</b>	<b>\$8.96</b>	<b>\$14.35</b>	<b>\$13.48</b>	<b>\$17.04</b>
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	30	\$15.69	\$18.43	\$17.52	\$19.80
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	53-1031	70	\$16.96	\$22.87	\$22.17	\$25.82
Driver/Sales Workers	53-3031	NP	\$7.94	\$9.81	\$9.86	\$10.75
Truck Drivers, Heavy and Tractor-Trailer	53-3032	440	\$15.78	\$19.13	\$19.81	\$20.81
Truck Drivers, Light or Delivery Services	53-3033	270	\$9.66	\$14.02	\$13.16	\$16.20
Taxi Drivers and Chauffeurs	53-3041	NP	\$8.83	\$11.86	\$12.32	\$13.37
Service Station Attendants	53-6031	70	\$6.48	\$9.06	\$9.94	\$10.35
Industrial Truck and Tractor Operators	53-7051	60	\$10.81	\$14.36	\$15.09	\$16.13
Cleaners of Vehicles and Equipment	53-7061	80	\$9.54	\$12.52	\$12.61	\$14.01
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	350	\$9.09	\$12.48	\$12.46	\$14.17
Packers and Packers, Hand	53-7064	180	\$7.64	\$9.76	\$9.59	\$10.82
Refuse and Recyclable Material Collectors	53-7081	NP	\$9.12	\$12.41	\$11.87	\$14.05
Material Moving Workers, All Other	53-7199	80	\$8.74	\$9.62	\$9.07	\$10.05

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## New Hampshire Occupational Employment & Wages - 2007

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>50,700</b>	<b>\$9.10</b>	<b>\$18.18</b>	<b>\$14.62</b>	<b>\$22.71</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>2,260</b>	<b>\$23.15</b>	<b>\$43.13</b>	<b>\$37.93</b>	<b>\$53.12</b>
Chief Executives	11-1011	320	\$32.23	\$67.56	\$68.95	\$85.24
General and Operations Managers	11-1021	370	\$25.88	\$45.11	\$37.11	\$54.73
Legislators	11-1031	40	\$13,137	\$13,849	\$13,547	\$14,205
Marketing Managers	11-2021	70	\$27.69	\$40.90	\$38.90	\$47.51
Sales Managers	11-2022	90	\$29.53	\$48.83	\$40.49	\$58.48
Administrative Services Managers	11-3011	80	\$19.41	\$38.83	\$36.27	\$48.54
Computer and Information Systems Managers	11-3021	100	\$35.66	\$45.06	\$44.18	\$49.77
Financial Managers	11-3031	240	\$25.59	\$40.81	\$38.08	\$48.41
Human Resources Managers, All Other	11-3049	30	\$34.07	\$45.99	\$44.94	\$51.96
Industrial Production Managers	11-3051	40	\$25.35	\$35.92	\$31.60	\$41.21
Purchasing Managers	11-3061	30	\$20.82	\$34.52	\$34.57	\$41.36
Construction Managers	11-9021	NP	\$34.68	\$39.22	\$40.83	\$41.49
Education Administrators, Elementary and Secondary School	11-9032	60	\$64,181	\$77,078	\$78,612	\$83,528
Education Administrators, Postsecondary	11-9033	50	\$22.05	\$43.27	\$37.70	\$53.88
Engineering Managers	11-9041	60	\$36.34	\$46.21	\$47.73	\$51.14
Food Service Managers	11-9051	100	\$15.97	\$21.40	\$19.78	\$24.11
Medical and Health Services Managers	11-9111	100	\$29.17	\$39.53	\$36.42	\$44.71
Natural Sciences Managers	11-9121	30	\$38.27	\$49.44	\$48.67	\$55.02
Social and Community Service Managers	11-9151	50	\$15.28	\$22.20	\$22.39	\$25.66
Managers, All Other	11-9199	190	\$24.95	\$37.60	\$34.66	\$43.91
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>2,460</b>	<b>\$17.24</b>	<b>\$26.82</b>	<b>\$24.94</b>	<b>\$31.61</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	70	\$13.17	\$18.67	\$16.90	\$21.43
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	70	\$17.34	\$23.22	\$21.47	\$26.16
Cost Estimators	13-1051	NP	\$13.03	\$17.53	\$14.21	\$19.78
Employment, Recruitment, and Placement Specialists	13-1071	NP	\$13.13	\$19.51	\$18.24	\$22.70
Training and Development Specialists	13-1073	80	\$19.82	\$25.98	\$25.86	\$29.07
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	60	\$18.71	\$26.33	\$24.58	\$30.15
Logisticians	13-1081	40	\$20.56	\$28.72	\$27.63	\$32.81
Management Analysts	13-1111	90	\$27.70	\$36.47	\$34.57	\$40.87
Business Operations Specialists, All Other	13-1199	690	\$15.60	\$23.48	\$21.41	\$27.42
Accountants and Auditors	13-2011	370	\$22.27	\$28.77	\$27.92	\$32.02
Loan Officers	13-2072	NP	\$19.53	\$29.40	\$25.72	\$34.34

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New Hampshire Occupational Employment & Wages - 2007

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Tax Examiners, Collectors, and Revenue Agents	13-2081	30	\$12.91	\$19.54	\$17.89	\$22.85
Financial Specialists, All Other	13-2099	100	\$25.59	\$34.75	\$28.47	\$39.33
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>1,060</b>	<b>\$14.92</b>	<b>\$27.79</b>	<b>\$25.91</b>	<b>\$34.23</b>
Computer Programmers	15-1021	50	\$19.09	\$23.17	\$22.60	\$25.21
Computer Software Engineers, Applications	15-1031	170	\$29.16	\$39.51	\$36.94	\$44.68
Computer Software Engineers, Systems Software	15-1032	50	\$28.54	\$38.41	\$40.28	\$43.36
Computer Support Specialists	15-1041	340	\$13.29	\$18.15	\$17.17	\$20.59
Computer Systems Analysts	15-1051	140	\$24.77	\$34.53	\$30.63	\$39.40
Network and Computer Systems Administrators	15-1071	140	\$24.70	\$32.19	\$29.95	\$35.92
Network Systems and Data Communications Analysts	15-1081	40	\$18.26	\$28.06	\$27.16	\$32.97
Computer Specialists, All Other	15-1099	NP	\$10.77	\$17.77	\$11.54	\$21.28
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>660</b>	<b>\$19.00</b>	<b>\$29.52</b>	<b>\$28.26</b>	<b>\$34.79</b>
Civil Engineers	17-2051	60	\$21.62	\$35.20	\$32.25	\$42.00
Electronics Engineers, Except Computer	17-2072	40	\$29.14	\$43.45	\$42.95	\$50.61
Industrial Engineers	17-2112	40	\$22.68	\$30.55	\$29.55	\$34.50
Mechanical Engineers	17-2141	90	\$19.39	\$27.04	\$25.96	\$30.87
Civil Engineering Technicians	17-3022	NP	\$14.59	\$19.34	\$18.13	\$21.71
Electrical and Electronic Engineering Technicians	17-3023	30	\$19.03	\$23.50	\$24.33	\$25.74
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>370</b>	<b>\$17.08</b>	<b>\$26.19</b>	<b>\$24.99</b>	<b>\$30.75</b>
Market Research Analysts	19-3021	40	\$26.19	\$29.59	\$28.44	\$31.30
Clinical, Counseling, and School Psychologists	19-3031	50	\$17.31	\$23.69	\$22.32	\$26.87
Life, Physical, and Social Science Technicians, All Other	19-4099	60	\$16.93	\$20.68	\$18.84	\$22.55
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>710</b>	<b>\$11.84</b>	<b>\$18.07</b>	<b>\$17.35</b>	<b>\$21.18</b>
Educational, Vocational, and School Counselors	21-1012	100	\$16.32	\$21.74	\$21.39	\$24.45
Marriage and Family Therapists	21-1013	60	\$17.30	\$21.47	\$21.48	\$23.56
Rehabilitation Counselors	21-1015	140	\$10.17	\$14.15	\$12.21	\$16.14
Child, Family, and School Social Workers	21-1021	50	\$14.66	\$19.26	\$19.11	\$21.56
Medical and Public Health Social Workers	21-1022	70	\$16.47	\$22.31	\$21.25	\$25.23
Social and Human Service Assistants	21-1093	100	\$10.99	\$14.16	\$14.24	\$15.75
Community and Social Service Specialists, All Other	21-1099	60	\$11.51	\$13.92	\$13.46	\$15.14
<b>Legal Occupations</b>	<b>23-0000</b>	<b>140</b>	<b>\$18.25</b>	<b>\$35.99</b>	<b>\$25.22</b>	<b>\$44.86</b>
Lawyers	23-1011	80	\$24.58	\$47.87	\$33.32	\$59.50

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## New Hampshire Occupational Employment & Wages - 2007

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Paralegals and Legal Assistants	23-2011	30	\$16.89	\$20.37	\$20.71	\$22.12
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>4,840</b>	<b>\$10.99</b>	<b>\$21.77</b>	<b>\$18.49</b>	<b>\$27.17</b>
Preschool Teachers, Except Special Education	25-2011	360	\$10.31	\$11.92	\$11.58	\$12.72
Kindergarten Teachers, Except Special Education	25-2012	80	\$25,977	\$36,589	\$35,186	\$41,895
Elementary School Teachers, Except Special Education	25-2021	590	\$36,453	\$50,655	\$50,907	\$57,755
Middle School Teachers, Except Special and Vocational Education	25-2022	410	\$35,059	\$48,916	\$46,412	\$55,845
Vocational Education Teachers, Middle School	25-2023	NP	\$38,681	\$46,621	\$45,725	\$50,591
Secondary School Teachers, Except Special and Vocational Education	25-2031	170	\$34,976	\$47,027	\$45,885	\$53,053
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	110	\$35,588	\$48,931	\$47,506	\$55,602
Special Education Teachers, Middle School	25-2042	50	\$34,710	\$46,808	\$44,854	\$52,857
Adult Literacy, Remedial Education, and GED Teachers and Instructors	25-3011	NP	\$16.40	\$20.17	\$20.85	\$22.05
Self-Enrichment Education Teachers	25-3021	NP	\$14.71	\$21.71	\$20.45	\$25.20
Teachers and Instructors, All Other	25-3099	370	\$8.77	\$17.68	\$11.79	\$22.14
Librarians	25-4021	90	\$15.55	\$22.32	\$21.59	\$25.71
Library Technicians	25-4031	70	\$10.53	\$13.67	\$13.49	\$15.24
Instructional Coordinators	25-9031	NP	\$11.75	\$25.59	\$23.40	\$32.52
Teacher Assistants	25-9041	880	\$16,722	\$23,488	\$23,171	\$26,871
Education, Training, and Library Workers, All Other	25-9099	170	\$12.10	\$20.59	\$18.78	\$24.83
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>560</b>	<b>\$10.63</b>	<b>\$19.09</b>	<b>\$17.36</b>	<b>\$23.31</b>
Graphic Designers	27-1024	40	\$14.03	\$18.76	\$16.98	\$21.14
Reporters and Correspondents	27-3022	NP	\$12.14	\$22.32	\$18.48	\$27.42
Public Relations Specialists	27-3031	40	\$15.87	\$20.52	\$20.25	\$22.86
Editors	27-3041	40	\$12.77	\$21.06	\$19.23	\$25.21
Photographers	27-4021	30	\$8.75	\$11.95	\$9.40	\$13.55
Camera Operators, Television, Video, and Motion Picture	27-4031	30	\$13.64	\$15.88	\$16.12	\$16.99
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>2,330</b>	<b>\$15.91</b>	<b>\$30.14</b>	<b>\$25.68</b>	<b>\$37.27</b>
Dentists, General	29-1021	30	#	\$93.77	#	#
Dietitians and Nutritionists	29-1031	NP	\$8.07	\$16.23	\$16.22	\$20.33
Pharmacists	29-1051	50	\$41.15	\$49.71	\$45.97	\$54.00
Physicians and Surgeons, All Other	29-1069	70	\$63.29	\$84.75	#	\$95.48
Physician Assistants	29-1071	40	\$33.38	\$35.31	\$35.45	\$36.28

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New Hampshire Occupational Employment & Wages - 2007

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Registered Nurses	29-1111	880	\$20.96	\$27.69	\$26.90	\$31.06
Occupational Therapists	29-1122	40	\$15.69	\$24.40	\$24.72	\$28.75
Physical Therapists	29-1123	70	\$23.68	\$29.05	\$28.87	\$31.74
Speech-Language Pathologists	29-1127	40	\$17.19	\$24.12	\$21.46	\$27.58
Veterinarians	29-1131	NP	\$32.88	\$51.05	\$48.11	\$60.13
Dental Hygienists	29-2021	120	\$33.17	\$36.06	\$35.44	\$37.51
Radiologic Technologists and Technicians	29-2034	NP	\$20.62	\$24.64	\$24.34	\$26.65
Emergency Medical Technicians and Paramedics	29-2041	40	\$13.38	\$17.57	\$17.40	\$19.66
Pharmacy Technicians	29-2052	110	\$7.83	\$10.76	\$10.35	\$12.22
Veterinary Technologists and Technicians	29-2056	60	\$10.90	\$14.23	\$14.19	\$15.89
Licensed Practical and Licensed Vocational Nurses	29-2061	110	\$15.33	\$19.47	\$19.95	\$21.53
Medical Records and Health Information Technicians	29-2071	100	\$12.33	\$16.15	\$14.58	\$18.07
Opticians, Dispensing	29-2081	80	\$10.49	\$15.21	\$13.86	\$17.57
Healthcare Practitioners and Technical Workers, All Other	29-9099	50	\$17.05	\$26.92	\$26.51	\$31.85
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>1,290</b>	<b>\$10.14</b>	<b>\$13.55</b>	<b>\$12.96</b>	<b>\$15.26</b>
Home Health Aides	31-1011	210	\$9.22	\$11.22	\$11.47	\$12.21
Nursing Aides, Orderlies, and Attendants	31-1012	500	\$10.33	\$12.28	\$12.14	\$13.24
Physical Therapist Assistants	31-2021	30	\$14.62	\$18.51	\$17.78	\$20.46
Physical Therapist Aides	31-2022	40	\$12.23	\$15.89	\$15.15	\$17.72
Dental Assistants	31-9091	120	\$15.49	\$19.56	\$19.70	\$21.59
Medical Assistants	31-9092	160	\$11.34	\$13.73	\$13.47	\$14.92
Medical Transcriptionists	31-9094	50	\$12.65	\$15.60	\$15.53	\$17.08
Healthcare Support Workers, All Other	31-9099	80	\$12.10	\$14.84	\$14.64	\$16.21
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>820</b>	<b>\$11.56</b>	<b>\$17.97</b>	<b>\$17.34</b>	<b>\$21.17</b>
First-Line Supervisors/Managers of Police and Detectives	33-1012	30	\$26.58	\$31.63	\$31.14	\$34.15
First-Line Supervisors/Managers of Fire Fighting and Prevention Workers	33-1021	30	\$24.73	\$29.24	\$28.93	\$31.50
Fire Fighters	33-2011	160	\$15.23	\$19.34	\$18.83	\$21.40
Detectives and Criminal Investigators	33-3021	50	\$16.38	\$20.90	\$19.95	\$23.17
Police and Sheriff's Patrol Officers	33-3051	260	\$15.96	\$19.68	\$19.22	\$21.54
Security Guards	33-9032	130	\$8.20	\$10.55	\$9.14	\$11.73
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>4,580</b>	<b>\$6.44</b>	<b>\$9.51</b>	<b>\$8.70</b>	<b>\$11.05</b>
Chefs and Head Cooks	35-1011	70	\$13.49	\$16.71	\$16.28	\$18.34
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	280	\$9.28	\$13.75	\$12.73	\$15.99

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## New Hampshire Occupational Employment & Wages - 2007

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Cooks, Fast Food	35-2011	220	\$7.80	\$8.65	\$8.43	\$9.07
Cooks, Institution and Cafeteria	35-2012	220	\$10.23	\$13.95	\$14.95	\$15.82
Cooks, Restaurant	35-2014	330	\$9.98	\$11.50	\$11.07	\$12.25
Cooks, Short Order	35-2015	NP	\$7.51	\$9.05	\$8.76	\$9.83
Food Preparation Workers	35-2021	180	\$7.69	\$10.28	\$10.08	\$11.58
Bartenders	35-3011	280	\$6.70	\$10.94	\$8.69	\$13.06
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	1,180	\$6.29	\$8.38	\$7.93	\$9.43
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	220	\$6.76	\$9.07	\$8.71	\$10.24
Waiters and Waitresses	35-3031	920	\$6.27	\$7.56	\$6.82	\$8.19
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	70	\$6.39	\$6.77	\$6.60	\$6.94
Dishwashers	35-9021	280	\$7.27	\$8.89	\$8.90	\$9.70
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	180	\$7.32	\$9.27	\$9.36	\$10.26
<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>37-0000</b>	<b>1,370</b>	<b>\$9.58</b>	<b>\$12.43</b>	<b>\$11.59</b>	<b>\$13.86</b>
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	50	\$10.60	\$14.40	\$14.20	\$16.29
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	40	\$15.12	\$21.13	\$19.82	\$24.14
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	630	\$9.72	\$12.48	\$11.88	\$13.86
Maids and Housekeeping Cleaners	37-2012	290	\$8.94	\$10.28	\$10.22	\$10.96
Landscaping and Groundskeeping Workers	37-3011	210	\$9.76	\$11.90	\$11.52	\$12.97
Grounds Maintenance Workers, All Other	37-3019	NP	\$10.25	\$11.80	\$11.40	\$12.58
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>1,170</b>	<b>\$7.03</b>	<b>\$9.83</b>	<b>\$9.04</b>	<b>\$11.24</b>
Nonfarm Animal Caretakers	39-2021	50	\$7.88	\$8.87	\$8.71	\$9.37
Amusement and Recreation Attendants	39-3091	110	\$6.26	\$9.81	\$8.85	\$11.58
Hairdressers, Hairstylists, and Cosmetologists	39-5012	NP	\$6.56	\$10.14	\$8.86	\$11.92
Child Care Workers	39-9011	330	\$7.66	\$9.38	\$9.23	\$10.23
Recreation Workers	39-9032	90	\$8.81	\$12.32	\$11.75	\$14.06
Residential Advisors	39-9041	40	\$8.90	\$12.26	\$10.96	\$13.94
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>6,500</b>	<b>\$8.00</b>	<b>\$13.96</b>	<b>\$11.04</b>	<b>\$16.95</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	800	\$11.99	\$18.08	\$16.27	\$21.12
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	120	\$25.71	\$36.74	\$30.99	\$42.26
Cashiers	41-2011	1,790	\$7.60	\$9.27	\$9.16	\$10.10
Counter and Rental Clerks	41-2021	210	\$6.53	\$10.24	\$9.15	\$12.09

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New Hampshire Occupational Employment & Wages - 2007

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Parts Salespersons	41-2022	120	\$11.44	\$15.30	\$14.76	\$17.24
Retail Salespersons	41-2031	2,500	\$7.91	\$11.72	\$10.44	\$13.63
Advertising Sales Agents	41-3011	NP	\$16.09	\$23.20	\$22.02	\$26.76
Insurance Sales Agents	41-3021	NP	\$15.70	\$29.46	\$26.66	\$36.35
Travel Agents	41-3041	30	\$15.84	\$21.41	\$17.92	\$24.19
Sales Representatives, Services, All Other	41-3099	70	\$15.02	\$24.13	\$20.64	\$28.68
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	70	\$17.50	\$30.30	\$28.76	\$36.69
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	300	\$11.37	\$22.59	\$19.28	\$28.20
Telemarketers	41-9041	280	\$10.38	\$16.32	\$14.15	\$19.30
Sales and Related Workers, All Other	41-9099	60	\$6.41	\$14.30	\$12.19	\$18.24
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>8,750</b>	<b>\$9.93</b>	<b>\$14.70</b>	<b>\$13.99</b>	<b>\$17.09</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	630	\$15.04	\$21.26	\$20.69	\$24.36
Switchboard Operators, Including Answering Service	43-2011	60	\$10.50	\$12.48	\$12.65	\$13.48
Bill and Account Collectors	43-3011	110	\$12.94	\$14.62	\$14.07	\$15.44
Billing and Posting Clerks and Machine Operators	43-3021	150	\$10.60	\$14.22	\$14.67	\$16.03
Bookkeeping, Accounting, and Auditing Clerks	43-3031	630	\$11.04	\$14.96	\$14.57	\$16.91
Payroll and Timekeeping Clerks	43-3051	80	\$13.17	\$17.54	\$17.37	\$19.74
Tellers	43-3071	150	\$10.42	\$11.94	\$11.65	\$12.69
Customer Service Representatives	43-4051	600	\$11.84	\$15.75	\$15.38	\$17.70
Eligibility Interviewers, Government Programs	43-4061	40	\$12.33	\$15.53	\$15.97	\$17.12
File Clerks	43-4071	NP	\$9.78	\$12.81	\$11.86	\$14.33
Hotel, Motel, and Resort Desk Clerks	43-4081	NP	\$8.26	\$9.46	\$9.31	\$10.06
Interviewers, Except Eligibility and Loan	43-4111	70	\$9.68	\$12.68	\$13.08	\$14.18
Library Assistants, Clerical	43-4121	60	\$8.19	\$11.43	\$12.23	\$13.05
Loan Interviewers and Clerks	43-4131	NP	\$12.90	\$15.85	\$15.00	\$17.33
Order Clerks	43-4151	60	\$9.67	\$13.89	\$12.19	\$16.01
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	50	\$13.88	\$17.70	\$17.90	\$19.60
Receptionists and Information Clerks	43-4171	370	\$8.22	\$11.54	\$11.52	\$13.21
Information and Record Clerks, All Other	43-4199	150	\$6.82	\$12.93	\$12.96	\$15.99
Couriers and Messengers	43-5021	NP	\$8.04	\$11.67	\$9.92	\$13.49
Police, Fire, and Ambulance Dispatchers	43-5031	50	\$14.11	\$16.26	\$16.23	\$17.34
Dispatchers, Except Police, Fire, and Ambulance	43-5032	40	\$11.33	\$16.14	\$15.23	\$18.55
Postal Service Clerks	43-5051	50	\$20.90	\$21.90	\$22.30	\$22.39
Postal Service Mail Carriers	43-5052	140	\$18.46	\$21.73	\$21.96	\$23.38

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## New Hampshire Occupational Employment & Wages - 2007

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Production, Planning, and Expediting Clerks	43-5061	90	\$15.07	\$19.35	\$18.13	\$21.49
Shipping, Receiving, and Traffic Clerks	43-5071	240	\$10.20	\$13.09	\$12.56	\$14.54
Stock Clerks and Order Fillers	43-5081	960	\$9.12	\$11.98	\$11.18	\$13.39
Executive Secretaries and Administrative Assistants	43-6011	420	\$14.40	\$18.20	\$17.88	\$20.11
Legal Secretaries	43-6012	110	\$13.73	\$16.23	\$16.16	\$17.48
Medical Secretaries	43-6013	230	\$12.05	\$16.35	\$14.83	\$18.51
Secretaries, Except Legal, Medical, and Executive	43-6014	610	\$10.67	\$14.02	\$14.09	\$15.69
Data Entry Keyers	43-9021	50	\$10.75	\$12.87	\$12.75	\$13.92
Desktop Publishers	43-9031	30	\$12.79	\$15.76	\$13.81	\$17.25
Office Clerks, General	43-9061	1,140	\$9.75	\$13.99	\$13.97	\$16.12
Office and Administrative Support Workers, All Other	43-9199	NP	\$8.37	\$10.89	\$10.77	\$12.15
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>50</b>	<b>\$9.34</b>	<b>\$13.68</b>	<b>\$13.48</b>	<b>\$15.85</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>1,680</b>	<b>\$12.90</b>	<b>\$19.13</b>	<b>\$17.57</b>	<b>\$22.25</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	170	\$19.38	\$27.91	\$25.52	\$32.18
Carpenters	47-2031	290	\$13.34	\$17.32	\$16.66	\$19.31
Construction Laborers	47-2061	250	\$12.68	\$14.23	\$13.91	\$15.01
Operating Engineers and Other Construction Equipment Operators	47-2073	130	\$19.52	\$25.84	\$26.34	\$29.00
Electricians	47-2111	240	\$14.36	\$20.04	\$19.77	\$22.88
Painters, Construction and Maintenance	47-2141	NP	\$11.35	\$16.11	\$16.91	\$18.49
Plumbers, Pipefitters, and Steamfitters	47-2152	130	\$15.71	\$21.99	\$22.99	\$25.12
Helpers--Carpenters	47-3012	NP	\$9.94	\$11.03	\$10.62	\$11.58
Construction and Building Inspectors	47-4011	40	\$14.99	\$22.86	\$22.22	\$26.79
Highway Maintenance Workers	47-4051	140	\$12.36	\$15.75	\$15.60	\$17.43
Construction and Related Workers, All Other	47-4099	NP	\$12.87	\$14.04	\$13.64	\$14.64
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>2,030</b>	<b>\$12.76</b>	<b>\$19.30</b>	<b>\$17.92</b>	<b>\$22.57</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	180	\$20.58	\$29.58	\$29.33	\$34.07
Computer, Automated Teller, and Office Machine Repairers	49-2011	80	\$15.27	\$19.63	\$18.16	\$21.80
Automotive Body and Related Repairers	49-3021	140	\$11.36	\$17.42	\$17.52	\$20.45
Automotive Service Technicians and Mechanics	49-3023	340	\$11.87	\$18.06	\$17.15	\$21.16
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	NP	\$13.88	\$16.11	\$14.98	\$17.22
Motorcycle Mechanics	49-3052	30	\$11.34	\$16.27	\$15.62	\$18.73

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New Hampshire Occupational Employment & Wages - 2007

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	200	\$16.11	\$19.29	\$19.09	\$20.89
Industrial Machinery Mechanics	49-9041	80	\$15.61	\$21.55	\$21.16	\$24.51
Maintenance and Repair Workers, General	49-9042	370	\$12.00	\$16.19	\$16.25	\$18.29
Telecommunications Line Installers and Repairers	49-9052	180	\$12.97	\$19.41	\$17.22	\$22.62
Helpers--Installation, Maintenance, and Repair Workers	49-9098	40	\$7.48	\$10.55	\$10.29	\$12.09
Installation, Maintenance, and Repair Workers, All Other	49-9099	60	\$12.87	\$15.70	\$14.84	\$17.13
<b>Production Occupations</b>	<b>51-0000</b>	<b>4,620</b>	<b>\$9.55</b>	<b>\$14.79</b>	<b>\$13.12</b>	<b>\$17.42</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	340	\$17.99	\$25.18	\$24.53	\$28.79
Electrical and Electronic Equipment Assemblers	51-2022	260	\$8.77	\$12.10	\$11.99	\$13.76
Team Assemblers	51-2092	NP	\$9.53	\$11.84	\$11.63	\$13.01
Butchers and Meat Cutters	51-3021	50	\$14.99	\$17.33	\$17.28	\$18.51
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	NP	\$10.48	\$15.45	\$13.39	\$17.93
Cutting, Punching, and Press Machine Setters, Operators and Tenders, Metal and Plastic	51-4031	NP	\$11.09	\$13.45	\$13.27	\$14.64
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators and Tenders, Metal and Plastic	51-4033	40	\$7.79	\$11.40	\$11.12	\$13.21
Machinists	51-4041	160	\$12.34	\$17.44	\$16.22	\$19.99
Welders, Cutters, Solderers, and Brazers	51-4121	120	\$15.41	\$23.64	\$21.38	\$27.75
Metal Workers and Plastic Workers, All Other	51-4199	150	\$9.39	\$14.27	\$15.06	\$16.71
Printing Machine Operators	51-5023	70	\$11.10	\$16.15	\$15.86	\$18.68
Laundry and Dry-Cleaning Workers	51-6011	NP	\$8.30	\$9.57	\$9.25	\$10.21
Pressers, Textile, Garment, and Related Materials	51-6021	40	\$9.87	\$11.22	\$11.15	\$11.90
Sewing Machine Operators	51-6031	NP	\$9.96	\$12.33	\$11.85	\$13.51
Textile, Apparel, and Furnishings Workers, All Other	51-6099	40	\$10.66	\$15.31	\$12.18	\$17.64
Water and Liquid Waste Treatment Plant and System Operators	51-8031	60	\$17.58	\$21.06	\$20.93	\$22.80
Plant and System Operators, All Other	51-8099	NP	\$23.16	\$24.92	\$25.43	\$25.79
Mixing and Blending Machine Setters, Operators and Tenders	51-9023	40	\$12.31	\$16.58	\$16.47	\$18.72
Cutting and Slicing Machine Setters, Operators and Tenders	51-9032	30	\$10.19	\$11.83	\$10.81	\$12.66
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators and Tenders	51-9041	30	\$9.68	\$12.45	\$11.15	\$13.83
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	180	\$10.27	\$16.08	\$15.62	\$19.00
Packaging and Filling Machine Operators and Tenders	51-9111	40	\$8.03	\$10.15	\$9.76	\$11.20
Coating, Painting, and Spraying Machine Setters, Operators and Tenders	51-9121	NP	\$10.15	\$15.09	\$15.84	\$17.56
Helpers--Production Workers	51-9198	NP	\$9.61	\$10.74	\$10.53	\$11.29

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**New Hampshire Occupational Employment & Wages - 2007**

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>2,460</b>	<b>\$8.62</b>	<b>\$13.32</b>	<b>\$12.52</b>	<b>\$15.68</b>
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	53-1031	40	\$14.77	\$23.52	\$20.22	\$27.89
Driver/Sales Workers	53-3031	NP	\$6.09	\$9.99	\$10.09	\$11.93
Truck Drivers, Heavy and Tractor-Trailer	53-3032	540	\$14.40	\$17.36	\$17.53	\$18.83
Truck Drivers, Light or Delivery Services	53-3033	210	\$9.19	\$12.17	\$11.40	\$13.66
Taxi Drivers and Chauffeurs	53-3041	60	\$6.15	\$8.80	\$7.79	\$10.12
Industrial Truck and Tractor Operators	53-7051	70	\$10.11	\$13.93	\$15.00	\$15.84
Cleaners of Vehicles and Equipment	53-7061	140	\$6.10	\$9.25	\$9.45	\$10.82
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	530	\$9.43	\$11.87	\$11.83	\$13.09
Machine Feeders and Offbearers	53-7063	90	\$6.96	\$8.57	\$8.17	\$9.37
Packers and Packagers, Hand	53-7064	140	\$8.46	\$9.94	\$9.82	\$10.67
Refuse and Recyclable Material Collectors	53-7081	60	\$13.13	\$16.09	\$15.34	\$17.57
Material Moving Workers, All Other	53-7199	30	\$8.77	\$10.67	\$9.46	\$11.62

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New Hampshire Occupational Employment & Wages - 2007

Salem Town Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>21,660</b>	<b>\$8.82</b>	<b>\$19.40</b>	<b>\$14.63</b>	<b>\$24.69</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>1,120</b>	<b>\$28.65</b>	<b>\$50.20</b>	<b>\$45.08</b>	<b>\$60.98</b>
Chief Executives	11-1011	150	\$44.33	\$76.05		\$91.90
General and Operations Managers	11-1021	250	\$29.74	\$54.99	\$46.60	\$67.61
Marketing Managers	11-2021	40	\$27.64	\$42.19	\$41.29	\$49.46
Sales Managers	11-2022	100	\$36.73	\$53.80	\$51.38	\$62.35
Computer and Information Systems Managers	11-3021	80	\$35.38	\$47.24	\$49.40	\$53.16
Financial Managers	11-3031	120	\$24.81	\$39.43	\$35.79	\$46.75
Industrial Production Managers	11-3051	30	\$28.38	\$44.34	\$37.82	\$52.32
Engineering Managers	11-9041	30	\$34.77	\$49.61	\$51.54	\$57.03
Managers, All Other	11-9199	110	\$32.30	\$45.33	\$45.05	\$51.84
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>880</b>	<b>\$18.14</b>	<b>\$27.57</b>	<b>\$27.23</b>	<b>\$32.29</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	30	\$13.54	\$27.20	\$24.56	\$34.03
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	30	\$21.12	\$29.00	\$27.63	\$32.93
Cost Estimators	13-1051	60	\$20.74	\$28.33	\$28.22	\$32.11
Employment, Recruitment, and Placement Specialists	13-1071	190	\$17.16	\$26.90	\$28.96	\$31.77
Training and Development Specialists	13-1073	30	\$18.82	\$28.02	\$27.48	\$32.62
Management Analysts	13-1111	30	\$26.52	\$35.74	\$32.84	\$40.35
Business Operations Specialists, All Other	13-1199	170	\$17.06	\$23.59	\$21.64	\$26.85
Accountants and Auditors	13-2011	80	\$21.08	\$30.02	\$28.91	\$34.49
Loan Officers	13-2072	140	\$24.80	\$31.58	\$29.60	\$34.97
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>750</b>	<b>\$22.43</b>	<b>\$37.59</b>	<b>\$36.83</b>	<b>\$45.17</b>
Computer Software Engineers, Applications	15-1031	180	\$31.20	\$44.47	\$43.32	\$51.12
Computer Software Engineers, Systems Software	15-1032	100	\$27.23	\$45.82	\$45.21	\$55.10
Computer Systems Analysts	15-1051	100	\$28.31	\$35.19	\$35.30	\$38.64
Database Administrators	15-1061	NP	\$35.94	\$41.06	\$42.60	\$43.62
Network and Computer Systems Administrators	15-1071	70	\$24.26	\$31.26	\$32.35	\$34.76
Network Systems and Data Communications Analysts	15-1081	50	\$18.41	\$26.26	\$25.73	\$30.20
Computer Specialists, All Other	15-1099	30	\$29.01	\$39.60	\$41.92	\$44.90
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>360</b>	<b>\$19.39</b>	<b>\$32.25</b>	<b>\$32.13</b>	<b>\$38.67</b>
Electrical and Electronic Engineering Technicians	17-3023	30	\$16.31	\$21.28	\$21.06	\$23.76

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## New Hampshire Occupational Employment & Wages - 2007

Salem Town Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>130</b>	<b>\$16.93</b>	<b>\$29.49</b>	<b>\$24.12</b>	<b>\$35.77</b>
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>190</b>	<b>\$11.26</b>	<b>\$18.76</b>	<b>\$17.61</b>	<b>\$22.52</b>
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>680</b>	<b>\$10.77</b>	<b>\$18.81</b>	<b>\$16.86</b>	<b>\$22.82</b>
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>160</b>	<b>\$11.30</b>	<b>\$19.10</b>	<b>\$16.54</b>	<b>\$23.00</b>
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>860</b>	<b>\$18.92</b>	<b>\$33.71</b>	<b>\$28.11</b>	<b>\$41.10</b>
Pharmacists	29-1051	30	\$38.83	\$45.79	\$46.85	\$49.27
Physicians and Surgeons, All Other	29-1069	NP	#	\$88.15	#	#
Pharmacy Technicians	29-2052	30	\$8.01	\$11.35	\$11.57	\$13.02
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>160</b>	<b>\$11.99</b>	<b>\$15.62</b>	<b>\$14.89</b>	<b>\$17.45</b>
Dental Assistants	31-9091	40	\$14.63	\$18.43	\$18.35	\$20.33
Medical Assistants	31-9092	30	\$13.19	\$14.18	\$14.11	\$14.67
Healthcare Support Workers, All Other	31-9099	NP	\$13.27	\$15.80	\$15.26	\$17.06
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>1,780</b>	<b>\$6.77</b>	<b>\$9.69</b>	<b>\$8.81</b>	<b>\$11.15</b>
Chefs and Head Cooks	35-1011	60	\$10.16	\$15.20	\$16.10	\$17.71
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	120	\$10.35	\$15.22	\$12.97	\$17.64
Cooks, Restaurant	35-2014	190	\$8.80	\$10.82	\$10.25	\$11.83
Food Preparation Workers	35-2021	60	\$7.91	\$9.19	\$8.58	\$9.82
Bartenders	35-3011	160	\$6.65	\$9.70	\$8.23	\$11.22
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	280	\$7.23	\$8.74	\$8.47	\$9.50
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	100	\$7.60	\$9.65	\$9.71	\$10.68
Waiters and Waitresses	35-3031	470	\$6.26	\$7.91	\$6.95	\$8.74
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	50	\$6.44	\$7.10	\$6.96	\$7.43
Dishwashers	35-9021	130	\$7.72	\$8.94	\$8.83	\$9.55
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	80	\$7.83	\$9.76	\$8.80	\$10.73
<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>37-0000</b>	<b>660</b>	<b>\$9.85</b>	<b>\$13.74</b>	<b>\$12.39</b>	<b>\$15.69</b>
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	NP	\$10.28	\$14.27	\$12.53	\$16.26

\* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.

New Hampshire Occupational Employment & Wages - 2007

Salem Town Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Maids and Housekeeping Cleaners	37-2012	50	\$8.17	\$9.49	\$9.22	\$10.15
Landscaping and Groundskeeping Workers	37-3011	110	\$9.69	\$12.43	\$12.31	\$13.80
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>500</b>	<b>\$6.52</b>	<b>\$9.98</b>	<b>\$8.46</b>	<b>\$11.70</b>
Nonfarm Animal Caretakers	39-2021	NP	\$6.61	\$8.79	\$8.57	\$9.89
Amusement and Recreation Attendants	39-3091	70	\$7.90	\$8.19	\$8.24	\$8.34
Hairdressers, Hairstylists, and Cosmetologists	39-5012	NP	\$6.15	\$9.00	\$7.33	\$10.42
Personal Care and Service Workers, All Other	39-9099	NP	\$6.55	\$9.69	\$10.16	\$11.27
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>5,650</b>	<b>\$7.80</b>	<b>\$15.93</b>	<b>\$10.94</b>	<b>\$20.00</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	580	\$11.65	\$18.15	\$16.51	\$21.40
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	70	\$26.25	\$35.75	\$29.66	\$40.49
Cashiers	41-2011	1,480	\$7.31	\$9.06	\$8.80	\$9.93
Counter and Rental Clerks	41-2021	120	\$6.63	\$9.13	\$8.48	\$10.37
Parts Salespersons	41-2022	30	\$11.54	\$16.11	\$16.36	\$18.39
Retail Salespersons	41-2031	2,390	\$7.94	\$11.35	\$10.05	\$13.06
Insurance Sales Agents	41-3021	30	\$23.47	\$41.38	\$35.95	\$50.34
Sales Representatives, Services, All Other	41-3099	60	\$19.40	\$31.83	\$27.55	\$38.03
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	80	\$26.69	\$43.79	\$42.16	\$52.33
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	550	\$19.13	\$41.68	\$34.69	\$52.95
Demonstrators and Product Promoters	41-9011	30	\$9.37	\$13.37	\$12.64	\$15.36
Telemarketers	41-9041	80	\$8.47	\$12.23	\$11.69	\$14.11
Sales and Related Workers, All Other	41-9099	50	\$6.25	\$12.11	\$7.71	\$15.05
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>4,020</b>	<b>\$10.00</b>	<b>\$15.11</b>	<b>\$14.16</b>	<b>\$17.66</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	310	\$15.70	\$22.29	\$21.78	\$25.59
Switchboard Operators, Including Answering Service	43-2011	NP	\$10.95	\$13.78	\$13.69	\$15.19
Billing and Posting Clerks and Machine Operators	43-3021	NP	\$13.37	\$17.79	\$17.98	\$19.99
Bookkeeping, Accounting, and Auditing Clerks	43-3031	340	\$10.95	\$15.84	\$15.27	\$18.28
Payroll and Timekeeping Clerks	43-3051	30	\$14.48	\$18.21	\$17.94	\$20.08
Tellers	43-3071	60	\$10.18	\$11.34	\$11.14	\$11.92
Customer Service Representatives	43-4051	310	\$11.74	\$16.68	\$16.17	\$19.16
File Clerks	43-4071	50	\$6.65	\$10.33	\$10.15	\$12.17
Loan Interviewers and Clerks	43-4131	30	\$14.16	\$18.37	\$17.63	\$20.47
New Accounts Clerks	43-4141	NP	\$12.33	\$14.50	\$13.93	\$15.59

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## New Hampshire Occupational Employment & Wages - 2007

Salem Town Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Order Clerks	43-4151	40	\$12.37	\$15.06	\$15.18	\$16.39
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	30	\$10.40	\$13.75	\$12.87	\$15.42
Receptionists and Information Clerks	43-4171	180	\$9.00	\$11.69	\$11.22	\$13.04
Information and Record Clerks, All Other	43-4199	50	\$9.83	\$13.06	\$12.47	\$14.68
Postal Service Mail Carriers	43-5052	40	\$19.52	\$22.40	\$22.53	\$23.85
Production, Planning, and Expediting Clerks	43-5061	50	\$12.04	\$17.80	\$17.87	\$20.69
Shipping, Receiving, and Traffic Clerks	43-5071	150	\$9.21	\$13.24	\$13.04	\$15.26
Stock Clerks and Order Fillers	43-5081	550	\$8.75	\$11.49	\$11.22	\$12.86
Executive Secretaries and Administrative Assistants	43-6011	130	\$16.06	\$20.45	\$18.95	\$22.64
Medical Secretaries	43-6013	100	\$12.76	\$17.03	\$17.98	\$19.15
Secretaries, Except Legal, Medical, and Executive	43-6014	260	\$10.87	\$14.16	\$13.78	\$15.80
Computer Operators	43-9011	30	\$10.72	\$19.20	\$18.19	\$23.43
Data Entry Keyers	43-9021	NP	\$10.48	\$11.63	\$11.05	\$12.21
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	NP	\$9.96	\$12.36	\$11.57	\$13.56
Office Clerks, General	43-9061	470	\$9.73	\$13.64	\$12.99	\$15.60
Office and Administrative Support Workers, All Other	43-9199	110	\$7.27	\$11.46	\$10.38	\$13.55
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>600</b>	<b>\$12.14</b>	<b>\$18.62</b>	<b>\$17.37</b>	<b>\$21.85</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	40	\$20.38	\$26.61	\$24.43	\$29.73
Carpenters	47-2031	90	\$13.11	\$20.06	\$17.93	\$23.54
Electricians	47-2111	NP	\$15.04	\$21.83	\$22.70	\$25.24
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>870</b>	<b>\$11.09</b>	<b>\$17.69</b>	<b>\$16.76</b>	<b>\$20.99</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	100	\$17.26	\$26.66	\$22.21	\$31.36
Automotive Service Technicians and Mechanics	49-3023	200	\$11.26	\$15.61	\$15.81	\$17.78
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	NP	\$15.73	\$16.89	\$16.29	\$17.48
Maintenance and Repair Workers, General	49-9042	150	\$11.13	\$16.49	\$15.90	\$19.18
<b>Production Occupations</b>	<b>51-0000</b>	<b>1,200</b>	<b>\$10.95</b>	<b>\$16.22</b>	<b>\$15.52</b>	<b>\$18.85</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	80	\$18.29	\$27.74	\$27.32	\$32.47
Team Assemblers	51-2092	50	\$9.99	\$14.11	\$15.25	\$16.16
Butchers and Meat Cutters	51-3021	30	\$13.11	\$16.90	\$16.70	\$18.80
Machinists	51-4041	40	\$17.28	\$19.79	\$20.42	\$21.05
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	60	\$11.93	\$15.47	\$14.81	\$17.24

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New Hampshire Occupational Employment & Wages - 2007

Salem Town Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Ophthalmic Laboratory Technicians	51-9083	30	\$11.08	\$17.57	\$16.49	\$20.81
Photographic Processing Machine Operators	51-9132	NP	\$8.07	\$8.29	\$8.25	\$8.39
Helpers--Production Workers	51-9198	40	\$10.10	\$12.19	\$12.19	\$13.24
Production Workers, All Other	51-9199	70	\$10.93	\$13.87	\$14.39	\$15.35
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>700</b>	<b>\$8.17</b>	<b>\$14.93</b>	<b>\$12.41</b>	<b>\$18.30</b>
Driver/Sales Workers	53-3031	NP	\$6.14	\$7.55	\$6.76	\$8.25
Truck Drivers, Heavy and Tractor-Trailer	53-3032	120	\$16.46	\$29.46	\$36.37	\$35.96
Truck Drivers, Light or Delivery Services	53-3033	70	\$10.11	\$13.05	\$12.56	\$14.52
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	190	\$8.02	\$11.55	\$11.32	\$13.32

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New Hampshire  
Occupational  
Employment  
& Wages

2007

## Glossary

## Glossary

**Occupational Employment Statistics (OES)** — A federal/state program that surveys establishments to produce data on current occupational employment and wages for all wage and salary workers. Employers participating in an OES survey provide the number of employees within their company, by occupation, broken out into twelve wage categories. Establishments or units of multiple establishments are usually included in the survey, at most, once every three years.

**Occupational Employment Estimates** — Estimates of the number of employees in particular occupations. Every OES survey respondent is classified by North American Industrial Classification System (NAICS) code and by size of establishment. Each firm's response is weighted and then scaled to represent all those firms in the state who fall into the same size and industry category. All industries are then combined to get an estimate of total employment in every OES category.

**Labor Market Area** — an area with a certain degree of social and economic integration as measured through commuting patterns. In New England these areas are typically made up of cities and towns.

**New England City and Town Area (NECTA)** — A geographic entity, created for statistical purposes, consisting of a city or town, or a group of cities and towns, associated with at least one core (urbanized area or urban cluster) of at least 10,000 population. These component cities and towns must be adjacent with one another and have a high degree of social and economic integration with the core as measured through commuting patterns.

**Metropolitan New England City and Town Area (Metro NECTA)** — a Core Based Statistical Area associated with at least one urbanized area that has a population of at least 50,000. New Hampshire has four Metro NECTAs – one entirely within New Hampshire's borders, two that contain portions of the neighboring state of Maine, and one that includes the Boston, Massachusetts metropolitan area. These four areas are:

**Manchester NH Metro NECTA** — an urbanized area entirely within New Hampshire

**Portsmouth NH-ME Metro NECTA** — an area predominately within New Hampshire, but which includes the towns of Kittery and Eliot in Maine

**Rochester-Dover NH-ME Metro NECTA** — an area predominately within New Hampshire, but which includes the towns of Lebanon, Berwick, and South Berwick in Maine

**Boston-Cambridge-Quincy MA-NH Metro NECTA** — an area predominately within Massachusetts which includes Boston and its suburbs. For most statistical purposes it is subdivided into its component NECTA Divisions, four of which include parts of New Hampshire

## Glossary

New England City and Town Area (NECTA) Division — a NECTA Division is a city or town or a group of cities and towns with a high degree of social and economic integration which contains an urbanized area that has a population of at least 50,000 and is part of a large (population of at least 2.5 million) Metropolitan NECTA. New Hampshire has four NECTA Divisions under this standard, all of which contain portions of the neighboring state of Massachusetts. All are part of the Boston-Cambridge-Quincy MA-NH Metro NECTA. The four areas are:

Haverhill-North Andover-Amesbury MA-NH — an area predominately within Massachusetts, but which includes towns in the Exeter, New Hampshire area

Lawrence-Methuen-Salem MA-NH — an area predominately within Massachusetts, consisting entirely of the cities of Lawrence and Methuen in Massachusetts, and the town of Salem, New Hampshire

Lowell-Billerica-Chelmsford MA-NH — an area predominately within Massachusetts, but which includes the town of Pelham, New Hampshire

Nashua NH-MA — an area predominately within New Hampshire, but which includes the towns of Townsend and Pepperell in Massachusetts

Micropolitan New England City and Town Area (Micro NECTA) — a Core Based Statistical Area associated with at least one urban cluster that has a population of at least 10,000, but less than 50,000. The Micropolitan area is a new concept under the new standard. New Hampshire has seven Micro NECTAs. Except for the Lebanon NH-VT Micro NECTA, all of these are entirely within the state's borders. The seven Micro NECTAs are:

- Berlin NH Micro NECTA
- Claremont NH Micro NECTA
- Concord NH Micro NECTA
- Franklin NH Micro NECTA
- Keene NH Micro NECTA
- Laconia NH Micro NECTA
- Lebanon NH-VT Micro NECTA

## Glossary

Small Labor Market Area (LMA) — a grouping of towns that are economically interdependent, but do not meet the population or commuting thresholds for a Micro or Metro NECTA. New Hampshire has thirteen LMAs – nine of which are entirely within the state’s borders, and four that contain portions of the neighboring states of either Maine or Vermont. These thirteen areas are:

- Brattleboro VT-NH LMA — consists of twenty-two Vermont cities and towns, and the New Hampshire town of Hinsdale
- Colebrook NH-VT LMA
- Conway NH-ME LMA
- Charlestown NH LMA
- Haverhill NH LMA
- Hillsborough NH LMA
- Littleton NH-VT LMA
- Moultonborough NH LMA
- New London NH LMA
- Newport NH LMA
- Peterborough NH LMA
- Plymouth NH LMA
- Wolfeboro NH LMA

Unattached Towns — Four towns did not meet the criteria for either a NECTA or an LMA because each failed to show a sufficiently high degree of social and economic integration with any single adjacent town, based on Census 2000 commuting patterns data. These towns are:

- Deerfield
- Newmarket
- Northwood
- Nottingham

## Glossary

OES Wage Survey Areas — New Hampshire has sixteen OES wage areas. These wage areas are based on the New Hampshire portions of the labor market areas. Three of these are the New Hampshire portions of Metro NECTAs. Four are the New Hampshire portions of NECTA Divisions. Two are small Labor Market Areas (LMAs) and the remaining seven are built by combining Micro NECTAs, LMAs, and unattached towns. The areas are combined to increase the number of occupations for which employment and wage estimates will meet standards of reliability and to exhaust the geography of the state. The wage areas are:

Claremont Area — consists of the Claremont NH Micro NECTA, and the Newport NH and Charlestown NH LMAs

Concord Area — consists of the Concord NH and Franklin NH Micro NECTAs, the New London NH and Hillsborough NH LMAs, and the four unattached towns listed above

Conway Area — consists of the NH portion of the Conway NH-ME LMA

Exeter-Seabrook Area — consists of the NH portion of the Haverhill-North Andover-Amesbury MA-NH NECTA Division

Lebanon-Hanover Area — consists of the NH portion of the Lebanon NH-VT Micro NECTA and the Haverhill NH LMA

Keene Area — consists of the Keene NH Micro NECTA and the town of Hinsdale which is the NH portion of the Brattleboro VT-NH LMA

Manchester Area — the Manchester NH Metro NECTA

Laconia Area — consists of the Laconia NH Micro NECTA, and the Moultonborough NH and Wolfeboro NH LMAs

Nashua-Derry Area — the Nashua NH-MA NECTA Division, excluding the Massachusetts towns of Townsend and Pepperell

Northern NH Area — consists of the Berlin NH Micro NECTA and the NH portions of the Colebrook NH-VT and Littleton NH-VT LMAs

Pelham Town — the only NH city or town in the Lawrence-Billerica-Chelmsford MA-NH NECTA Division

Peterborough Area — the Peterborough NH LMA

Plymouth Area — the Plymouth NH LMA

Portsmouth Area — the NH portion of the Portsmouth NH-ME Metro NECTA

Rochester-Dover Area — the NH portion of the Rochester-Dover NH-ME Metro NECTA

Salem Town — the only NH city or town in the Lawrence-Methuen-Salem MA-NH NECTA Division

