



**F.Y.I. — 11/16/09**

### **HOME ENERGY TAX CREDITS AVAILABLE**

As the weather gets colder, now is the time to take advantage of the energy incentives provided in the American Recovery and Reinvestment Act (ARRA). A recent IRS news release, IR 2009-98, provides details on two home energy tax credits: the non-business energy property credit and the residential energy efficient property credit. These credits will help homeowners cut their winter heating bills and lower their 2009 tax bill as well. Read more at:

<http://www.irs.gov/newsroom/article/0,,id=206875,00.html>

ARRA expanded many other energy incentives and also created several new energy credits for both individuals and businesses. More information on all the provisions of ARRA can be found on the IRS Tax Provisions in the American Recovery and Reinvestment Act of 2009 webpage, referenced above.

### **INDUSTRIAL PROPERTIES TO BE SOLD: SEALED BID AUCTION**

Two industrial/manufacturing properties will be sold in a Sealed Bid Online Auction November 19<sup>th</sup>. The Properties are located in Franklin and Laconia and both contain +/- 50,000 SF. The seller will provide up to 100% financing. NAI Norwood Group brokers Karl Norwood, Joe Mendola and Todd Norwood can be reached at 603-668-7000. For more information regarding the online bidding, please visit <http://powersale.naiglobal.com>.

### **TAKE THE PLUNGE**

On Saturday, November 21, hardy souls will run into Lake Winnepesaukee at Weirs Beach for a quick duck. The plungers pay a \$10 fee for the privilege of ducking in frigid lake water in November, plus each secures at least \$50 in pledges from sponsors. The proceeds of the 5<sup>th</sup> Annual Turkey Plunge support the good work of the Laconia Salvation Army.

Read more at <http://www.liveworkandplaynh.com/calendar.asp>

### **HOW TO START AND GROW A SMALL BUSINESS**

On December 8, SCORE Lakes Region will offer a workshop covering the basic elements that one must consider in starting a business. A primer on developing and managing any new business, this key workshop provides critical materials and a step-by-step process for developing a workable business plan - this is important for all small businesses, and essential when bank or other third party financing is being sought. Pre-registration is required. For more information, please visit <http://www.scorelakesregion.org>

Belknap County Economic Development Council

Our business is helping business.